

Elevate your Workspace with Cisco Devices

Future-Proof Workplaces Track

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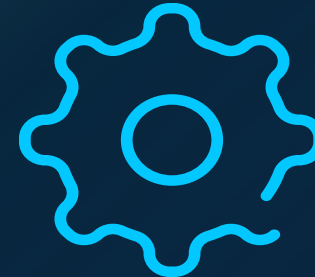
Collaboration SE, @jwrandazzo - LinkedIn, X



Agenda



Consumer of
Services



Owner of
Services

Introducing RoomOS 26

Interoperability

Control Hub

AI Powered Devices

Workspace Designer

AI is the foundation for
exceptional experiences

Built on AI-building blocks since 2015



REDUCE THE IMPACT OF DISTANCE



Head detection and always-on people counting



Frames and people focus camera intelligence



Facial recognition and name labelling



Cross-view multicamera cinematic meetings



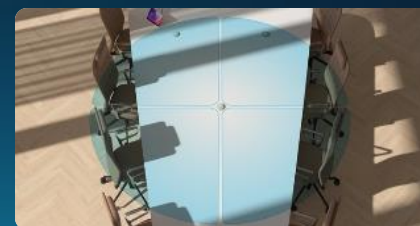
Presenter and audience



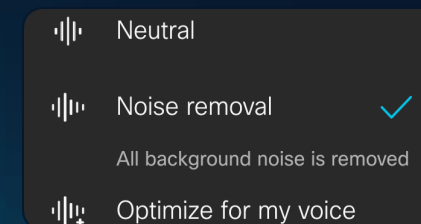
Extended speaker & AI virtual lens



Meeting Zones for open spaces and glass walls



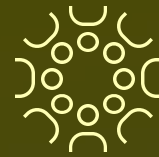
Adaptive, beam forming, microphones



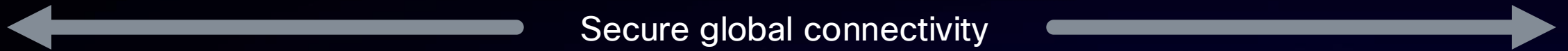
Background noise removal and optimize for my voice



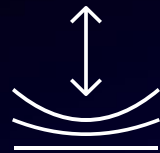
AI-ready data centers



Future-proofed workplaces



Secure global connectivity

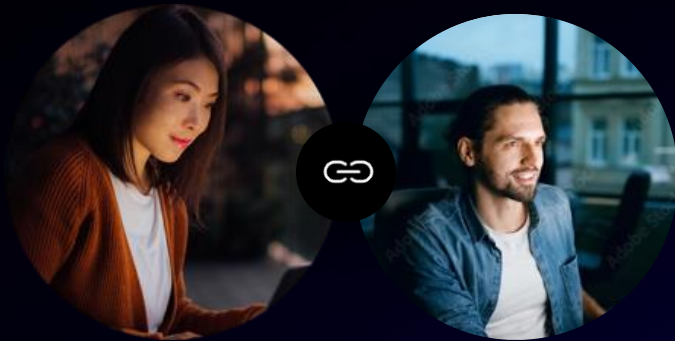


Digital resilience

<<<<<<< ACCELERATED BY CISCO AI >>>>>>>

Future of collaboration

People & People



Distance Zero

People & AI



Agentic Teammates

AI & AI



Open Ecosystem

Connected Intelligence

Building the workplace of today, for the workforce of tomorrow

RoomOS 26

Your AI-enabled digital workforce.

RoomOS 26 bring intelligence to any meeting space, allowing AI to act as a silent enabler, anticipating consumers' needs, and simplifying admin workloads.



RoomOS 26 new capabilities



Evolved Momentum
Design



Audio Zones



Network Defined Rooms



Microsoft Developer
Ecosystem Platform



Notetaker



Workspace Advisor



Director

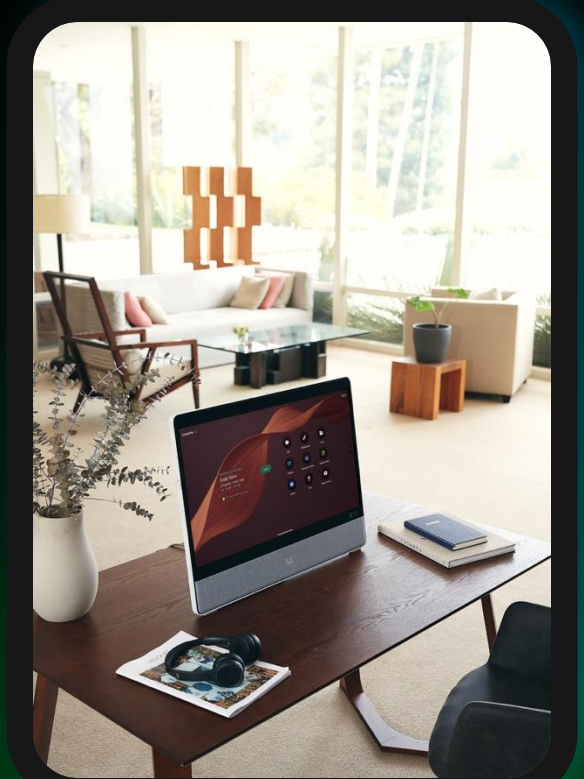
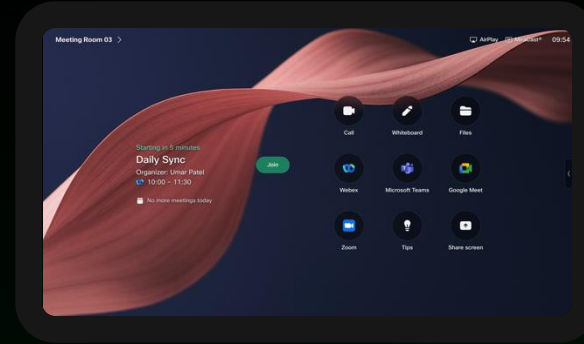
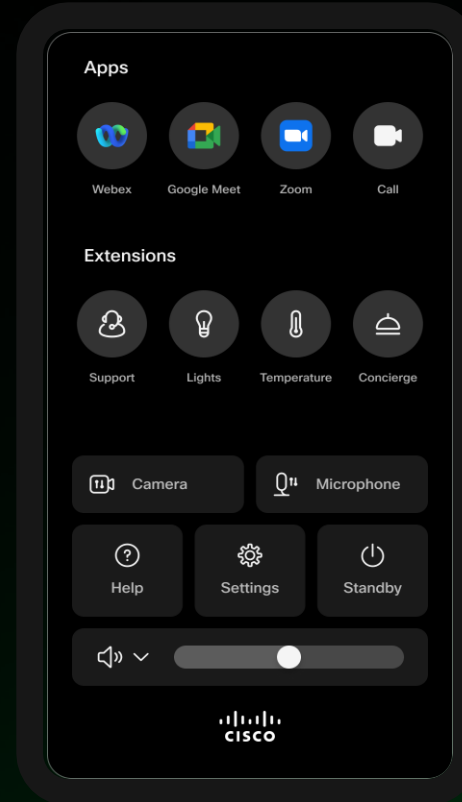
...and more

