

Configuration

Cisco Multiline Configurator (MLC)

Access MLC Tool:

<http://www.cisco.com/en/US/ordering/index.shtml>

Key Steps:

- 1. Add Hardware Items**
- 2. Add Optional Service**
 - Select appropriate service from Drop-Down Menu.
 - Select: "Apply to All Service Lines"
- 3. Configure Bundle –(Select Power Cable)**
 - Highlight hardware Line – Click Configure
 - Click "Unverified" to choose power cables
 - Once cables have been selected, hit "Check Configuration"
 - Once all components show "Configured", click "Check Configuration" again
- 4. Add Completed Bundle to Order**
- 5. Route ConfigSet**
- 6. You will receive your ConfigSet ID and Access Key via email. Use this for quoting and ordering.**

Quoting

Cisco Commerce Workspace (CCW)

Access CCW Tool:

www.cisco.com/go/ccw

Key Steps:

- 1. Start with Quick Quote**
- 2. Select: Import a Saved Configuration**
 - You must have a saved ConfigSet ID and Access Code from MLC. You cannot enter a line item BOM.
- 3. Select: ConfigSet for MLC/ICT/ Netformx-DC**
 - Enter ConfigSetID and Access Key, hit "Search"
 - Select check box, hit Continue with Selected configuration
 - Verify Config and hit Save.
 - Verify Total List Price
- 4. Verify Deal Summary**
 - Verify discounts and pricing
 - Complete quote and Save
- 6. Select Submit for Approval**
 - If the deal amount is less than \$100K USD, then it will get auto-approved or it will go for approval w/CSOPs/AM.

Ordering

Cisco Ordering Tool (OT)

Access OT Tool:

<http://www.cisco.com/web/ordering/root/index.html>

Key Steps:

- 1. Start with Create an Order**
- 2. Acquire a routed Order**
 - Load ConfigSetID and Access Key, hit "Acquire Order"
- 3. Enter Deal ID from CCW Quick Quote**
 - Enter Deal ID under "Header details" page
- 4. Complete order with Service Site information**
 - Select Service Line items to complete detail
- 5. Enter Approved Discount % for Major Line Items**
 - Product Items – 61% (UCS Partner Pricing)
 - Service Items – Partner contractual discount level
- Save Order & Submit**