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Empower Your Communications with Webex Cloud: Webex Calling, Recording & Compliance

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Safe Harbor Statement

This presentation contains "forward-looking" statements that involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, our results may differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact could be deemed forward-looking, including, but not limited to, any projections of financial information; any statements about historical results that may suggest trends for our business; any statements of the plans, strategies, and objectives of management for future operations; any statements of expectation or belief regarding future events, technology developments, or enforceability of our intellectual property rights; and any statements of assumptions underlying any of the foregoing.

These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as a results of many factors, including but not limited to: the unpredictable nature of our rapidly evolving market and quarterly fluctuations in our business; the effects of competition; and any adverse changes in our indirect channel relationships. These and other risks and uncertainties associated with our business. are described in the company's annual report on Form 10-K. The forward-looking statements in this presentation are made as of the date of the initial publication of this presentation, and we disclaim any obligation to update these statements at any time in the future.

Agenda

- Why Webex Calling
- Webex Calling AI
- Survivability
- PSTN Options
- Webex App
- Devices
- Administration (Demo)
- Webex Calling Customer Assist
- Cloud Migration

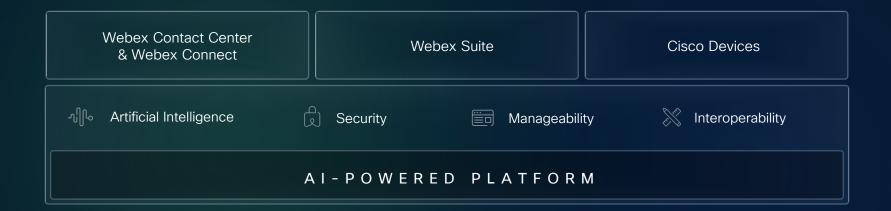


Webex Platform Advantage





CUSTOMER EXPERIENCE EMPLOYEE EXPERIENCE



Webex connects all experiences



Webex Platform Advantage





APIs



Security Control Hub

Sustainability

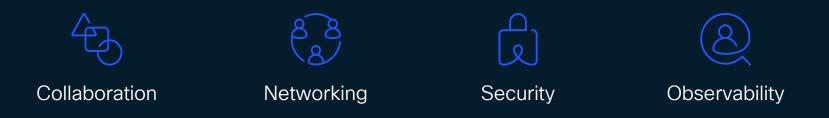
Artificial Intelligence

Integration & Interoperability

Security & Manageability

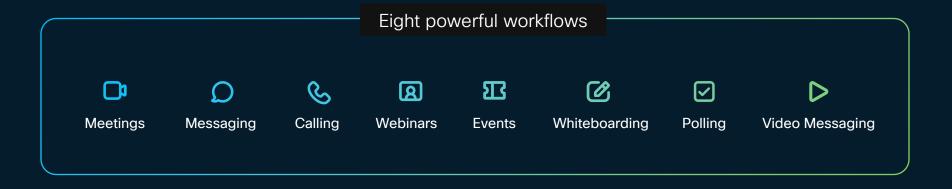


Software + hardware + full stack collaboration





All-in-one collaboration solution





Why Webex Calling





Elevate calling to the cloud with Webex







INNOVATE
USER EXPERIENCE



OPTIMIZE
CUSTOMER ASSISTANCE



Webex Platform

Simplify IT Experience



99.999%

Flexible deployments

Dedicated Instance

Multi-tenant

Three PSTN options

Availability

Proven 99.999%

Site and Enhanced Survivability

180+ markets globally



Centralized administration

Single-pane-of-glass admin for complete Webex Suite

Analytics, troubleshooting

ThousandEyes, Meraki (coming soon) integration

Innovate User Experience



Webex App

Enterprise-grade feature set

Desktop and mobile

Teams integration



Artificial Intelligence

HD Voice noise removal

Webex Al Codec

Cisco Al Assistant for Calling



Devices

Complete portfolio for any workstyle

New 9800 Series phones

Specialized devices

Optimize Customer Assistance

Webex Calling Customer Assist

Empower any employee to deliver outstanding customer assistance through an Al-powered, modern experience in the Webex app

\$30 / user / month CSRP







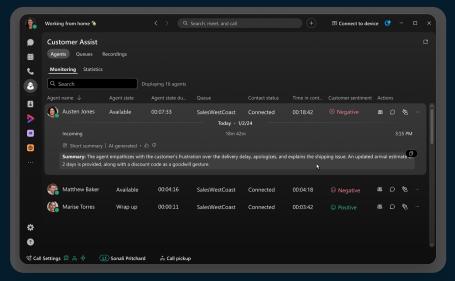


Knowledge workers

Retail workers

Operational

Mobile workers



CLICK-TO-CALL | AGENT SUMMARIES | CALL SENTIMENT | QUEUE RECORDING

MAKE THE MOST OF EVERY INTERACTION

Enterprise-grade calling is at our core

FLEXIBLE DEPLOYMENTS & 99.999% AVAILABILITY

Users Markets Coverage of **Global GDP**

Flexible deployment options





Flexible deployment options

Latest version of UCM Support for legacy endpoints Preserve UCM workflows and integrations



UCM redundancy with Enhanced

webex

AMER sites

Webex Calling

APJC sites

AUS sites

Dedicated Instance

EMEA sites

Dedicated Instance for Webex Calling

What is it?

