

# Delivering on the promise of the Secure Campus & Unified Branch for the AI Era

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# Agenda

1. Introductions
2. AI in the Network
3. Operational Simplicity
4. Operational Assurance
5. Securing the Network
6. Why Wifi 7?
7. Next-Gen Switching
8. Routing Evolution

# Another massive technology disruption

Internet

Mobility

Cloud

AI

# AI is bringing changes and challenges

**1,000s**

AI Agents per  
enterprise expected

**#1 risk**

AI-enhanced  
malicious attacks

**64%**

of orgs face IT skills  
shortage by 2026

# Is your Campus Network AI ready?

For explosive traffic, for increased security risks, for more complexity



# AgenticOps

## The New Standard for IT Operations

ALPHA | OCTOBER



### AI Canvas

Cross-domain collaborative troubleshooting

CONTROLLED RELEASE | OCTOBER



CISCO  
AI Assistant

### AI Assistant

Accelerate network operations

POWERED BY DEEP NETWORK MODEL

Cut MTTR to near seconds with AI-driven root cause and resolution.

Catch critical issues **early with AI that sees across the stack.**

Operate at scale with lean teams and built-in AI expertise.

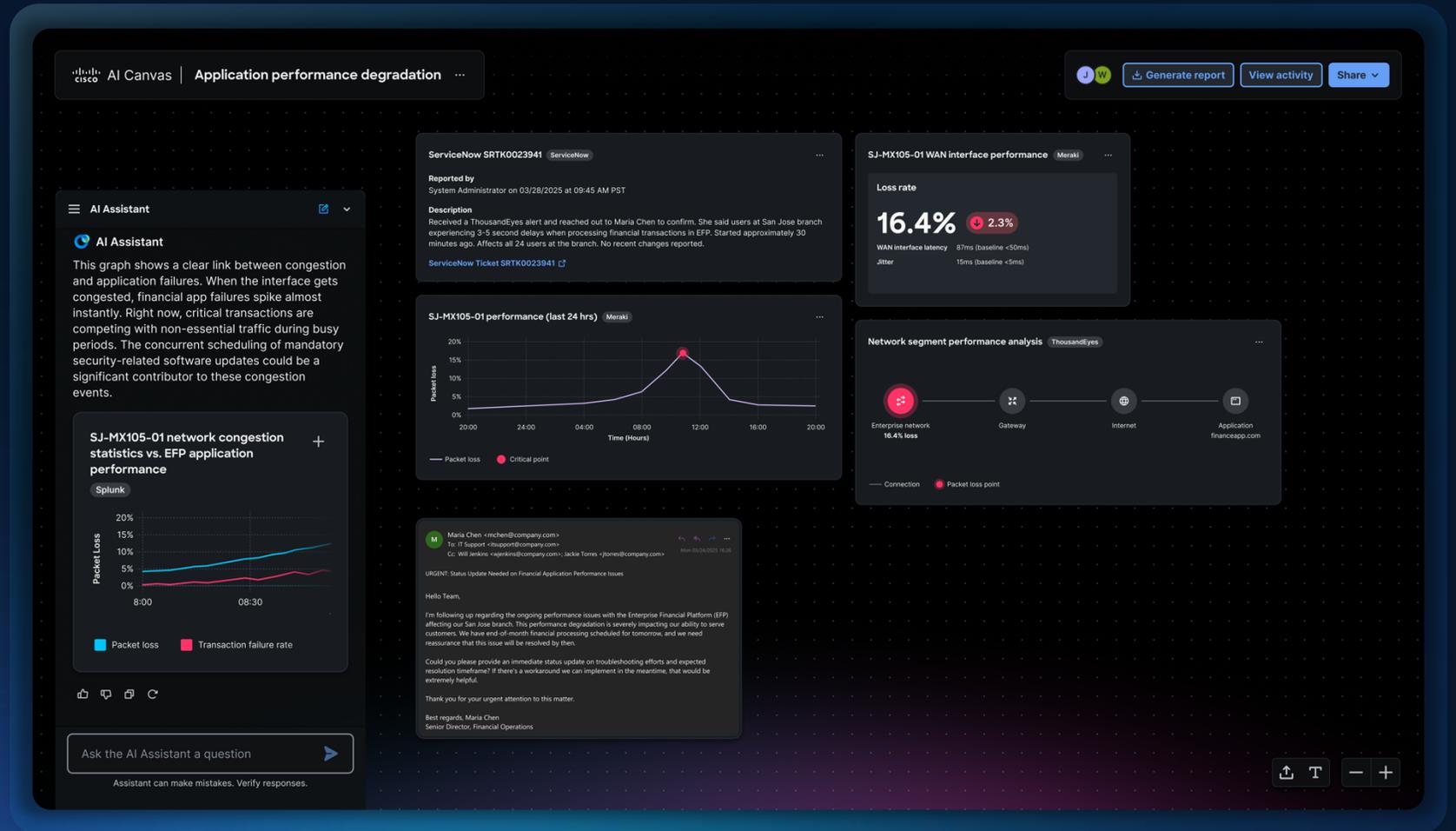
Troubleshoot faster together with shared context across teams.

# AI Canvas

Troubleshooting and execution across multiple domains

Collaboration across multiple users (NetOps, SecOps and execs)

Built on the foundation of the Deep Network Model









# Operational Simplicity



# Unifying Catalyst & Meraki

## Catalyst

**Catalyst Center**

**Catalyst License**

**Catalyst Hardware**

MANAGEMENT

LICENSE

CISCO HARDWARE

## Meraki

**Meraki Dashboard**

**Meraki License**

**Meraki Hardware**

# Our unified platform

PLATFORM

Management

Assurance

API / Integrations

Intelligence

HARDWARE



Smart  
Switches



Secure  
Routers



Wireless



Industrial  
IoT

# Flexible management options

Meeting customers where they are

## Self Managed



### BYO Management

Leverage CLI or 3rd party tools

## On-premises or Cloud

Use cases require on-prem delivery, or advanced configuration



### SD-WAN Manager & Catalyst Center

## Cloud

Prefer cloud-enabled delivery for simplicity



### Meraki Dashboard

Delivering optimized, simplified experiences for all customers

# Operational Assurance



AVAILABLE | NOW

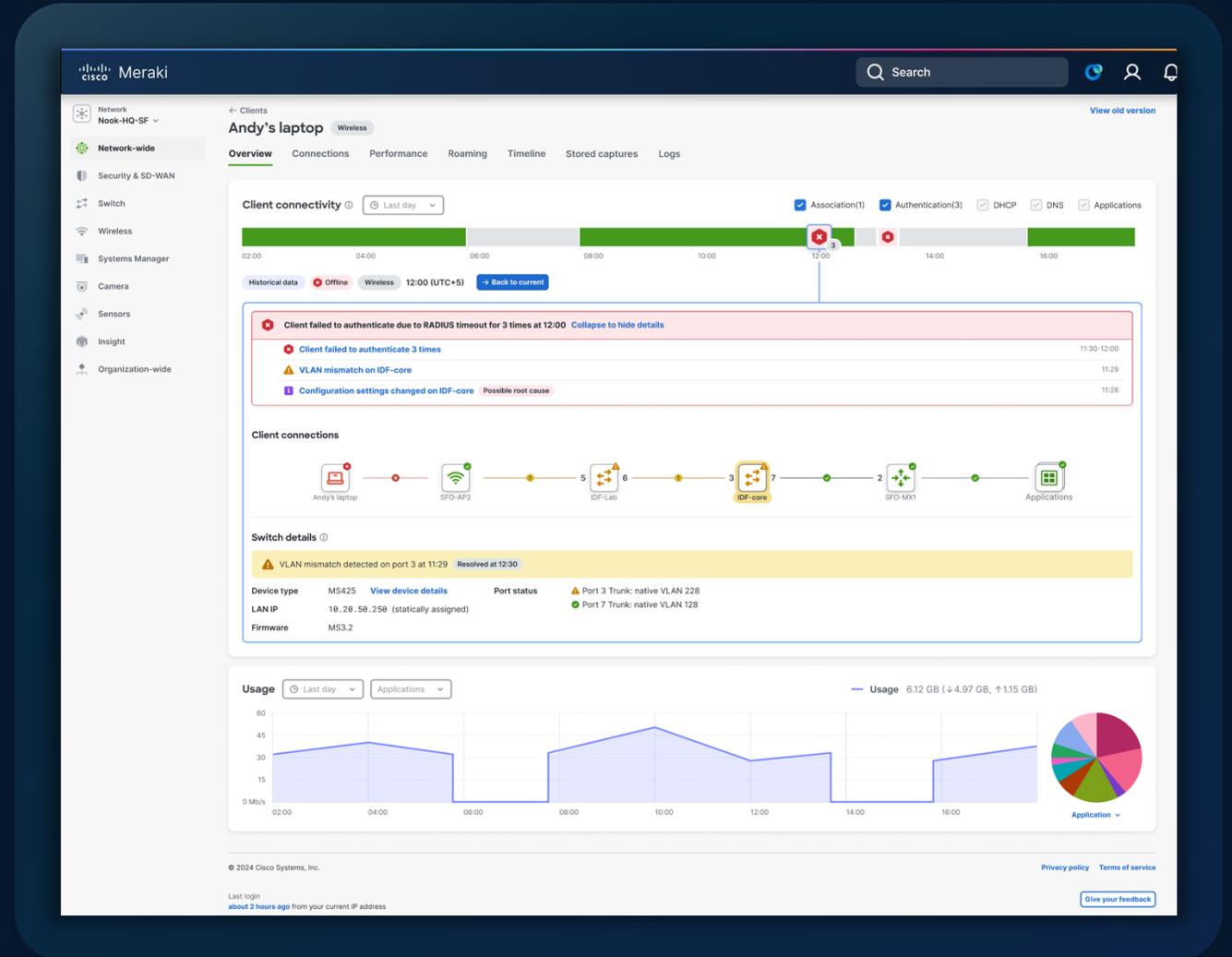
# Assurance across every digital experience

