Cisco Partner Summit 2019
November 4-6, 2019 | ARIA, Las Vegas, Nevada

Partner Summit Awards 2019

Global Award Winners		
Category	**Winner Name**	
Americas Partner of the Year	Insight	
APJC Partner of the Year	NTT Ltd., Asia Pacific	
Architectural Excellence Partner of the Year Award: Collaboration	Presidio	
Architectural Excellence Partner of the Year Award: Data Center	World Wide Technology	
Architectural Excellence Partner of the Year Award: Enterprise Networks	Data#3 Limited	
Architectural Excellence Partner of the Year Award: Security	Telstra Corporation Limited	
Architectural Excellence Partner of the Year Award: SP Architectures	STC – Solutions (STCS)	
Commercial Partner of the Year Award	CDW	
Customer Experience Partner of the Year Award	Insight	
Distributor of the Year Award	Dicker Data Pty Ltd	
Ecosystem Partner of the Year Award	IGNW	
EMEAR Partner of the Year	Natilik	
Enterprise Partner of the Year Award	Orange Business Services	
IoT/Industry Partner of the Year Award	Logicalis	
Managed Services Partner of the Year Award	TIM	
Marketing Partner of the Year Award	Insight	
Social Impact Partner of the Year Award	ATEA Sweden	
Software Partner of the Year Award	NTT Australia	
Transformation/Innovation Partner of the Year Award	ePlus Technology	

GEOGRAPHIC WINNERS		
Category	**Winner**	**Theater**
Americas Partner of the Year	Insight	Americas Geo
Architectural Excellence Partner of the Year: Collaboration	World Wide Technology	Americas Geo
Architectural Excellence Partner of the Year: Data Center	LOGICALIS	Americas Geo
Architectural Excellence Partner of the Year: Enterprise Networks	Bell Canada	Americas Geo
Architectural Excellence Partner of the Year: Security	Sirius	Americas Geo
Architectural Excellence Partner of the Year: SP Architectures	World Wide Technology	Americas Geo
Canada Partner of the Year	Bell Canada	Americas Geo
Canada Social Impact Partner of the Year	Compugen Inc.	Americas Geo
Commercial Partner of the Year	PRESIDIO NETWORKED SOLUTIONS	Americas Geo
Customer Experience Partner of the Year	GDT	Americas Geo
Distributor of the Year	Tech Data	Americas Geo
Ecosystem Partner of the Year	Apple, Inc.	Americas Geo
Enterprise Partner of the Year	World Wide Technology	Americas Geo
IoT/Industry Partner of the Year	CDW	Americas Geo
LatAm Partner of the Year	NTT	Americas Geo
LatAm Social Impact Partner of the Year	Axity	Americas Geo
Managed Services Partner of the Year	Verizon	Americas Geo
Marketing Partner of the Year	Insight	Americas Geo
Public Sector Partner of the Year	Force 3, A Sirius Company	Americas Geo
Service Provider Partner of the Year	Bell Canada	Americas Geo

Software Partner of the Year	Orange Business Services	Americas Geo
Transformation/Innovation Partner of the Year	Axity	Americas Geo
U.S. Partner of the Year	ePlus Technology, Inc	Americas Geo
U.S. Social Impact Partner of the Year	Verizon	Americas Geo
Architectural Excellence Partner of the Year: Collaboration	West UC	APJC Geo
Architectural Excellence Partner of the Year: Data Center	e-Tech System Co., Ltd	APJC Geo
Architectural Excellence Partner of the Year: Enterprise Networks	Net One Systems Co., Ltd.	APJC Geo
Architectural Excellence Partner of the Year: Security	NTT India	APJC Geo
Cisco Capital Partner of the Year	NTT India	APJC Geo
Commercial Partner of the Year	NCS Pte Ltd	APJC Geo
Customer Experience Partner of the Year	IBM INDIA PVT. LTD.	APJC Geo
Distributor of the Year	Ardent Networks, Inc.	APJC Geo
Ecosystem Partner of the Year	Quantela Inc.	APJC Geo
Learning Partner of the Year	Training Partners	APJC Geo
Managed Services Partner of the Year	Bharti Airtel Limited	APJC Geo
Marketing Partner of the Year	Data#3 Limited	APJC Geo
Software Partner of the Year	Net One Systems Co., Ltd.	APJC Geo