INTRODUCING

Evolved Momentum Design

Bringing the human
side of technology
to life

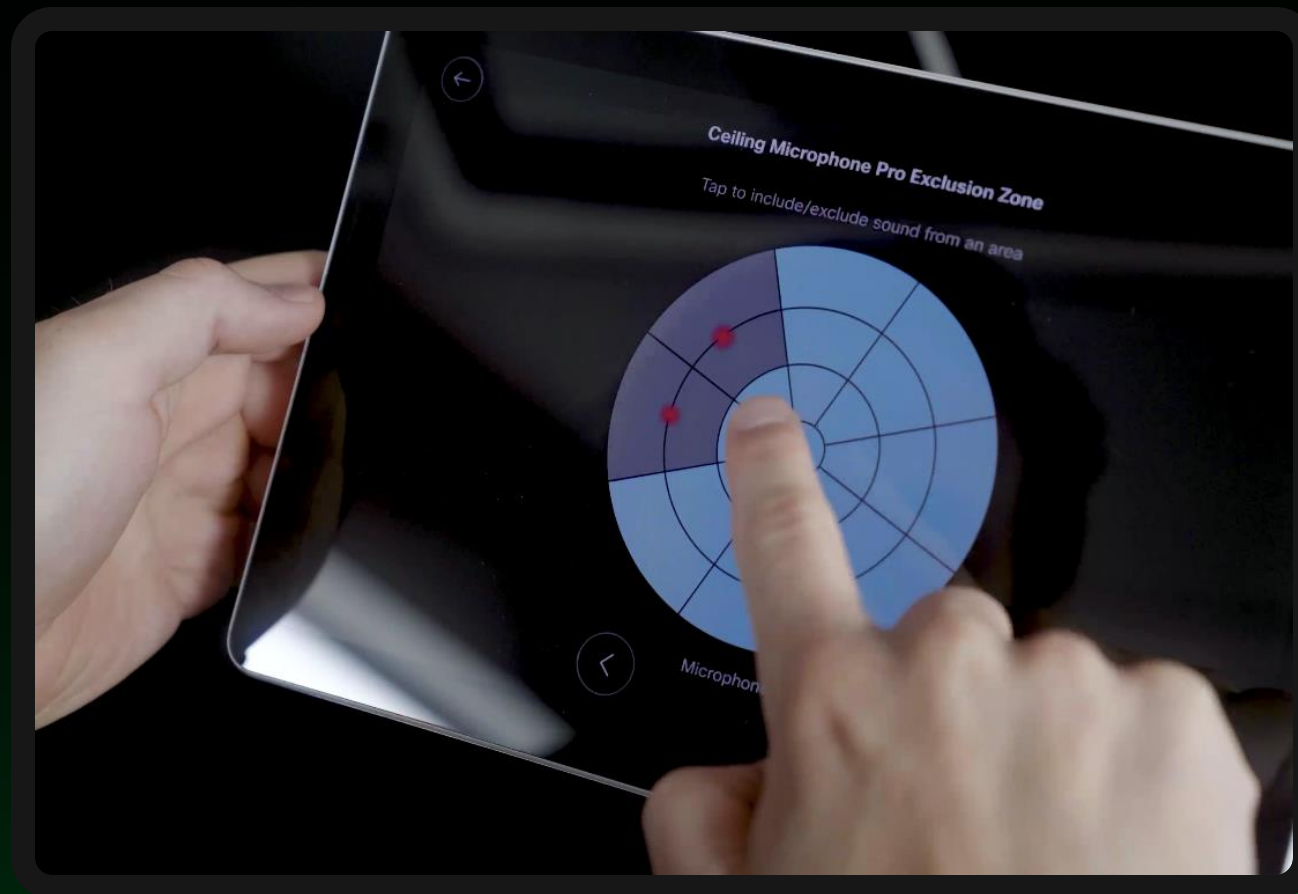
General Availability
Q4 CY25



INTRODUCING

Audio Zones

Block distracting
background noises outside
your meeting area to stay
focused and present