Deep visibility across both owned and unowned networks

AI-powered insights surface experience-impacting issues instantly

Closed-loop workflows trigger automated remediation

AI Assistant accelerates root cause analysis end-to-end



# Predictive path recommendations

Proactive guidance for maintaining network stability

Optimize WAN performance

Generate long-term recommendations for network optimization

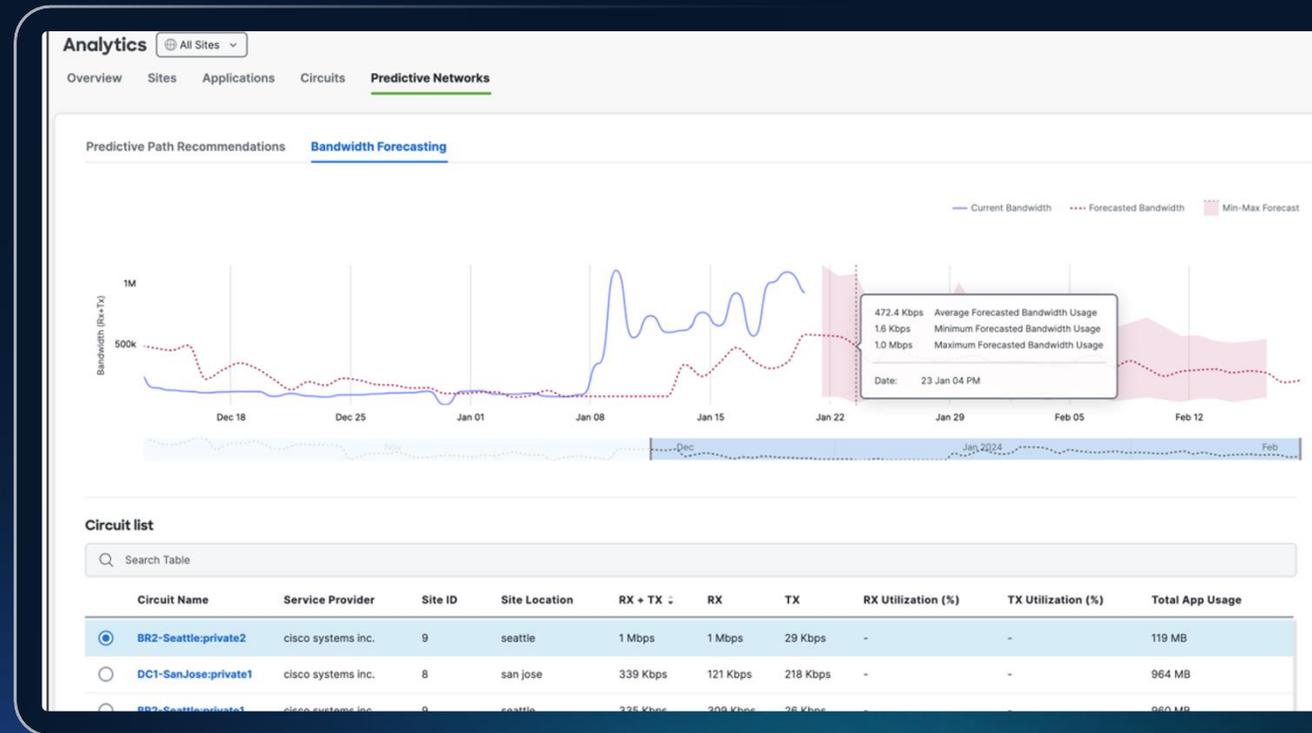


AVAILABLE NOW

# Bandwidth forecasting

Monitor usage trends for capacity planning

Get a better understanding of growth trends, seasonality, surge, min/max band, and performance



AVAILABLE NOW

**Security fused into the Network**



# New threats attack networks directly



## Attacks on Infrastructure

Exploits like Salt Typhoon that target unpatched software on key infrastructure

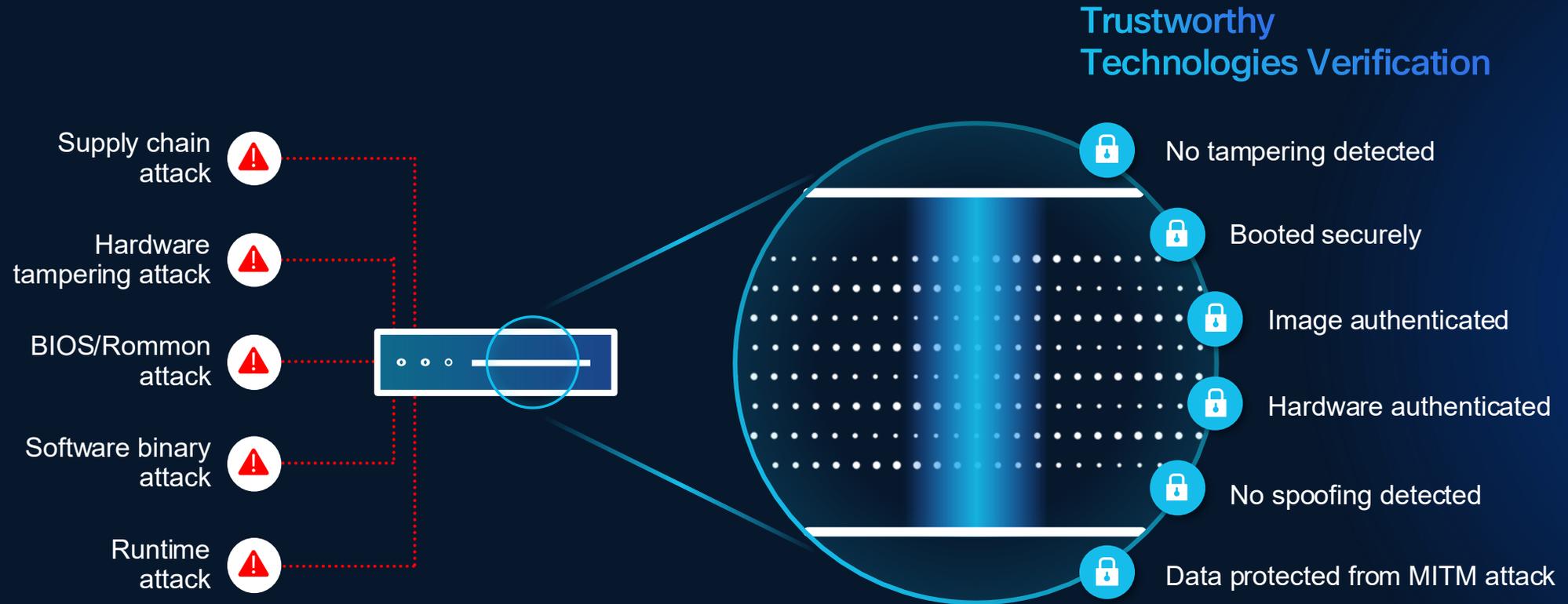


## Attacks on Encryption

“Harvest now, decrypt later” attacks where encrypted data is extracted and stored, anticipating quantum computing.

# Securing the device

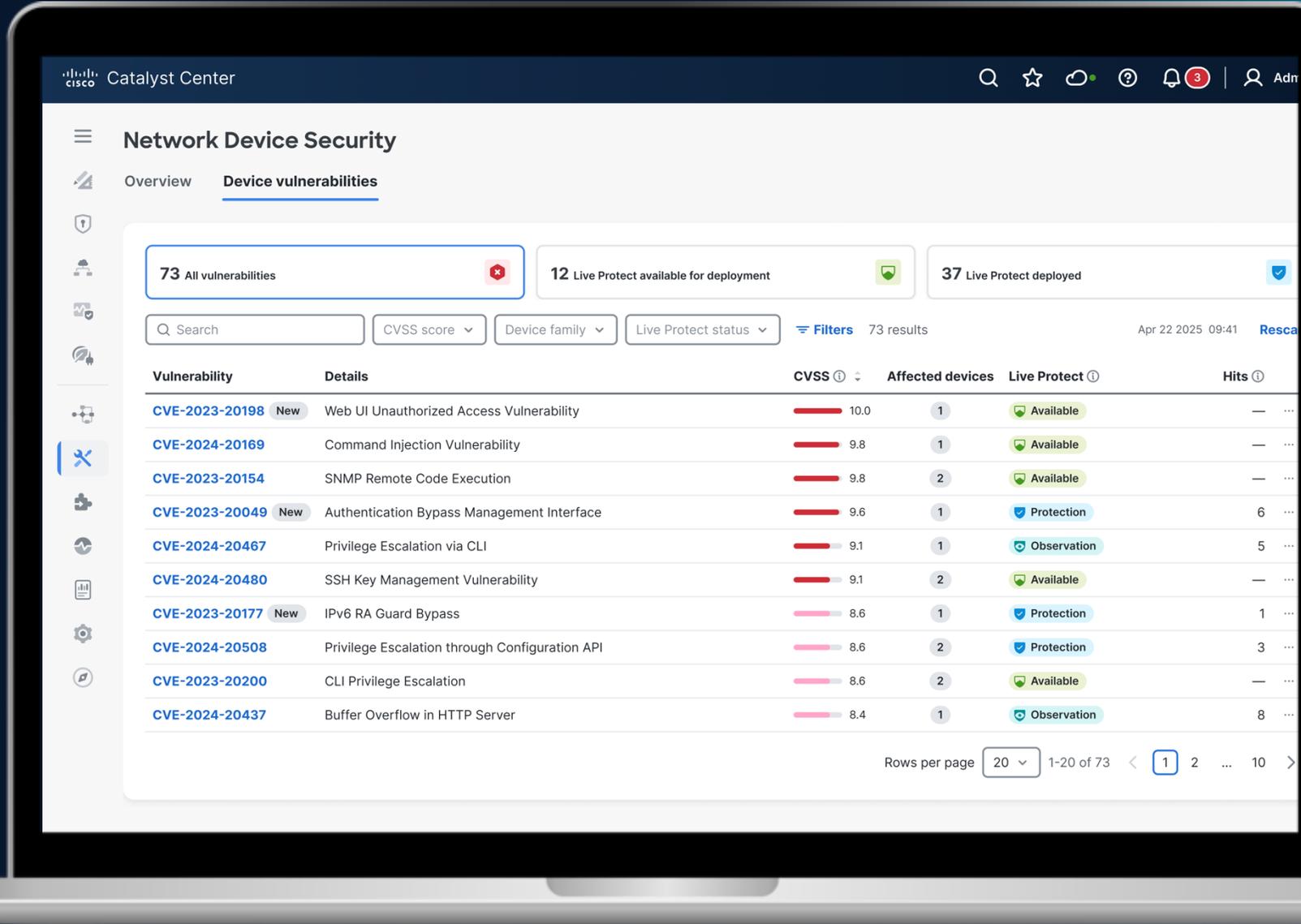
Secure from hardware to software, from boot time to runtime



