

# Cisco U. Not for Resale Partner Program



From beginner to expert, we have something for everyone! There's never been a better time to advance your Cisco partnership and prepare your team for specializations with Cisco U., a dynamic digital learning experience

Cisco U. offers personalized tech training with the same high-quality content and labs as instructor-led courses. Through the Not for Resale (NFR) program, Cisco Partners can access Cisco U. at an 80% discount.\*

Ensure your team has the latest skills and knowledge of Cisco technology, product, and certification training, and help your organization maintain your partner status or achieve further specializations without leaving the office or incurring expensive travel costs.

In conjunction with Cisco Continuing Education, you can apply eligible e-learning courses toward recertification for those team members already CCNA®, CCNP®, or CCIE® certified.

Find more information on the [Cisco Continuing Education Program](#).

- Click [here](#) to find the classes you need for Cisco Partner Architecture Specializations.
- Click [here](#) to find requirements for being a Cisco Partner and the training required for each level.

You can find the most current Cisco Learning and Certification Resources for Channel Partners such as the Price and Ordering Guide, and the NFR Ordering Guide [here](#).

For help with ordering or answers to your questions, please reach out to the Learning and Certifications Channel Team at [channel\\_learning@cisco.com](mailto:channel_learning@cisco.com).

## LadderUp Program

From February 3 to March 24, 2025, take advantage of the opportunity to learn AI infrastructure essentials for free with the LadderUp program!

Explore the [AI Solutions on Cisco Infrastructure Essentials Learning Path available on Cisco U.](#), and gain expertise in deployment, migration, and operations.

Eligible participants can also earn 34 Continuing Education credits.

\*Cisco Learning Credits are not eligible to use for purchase of NFR Cisco U.