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# Navigating Cloud Compliance: Cisco's FedRAMP Journey and What's Next for Government Cloud

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# The Government Cloud Moment

Accelerated Modernization Mandates

Zero Trust Strategy

Presidential Management Agenda

AI Adoption

Increasing Regulatory Scrutiny

OMB M-24-15 Modernizing FedRAMP

# What Agency Customers Need to Know

FedRAMP Rev 5 transition (NIST 800-53 Rev 5 alignment)

Increased focus on supply chain risk management

Enhanced continuous monitoring expectations

Automation and machine-readable reporting (OSCAL)

Shift toward reuse and reciprocity

FedRAMP 20x modernization initiative (streamlining authorizations)



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# What These Changes Mean for Agencies

More rigorous control expectations

Faster reuse potential

Increased Transparency

More Automation

Higher bar for resilience & incident response

Stronger alignment to Zero Trust Architecture



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# How Cisco Is Addressing These Changes for Customers

Engineering investment in Rev 5 control uplift

Automation of evidence & reporting

Stronger supply chain assurance

Deeper integration across portfolio

Proactive roadmap alignment

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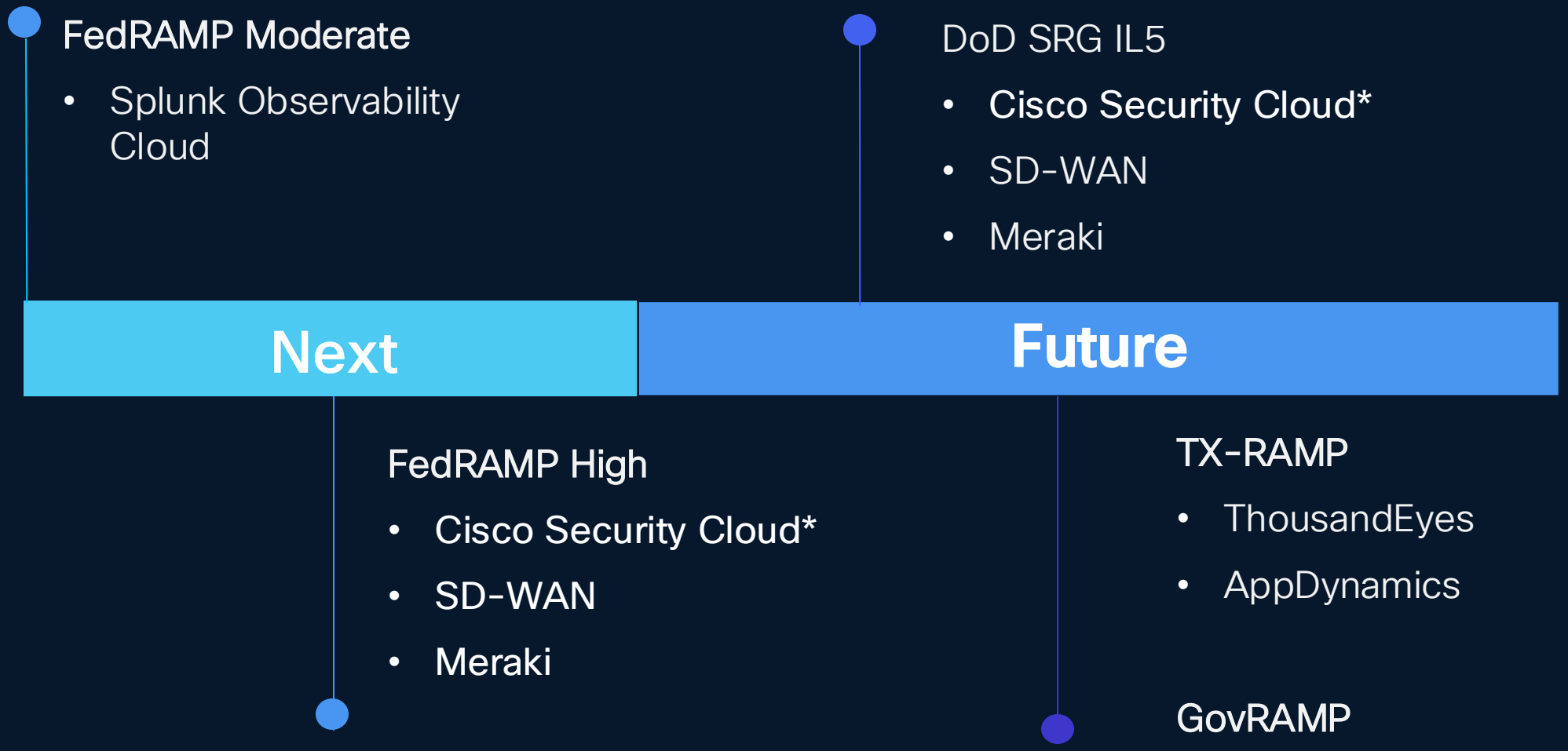
# US Public Sector Compliance Portfolio