FUTURE

# Live Protect

Mitigate new threats in near-real time—without upgrading image or rebooting device

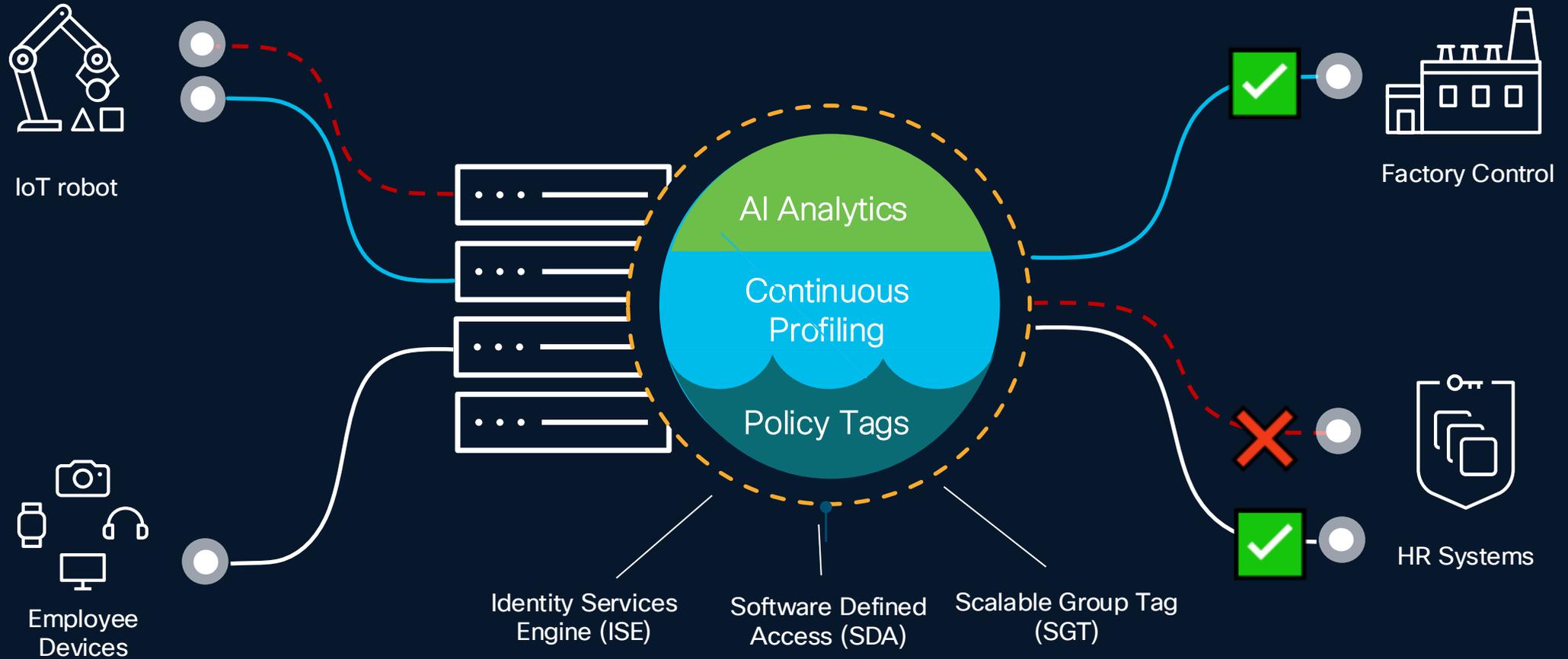


# Securing network connectivity



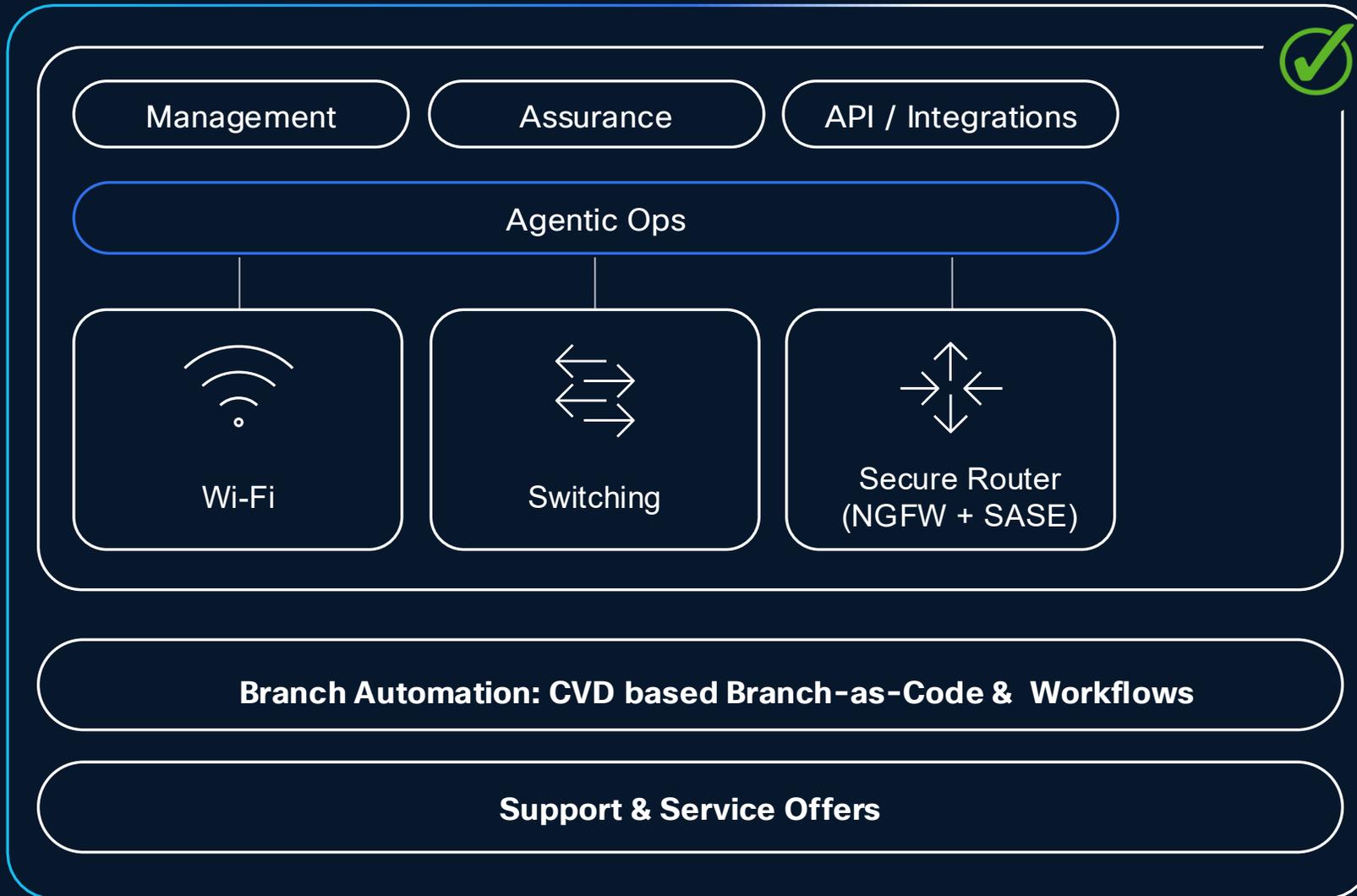
# Securing network access

Scalable microsegmentation to protect every connection





# Introducing Unified Branch: Platform led Secure Networking Architecture



**Full stack + platform led architecture:** Secure WAN services, Switching and Wi-Fi

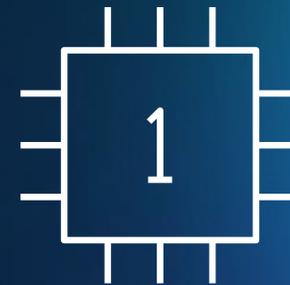
**ThousandEyes** - proactive, end-to-end visibility, performance insights, and assurance.

**New automation toolkit** - Branch as Code and workflows - prebuilt data model and automation to deploy Branch at scale.

**Cisco Validated Design** - recommend and tested branch designs for reliable & resilient operation.

**Aligned Support & Service offers**  
Enhanced support for Unified Branch streamlines & enhances customer care

**Scalable devices ready for AI**



# What technologies make up the Next-Gen Network?

Catalyst Center | Meraki Dashboard



## Wi-Fi

Wi-Fi 7  
Wireless Controllers  
Campus Gateway



## Switching

Cisco Catalyst  
Cisco Meraki  
Cisco Smart Switches



## Routing

Cisco Secure Routers  
Cisco Catalyst 8000



## ThousandEyes

Medium  
Large

# WiFi 7 in 2026

# Wi-Fi Evolution

- 25 years of constant evolution with faster speeds and density
- Prior to 6E: Spectrum shared in two bands 2.4 and 5 GHz
- 6E and Above: Spectrum shared in three bands 2.4, 5 and 6 GHz

Date Rate: 11 Mbps (max)  
20 MHz  
QPSK  
2.4 GHz Band

11b

Date Rate: 54 Mbps (max)  
20 MHz Channels  
64 QAM  
5 GHz Band

11a

Date Rate: 54 Mbps (max)  
20 MHz Channels  
64 QAM  
2.4/5 GHz Band

11a/g

Date Rate: 600 Mbps (max)  
40 MHz Channel Bonding  
4x4 MIMO  
64 QAM

11n

Date Rate: 7 Gbps (max)  
80, 160 MHz Channel Bonding  
4 DL MU-MIMO  
256 QAM

11ac

Date Rate: 9.6 Gbps (max)  
80, 160 MHz Channel Bonding  
OFDMA, UL, DL MU-MIMO  
1024 QAM  
TWT