Transformation/Innovation Partner of the Year	Velocis Systems Pvt. Ltd.	APJC Geo
Enterprise Partner of the Year	IBM Asia Pacific	APJC Geo
Architectural Excellence Partner of the Year: Collaboration	A1 Telekom Austria	EMEAR Geo
Architectural Excellence Partner of the Year: Data Center	ATENDE	EMEAR Geo
Architectural Excellence Partner of the Year: Enterprise Networks	Atea Group	EMEAR Geo
Architectural Excellence Partner of the Year: Security	Softline	EMEAR Geo
Architectural Excellence Partner of the Year: Service Provider Architectures	STC – Solutions	EMEAR Geo
Cisco Capital Partner of the Year	Natilik	EMEAR Geo
Commercial Partner of the Year	Logicalis	EMEAR Geo
Customer Experience Partner of the Year	Gulf Business Machines	EMEAR Geo
Distributor of the Year	Comstor	EMEAR Geo
Ecosystem Partner of the Year	FIBRATEL	EMEAR Geo
EMEAR Partner of the Year	Natilik	EMEAR Geo
Enterprise Partner of the Year	Orange Business Services	EMEAR Geo
IoT/Industry Partner of the Year	Logicalis	EMEAR Geo
Managed Services Partner of the Year	TIM	EMEAR Geo
Marketing Partner of the Year	Orange Business Services	EMEAR Geo
Social Impact Partner of the Year	Atea Sweden	EMEAR Geo
Software Partner of the Year	Telia Cygate	EMEAR Geo
Transformation/Innovation Partner of the Year	Ispin	EMEAR Geo

THEATER / AREA WINNERS		
Category	**Winner**	**Theater**
		AMERICAS
Architectural Excellence Partner of the Year: Cloud/Data Center	Long View Systems	Canada
Architectural Excellence Partner of the Year: Collaboration	TELUS	Canada
Architectural Excellence Partner of the Year: Customer Experience	Softchoice LLP	Canada
Architectural Excellence Partner of the Year: Enterprise Networks	CDW Canada	Canada
Architectural Excellence Partner of the Year: Security	Compugen Inc.	Canada
Architectural Excellence Partner of the Year: Services	OnX Enterprise Solutions	Canada
Emerging Partner of the Year: Central	Synnapex Inc.	Canada
Emerging Partner of the Year: East	IMP Solutions	Canada
Emerging Partner of the Year: West	Charter Telecom	Canada
Innovation Partner of the Year	IBM Canada	Canada
Sales Acceleration Partner of the Year	Insight Canada	Canada
SMB Partner of the Year	Shaw Communications	Canada
Architectural Excellence Partner of the Year: Collaboration	IQtek	LatAm Geo
Architectural Excellence Partner of the Year: Data Center	IBM	LatAm Geo
Architectural Excellence Partner of the Year: Enterprise Networks	Telefónica	LatAm Geo
Architectural Excellence Partner of the Year: Security	Axity	LatAm Geo
Architectural Excellence Partner of the Year: SP Architectures	ITC Servicios	LatAm Geo
Cisco Capital Partner of the Year	Ikusi	LatAm Geo
Commercial Partner of the Year	2S	LatAm Geo

Award	Partner	Region
Customer Experience Partner of the Year	Logicalis	LatAm Geo
Digital Transformation Partner of the Year	Digicel	LatAm Geo
Distributor of the Year	Comstor	LatAm Geo
Ecosystem Partner of the Year	Rockwell	LatAm Geo
Enterprise Partner of the Year	Logicalis	LatAm Geo
IoT/Industry Partner of the Year	Sonda	LatAm Geo
Latin America Partner of the Year	NTT	LatAm Geo
Marketing Partner of the Year	NTT	LatAm Geo
Public Sector Partner of the Year	NTT	LatAm Geo
Social Impact Partner of the Year	Axity	LatAm Geo
Software Partner of the Year	AMX/Telmex/Claro	LatAm Geo
SP Partner of the Year (SPaaCH)	AMX/Telmex/Claro	LatAm Geo
Architectural Excellence Partner of the Year: Data Center	NTT	LatAm - Brazil
Architectural Excellence Partner of the Year: Enterprise Networks	NTT	LatAm - Brazil
Architectural Excellence Partner of the Year: Security	Logicalis	LatAm - Brazil
Architectural Excellence Partner of the Year: SP Architectures	Italtel	LatAm - Brazil
Brazil Partner of the Year	NTT	LatAm - Brazil