- A dedicated cloud option based on Cisco Unified Communications Manager architecture
- Integrated into Webex Calling and takes advantage of Webex platform services
- Delivers cloud innovation with an enhanced experience for customers who need to support older Cisco endpoints, local survivability solutions, or existing integrations, as part of critical business workflows
- Supports the same enterprise-grade, feature-rich calling capabilities for customers who want to preserve their UCM experience

Dedicated Single Global Platform Infrastructure Shared Microservices Security

Learn more: Help Center

Nomadic E911

RedSky AN EVERBRIDGE COMPANY

With Dynamic Location Support

- Cloud-based next-generation 911 location discovery and routing services
- Included with Webex Calling and Dedicated Instance subscriptions for all U.S. based users, at no additional cost
- Provides necessary tools for customers to comply with Kari's Law and RAY BAUM'S Act
- Available with any PSTN option Cloud Connected PSTN, Cisco Calling Plan or Local Breakout (LGW)
- Provided in partnership with RedSky a National Emergency Provider

Learn more: At-a-glance | FAQ



Security built-in, not bolted on

Reliability

Fault-tolerant architecture and georedundant deployment

Physical security

15 data centers 8 countries | SSAE 16 and ISO 27001-audited

Audit and compliance

ISO 27001:2013 and NIST 800-5 compliance

Data protection

Program is compliant with international regulatory organizations

Product security

Secure software development lifecycle approach

Communications security

Demilitarized zone (DMZ), firewalls, intrusion detection system, AATA encryption, Transport Layer Security

Automatic updates

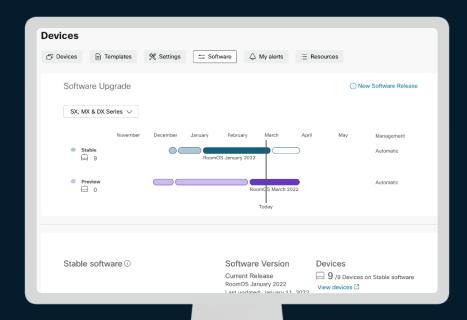
Intelligent devices automatically updated with latest secure firmware

Fraud detection

Real-time fraud detection mechanism

Anti-malware

Integrated anti-malware scanning in the Webex App



Webex Calling Al





Amplify employee experience with Al



Audio Intelligence

Webex Al Codec HD Voice (PSTN) Background noise removal Optimize for my voice Al Assistant for Webex Calling



Video Intelligence

Cinematic Meetings Be right back Smart relighting Al-generated Vidcast Speaker recognition

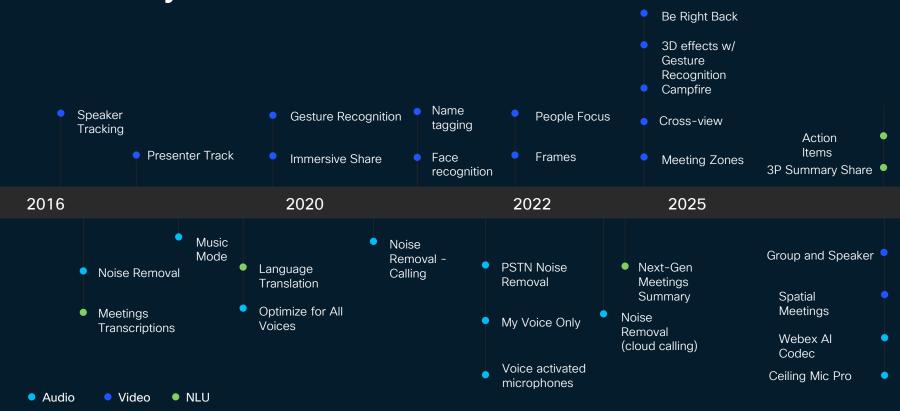


Language Intelligence

Al Assistant summaries Al Assistant action Items Al Assistant catch me up Real-time translation Share summaries

Built on years of Al innovation

webex



Audio Intelligence Hear and be heard, anywhere, on any device

Noise removal

Removes noise from the device side of the call.

Available on the Cisco 8875 IP phone and Cisco headsets

Noise removal and optimize for my voice

Automatically removes noise from the Webex Calling side of the call.

Available on the Webex App.