INTRODUCING

Zoom Meetings for Cisco Rooms

Familiar in-meeting features
with cinematic meeting
experiences from Cisco



INTRODUCING

Director

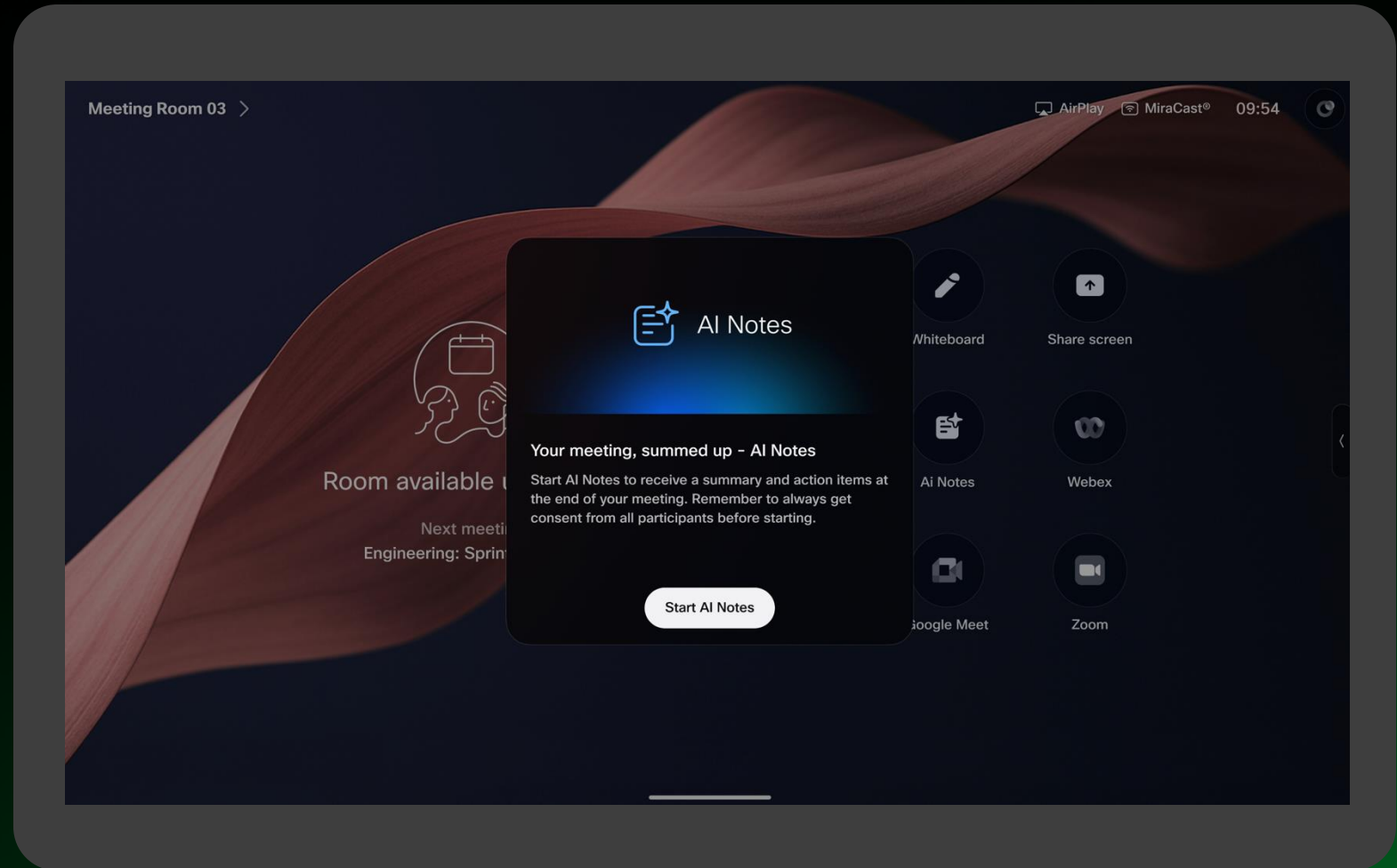
Dynamic camera mode predicts and adapts to give you the best view of the meeting, always

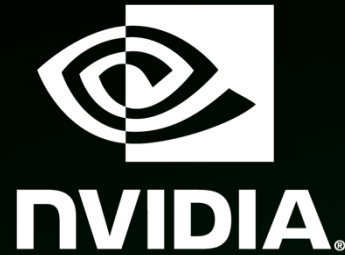


INTRODUCING

Notetaker

Instantly transcribe,
summarize and capture
action items from in-person
conversations





NVIDIA powered devices made for the future of AI

Building for MDEP to create intelligent,
Cisco-powered meetings in Microsoft environments.

Device support

*End of sale products

RoomOS 11



Room USB



Room Kit Mini



Room Kit



Room Kit Plus



Webex Board 55", 70" & 85"

RoomOS 26



Room Bar



Room Bar Pro



Desk & Desk Mini



Room Kit Pro



Room Kit EQ



Board Pro, Board Pro G2, 55" & 75"



Desk Pro



Room Kit EQX

Interoperability

It's a multiplatform world

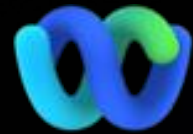
85%

of organizations support 2
or more meeting platforms

*Source: Cisco Collaboration Devices Decision-Maker Survey, December 2021; N = 1539