Cisco Capital Partner of the Year	VITAIT	LatAm - Brazil
Commercial Partner of the Year	2S	LatAm - Brazil
Customer Experience Partner of the Year	Logicalis	LatAm - Brazil
Digital Transformation Partner of the Year	Logicalis	LatAm - Brazil
Distributor of the Year	SCANSOURCE BRASIL	LatAm - Brazil
Ecosystem Partner of the Year	THINK DIGITAL	LatAm - Brazil
Enterprise Partner of the Year	Logicalis	LatAm - Brazil
IoT/Industry Partner of the Year	NEXA	LatAm - Brazil
Managed Services Partner of the Year	OI	LatAm - Brazil
Marketing Partner of the Year	TELTEC	LatAm - Brazil
Multi Architecture Partner of the Year	2S	LatAm - Brazil
Public Sector Partner of the Year	NTT	LatAm - Brazil
Service Provider Partner of the Year	Logicalis	LatAm - Brazil
Social Impact Partner of the Year	Vita IT	LatAm - Brazil
Software Partner of the Year	NTT	LatAm - Brazil
SP Partner of the Year (SPaaCH)	Telefónica	LatAm - Brazil
Architectural Excellence Partner of the Year: Collaboration	GBM	LatAm - Brazil
Architectural Excellence Partner of the Year: Data Center	IBM	LatAm CANSAC
Architectural Excellence Partner of the Year: Enterprise Networks	Italtel Perú	LatAm CANSAC
Architectural Excellence Partner of the Year: Security	Compuequip DOS	LatAm CANSAC
Architectural Excellence Partner of the Year: SP Architectures	ITC Servicios	LatAm CANSAC
CANSAC Partner of the Year	IQtek	LatAm CANSAC
CANSAC Partner of the Year	GBM	LatAm CANSAC
Cisco Capital Partner of the Year	Nexus Perú	LatAm CANSAC
Commercial Partner of the Year	AMX/Telmex/Claro	LatAm CANSAC
Customer Experience Partner of the Year	GBM	LatAm CANSAC
Digital Transformation Partner of the Year	Italtel	LatAm CANSAC
Distributor of the Year	Comstor	LatAm CANSAC
Ecosystem Partner of the Year	Logicalis / Coasin	LatAm CANSAC
Enterprise Partner of the Year	IQtek	LatAm CANSAC
IoT/Industry Partner of the Year	Fusionet	LatAm CANSAC
Marketing Partner of the Year	Cable&Wireless	LatAm CANSAC
Public Sector Partner of the Year	Productive Business Solutions	LatAm CANSAC
Social Impact Partner of the Year	Compuequip DOS	LatAm CANSAC
Software Partner of the Year	IQtek	LatAm CANSAC
SP Partner of the Year (SPaaCH)	Telefónica Perú	LatAm CANSAC
Architectural Excellence Partner of the Year: Collaboration	America Movil Colombia	LatAm MCO
Architectural Excellence Partner of the Year: Data Center	BGH Colombia	LatAm MCO
Architectural Excellence Partner of the Year: Enterprise Networks	Logicalis Argentina	LatAm MCO
Architectural Excellence Partner of the Year: Security	NTT / Dimension Data Chile	LatAm MCO
Architectural Excellence: SP Architectures	Logicalis Argentina	LatAm MCO
Cisco Capital Partner of the Year	HIWAY	LatAm MCO
Commercial Partner of the Year	TRANS	LatAm MCO
Customer Experience Partner of the Year	Logicalis Argentina	LatAm MCO
Digital Transformation Partner of the Year	Logicalis COASIN Chile	LatAm MCO

Distributor of the Year	Comstor Colombia	LatAm MCO
Ecosystem Partner of the Year	Rockwell Chile	LatAm MCO
Enterprise Partner of the Year	BVS	LatAm MCO
IoT/Industry Partner of the Year	Sonda Chile	LatAm MCO
Learning Partner of the Year	Netec	LatAm MCO
Marketing Partner of the Year	Telefónica Chile	LatAm MCO
MCO Partner of the Year	Logicalis	LatAm MCO
Public Sector Partner of the Year	Telefónica Colombia	LatAm MCO
Social Impact Partner of the Year	Sonda Colombia (change to Social Impact)	LatAm MCO
Software Partner of the Year	ITS Colombia	LatAm MCO
SP Partner of the Year (SPaaCH)	América Móvil Colombia	LatAm MCO
Architectural Excellence Partner of the Year: Collaboration	Telmex	LatAm Mexico
Architectural Excellence Partner of the Year: Data Center	Logicalis	LatAm Mexico
Architectural Excellence Partner of the Year: Enterprise Networks	Telmex	LatAm Mexico
