



Cisco US Federal Authorized Partner v1.0 (500-550)

Exam Description: Cisco US Federal Authorized Partner v1.0 (USFAP 500-550) is a 60-minute exam that tests a candidate's knowledge of Cisco brand protections, US Government product and solution compliance, TAA and DPAS rated orders, Cisco Smart Licensing and Smart Accounts, support services. The US Federal Competency training helps candidates prepare for this exam.

The following topics are general guidelines for the content likely to be included on the exam. However, other related topics may also appear on any specific delivery of the exam. To better reflect the contents of the exam and for clarity purposes, the guidelines below may change at any time without notice.

- 20% 1.0 Cisco Brand Protection**
 - 1.1 Describe partner territory
 - 1.2 Explain ICPA requirements
 - 1.3 Understand Point of Sale (POS) Data Reporting
 - 1.4 Understand Approved Sources
 - 1.5 Describe SMARTnet

- 20% 2.0 US Government Product and Solution Compliance**
 - 2.1 Describes Cisco's commitment to Global Government Standards
 - 2.2 Understand NSA classified data
 - 2.3 Explain the Common Criteria (CC) program
 - 2.4 Describe the US Federal cloud security standard
 - 2.5 Describe the Cisco Trust Center
 - 2.6 Explain Cisco's FedRAMP complaint solutions
 - 2.7 Describe best practices for selling to the US Government

- 20% 3.0 TAA and DPAS Rated Orders**
 - 3.1 Describe TAA order requirements
 - 3.2 Understand US Federal Orders requirements
 - 3.3 Explain Substantial Transformation
 - 3.4 Describe DPAS ratings
 - 3.5 Understand manual Federal order submission process

- 20% 4.0 Cisco Smart Licensing and Smart Accounts**
 - 4.1 Explain Cisco Smart Licensing requirements
 - 4.2 Compare Smart Licensing and PAK Licenses
 - 4.3 Understand Smart Licensing deployment models
 - 4.4 Describe Cisco Smart Licensing compliance and renewal



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- 4.5 Describe Cisco Smart Accounts
 - 4.6 Explain Virtual Accounts
 - 4.7 Understand Cisco Smart Software Manager (CSSM)

20% 5.0 Support Services

- 5.1 Understand the purpose of Buying Models Commerce Certification
- 5.2 Describe Buying Models Commerce Certification requirements
- 5.3 Explain Buying Models Commerce Certification partner roles