

easylease Financing Program

Rates: November 2018

Rental Rate Promise*

Use the rates matrix as an indicative price guide for your customers.

For example, a NZ\$40,000 solution over a 60-month term will require monthly repayments of NZ\$774.80 (40× NZ\$19.37) excluding GST.

To create an actual quote you'll need to reach out to your easylease account manager.

Rental Rate Matrix (Monthly Repayments per NZ\$1,000)

(Repayments are monthly in advance, by direct debit)

The rates are per NZ\$1,000 financed and are subject to the following conditions:

- The solution must be at least 50 per cent hardware.
- GST must be added to all quotes.
- All pricing is subject to DLL credit approval.
- Pricing is valid for 30 days.
- The customer must sign a direct debit form.
- The quotations are based on a rental product – other finance products will be considered and can be quoted on request.
- For any quotes of more than NZ\$250,000, contact the easylease team on **0800 453 226** or **easylease_anz@external.cisco.com**

Amount financed (ex. GST)	24 months	36 months	48 months	60 months
\$5,000 to \$20,000	\$39.36	\$28.53	\$23.38	\$20.14
\$20,001 to \$50,000	\$38.60	\$27.76	\$22.62	\$19.37
\$50,001 to \$250,000	\$38.09	\$27.00	\$21.87	\$18.62
More than \$250,000	Please contact the easylease team			

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easylease financing partner benefits

The program offers powerful benefits to Cisco partners targeting the small and medium-sized business market:

- A 1 per cent introduction fee for you on every transaction written
- Very attractive repayment terms for your customers
- Simple application and documentation processes
- Market-leading response times for finance applications
- Daily settlement of transactions
- Dedicated sales and support teams to answer your queries.

With easylease, you can strengthen and develop your customer relationships, resulting in higher sales volumes and larger transactions

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