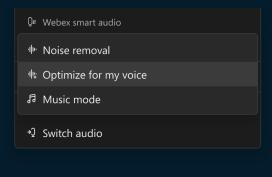
HD Voice

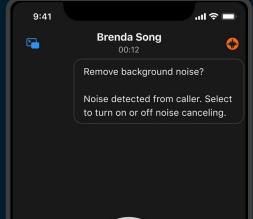
Remove noise from an external, non-Webex user's side of the call with one click.

Improve richness and clarity of speech with wideband audio



Learn more: At-a-glance | Demo





Industry-first Webex Al Codec



Up to 94% less bandwidth

Than the industry standard codec, Opus

Crystal clear audio

Generative Al audio will rebuild packets in poor bandwidth conditions

Reduced storage costs

Massive reduction in bandwidth resulting in compressed audio

Learn more: http://cs.co/webexaicodec
Hear the difference in this demo



Live call summaries

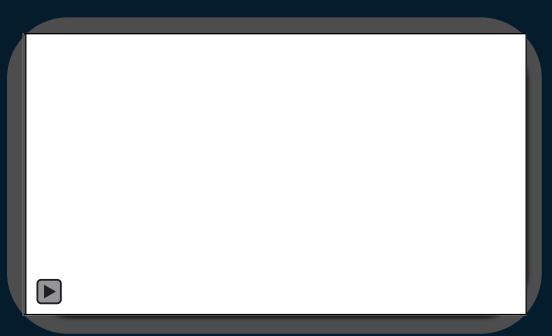
Notes and action items Coming soon (2H CY25)

Share summaries

Efficient transfers
Coming soon (2H CY25)

Post-call

Al Call Summaries
Now available



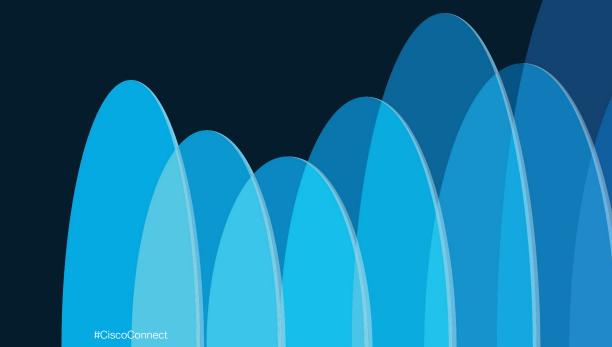


Call summaries

- Native call recording
- Always or on demand
- Al call summarization



Survivability



Webex Calling Survivability

Survivability options for any deployment model

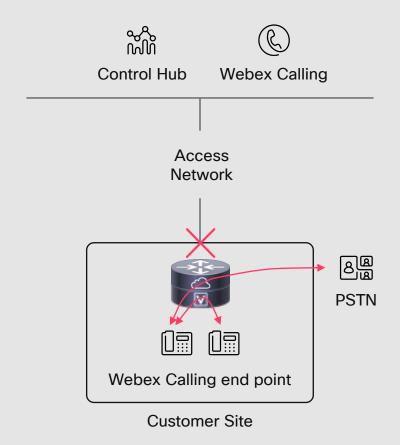
Feature	Deployment model	Capabilities
SRST for UCM (Dedicated Instance)	 Dedicated Instance Router-based solution 	 Make/receive inbound calls when Webex Calling is not accessible Active calls do not drop Requires PSTN connected to LGW
Site Survivability for Webex Calling Multi-Tenant	Multi-Tenant Emulates SRST for UCM	 Make/receive inbound calls when Webex Calling is not accessible Active calls do not drop Requires PSTN connected to LGW Minimum feature set to keep up and running
Enhanced Survivability for Dedicated Instance	 Dedicated Instance Server-based solution Deploy local Dedicated Instance (UCM) node on premises 	 Full range of UCM features are available when Webex Calling is not accessible Everything remains live, including call routing, no change in integrations Market differentiator essential for mission critical organizations like healthcare, finance, transportation/logistics

Site Survivability Multi-**Tenant Overview**

- A Survivability Gateway is installed on site
- Gateway is managed, gets configuration details from Control Hub
- In the event of a network outage:
 - Internal/external calls routed via the gateway
 - Emergency calls are routed via the gateway
 - Integrated apps continue to function

The Survivability Gateway is built on the IOS XE Survivable Remote Site Telephony (SRST) solution, allowing customers to migrate existing hardware, licensing and configurations to their Webex Calling solution. (On the ISR or Virtual Routers)

Learn more: Sales playbook | At-a-glance



How it works

The Webex Calling Survivability Gateway

- The Survivability Gateway is provided with a set of
- date
- details are automatically downloaded from Control Hub, to validate device connectivity

Device Config Access Network user account details in advance A connector agent connects the gateway with Control Hub, to ensure config data is always up to Authentication and extension number mapping Webex Calling end point **Customer Site** Learn more: Sales playbook | At-a-glance