Choose your platform experience

Multi-platform video collaboration on the same device



Cisco Devices experience

Native Webex & rich interop with Microsoft Teams, Google, and Zoom



Microsoft Teams Rooms experience

Supports native MTR and native Webex Meetings and Events

Same device, powered by **Cisco RoomOS**

A complete portfolio of Microsoft Teams Rooms



Desk Pro



Board Pro 55/75



Room Kit EQX



Room Bar



Room Bar Pro



Room Kit EQ



Room Kit Pro



Room Navigator



Desk
Camera 4K



Headset 320
Series

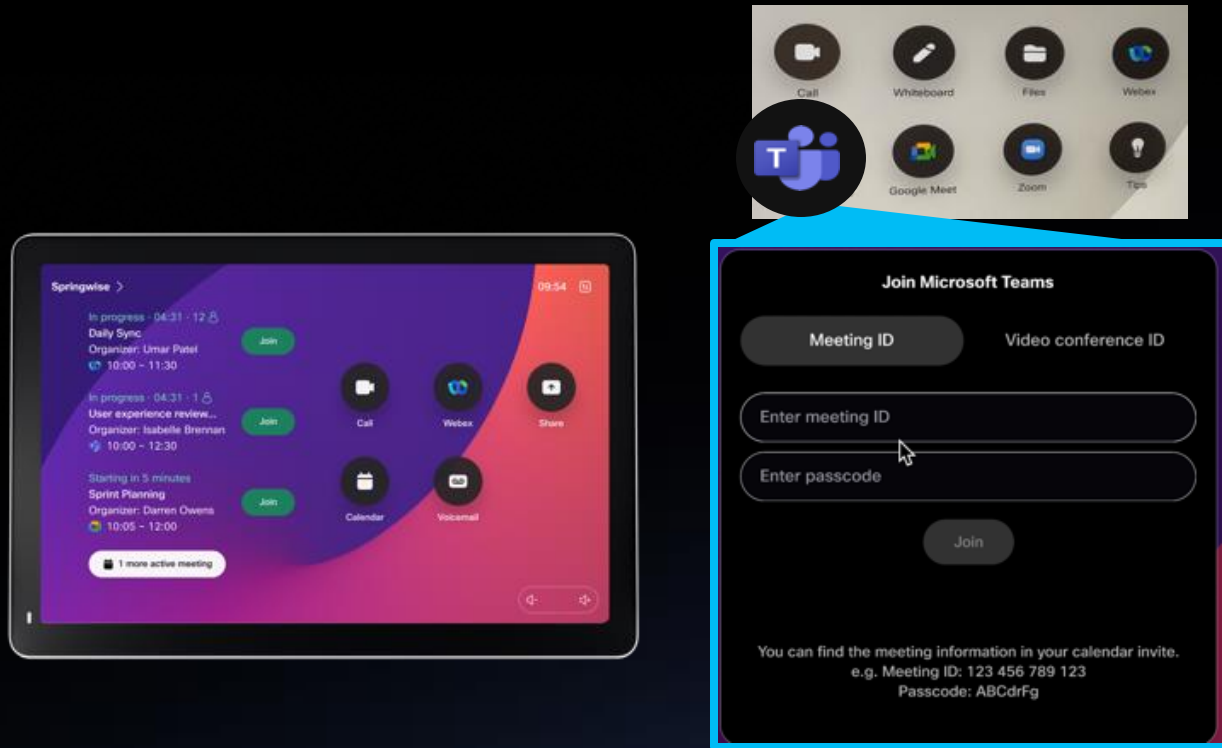


Headset 720
Series



VIMT/CVI Cross-Tenant Join

Join B2B Teams meeting hosted by other tenants with VIMT



OBTP or ad-hoc join any Teams Meeting with VIMT

Gives customers the same VIMT user experiences & features when **joining any Teams meeting from other businesses** (B2B) instead of WebRTC Direct Guest Join

Join scheduled meeting from Cisco devices with OBTP using Hybrid Calendar Service or Ad-hoc join with Teams button

SIP prem registered or third-party devices can manually dial long SIP URI. Using Macro recommended

Device has to be trusted, cloud registered, edge or has TLS certificate with SAN matching verified domain

All VIMT features with exception of NO lobby by-pass into other Tenant's meetings & can't join other live events

AI Powered Devices

Businesses are rewiring their workplace and embracing smart devices to amplify the employee experience

40%

plan to build **more meeting rooms** including newer types of spaces.

62%

will increase investments in video conferencing in 2025.

+2X

The penetration rate of videoconferencing in meeting rooms will **more than double** in 5 years.



Source: Frost & Sullivan IT Decision Makers Survey in Communications and Collaboration, 2024

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cisco

A **typical** meeting room is complex...

Room deployments are
overly complicated...

Complex to deploy
Complex to use
Complex to maintain

PC



Sensors



Digital signal
processors



Wireless sharing
kits & dongles



Controllers
& switchers



Adapters



...don't be **typical**

Creating radically simple rooms that are
Beautiful. Functional. Inclusive.

Only Cisco brings AI, network, insights and security together in **Full Stack Collaboration**



Collaboration



Networking



Observability



Security

Everything works together

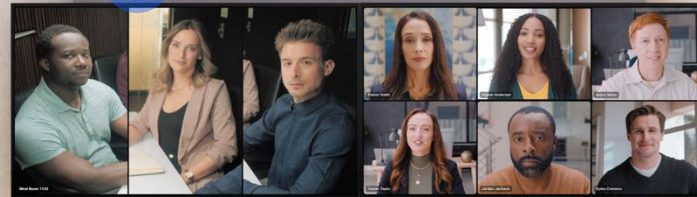
Room booking and
indoor navigation

AI-powered devices
with occupancy data

Room controls, wireless
sharing
and environmental sensors

Built-in processing
Integrated compute featuring
NVIDIA chipset

Cameras for cinematic experiences
Frame people and track speakers and
presenters in the room



High-quality audio
Supreme audio quality with plug-
and-play microphones requiring no
DSP

Distance zero

When technology works together, people can too.



