

A woman wearing a dark woven hat and a blue top is sitting at a desk, working on a laptop. The scene is dimly lit, with light coming from a window in the background. A blue semi-transparent box is overlaid on the left side of the image, containing text.

With **easylease**, limited cash won't stop you deploying the state-of-the-art network or communications solution your business needs to compete and grow.

Flexible acquisition options allow your business to implement the technology it requires to achieve your business goals.

Easier access to the latest business technologies

Designed specifically for small and medium-sized businesses (SMBs), **easylease** provides you with simple finance arrangements to acquire the equipment you need, when you need it.

With straightforward and flexible terms, a simple application process and fast credit approval, **easylease** provides you with immediate purchasing power and the ability to pay for your solution over time.

- **About easylease:** easylease provides simplified application procedures and lower funding minimums for customers in the commercial and SMB segments
- **Minimum deal size:** A\$5,000
- **Products available:** Operating lease (fair market value), finance lease, hire purchase, chattel mortgage and master instalment payment agreement
- **Lease terms:** 24 to 60 months
- **What you get:** Total solution financing (hardware, software and services)

easylease benefits

Conserve capital budget

Predictable and manageable payments help improve your liquidity and preserve lines of credit.

Retain maximum flexibility

Implement the technology your business and people really need, rather than what your budget dictates.

Simplify your investments

Improve return on investment and financial planning by simplifying your technology spend.

Access financing the easy way

Take advantage of fast credit approvals and straightforward terms to fund a Cisco-based total solution for your business.

Choice of end-of-term options

With flexible options you can choose whether to buy your equipment, extend your lease (either with or without an upgrade) or return the equipment with no further obligation at the end of the term.

Financing total solutions

easylease lets you take advantage of a financing program that covers your entire networking and IT solution for Cisco and non-Cisco equipment, including hardware, software and services.

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Frequently asked questions

Why should I use financing for my business technology?

Financing provides you with the freedom to acquire the technology you need to grow and the flexibility to react to changing market needs. By eliminating upfront payment, you ease budget pressure and preserve cash. In addition, spreading the cost of technology solutions and support over time makes budgeting easier as you'll know exactly how much you'll be spending and when.

How quickly is the payment processed with my Cisco reseller when I use easylease?

Once the easylease team receives the correctly completed paperwork, and you accept delivery of the solution, payment is made to your reseller within 48 hours.

How can I learn more about easylease or receive a financing quotation?

Speak to your Cisco reseller, who will get in touch with an easylease manager to talk you through the process.

I already have a relationship with a finance partner. Why should I also pursue easylease financing?

easylease exists to facilitate the sale of Cisco solutions, so our teams have in-depth knowledge of both the technology and financial aspects of the solution. easylease is uniquely positioned to offer competitive financing on Cisco technology and to best support your reseller throughout the sales process.

Can I finance all my IT needs or just the Cisco portion?

easylease is designed to support Cisco solutions, but your plan will cover your entire solution under a single payment stream – including non-Cisco equipment.

Our organisation has good cash flow. Do cash-rich customers still use easylease?

Yes, quite often – because financing still offers a benefit-driven, practical alternative to making an upfront capital investment in technology. Using easylease you can:

- Preserve cash for investment in other areas
- Protect against technology obsolescence
- Improve return on investment
- Use OpEx to purchase, not CapEx, and keep technology assets off the balance sheet.

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