Control Hub

Webex Calling

Enhanced Survivability for Dedicated Instance

Delivering unprecedented reliability in the cloud calling industry

Complete Cisco calling feature set is available even if the cloud is inaccessible

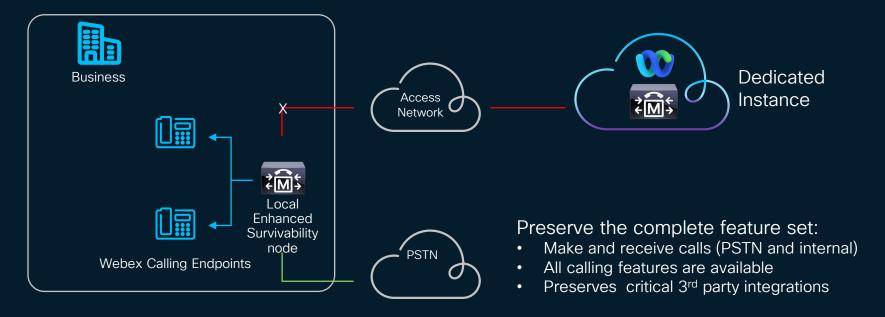
Preserves full range of calling features, including call routing and integrations through a local Dedicated Instance node

Available for Dedicated Instance, and offers an added level of reliability to Site Survivability for Multi-Tenant

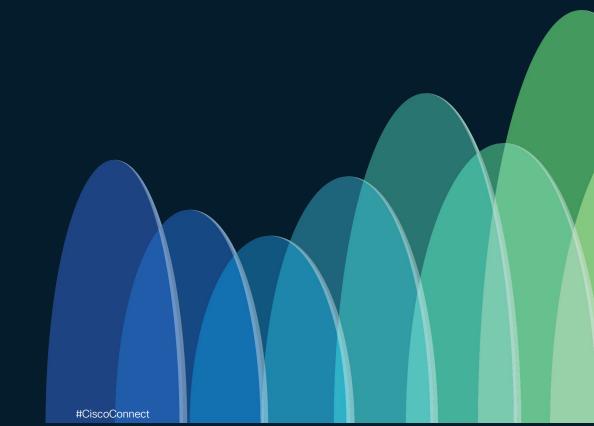
Learn more: Sales playbook | At-a-glance

Webex Calling - Enhanced survivability

Complete redundancy during network outages



PSTN



Three flexible options for PSTN connectivity

Select any option on a site-by-site basis

Cisco Calling Plans

- Available in 19 countries including the U.S., Canada, most of Europe, Australia and New Zealand
- Single offer from Cisco through our partners
- Fully integrated and managed from Control Hub
- Standard Numbers and Service Numbers are available
- Learn more

Cloud Connect for Webex Calling

- Available in over 65 countries
- Select from two types of providers:
 - 30+world-class Certified Calling Providers
 - Cloud Calling Providers delivered through our Enablement Providers
- Choose providers on a site-by-site basis
- Manage numbers in Control Hub
- Formerly Cloud Connected PSTN

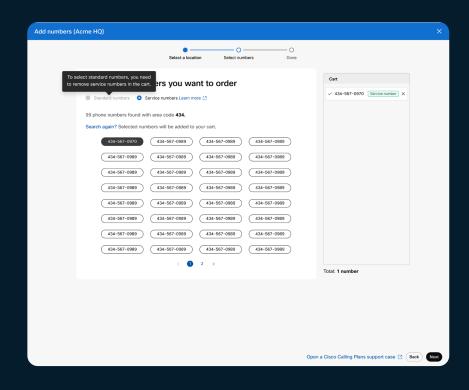
Local gateway

- Available in 180+ countries
- Continue using your existing provider
- Support remote branch offices
- Manage phone numbers Control Hub
- Support for third party SBCs

Learn more: At-a-glance | Third party SBC At-a-glance

PSTN Service Numbers

- Enables high volume business phone numbers for site services such as Auto Attendants, Webex Calling Hunt Groups and Call Queues, in Webex Calling and Webex Contact Center.
- Numbers are easily managed in Control Hub
- Available for:
 - Local Gateway
 - Cloud Connect
 - Cisco Calling Plans <u>Learn more</u>
- Service numbers for Cisco Calling Plans:
 - Can only be assigned to site services, such as Auto Attendant, Hunt Group, and Group Call Management/ Call Queue
 - Cannot be used for knowledge workers, workspaces, or for any outbound dialer usage.