Architectural Excellence Partner of the Year: Security	Axity	LatAm Mexico
Architectural Excellence Partner of the Year: SP Architectures	Ikusi	LatAm Mexico
Cisco Capital Partner of the Year	Ikusi	LatAm Mexico
Commercial Partner of the Year	Unified Networks	LatAm Mexico
Customer Experience Partner of the Year	Ikusi	LatAm Mexico
Distributor of the Year	Grupo Dice	LatAm Mexico
Ecosystem Partner of the Year	Purple	LatAm Mexico
Enterprise Partner of the Year	Axity	LatAm Mexico
Global Enterprise Partner of the Year	Sonda	LatAm Mexico
Marketing Partner of the Year	Megacable	LatAm Mexico
Mexico Partner of the Year	Telmex	LatAm Mexico
Public Sector Partner of the Year	Bestel	LatAm Mexico
Service Provider Partner of the Year	Telmex	LatAm Mexico
Social Impact Partner of the Year	Unified Networks	LatAm Mexico
Software Partner of the Year	Telmex	LatAm Mexico
Transformation/Innovation Partner of the Year	Unified Networks	LatAm Mexico
Architectural Excellence Partner of the Year: Collaboration	Intrado	US Central
Architectural Excellence Partner of the Year: Data Center	Softchoice	US Central
Architectural Excellence Partner of the Year: Enterprise Networks	Logicalis	US Central
Architectural Excellence Partner of the Year: Security	ConvergeOne	US Central
Area Partner of the Year	SHI International	US Central
Cisco Capital Partner of the Year	CDW	US Central
Commercial Partner of the Year	Sirius	US Central
Customer Experience Partner of the Year	ePlus Technology, Inc	US Central
Enterprise Partner of the Year	AHEAD LLC	US Central
Execution Excellence Regional Partner of the Year: IL/WI Operation	LaSalle Soultions	US Central
Execution Excellence Regional Partner of the Year: MIKO Operation	Presidio	US Central
Execution Excellence Regional Partner of the Year: Prairie States Operation	Secure Data Technologies, Inc.	US Central
Meraki Elevate Partner of the Year	Sentinel Technologies, Inc	US Central
Outstanding Customer Satisfaction Partner of the Year	Insight	US Central
Outstanding Solutions Partner of the Year	World Wide Technology	US Central
SLED Partner of the Year	Network Solutions, Inc.	US Central
SMB Market Partner of the Year	Sentinel Technologies, Inc	US Central
Software Partner of the Year	ConvergeOne	US Central
Architectural Excellence Partner of the Year: Collaboration	Carousel Industries	US East
Architectural Excellence Partner of the Year: Data Center	Presidio Networked Solutions	US East
Architectural Excellence Partner of the Year: Enterprise Networks	ePlus Technology, Inc	US East
Architectural Excellence Partner of the Year: Security	Core Business Technology Solutions, LLC	US East
Area Partner of the Year	CDW	US East
Breakaway Partner of the Year	Universal E-Business Solutions, LLC	US East
Cisco Capital Partner of the Year	HighPoint	US East
Commercial Partner of the Year	Presidio Networked Solutions	US East
Customer Experience Partner of the Year	Core Business Technology Solutions, LLC	US East
Ecosystem Partner of the Year	CS Technology	US East
Enterprise Partner of the Year	World Wide Technology	US East
Execution Excellence: Regional Partner of the Year	Aspire Technology Partners	US East
Execution Excellence: Regional Partner of the Year	SMP Corp.	US East
Execution Excellence: Regional Partner of the Year	Iron Bow Technologies	US East

IoT/Industry Partner of the Year	Logicalis US	US East
Meraki Elevate Partner of the Year	SyCom Technologies	US East
Outstanding Customer Satisfaction Partner of the Year	Aqueduct Technologies	US East
SLED Partner of the Year	Aspire Technology Partners	US East
Software Partner of the Year	Presidio Networked Solutions	US East
Transformation/Innovation Partner of the Year	Arraya Solutions	US East
Federal Breakaway Partner of the Year	ThunderCat Technology	US Public Sector