11ax

11AX

Date Rate: 23 Gbps (max)  
320 MHz Channel Bonding  
4096 QAM  
MLO, MRU, R-TWT

11BE

Extremely High throughput up to 3x speed of 11ax

## New 6 GHz Band

High Efficiency  
4x Capacity  
IoT Scale

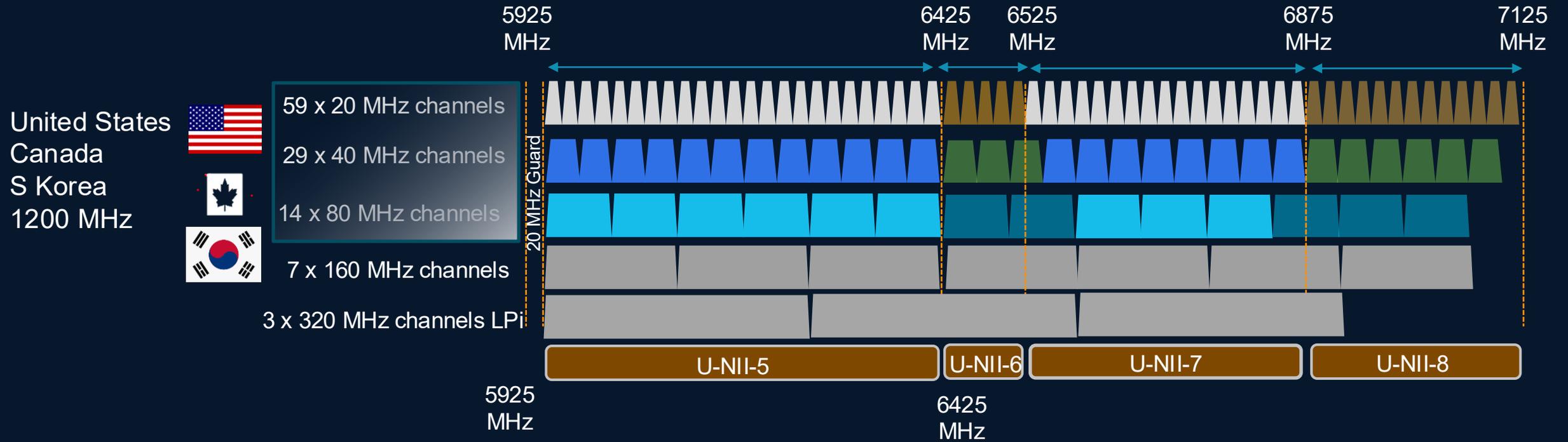
- Multi-lane expressway for Wi-Fi
- More bandwidth
- PoE Reqs
- mGig Reqs
- Extended outdoor range
- Expected EOS of Wifi6



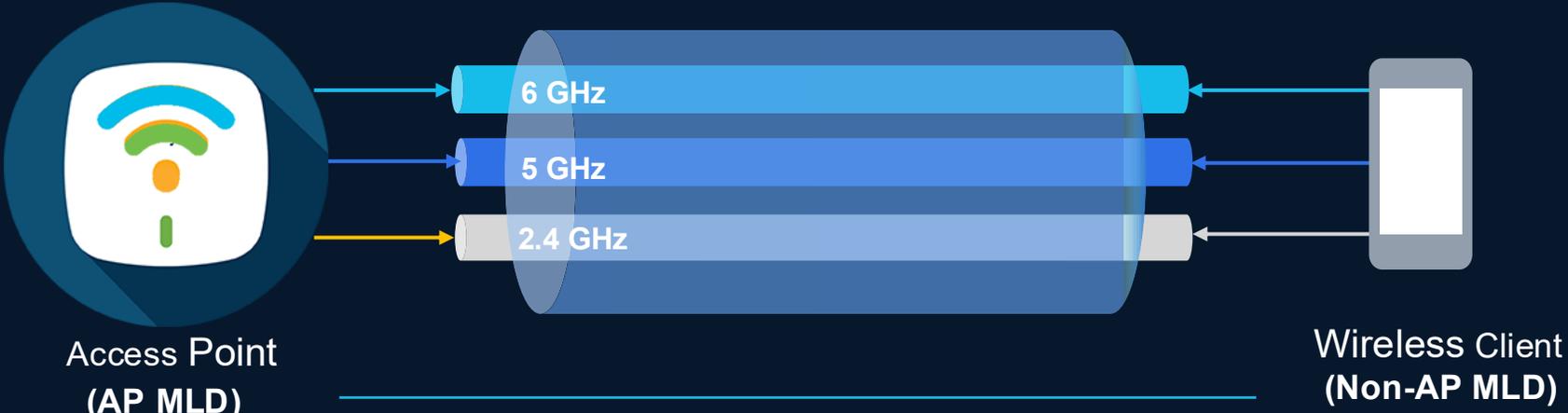
# Recap of Power Over Ethernet Standards

Spec	Known as	Class	Min PSE Output Power	Min PD Input Power
Type 1 IEEE 802.3af	PoE	Class 1	4 W	3.84 W
		Class 2	7 W	6.49 W
		Class 3	15.4 W	12.95 W
Type 2 IEEE 802.3at	PoE +	Class 4	<b>30 W</b>	25.5 W
Type 3 IEEE 802.3bt	PoE++, Cisco UPOE	Class 5	45 W	40 W
		<b>Class 6</b>	60 W	<b>51 W</b>
Type 4 IEEE 802.3bt	Cisco UPOE+	Class 7	75 W	62 W
		Class 8	<b>90 W</b>	71.3 W

# Wi-Fi 7 – 320 MHz Channel Width



# Wi-Fi 7 – Multilink (MLO)



Access Point  
(AP MLD)

Wireless Client  
(Non-AP MLD)

Method	Benefit
Aggregation	Throughput
Steering	Lower Latency
Redundancy	Reliability

*MLD: Multi Link Device*

# Wi-Fi 7 for every operational scale



**CW9172H**

6 Spatial Streams  
Dorm Rooms, Hospitality



**CW9174E**

8/10 Spatial Streams  
External antennas

NEW!



**CW9176D1**

12 Spatial Streams  
Integrated Directional

UWB



**CW9179F**

16 Spatial Streams  
LPV/Stadium



**CW9171I**

4 Spatial Streams  
Omnidirectional

NEW!



**CW9172I**

6 Spatial Streams  
Omnidirectional



**CW9174I**

8/10 Spatial Streams  
Omnidirectional

NEW!



**CW9176I**

12 Spatial Streams  
Omnidirectional

UWB



**CW9178I**

16 Spatial Streams  
Omnidirectional

UWB

Wi-Fi 7 | Global Use AP | Unified License | AI Optimized

Scales up to  
5,000 APs  
and 50,000 clients

Easy migration for  
existing LAN  
controller  
architectures

No need to  
re-cable, change  
VLANs, or disrupt  
operations

# Introducing The New Campus Gateway



AVAILABLE TODAY

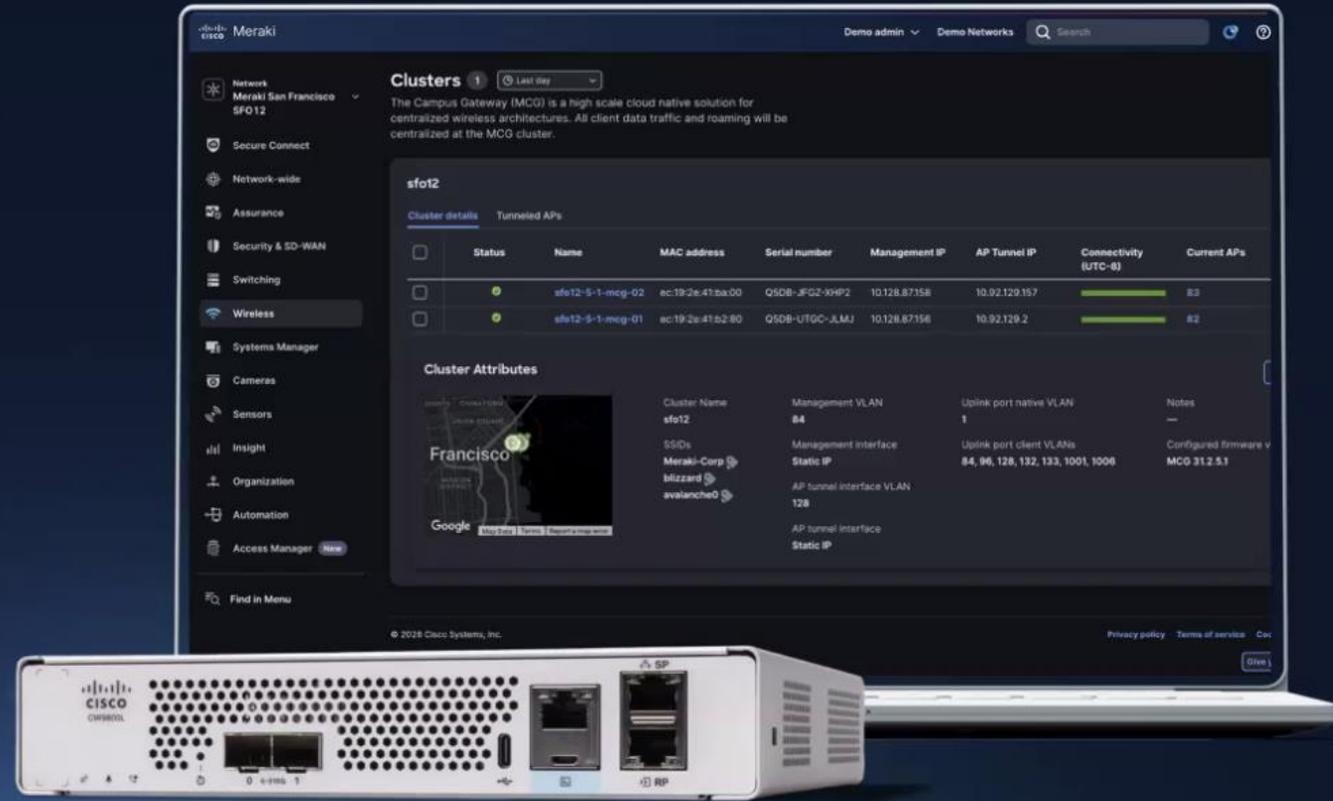
## Cisco Campus Gateway

## New Campus Gateway

# Expanding cloud flexibility for every campus size

Orderable Mar 2026

- More choices for every campus size, with now options for medium and growing sites
- Seamless roaming for up to 10,000 clients and 500 APs across buildings
- Easy cloud management without redesigning your existing LAN