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Cloud Connect for Webex Calling

Flexible cloud PSTN connectivity delivered through a market-leading selection of providers

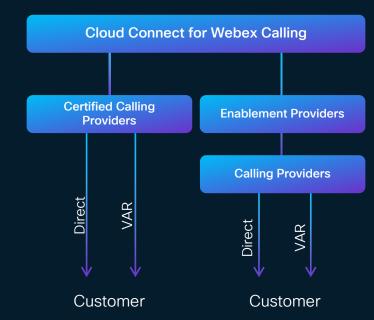
Formerly Cloud Connected PSTN (CCP)

Certified Calling Providers

- 30+ providers
- Coverage in 65+ markets
- Certified for compatibility, quality, security, and reliability with Webex Calling, Dedicated Instance, Contact Center

Enablement Providers

- Enable accelerated onboarding of new providers to the Cloud Connect Program
- Provides customers with the flexibility to select from a wide range new PSTN providers
- Connected through cloud gateway
- Enablement Providers: Ribbon Communications, Dstny Automate



Learn more: Cisco Communities

Certified Calling Providers





Business



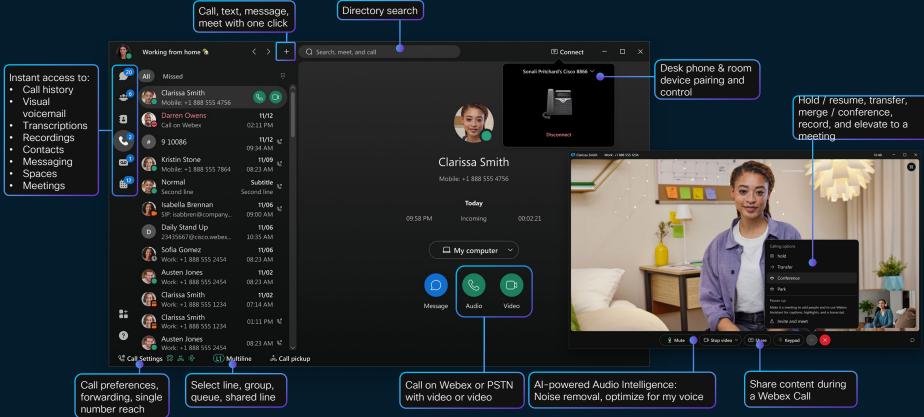


Webex App



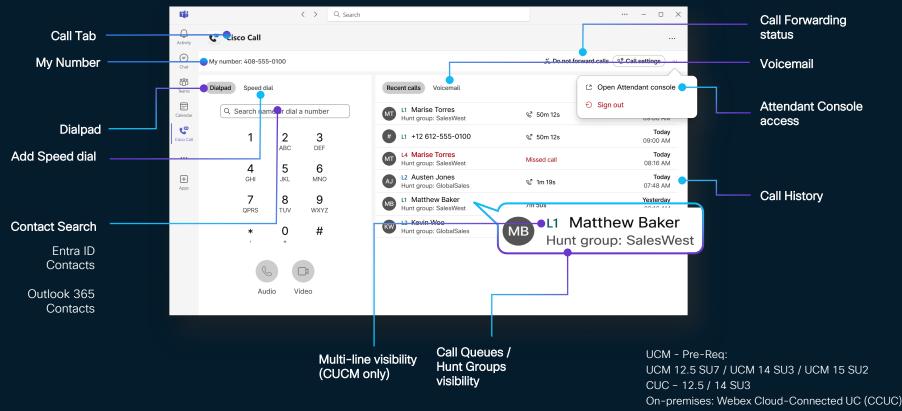


Calling features you need, available anywhere



webex

Cisco Call for Microsoft Teams



What's available on Cisco Call for Teams



Click to Call from Teams Audio/video calls



Make a call by keying in the number in the dial pad



Available on Desktop and mobile



Deploy Webex App in Calling Only mode



Make 1:1 calls from Teams Chat and Channels



See Call History



Search contacts from Outlook/Entra



Listen to voicemails



Use your existing Calling infrastructure



Hide Webex App option keeps the Webex App hidden



Bidirectional Presence status sync



Use Calling Dock



Simplified login



Call Forwarding status



VDI support





Multi-line visibility for CUCM





Attendant Console and Essentials access





Simplified Call Settings

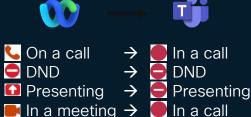


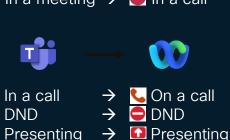


Single App experience

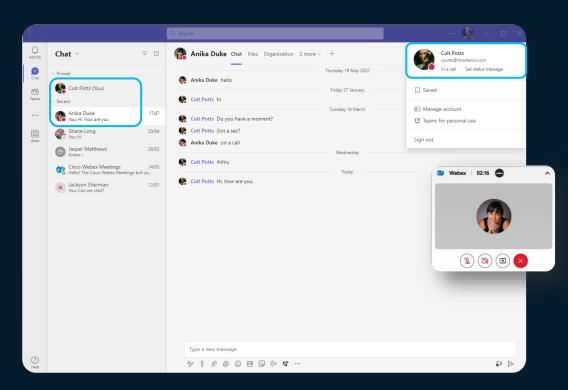
Bidirectional Presence Sync

The following presence status will be synchronized between Webex and Microsoft Teams:





When in a MSFT Teams meeting, MSFT sets the status as In a call



Mobility





Webex Calling mobility

Mobile calling for any workstyle

Webex Mobile App



Hybrid knowledge workers

Webex Go



Primary line
Business-provided devices

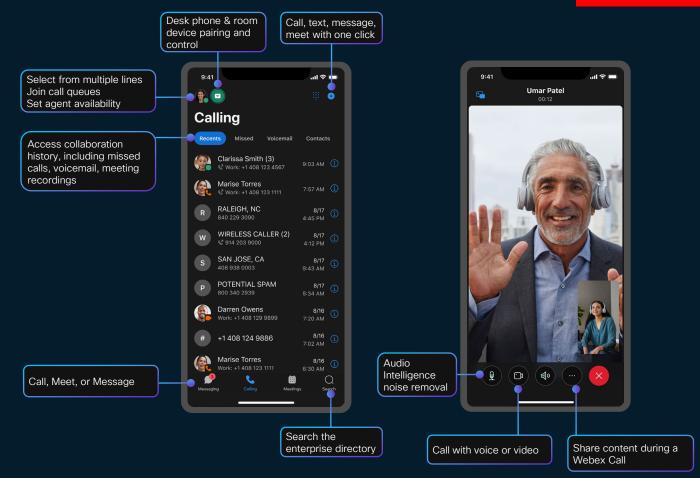


Second line
Regulated workers
BYOD

Webex Mobile App

A complete mobile collaboration experience in the palm of your hand

- Call, meet, or message from an intuitive mobile app experience
- Crystal clear audio with Audio Intelligence noise removal
- End-to-end encryption and user access management
- Support for nearly all Apple and Android phones and tablets
- NEW multi-line support (UCM and Webex Calling)



WEBEX GO

INCLUDED WITH WEBEX CALLING LICENSE 1

GEOGRAPHIC EXPANSION

AVAILABLE TODAY

United States

United Kingdom

France

COMING SOON ²

Austria | Belgium | Denmark | Germany Ireland | Italy | Luxembourg | Mexico Netherlands | Poland | Spain | Sweden

MOBILE OPERATOR

CERTIFIED MOBILE CALLING PROVIDERS 3

FLEXIBLE CONNECTIVITY













TATA COMMUNICATIONS

Devices





Desk Phone 9800 Series.

More than a desk phone.



9800 Series - More than a phone

Best in class desk phone

Cloud First Telephony

Cloud Enabled Zero Touch Provisioning Rich PBX capabilities Unified Call History and Directories Join meetings

Hot desking

Hot Desk only license Join w/ QR code Join w/ Voicemail PIN Phone Control in App*(FYQ4)

Security

E911 (panic button) Alyssa's law compliant



Webex App Companion

Phone Pairing and Mid-Call Controls Mute and Volume Control* (FYQ4) Disaggregated Media* (Q1FY26)

Advanced Call Control

Monitoring Call Park Extensions Virtual Lines Time of Day Routing Boss/Admin

Analytics/Troubleshooting

Call Detail Records Realtime Alerting Media Quality Reporting Thousand Eyes

Al-powered

Al Codec Noise Removal Realtime Captions* Call Summaries*

*Roadmap

webex CISCO / i/e/

50

Introducing

The ALL-NEW Cisco Desk Phone 9800 Series

Cisco Desk Phone 9841



Cisco Desk Phone 9851



Cisco Desk Phone 9861



Cisco Desk Phone

9871

Cisco Desk Phone 9800 KEM

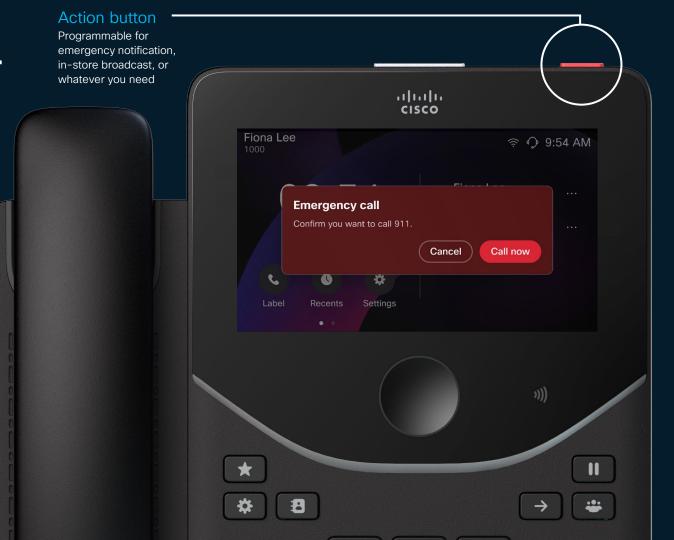


Available Now

Available May CY2024

Action at your fingertips

Get quick access by simply pushing a button. Emergency services, security, broadcasting/paging, and more.



