



# Cisco Meraki for education FY18 special pricing

## Program Overview

Special pricing is available for NZ education customers across the entire Cisco Meraki product range.

This promotion runs from November 1st, 2017 to July 28th, 2018. Sales orders must be booked prior to end date to be eligible.

This promotion is available to NZ certified Cisco Partners, plus; Cisco Select partners have access to additional discounts through the Cisco Opportunity Incentive Program.

## Key resources

- Partner on-boarding [guide](#)
- Partner lead generation [guide](#)
- Meraki for Education [solution guide](#)
- Meraki education customer [case studies](#)
- Meraki free trial [program](#)
- Meraki live [webinars](#)
- Email [template](#) to promote the pricing

For further resources go to [merakipartners.com](http://merakipartners.com).

Make sure you take advantage of these discounts to hit quota faster in FY18!

Additional discount off standard pricing	
MR hardware and licensing	27%
MS hardware and licensing	27%
MX hardware and licensing	27%
MV hardware and licensing	17%
SME 1 year (min qty. 10)	43%
SME 3 year (min qty. 10)	45.5%