Federal Civilian Partner of the Year	n2grate	US Public Sector
Federal Defense Partner of the Year	General Dynamics	US Public Sector
Federal Intelligence Partner of the Year	Force3	US Public Sector
Federal Partner of the Year	Red River	US Public Sector
Federal Software and Services Partner of the Year	Red River	US Public Sector
Public Sector Partner of the Year	Force3	US Public Sector
Public Sector: Architecture Excellence Award	Iron Bow Technologies	US Public Sector
SLED Breakaway Partner of the Year	Hye Tech Network and Security Solutions	US Public Sector
SLED Education Partner of the Year	CDW-G	US Public Sector
SLED Impact Partner of the Year	SyCom Technologies	US Public Sector
SLED Partner of the Year	Logicalis	US Public Sector
SLED Software and Service Partner of the Year	ePlus Technology, Inc	US Public Sector
SLED State, Local Government Partner of the Year	Presidio Networked Solutions	US Public Sector
SLED Territory Partner of the Year: East	Custom Computer Specialists	US Public Sector
SLED Territory Partner of the Year: West	CVE Technologies Group	US Public Sector
Architectural Excellence Partner of the Year: Collaboration	Presidio	US South
Architectural Excellence Partner of the Year: Data Center	Data Blue	US South
Architectural Excellence Partner of the Year: Enterprise Networks	Pivot Technology Solutions	US South
Architectural Excellence Partner of the Year: Security	Internetwork Engineering	US South
Area Partner of the Year	GDT	US South
Breakaway Partner of the Year	Rove	US South
Breakaway Partner of the Year	Pinnacle Business Systems	US South
Breakaway Partner of the Year	iVision	US South
Cisco Capital Partner of the Year	Internetwork Engineering	US South
Commercial Partner of the Year	CDW	US South
Commercial Territory Partner of the Year	Sovereign Systems	US South
DSI Solution Partner of the Year	Xentaurs	US South
GES Partner of the Year	Insight	US South
ISV Solution Partner of the Year	Singlewire Software	US South
Services Partner of the Year	Netsync	US South
SLED East Partner of the Year	United Data Technologies	US South
SLED West Partner of the Year	Presidio	US South
Software Partner of the Year	World Wide Technology	US South
Architectural Excellence Partner of the Year: Collaboration	ePlus Technology, Inc	US West
Architectural Excellence Partner of the Year: Data Center	Entisys360	US West
Architectural Excellence Partner of the Year: Enterprise Networks	Insight	US West
Architectural Excellence Partner of the Year: Security	anm	US West
Breakaway Partner of the Year: Northern California	Entisys360	US West
Breakaway Partner of the Year: Northwest One	Ednetics	US West
Breakaway Partner of the Year: Pacific Southwest	Evotek	US West
Cisco Capital Partner of the Year	Insight	US West
Commercial Partner of the Year	CDW	US West
Commercial Territory Partner of the Year	NTT	US West
Customer Experience Partner of the Year	LaSalle Soultions	US West
Enterprise Partner of the Year	DENALI	US West
Outstanding Solutions Partner of the Year	IGNW	US West
SLED Partner of the Year	ConvergeOne	US West
Software Partner of the Year	CDW	US West
West Area Partner of the Year	Presidio Networked Solutions	US West
West Area Service Provider Partner of the Year	DENALI	US West

APJC		
ANZ Partner of the Year	NTT Australia	ANZ
ASEAN Partner of the Year	Advanced Information Technology Public Company Limited	ASEAN
India Partner of the Year	NTT India	India

Japan Partner of the Year	ITOCHU Techno-Solutions Corporation	Japan
Korea Partner of the Year	e-Tech System Co., Ltd	Korea
Greater China	NTT Ltd., China	Great China

EMEAR		
Architectural Excellence Partner of the Year: Collaboration	A1 Telekom Austria	Eastern Europe
Architectural Excellence Partner of the Year: Data Center	ATENDE S.A.	Eastern Europe