CW9800L-MCG

# Introducing

## Wi-Fi + Ultra-Reliable Wireless Backhaul

Single access point  
to connect end users  
and industrial AI

Highly resilient,  
always-on  
connectivity

Ultra-low latency  
and high reliability



AVAILABLE JUNE 2025

Cisco IW9165 | Cisco IW9167

# Wi-Fi 7 – The Network For – Smart Spaces

HW Foundation

## 1. Super Charge Your Buildings



HIGH SPEED

MASSIVE CAPACITY

ULTRA LOW LATENCY

OUTCOMES READY

With  
**Cisco Wi-Fi 7** Access Points  
as the foundation

SW Platform

## 2. Turn them into Smart Spaces



With  
**Cisco Spaces**  
Part of Cisco Networking Cloud

Outcomes

## 3. Deliver Unmatched Experiences



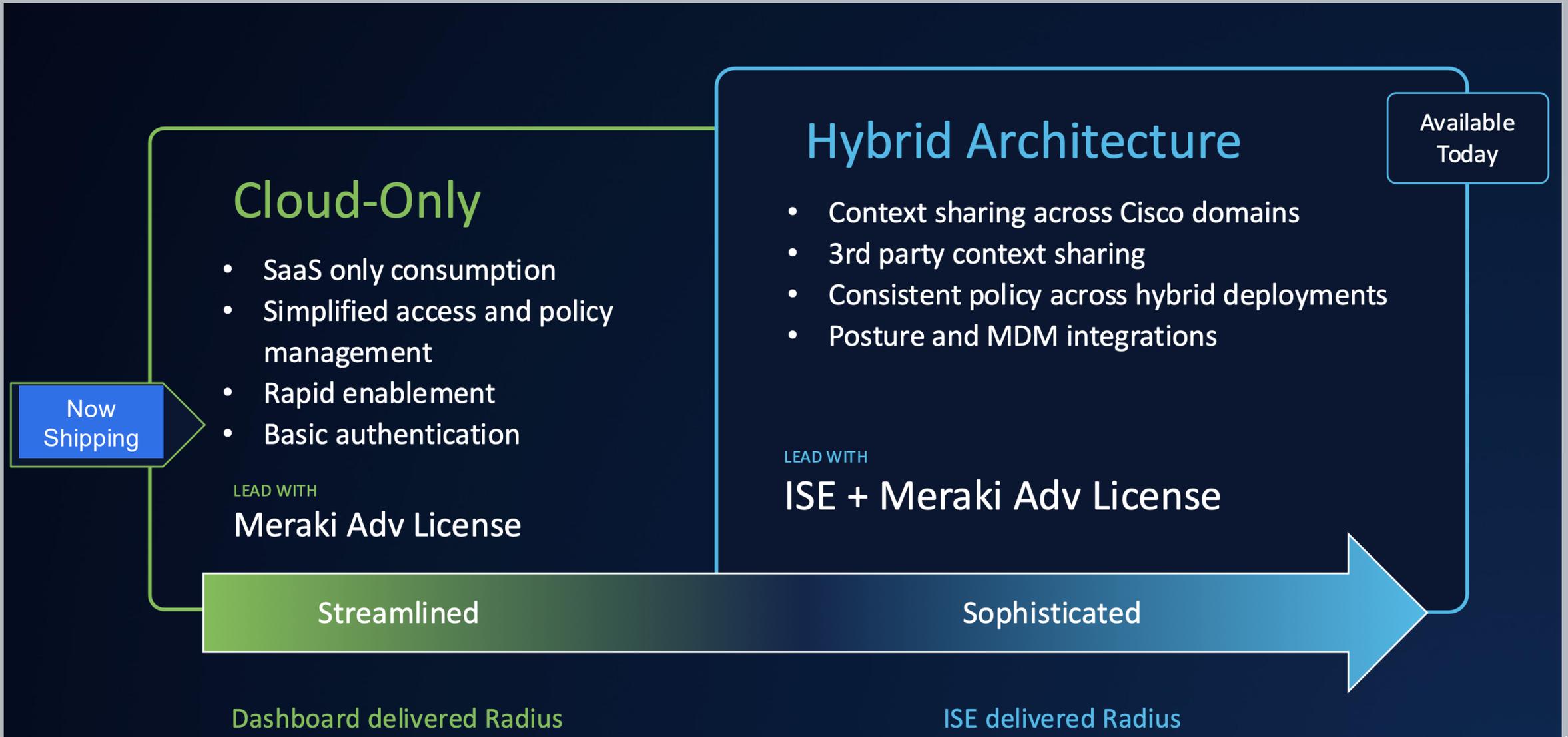
With  
**NG Smart Spaces Apps**  
Native & Partner

# Ultra Wide-Band (UWB) Overview

- Dedicated UWB hardware in CW9178 and CW9176 Wi-Fi 7 APs
- High frequency, short range
  - UWB Channel 9: 7.737-8.237GHz (500MHz bandwidth)
- Sub-meter accuracy
- Battery efficient in tags and mobile devices
- Enables new use cases and improves accuracy of existing location services use cases



# Introducing: Access Manager



# Wireless Cloud Managed / Hybrid Mode

Available Now in Meraki Dashboard for Catalyst and Cisco Wireless Controllers !!!



Single Pane of Glass



Application Visibility



Real-time Health Assurance



Network Topology

## Organization Level

- Overview
- Summary
- Summary Report
- Alerts
- Change log
- Wireless LAN Controllers
- Cloud Monitoring Info
- Create Network
- Inventory

## Network Level

- Clients
- Maps & Floor Plans
- Topology
- Add Devices
  
- Wireless Overview
- Access Points List
- Access Points Connections
- Access Points Map
- Wireless LAN Controllers

## Detail Level

- Client Detail
  - Overview
  - Connections
  - Performance
  - Roaming
  - Timeline
- Controller Detail
  - Summary
  - Ports
  - Redundancy
  - APs
  - Tools (show CLI)
- AP Detail
  - Summary
  - Location
  - Connections

## Already In Early Access



Cloud CLI for WLCs

## Now Available on Meraki Dashboard

### Additional model support:

- 9800-CL (July 25) **Private Beta Q4 FY '25**
- Wi-Fi 7 APs Support (July 25)
- CW9800H1/H2, CW9800M (July 25)

### Upcoming Features:

- AP Live Tools (July 25)
- WebUI Launch from Dashboard (July 25)

and more, including:

- Packet Capture
- Config History
- Image Upgrade

# Next-Gen Switching

# Introducing

## Smart Switches for the AI-powered campus

High-performance,  
low latency

Cisco Silicon One +  
co-processor for  
security and AI

Post-quantum  
secure

Intelligent energy  
efficiency



## Cisco C9350 & C9610 Smart Switches

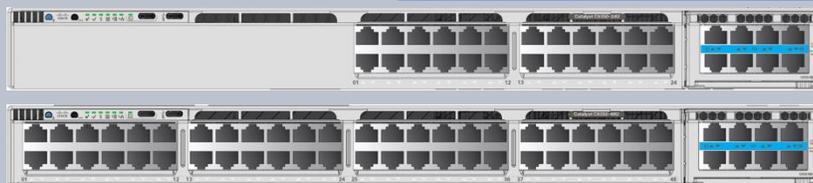
# Cisco 9350 Series

## Portfolio

### Gigabit SKUs



**C9350-24P/48P**  
24/48x 1G/100M/10M copper  
30W PoE+



**C9350-24U/48U**  
24/48x 1G/100M/10M copper  
60W UPoE



**C9350-24T/48T**  
24/48x 1G/100M/10M copper  
Data only



**C9350-48HX**  
48x 10G mGig  
90W UPOE+



**C9350-48TX**  
24/48x 10G mGig  
Data only

### MultiGigabit SKUs

### Modular Uplink 50G at access



**C9350-NM-4C**  
4x40/100G



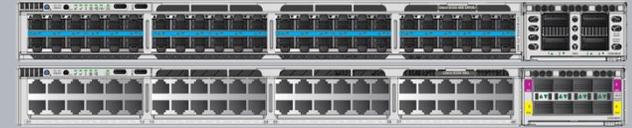
**C9350-NM-2C**  
2x40/100G



**C9350-NM-8Y**  
8x10/25G or 4x50G

# Cisco 9350- Capabilities

Access features for every need - no customer left behind



C9300 - Modular Uplinks

C9300L - Fixed Uplinks

C9300X - Modular Uplinks

Cisco 9350 - Modular Uplinks

24x mGiG

1G & 24x mGiG

36x 10G mGiG

48 x 10G mGiG

Dense feature scale

48x 60W UPOE

48x 60W UPOE

32x 90W UPOE+

UPOE+(48\*90W)