Reimagine every workspace

For any worker, any workstyle, and any platform

ANYWHERE

HOT DESKS

OPEN SPACES

CONFERENCE ROOMS



Headsets



Phones



Desk series



Board series



Room Accessories



Room series

AI-POWERED | INTEROPERABLE | SUSTAINABLE | MANAGEABLE

One Click
to Distance Zero



Orderable Now

Cisco Room Vision PTZ



Breathtaking camera tracking experience



Designed to power the best cinematic meetings



Radically simple to deploy, scale and manage

Introducing the Cisco Room Vision PTZ

4K image sensor
80.5° horizontal field of view
12x optical zoom & 5x digital zoom

Embedded AI processing
Enhanced AI PresenterTrack
Fluid integration with Cisco mics & codecs

Hassle-free video over PoE+
Plug-and-play over a single Ethernet cable
Device management & software upgrades



Motorized, silent pan-tilt-zoom
340° pan range
115° tilt range

Dynamic speaker tracking & framing
Scalable multi-camera deployment
Optimized for cinematic meetings

Mounting options for wall and ceiling
Arctic White or Carbon Black
Streamlined cable management

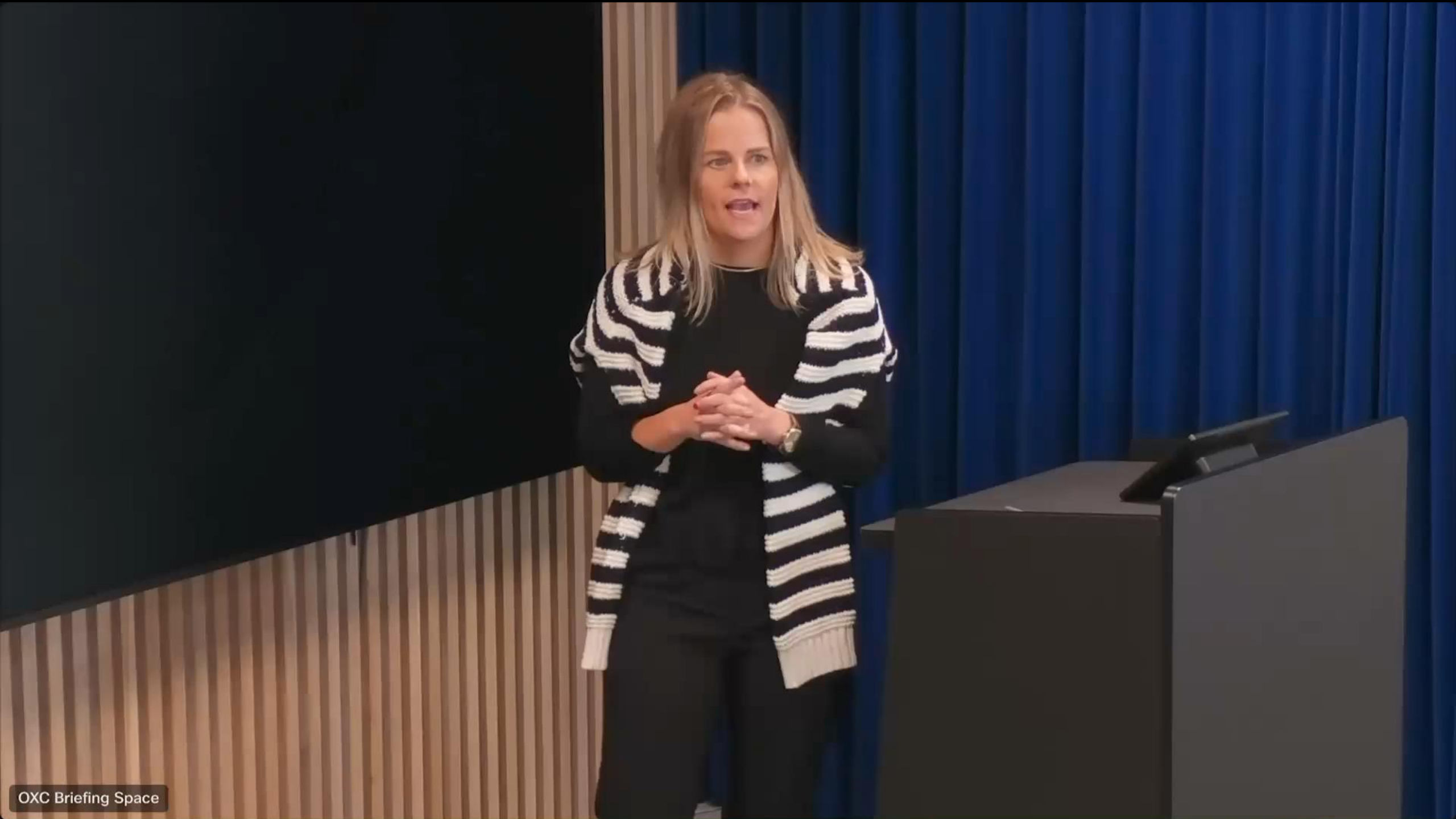
Seamless connectivity

PoE+ for video, power and camera control over IP

HDMI output port to retrofit non-video-over-IP deployments

Kensington lock

Factory reset pinhole



Meet the Cisco Ceiling Mic Pro

AI adaptive ceiling microphone

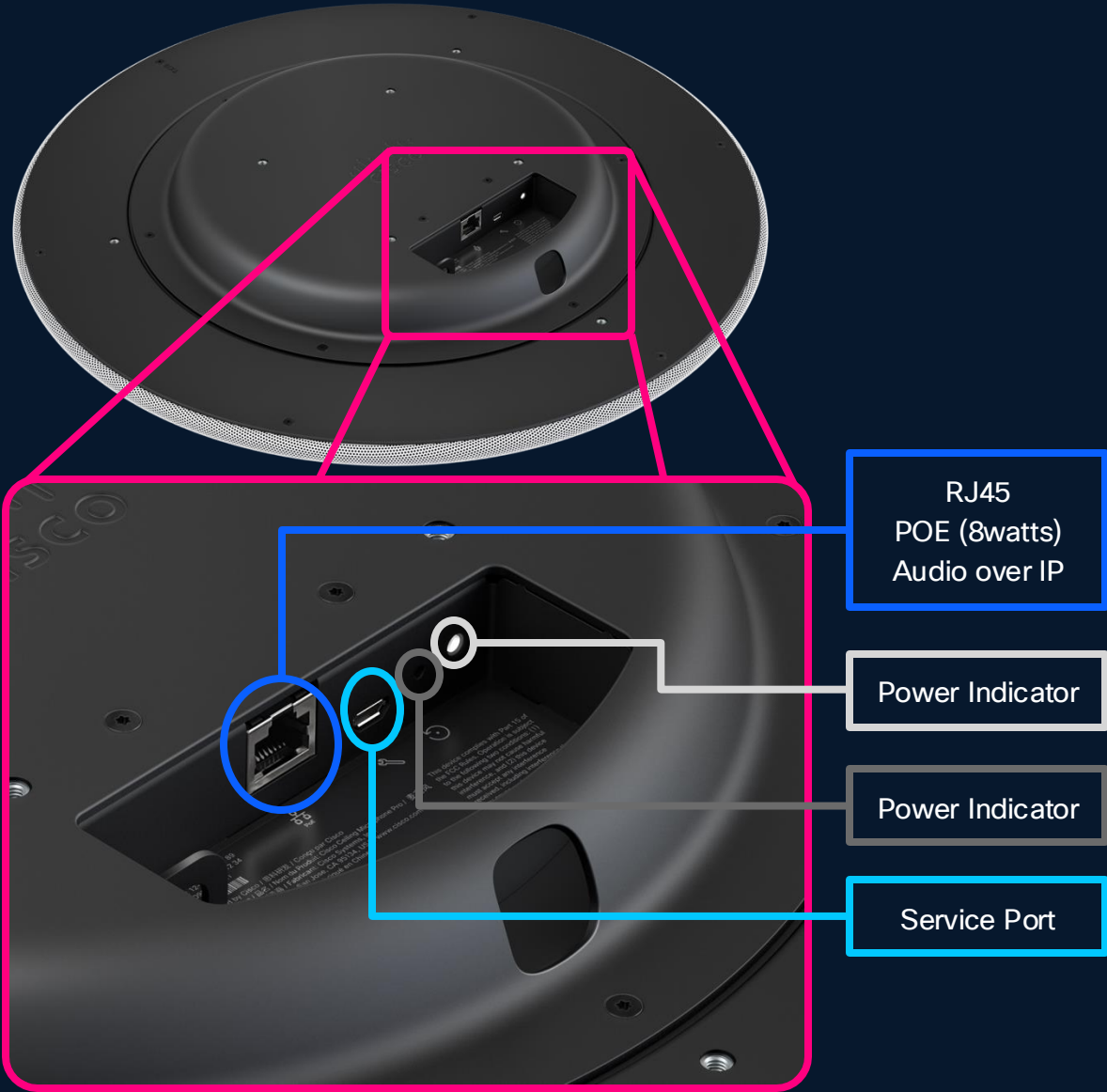
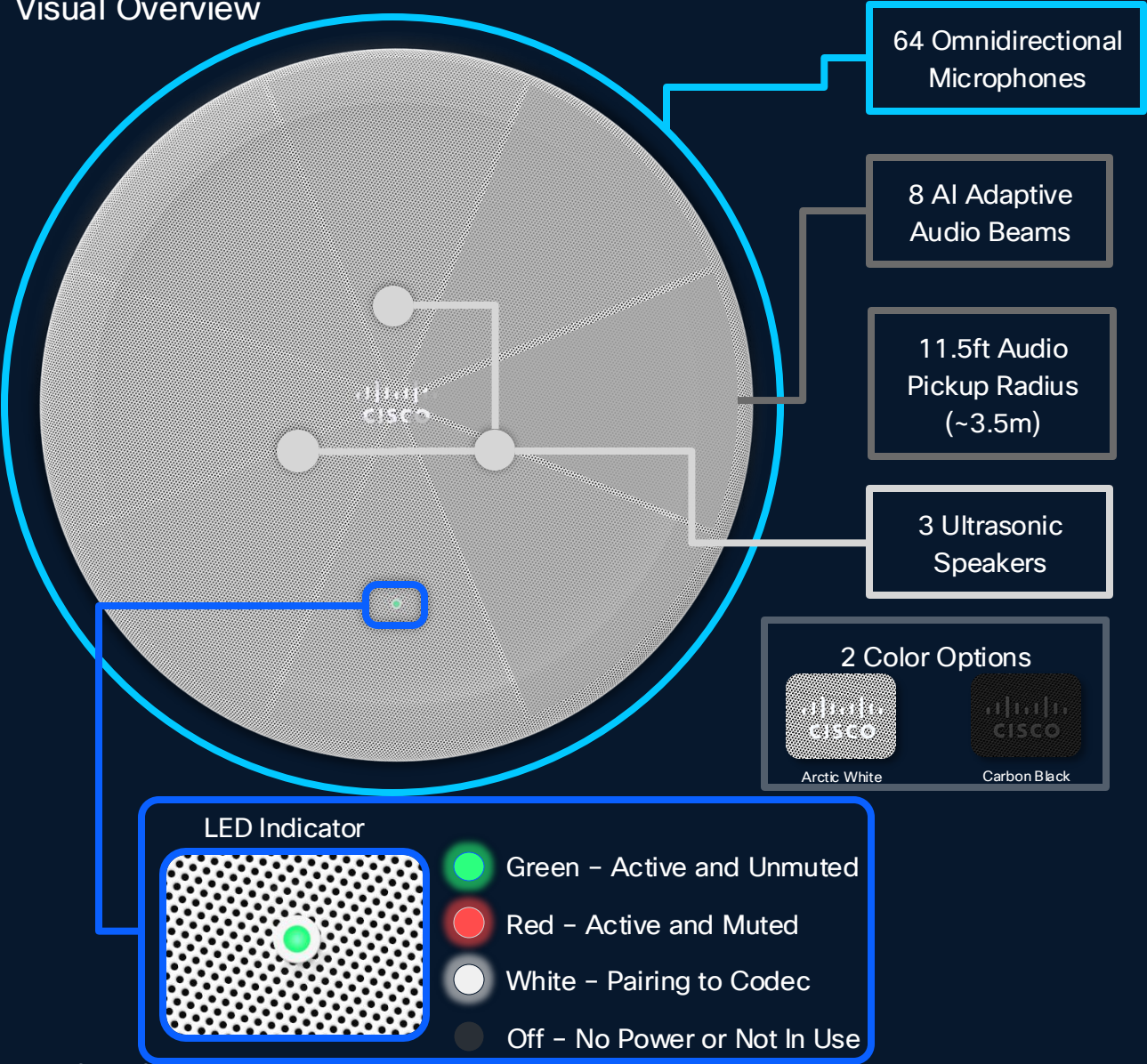
Zero-touch, automatic mic
positioning

