



New Products Pricing and Availability Guide for Cisco Distributors

Product ID/SKU	List Price	Orderability	First Customer Shipment from Cisco	Expected in stock at distribution**
WS-C3560E-12D-S	\$20,000	2/6/08	Shipping	Week of March 3**
WS-C3560E-12D-E	\$32,000	2/6/08	Shipping	Week of March 3**
WS-C3560E-12SD-S	\$15,995	2/6/08	2/4/08	Week of March 3**
WS-C3560E-12SD-E	\$19,995	2/6/08	2/4/08	Week of March 3**
WS-C2960-24PC-L	\$2,995	2/6/08	2/6/08	Week of March 3**
WS-C2960-24LT-L	\$1,795	2/6/08	2/6/08	Week of March 3**
WS-C2960PD-8TT-L	\$ 795	2/29/08	3/10/08	Week of Mar 31**

Orderability dates reflect the date products will be orderable by distributors.

First Customer Shipment dates are only being communicated to distributors.

** Expect in stock at distributor dates are being communicated to channel partners. Please note, expected in stock dates are for US and Canada. Other countries please allow an additional 2 to 4 weeks for in transit time.