

easylease Financing Program

Rates: August 2018

Rental Rate Promise*

Use the rates matrix as an indicative price guide for your customers.

For example, a A\$40,000 solution over a 60-month term will require monthly repayments of A\$770.80 (40× A\$19.17) excluding GST.

To create an actual quote you'll need to reach out to your **easylease** account manager.

Rental Rate Matrix (Monthly Repayments per A\$1,000)

(Repayments are monthly in advance, by direct debit)

The rates are per A\$1,000 financed and are subject to the following conditions:

- The solution must be at least 50 per cent hardware.
- GST must be added to all quotes.
- All pricing is subject to DLL credit approval.
- Pricing is valid for 30 days.
- The customer must sign a direct debit form.
- The quotations are based on a rental product – other finance products will be considered and can be quoted on request.
- For any quotes of more than A\$250,000, contact the easylease team on **1800 664 703** or **easylease_anz@external.cisco.com**

Amount financed (ex. GST)	24 months	36 months	48 months	60 months
\$5,000 to \$20,000	\$39.26	\$28.43	\$23.28	\$20.03
\$20,001 to \$50,000	\$38.49	\$27.66	\$22.52	\$19.27
\$50,001 to \$250,000	\$37.99	\$26.90	\$21.77	\$18.52
More than \$250,000	Please contact the easylease team			

easylease Financing Program



easylease financing partner benefits

The program offers powerful benefits to Cisco partners targeting the small and medium-sized business market:

- A 1 per cent introduction fee for you on every transaction written
- Very attractive repayment terms for your customers
- Simple application and documentation processes
- Market-leading response times for finance applications
- Daily settlement of transactions
- Dedicated sales and support teams to answer your queries.

With easylease, you can strengthen and develop your customer relationships, resulting in higher sales volumes and larger transactions

easylease team contact details:

Nick Ballard
ACT, NSW, QLD, NZ
+61 498 021 401
Nick.Ballard@dllgroup.com

Emma Pellow
VIC, TAS
+61 438 201 760
Emma.Pellow@dllgroup.com

Jake Boril
SA, WA
+61 434 005 165
Jake.Boril@dllgroup.com

Cisco easylease ANZ
De Lage Landen Pty Ltd
Level 20, 201 Kent Street
Sydney NSW 2000
T: 1800 644 703
F: 02 9113 5222
easylease_anz@external.cisco.com

www.cisco.com/go/anz/easylease

© 2018 Cisco Systems, Inc. All rights reserved. Lease and related products may be available through Cisco or De Lage Landen Pty Ltd (DLL), an independent third-party lender qualified to offer the lease and related financing products in Australia and New Zealand. Cisco reserves the right to change or cancel this program at any time without notice. Cisco, the Cisco logo and Cisco Systems are registered trademarks or trademarks of Cisco Systems, Inc. and/or its affiliates in the United States and certain other countries. All other trademarks mentioned in this document or Website are the property of their respective owners.

36390/ecoutez/MW/0818