Full-scale manageability



Hardware Overview

Visual Overview



Your rooms just became plug-and-play

ZERO TOUCH PROVISIONING

Simplify device onboarding at scale with plug-and-play setup, automated deployments, and centralized management.

With pre-provisioning in Control Hub, devices arrive ready to use—no manual configuration needed. Letting your team deploy faster, reduce errors, and get up and running with minimal IT expertise.

GA: CY26



Quality and longevity is part of our DNA

Protecting your investment

Portfolio refresh:

~6 years

Typical Cisco
device lifecycle

Cisco EoL policy:

5 years

support minimum AFTER
end-of-sale reached

Therefore:

10+ years

possible useable
lifespan



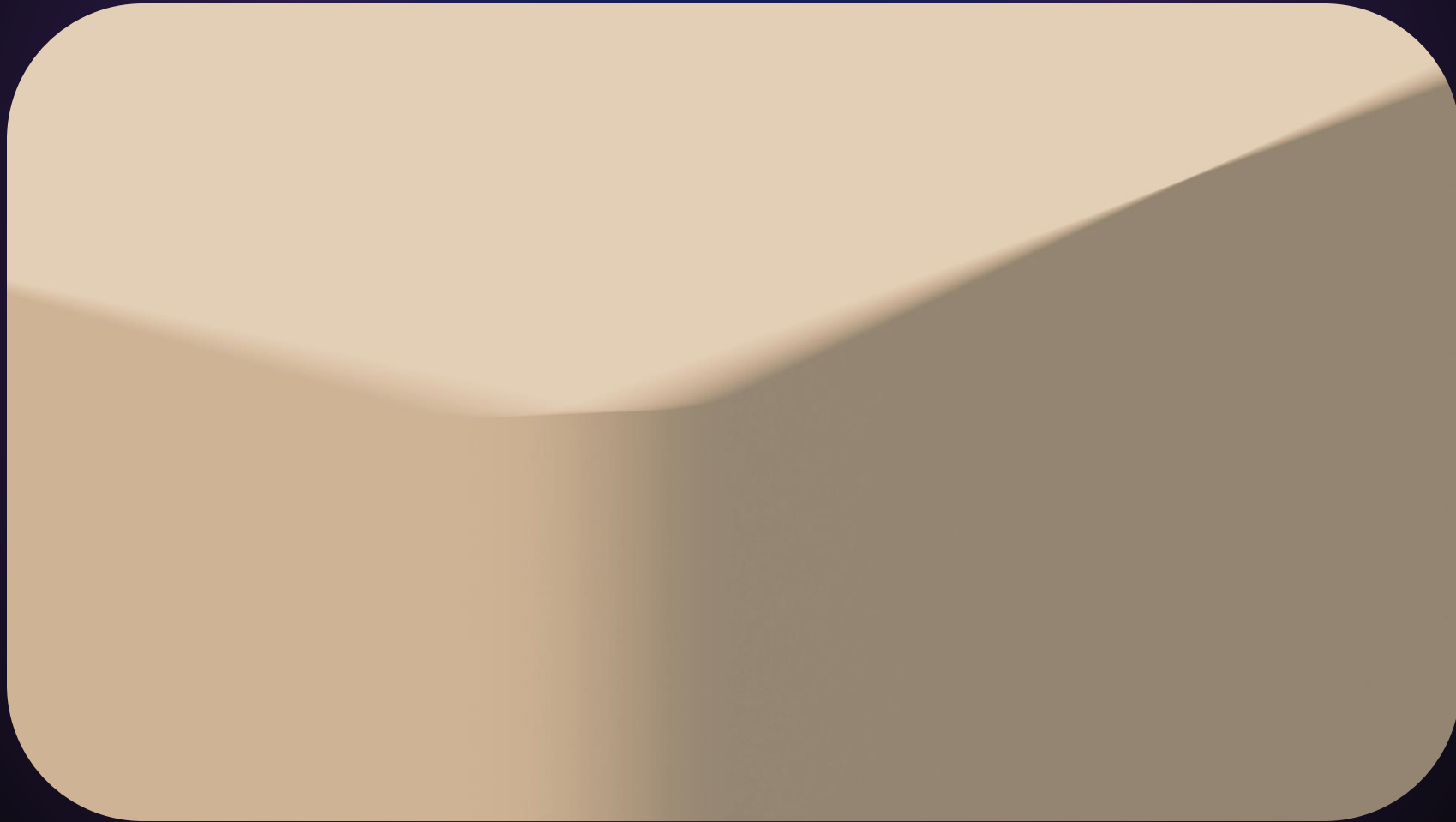
AI horsepower to power
user requirements today
and for 6 years from now