Architectural Excellence Partner of the Year: Enterprise Networks	Integrated Solutions, part of Orange	Eastern Europe
Architectural Excellence Partner of the Year: Security	Trecom	Eastern Europe
Architectural Excellence Partner of the Year: Service Provider Architectures	Integrated Solutions, part of Orange	Eastern Europe
Commercial Partner of the Year	NTS	Eastern Europe
Customer Experience Partner of the Year	Frink Advanced Services	Eastern Europe
Distributor of the Year	Alef	Eastern Europe
Eastern Europe Partner of the Year	NTS	Eastern Europe
Enterprise Partner of the Year	Kapsch BusinessCom AG	Eastern Europe
IoT/Industry Partner of the Year	Telelink	Eastern Europe
Managed Services Partner of the Year	Axians ICT Austria	Eastern Europe
Marketing Partner of the Year	Sevenet	Eastern Europe
Software Partner of the Year	Dimension Data	Eastern Europe
Transformation/Innovation Partner of the Year	Kapsch BusinessCom AG	Eastern Europe
Architectural Excellence Partner of the Year: Collaboration	Bucher + Suter AG	Germany
Architectural Excellence Partner of the Year: Data Center	SVA System Vertrieb Alexander GmbH	Germany
Architectural Excellence Partner of the Year: Enterprise Networks	Controlware GmbH	Germany
Architectural Excellence Partner of the Year: Security	Bechtle	Germany
Architectural Excellence Partner of the Year: Service Provider Architectures	Dimension Data Germany AG & Co. KG	Germany
Cisco Capital Partner of the Year	Dimension Data Germany AG & Co. KG	Germany
Commercial Partner of the Year	Logicalis	Germany
Customer Experience Partner of the Year	avodaq AG	Germany
Distributor of the Year	Comstor Deutschland	Germany
Ecosystem Partner of the Year	NVIDIA GmbH	Germany
Enterprise Partner of the Year	Computacenter AG & Co. oHG	Germany
Germany Partner of the Year	Computacenter AG & Co. oHG	Germany
Global Enterprise Partner of the Year	T-Systems International GmbH	Germany
IoT/Industry Partner of the Year	Logicalis	Germany
Managed Services Partner of the Year	Deutsche Telekom AG	Germany
Marketing Partner of the Year	Bechtle	Germany
Newcomer Partner of the Year	NTS AG	Germany
Public Sector Partner of the Year	Computacenter AG & Co. oHG	Germany
Services Partner of the Year	Computacenter AG & Co. oHG	Germany
Social Impact Partner of the Year	avodaq AG	Germany
Software Partner of the Year	SWS Computersysteme	Germany
Transformation/Innovation Partner of the Year	xevIT net works	Germany
Architectural Excellence Partner of the Year: Collaboration	MDS For Computer Systems	Middle East & Africa
Architectural Excellence Partner of the Year: Data Center	Altron Bytes Systems Integration	Middle East & Africa
Architectural Excellence Partner of the Year: Enterprise Networks	Smartworld	Middle East & Africa
Architectural Excellence Partner of the Year: Meraki	Etisalat	Middle East & Africa
Architectural Excellence Partner of the Year: Security	Ebttikar Technology Compnay	Middle East & Africa
Architectural Excellence Partner of the Year: Service Provider Architectures	STC – Solutions (STCS)	Middle East & Africa
Commercial Partner of the Year	BMB Egypt and Levant	Middle East & Africa
Customer Experience Partner of the Year	Gulf Business Machines□	Middle East & Africa
Distributor of the Year	Ingram Micro	Middle East & Africa
Enterprise Partner of the Year	Systems Engineering of Egypt (SEE)	Middle East & Africa
IoT/Industry Partner of the Year	KocSistem	Middle East & Africa
Managed Services Partner of the Year	BCX	Middle East & Africa
Marketing Partner of the Year	EMIRCOM	Middle East & Africa
Middle East & Africa Partner of the Year	Mannai Trading Co. WLL	Middle East & Africa
Service Provider Partner of the Year	Raya Integration	Middle East & Africa