Baseline L2/L3 deployments

480G Stack

360G Stack

1T Stacking

1.6T Stacking

Fabric

1/10/25/40G Uplinks

1/10/40G Uplinks

25G & 100G Uplinks

25/50G & 100G Uplinks

XDR/Analytics

Fabric Edge

Fixed Uplinks

Fabric Edge & Border

Advanced QOS

HW IPsec

HW MACsec

Shallow depth

HW MACsec & IPsec

Deep buffers

HW MACsec

App Hosting

NEBS L3 certified

2x App hosting

2x App hosting

Time Sensitive Networking

AVNU/AVID Certified

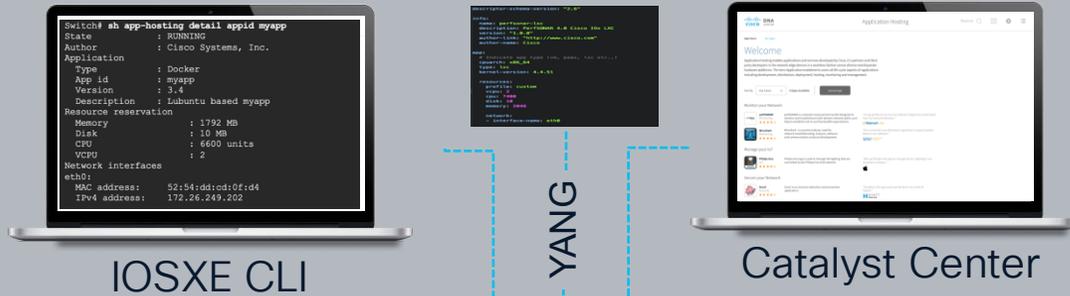
Time Sensitive Networking

Sustainable

Unified Experience: On-Premises or Cloud-Managed

# AI-ready Cisco C9000 Switches

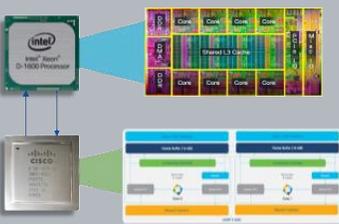
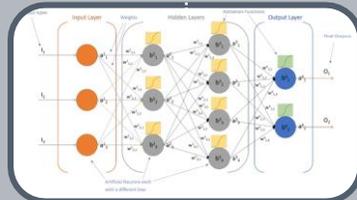
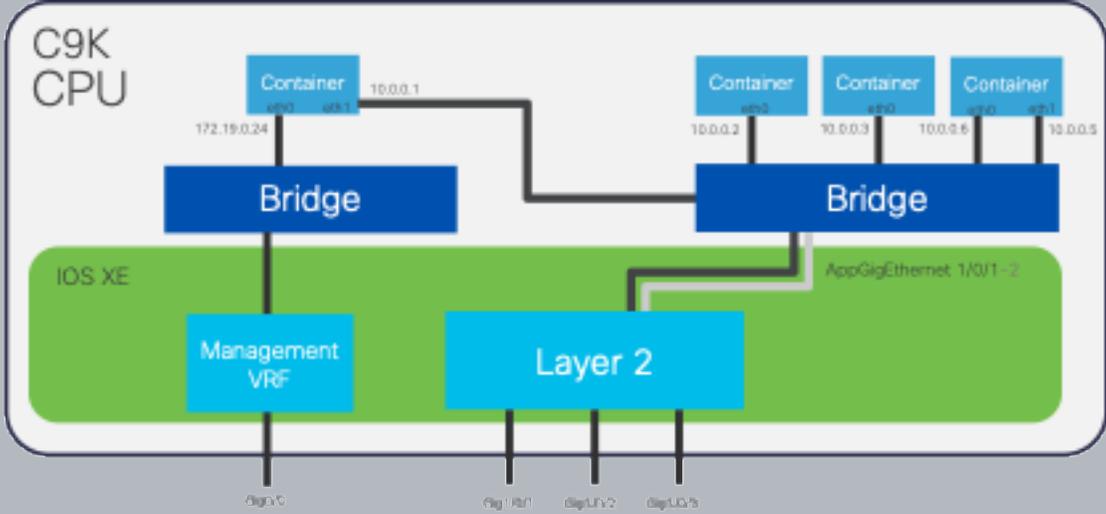
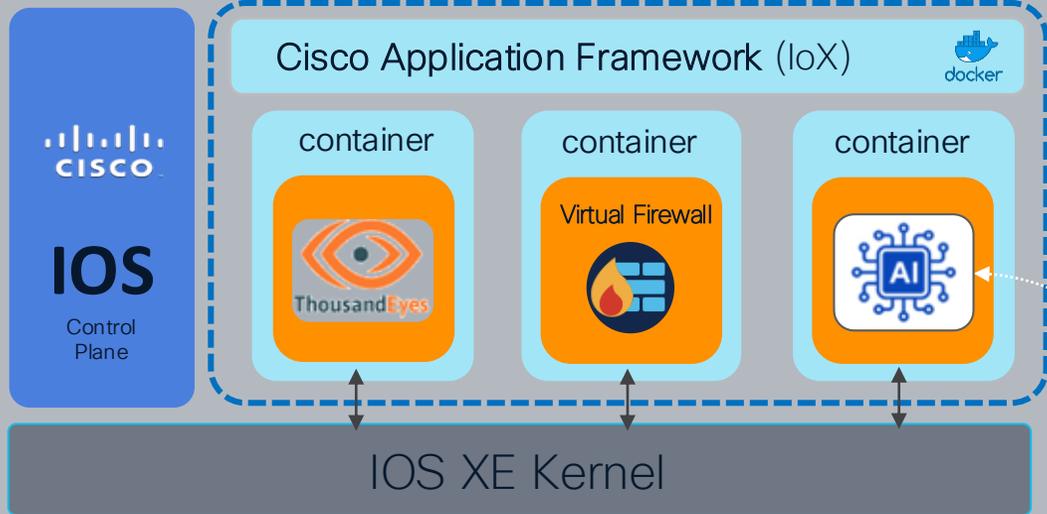
Introducing the era of Agentic AI



Coming Soon – POC Only

 **DEVNET** Ecosystem Exchange

- Cisco-Signed Apps supported on local Flash – no SSD required
- Multiple-App deployment (same switch) for Cisco-Signed Apps
- Deploy local AI Agents directly on Cisco 9000 Smart Switches



# Choose the right Access Switch for legacy Migration

Low to medium scale

 **Cost focus - 9300/L (Gen1)**



- 8K IPv4 or 4K IPv6 routes
- Best performance for price
- 32,000 MACs
- 32,000 /32 host routes
- 4,000 ACE entries
- Mature & Feature optimized

Medium to high scale

 **Feature focus - 9300X (Gen2)**



- 16K IPv4 or 8K IPv6 routes
- Balances scale & performance
- 32,000 MACs
- 32,000 /32 host routes
- 8,000 ACE entries
- Mature & Feature optimized

Very high scale

 **Scale focus - 9350 (Gen3)**



- 256K IPv4 or 128K IPv6 routes
- Max 10G down + 90W UPOE
- 64,000 MACs
- 96,000 /32 host routes
- 32,000 ACE entries
- HW-ready for all C3K features

**No plans to EoS/EoL the UADP 2.0 powered Catalyst 9300**

Unparalleled density,  
speed, and security

Backward compatible  
chassis with front to  
back airflow

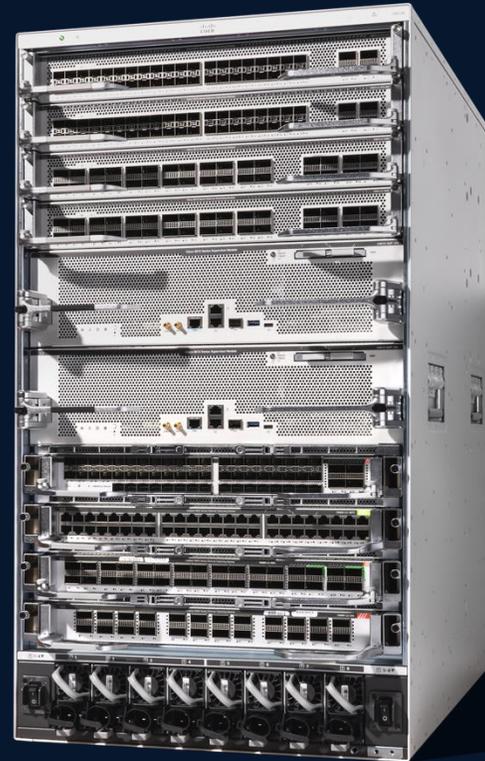
Powered by Cisco  
Silicon One

High density  
chassis with state-  
of-the-art hardware

Entirely modular and  
upgradable system

# Introducing

## Smart Switches for the AI-powered campus



AVAILABLE JUNE 2025

## Cisco C9610 Modular Core Smart Switches

# Introducing C9610

## Generation 3 modular core

### Gen 3 Supervisors



C9610-SUP3



C9610-SUP3XL

2M IPv4/1M IPv6

3.2 Tbps per slot

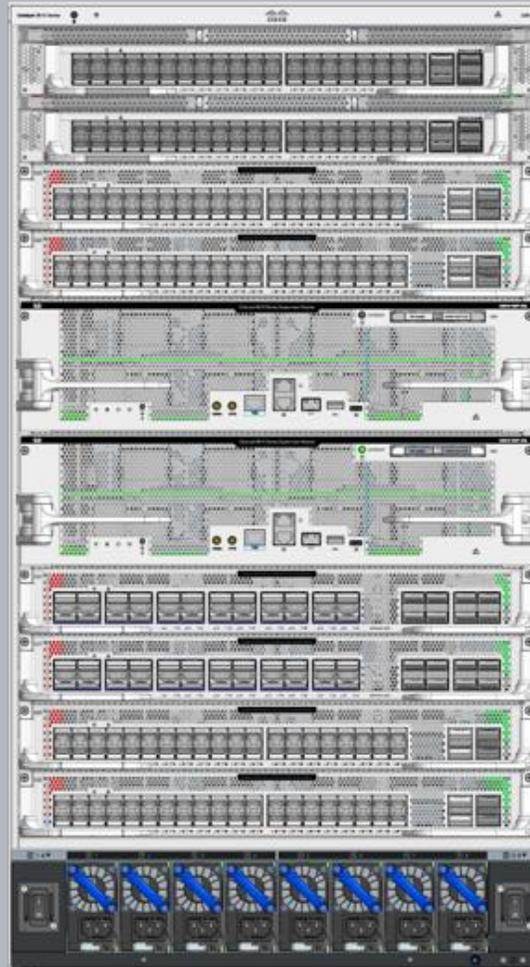
512K hosts or clients\*

32G DDR4 memory

256K ACL entries\*

8 core X86 CPU @2.0 Ghz

### Gen 3 Chassis



C9610

8-line card slots (1.25 RU)

2 supervisor slots (dedicated) (2.5 RU)

51.2 Tbps System Bandwidth

Four serviceable fan trays in rear side

Blue Beacons (system/fan tray, sup, line cards)