Room Kit EQX - future proofed
rooms- upgradeable with new
codecs and cameras in the future

Webex Control Hub for Devices

A one-stop-shop for all your management needs



Complete visibility. Unrivalled insights

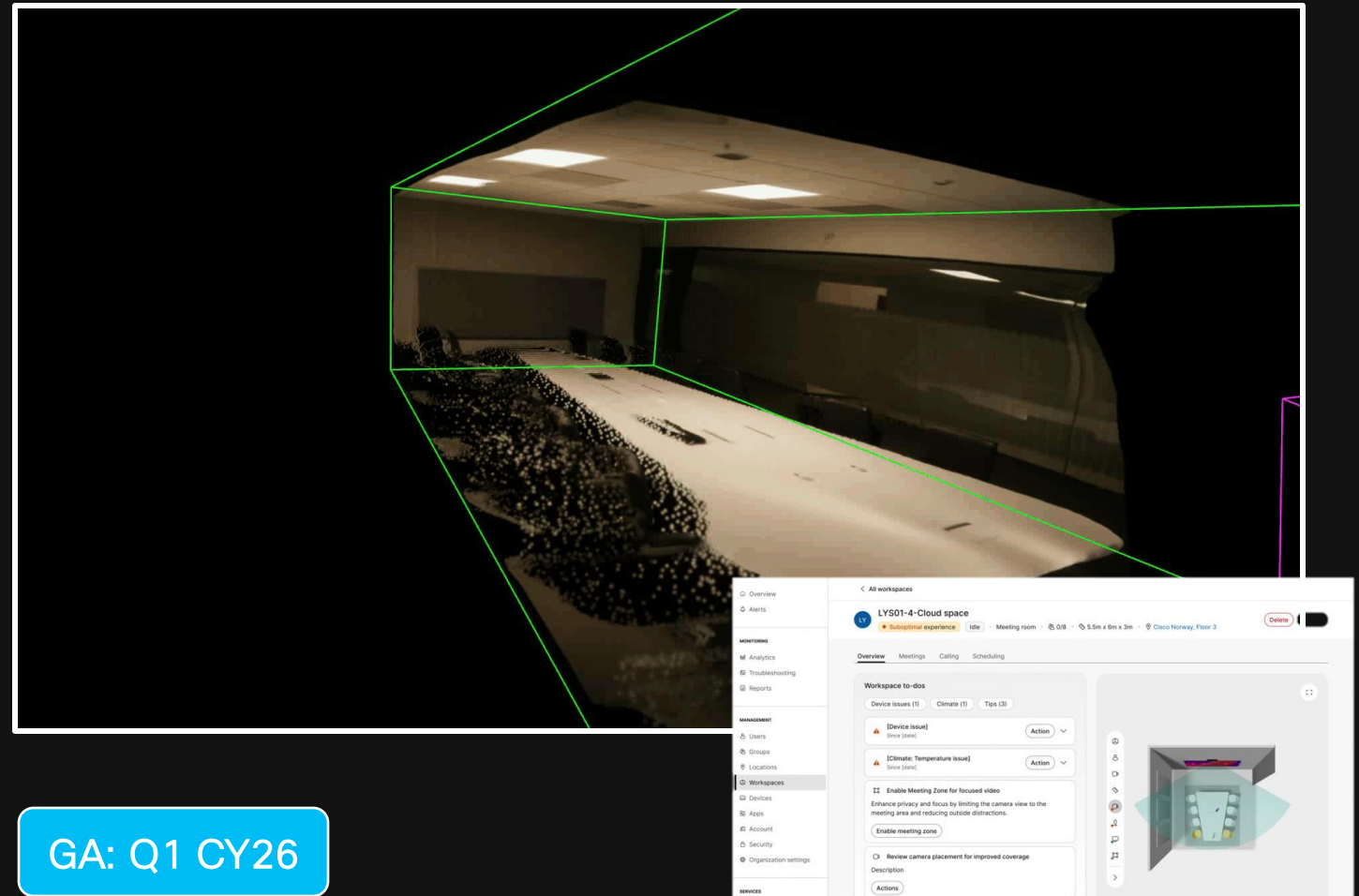
WORKSPACE ADVISOR

Leveraging edge AI, Workspace Advisor unlocks visibility into room dimensions, services, hardware and overall set-up efficiency. It intelligently suggests improvements to your set up, ensuring that meeting rooms are optimized to provide the best experience for end users.

Supported devices TBD. Final list to be confirmed closer to General Availability.



GA: Q1 CY26



Simplify your workspace planning

With Cisco Workspace Designer



Simple.

Interactive.

Actionable.

Visit cs.co/workspace-designer

Huddle Room

1-6 人



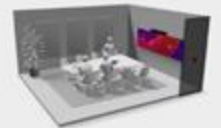
Small Room

4-6 人



Medium Room

6-10 人



Large Room

11-24 人



Executive Boardroom

11-24 人



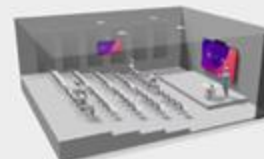
Training Room

10-50 人



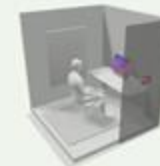
Auditorium

20-150 人



Coming soon
Personal Desk

1 人



Thank you