| Product / Feature Name | FedRAMP | | DoD | | GovRAMP | TX-RAMP |
|---|---|---|---|---|---|---|
| | Mod | High | IL5 | IL6 | | |
| Webex | ✓ | | | | | ✓ |
| Cloudlock | ✓ | | | | ✓ | |
| Splunk | ✓ | ✓ | | | ✓ | |
| Duo Federal | ✓ | ● | | | ✓ | |
| AppDynamics | ✓ | | | | | ● |
| SD-WAN | ✓ | ● | ● | | ✓ | |
| Cisco Security Cloud | ✓ | ● | ● | | | |
| Meraki | ✓ | ● | ● | | ✓ | |
| Spaces | ✓ | | | | ● | |
| ThousandEyes | ✓ | | | | ● | ● |

✓ - Offering Available
● - Future

# Cisco’s US Public Sector Roadmap | Cloud Products






*Secure Access, Umbrella, SCC v2 - Firewall Management and CDO, MCD, ETD, Duo

# How These Products Directly Support Agency Priorities

## Zero Trust
- Identity-aware access
- Continuous verification
- Full-stack visibility

## Presidential Management Agenda
- Modern digital services
- Data-driven decision-making
- Secure federal enterprise

## IT Modernization
- Cloud-first architectures
- Hybrid environment support
- Scalable infrastructure

## Security Posture
- Continuous monitoring
- Threat detection & response
- Observability & analytics

## AI Enablement
- Secure data environments
- Governance & compliance guardrails
- AI-ready infrastructure visibility

# FedRAMP & Zero Trust Convergence

- **Control families aligning with Zero Trust pillars**
- **Logging, identity, segmentation, device posture**
- **How Cisco’s portfolio supports OMB M-22-09**

# Preparing for AI in Regulated Environments

FedRAMP High & sensitive workloads

Data integrity and confidentiality

Model governance implications

Observability for AI pipelines

Responsible AI within compliance boundaries

**“AI is rapidly becoming mission critical — but AI, without compliance, is risk.”**



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# Partnering to Navigate the Changes:
## How Agencies and Cisco Can Work Together

- Align modernization roadmaps early
- Clarify shared responsibility models
- Maximize control inheritance
- Pilot emerging capabilities
- Prepare for Rev 5 and future FedRAMP modernization

# Anticipating Challenges & Turning Them Into Opportunity

## Challenges

- Rev 5 uplift workload
- Continuous monitoring burden
- Supply chain scrutiny
- AI governance uncertainty

## Opportunities

- Standardized automation
- Faster reuse across agencies
- Stronger Zero Trust maturity
- Modernized compliance operations

# The Future of Government Cloud

Platform-based Authorization Models

Automated Compliance Validation

AI-Enabled Compliance

Integrated Security & Observability

Greater Reciprocity Across Agencies



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# Call to Action

- Engage Cisco Market Access
- Strategic modernization workshops
- Zero Trust alignment sessions
- AI-readiness compliance reviews

# Q&A

# Thank you


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