Modular power supplies

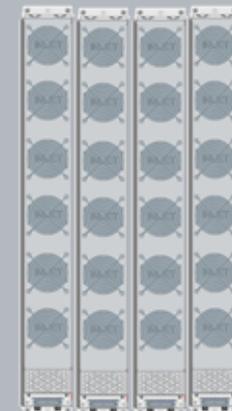
### Gen 3 Line cards



C9610-LC-32CD



C9610-LC-40YL4CD



4x FAN Trays

With front to back airflow

# Introducing Smart Switches for the Unified Branch



Catalyst 9300L-M



Catalyst 9200L-M



MS 130/130R



MS150

AVAILABLE AUG 19

Day 0 simplicity with out of box cloud management

Advanced IOS XE features supported from cloud

24/48 port options, PoE+, 10G mGig, 25GbE fixed uplinks, and StackWise-80

30W per port MAX

# Introducing

## Cisco Catalyst 9200L-M



Cloud-managed access switch for flexible and resilient branch networking

# MS 150: Next-Gen Wifi7 Branch Switching

ORDERABLE



- 12 Rack-mountable 24/48 port options
- 5G mGig and 4 x 10G SFP+
- Up to 60W UPoE
- 2 x 80G Stacking, Layer 2+
- Adaptive Policy & Perpetual PoE

Target Markets & Segments

Strengthening our competitive edge;  
well positioned with Wi-Fi 7 against cost-competitive market segments

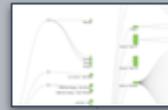
# MS130 and MS130R Compact/Rugged Switching



**MS130**  
indoor switches

**8, 12,** 24, & 48 Port Options

Meraki dashboard



Reliable connectivity  
and security for all  
your environments



**MS130R**  
ruggedized switch



Boost throughput with  
cost-effective **mGig** options



Connect all your devices  
with **PoE+ options**



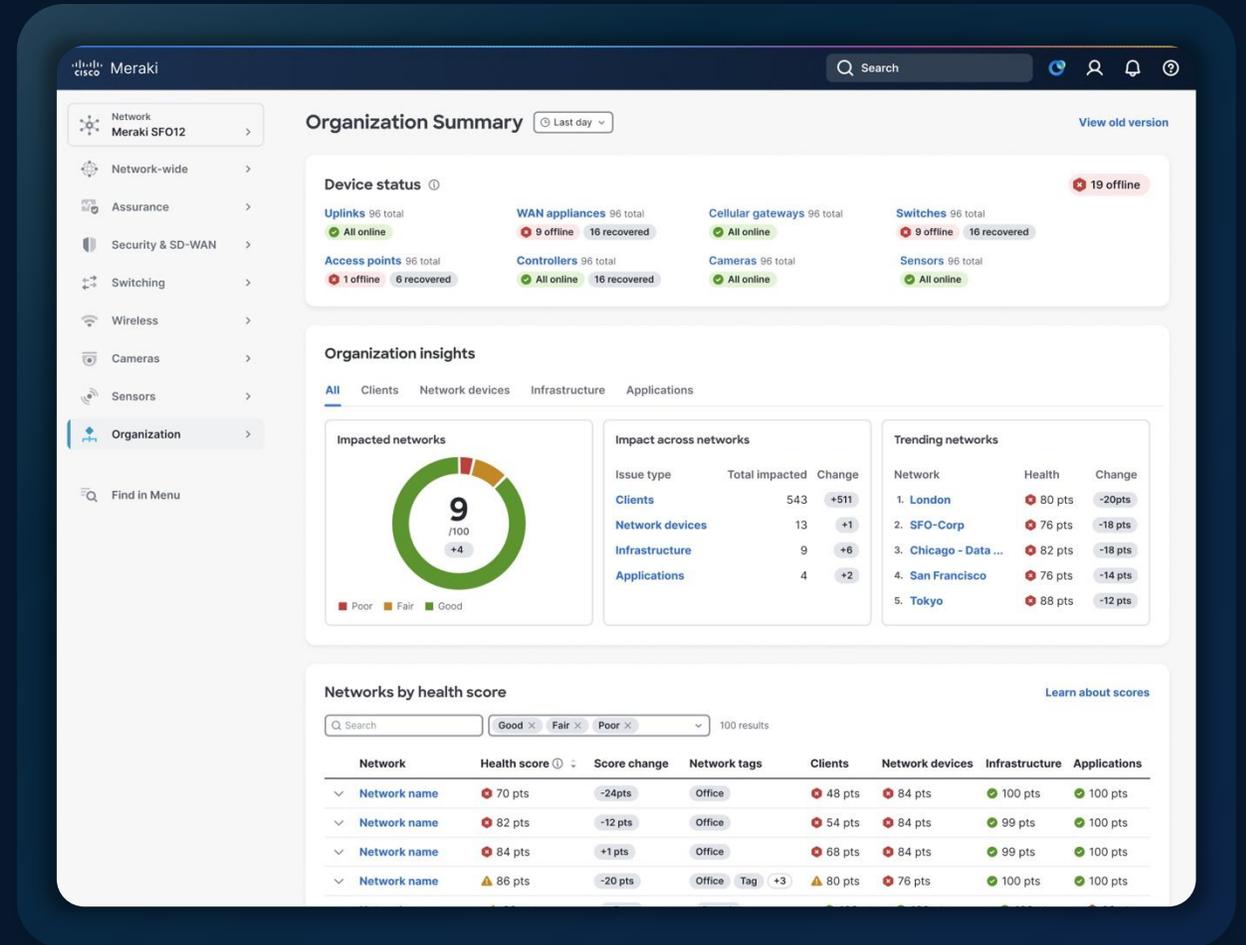
Extend your network to  
ruggedized environments

# Unified Management – Catalyst and Meraki, any environment

Seamless control across cloud, on-prem, or hybrid

AI-powered automation and assurance

Granular access policy by user, device or application including Cloud CLI



AVAILABLE | NOW

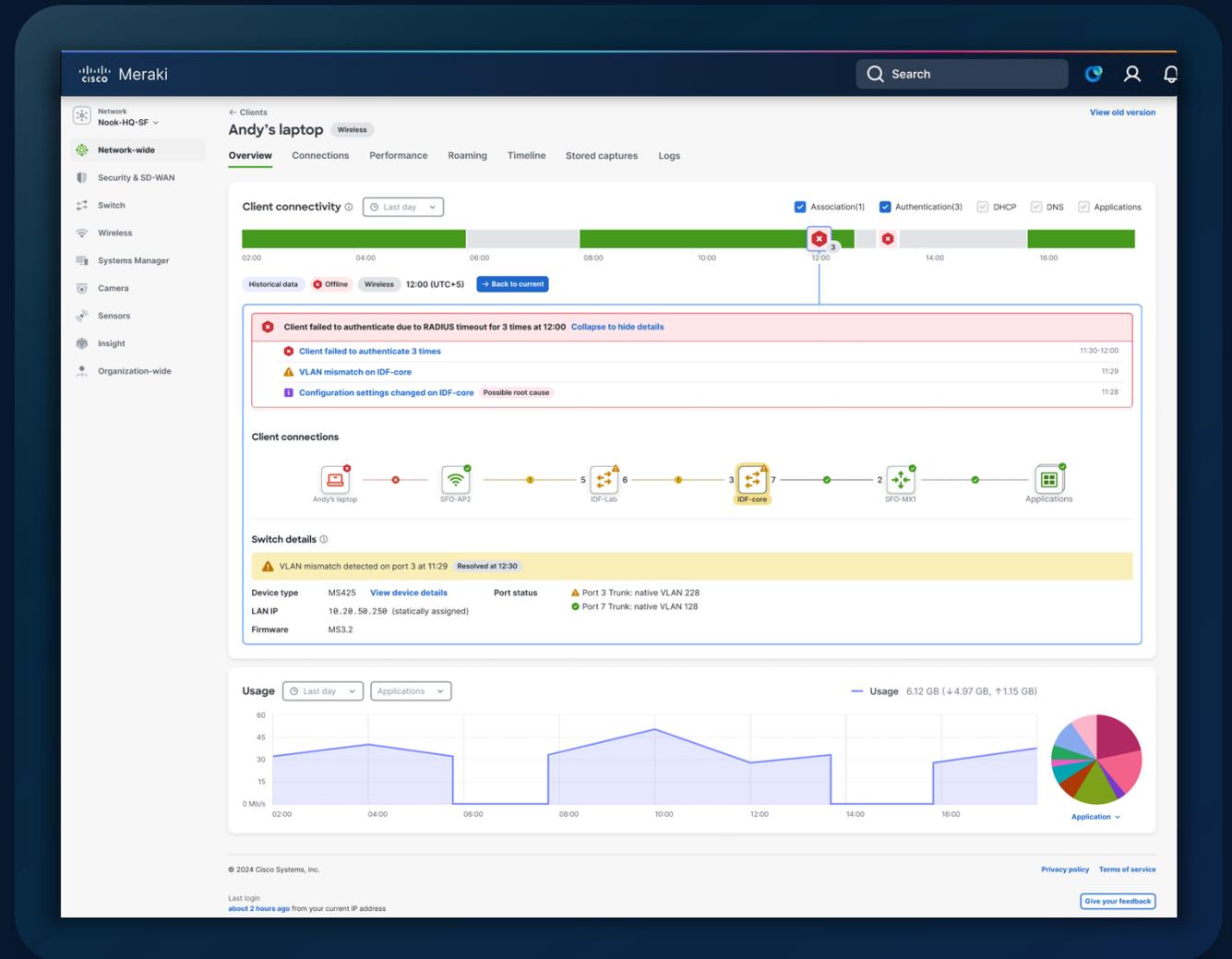
# Assurance across every digital experience

Deep visibility across both owned and unowned networks

AI-powered insights surface experience-impacting issues instantly

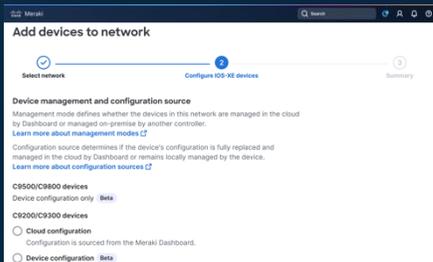
Closed-loop workflows trigger automated remediation