Reserve and find a desk space

Book in advance



Book a desk using the Cisco Spaces web app and find your desk once you arrive.

Book at the office



Book a desk in the lobby or find a desk showing green and make it yours.

Make it yours



Hot desk in with a QR code to make it your own personalized device.

NEW - Login with voicemail or on web

Check-in to your desk for the day

After reserving a desk, upon arrival to the office you can easily and securely scan the QR-code to login.



Calendar & one button to join a meeting

See your calendar and simply join meetings



Webex Wireless Phone 840/860

A smartphone built for tough workstyles



Webex Calling over WLAN from native dialer



Native registration through Control Hub



Webex App preinstalled + support for third party apps



Echo cancellation and noise suppression



Ruggedized dust and water resistant (860: IP68, 840: IP65)



Camera, swappable battery, optional scanner





Learn more: Data sheet

Administration



cisco Connect

Control Hub



Integrated



Complete lifecycle



Realtime insights



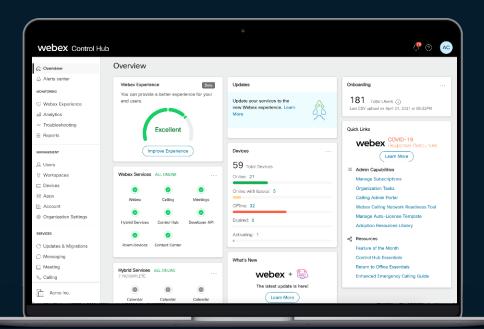
Supports full Webex portfolio



Simple



ThousandEyes integration



Enabling exceptional control of your service

Calling Analytics

- New dashboard for insight into call quality
- View global KPIs to monitor call quality across your organization
- Live charts and graphs show call quality by location, IP, device type, codec, and more
- Apply filters to identify the root of call quality issues

Detailed call history

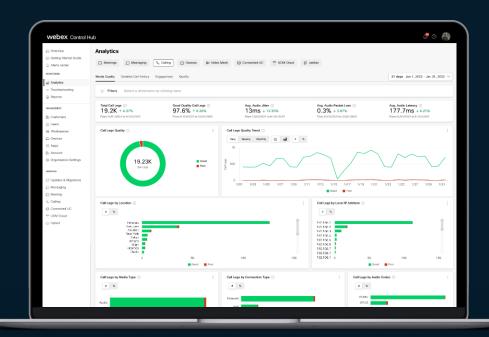
- New dashboard for a holistic view of every call made
- Reports can be exported or accessed via API

Call troubleshooting

Inspect individual calls to determine issues on call media on either end of the call

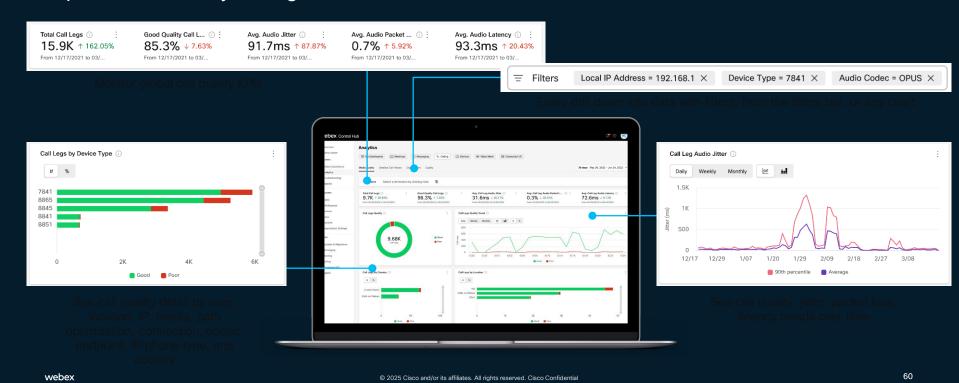
ThousandEyes integration

- Direct access to ThousandEyes path visualization within Control Hub
- Visualize network paths, measure key metrics, rapidly identify and resolve network issues



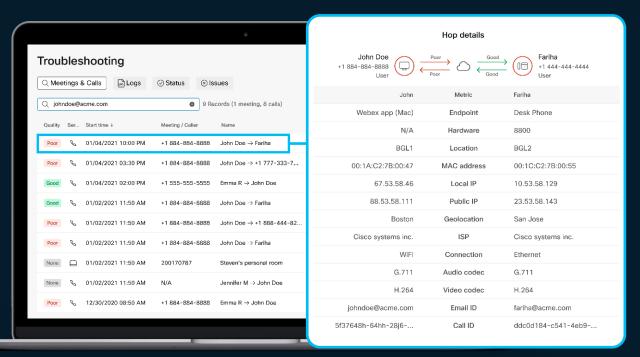
Calling Analytics Provide a consistent, high quality calling