Software Partner of the Year	BAUD TELECOM COMPANY (BTC)	Middle East & Africa
Transformation/Innovation Partner of the Year	Dimension Data East Africa Limited	Middle East & Africa

Award	Partner	Region
Architectural Excellence Partner of the Year: Collaboration	Proximus	North
Architectural Excellence Partner of the Year: Data Center	Axians Netherlands	North
Architectural Excellence Partner of the Year: Enterprise Networks	Atea Group	North
Architectural Excellence Partner of the Year: Security	Atea Norway	North
Architectural Excellence Partner of the Year: Service Provider Architectures	Conscia	North
Commercial Partner of the Year	Conscia group	North
Customer Experience Partner of the Year	Conscia Denmark	North
Distributor of the Year	Comstor Norway	North
Ecosystem Partner of the Year	Bluetree	North
Enterprise Partner of the Year	Conscia Netherlands	North
Managed Services Partner of the Year	Elisa Oyj	North
Marketing Partner of the Year	Telindus ISIT-BV	North
North Partner of the Year	Conscia group	North
Social Impact Partner of the Year	Atea Sweden	North
Software Partner of the Year	Telia Cygate Oy	North
Transformation/Innovation Partner of the Year	SpotIT	North
Architectural Excellence Partner of the Year: Collaboration	BYNET DATA COMMUNICATIONS LTD.	South
Architectural Excellence Partner of the Year: Data Center	Maticmind	South
Architectural Excellence Partner of the Year: Enterprise Networks	Warpcom Services SA	South
Architectural Excellence Partner of the Year: Security	INDRA	South
Architectural Excellence Partner of the Year: Service Provider Architectures	Space Hellas S.A.	South
Commercial Partner of the Year	FIBRATEL	South
Customer Experience Partner of the Year	Malam Team LTD	South
Distributor of the Year	TECH DATA SPAIN	South
Distributor of the Year	Comstor	South
Ecosystem Partner of the Year	Reply Group	South
Enterprise Partner of the Year	Sirti	South
France Partner of the Year	Orange Business Services	South
IoT/Industry Partner of the Year	Hellenic Telecommunications Organization OTE S.A.	South
Managed Services Partner of the Year	ELIT-TECHNOLOGIES	South
Marketing Partner of the Year	NTT	South
Social Impact Partner of the Year	Gencom	South
Software Partner of the Year	Dimension Data	South
Software Partner of the Year	Orange Business Services	South
South Partner of the Year	BYNET DATA COMMUNICATIONS LTD.	South
Transformation/Innovation Partner of the Year	Cilnet Comunicações e Projectos Especiais AS	South
Architectural Excellence Partner of the Year: Collaboration	Natilik	UKI
Architectural Excellence Partner of the Year: Data Center	Natilik	UKI
Architectural Excellence Partner of the Year: Enterprise Networks	Natilik	UKI
Architectural Excellence Partner of the Year: Security	SCC	UKI
Architectural Excellence Partner of the Year: Service Provider Architectures	WWT EMEA UK Ltd	UKI
CGEM Partner of the Year	WWT EMEA UK Ltd	UKI
Cisco Capital Partner of the Year	Natilik	UKI
Commercial Partner of the Year	CDW	UKI
Customer Experience Partner of the Year	Natilik	UKI
DevNet Partner of the Year	Natilik	UKI
Distributor of the Year	Tech Data UK	UKI
Ecosystem Partner of the Year	Whitespider Enterprise Services Limited	UKI
Enterprise Partner of the Year	Natilik	UKI
IoT/Industry Partner of the Year	Logicalis	UKI
Managed Services Partner of the Year	BT Group	UKI
Marketing Partner of the Year	Natilik	UKI
Meraki Partner of the Year	Softcat Plc	UKI
Public Sector Partner of the Year	CAE Technology Services	UKI
Small Business Partner of the Year	BT Group	UKI
Social Impact Partner of the Year	Ping Network Solutions	UKI
Software Partner of the Year	WWT EMEA UK Ltd	UKI
Transformation/Innovation Partner of the Year	Block Solutions	UKI
UKI Partner of the Year	Natilik	UKI