AI Assistant accelerates root cause analysis end-to-end



# Large campus cloud capabilities

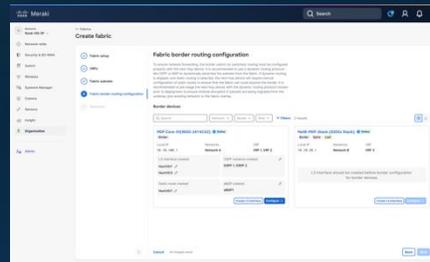
## Powerful Switching Capabilities



Support campus deployments with BGP, VRF, ISSU, and StackWise

BETA | NOW

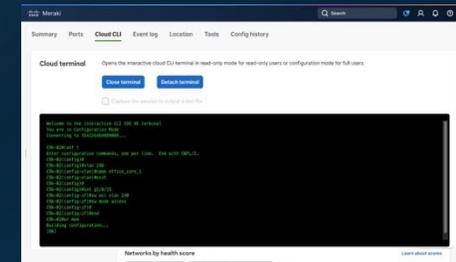
## Fabric for Secure Networking



Simplify NetOps with a secure fabric and micro/macro-segmentation

BETA | DEC

## Cloud CLI for Flexibility



Simplify onboarding and flexibility with operating mode options and Cloud CLI

GA | NOW

# Scalable Unified Branch Routers

# Journey to simplified Secure WAN portfolio

Market leading  
enterprise routers



ASR / ISR

Continued investment  
in current portfolio



Catalyst 8000



MX

Converged portfolio

NEW



8000 Series  
Secure Router

More throughput to support increased traffic to data center

Advanced embedded NGFW for secure branch connectivity

Post-quantum secure

DevOps style Branch-as-code for rapid deployment

# Introducing Secure Routers for the AI-powered unified branch



## Cisco 8000 Secure Routers

# Cisco 8000 Series Secure Routers for every size location



## Small Branch: 8100

4 Variants

IPsec:  
Up to 1.5 Gbps

SD-WAN:  
Up to 1 Gbps

Threat Protection:  
Up to 1 Gbps



## Medium Branch: 8200

2 Variants

IPsec:  
Up to 5 Gbps

SD-WAN:  
Up to 4 Gbps

Threat Protection:  
Up to 2.5 Gbps



## Large Branch: 8300

2 Variants

IPsec:  
Up to 20 Gbps

SD-WAN:  
Up to 15 Gbps

Threat Protection:  
Up to 7 Gbps



## Campus: 8400

3 Variants

IPsec:  
Up to 45 Gbps

SD-WAN:  
Up to 23 Gbps

Threat Protection:  
Up to 11 Gbps



## Data Center: 8500

2 Variants

IPSec:  
Up to 45 Gbps

SD-WAN:  
Up to 23 Gbps

Route Scale up to 8M

# Secure WAN Portfolio Transition

## Branch

### Small



8100 Secure Router

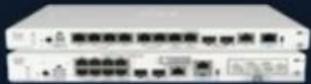


ISR1000



MX 67/68/75

### Medium



8200 Secure Router



Catalyst 8200



MX 85/95/105

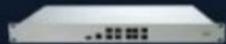
### Large



8300 Secure Router

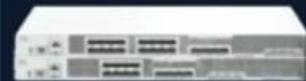


Catalyst 8300

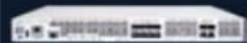


MX 250/450

## Campus / Datacenter



8400 Secure Router



Catalyst 8500L



Net-New MX  
Scale



8500 Secure Router



Catalyst 8500

## Cloud



Catalyst 8000V



SRIOV  
Hypervisor/Cloud



## Cellular



CG522



MG41/E  
MG52/E

# Use Cases – Cisco 8000 Series Secure Router



## IP Connectivity

MSPs to offer reliable and sustainable connectivity with simplified management



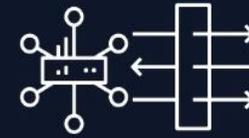
## Routing VPN

Future-proof your data center & branch with high-performance, secure connectivity



## SD-WAN

Seamless, secure, and scalable connectivity for modern offices



## Secure SD-WAN w/ NGFW

Consistent enforcement of network and security policy by NetOps and SecOps



## SASE

Empower hybrid workers with secure, reliable remote access

Meeting customers where they are

# Flexible management options



## On-Prem or Cloud

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### Cisco SD-WAN Manager

Use cases require on-prem delivery,  
or advanced configuration



## Cloud

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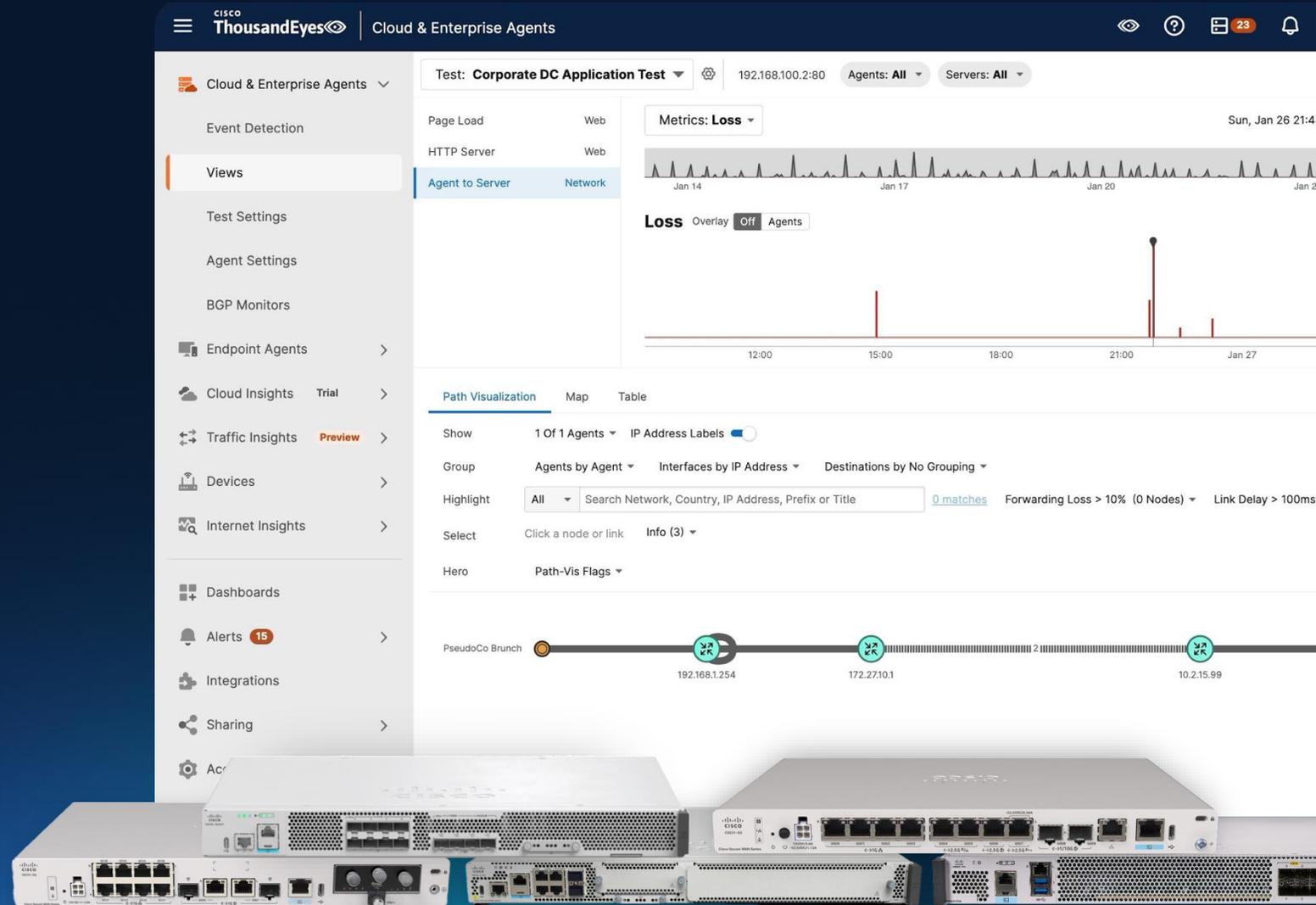
### Meraki Dashboard

Prefer cloud-enabled delivery for full stack  
with Agentic Ops

Delivering optimized, simplified experiences for all customers.

# Assurance with Thousand Eyes

- ThousandEyes agent for internet assurance
- Integration between SD-WAN Manager and ThousandEyes
- Improved domain assurance capability



# Cisco SASE

Solutions designed to meet you on your journey to secure connectivity, anywhere

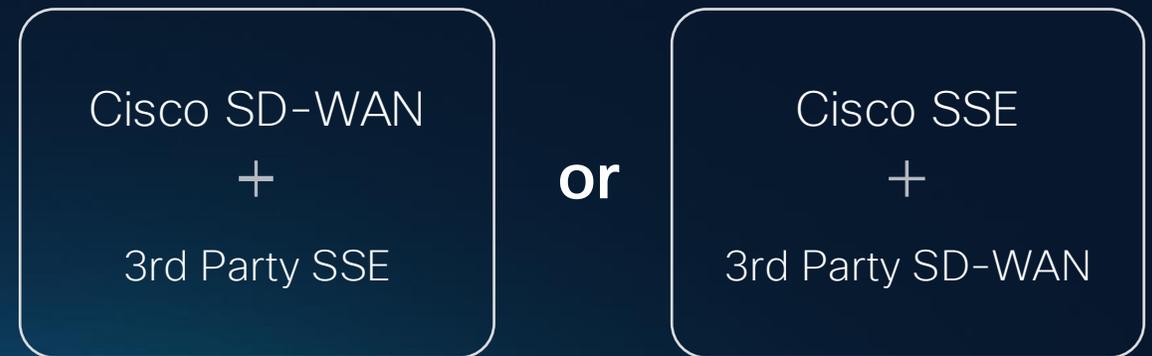
## Cisco SASE

Powerful, flexible, and intelligent



## Open SASE

Open, validated integrations



# Cisco eases your journey to a future proof secure branch



\*when combined this is known as SASE architecture

# Where we're going?

Secure Routers on Dashboard  
Cloud Management

Hardware convergence  
Secure Router Consolidating Portfolio

Unified SASE experience  
Security Cloud Control

AI ops  
Troubleshooting and remediation by agents

**Thank you**