experience across your organization



Call quality troubleshooting

Quickly identify and resolve call quality issues

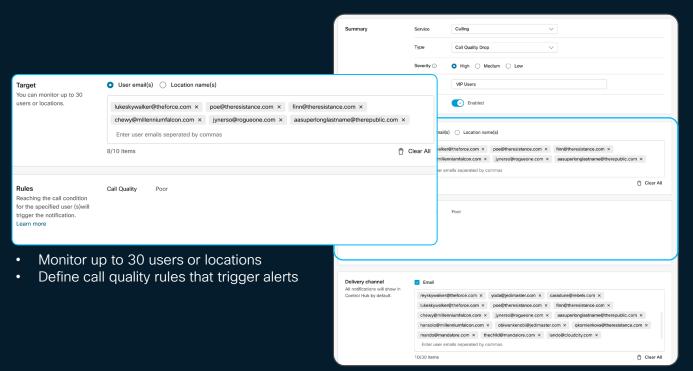


Troubleshooting tool provides admins with:

- Ability to identify calls with poor-call quality
- Information about both sides of the call and the network in between
- Callers with the worst experience listed in Calling Analytics dashboard for quick troubleshooting
- ThousandEyes integration

Call quality notifications

Immediate notifications when call quality issues occur



Call quality notifications:

- Provide immediate, automatic notifications when call quality issues occur for target users or sites
- Admins can identify "VIP" users and are alerted when these users experience call quality issues
- Admins can be alerted with call quality at a site passes below a threshold





A REIMAGINED WEBEX CALLING EXPERIENCE







Webex Calling Customer Assist

A modern, Al-powered experience delivered natively in the Webex app

Learn more: At-a-glance | eBook | Video



Queueing

Call queues AVAILABLE
Click-to-call voice and video NEW



Agent experience

Al Assistant for Agents NEW Wrap-up codes AVAILABLE



Supervisor experience

Call Sentiment for Supervisors NEW Queue recording NEW



A reimagined Webex Calling experience

	Professional License	Customer Assist
Channels	Voice	Voice Click-to-call - voice GA, video (CY25 Q2)
Routing	Skills / priority Advanced Auto Attendant (CY25 H2)	Skills / priority Advanced Auto Attendant (CY25 H2)
Agent and supervisor	Agent role in Webex app Supervisor role	Webex app - unified experience Screen pops Wrap-up codes Al Assistant for Agents (rolling GA CY25 H2)
WFO	Analytics in Control Hub FAC codes	Webex app - unified experience Call Sentiment for Supervisors (CY25 Q4) Queue recording (CY25 Q2)
Pricing	\$11.95 / user / month CSRP	FedRAMP \$30 / user / month Includes Webex Calling Professional License

99.999% AVAILABILITY | CENTRALIZED ADMINISTRATION | ARTIFICIAL INTELLIGENCE | PSTN | SERVICE NUMBERS

Customer Assist vs. Contact Center

Separate offers with different target markets

Webex Calling Customer Assist

Webex Contact Center

Voice Video	Channels	Omnichannel
Simple interactions Advanced Auto Attendant Screen-pops	Customer journey	Complex interactions Deep database integration Intelligent routing End-to-end journey orchestration
Hybrid / multi-role Home, office, or mobile users	User type	Dedicated agents, supervisors, analysts Home or office
Integrated in Webex app Available on Cisco Desk Phones	User experience	Separate web app
Basic analytics Call Sentiment for Supervisors Queue recording Barge / monitor / whisper	WFO	Advanced analytics Complete WFO / WFM / QM Agent burnout prevention
Regional / local offices Retail branches Internal help desk	Use cases	Global airline National insurance company Large online retailer
Flex, Wholesale, FedRAMP	Licensing	Flex

Cloud Migration



Simplifying the transition to the cloud

Hybrid and advanced calling features maximize ROI and flexibility

Centralized enterprise dial plans

· Configure advanced Enterprise dial plans to optimize on-network call routing

Trunks and route groups

- Geo-redundant routing policies for enterprise trunks
- Scale call traffic to the PSTN using geo-redundant trunk groups across enterprise sites

Media optimization

- ICE for calling media
- Regional media for cloud connected PSTN

Centralized calling analytics

Usage, call quality*



Hybrid-migration journeys from on-prem PBX to native cloud site by site, or user by user with full collaboration suite

Webex Setup Assist

Match Cisco global coverage, scale and expertise with partners enhanced customer migration services to provide a unified, comprehensive and valuable migration service to help customers transition to cloud calling with confidence.

- Accelerate and simplify cloud calling migrations for customers
- Cisco proven migration experience and methodologies
- Jointly delivered with Cisco partners

Learn more: Get Started Guide

Cisco + Partners to work together to successfully migrate customers Webex Calling

Migration phases - Webex Calling





Thank you

