



NASPO ValuePoint Supplier / Public Entities,

Exciting changes are coming! NASPO ValuePoint (NVP) cooperative is transitioning its **Data Communications** portfolio over to the RFXPremier cooperative – a move designed to help deliver strong and streamlined purchasing for your organization. Your current NASPO ValuePoint award remains fully active, so sales and purchases can continue without interruption through the portfolio's expiration date of **September 30, 2026**.

RFXPremier Overview

- RFXPremier is the cooperative contracting division within the Procurement Professionals Alliance (PPA), dedicated to promoting procurement excellence and unifying the procurement profession.
- RFXPremier works collaboratively with NASPO ValuePoint, the cooperative contracting division of NASPO, who was the catalyst for PPA's formation.
- RFXPremier has an increased focus on serving the political subdivision and higher education market, in addition to state governmental entities.

NVP and RFXPremier are collaborating closely to ensure a smooth transition for all public entities using the current NVP portfolio led by Utah. To ensure the success of the transition, both teams want to stress that the model that RFXPremier followed with a Lead Entity (State of Montana) is the same model that NVP follows for its Lead State Model™. This allows the broadest use by all public entities of the resulting RFXPremier awarded master agreements.

Key Details for the RFXPremier Data Communications Products & Services Portfolio

Contract term: 2026 - 2036 (7-year initial term + 3 renewal years; up to 10-year contract)

Potential Awardees: As a result of Montana's (the Lead Entity) public procurement efforts it is currently in Master Agreement negotiations with the following suppliers: Akamai Technologies, Arista Networks, Ciena, Inc., Cisco Systems, Inc., Ericsson Enterprise Wireless Solutions, Inc., Extreme Networks, Inc., Fortinet, Hewlett-Packard Enterprise Company, International Business Machines Corporation, i-PRO Americas, Inc., Juniper Networks (US) Inc., Palo Alto Networks, Ruckus Wireless LLC, and Unify Inc.

Portfolio Categories (Scope of Coverage): Data Communications hardware, software and services are offered under the definition of "data communications" established in the published Scope of Work document which defines Data Communications as products and services that provide the technological capabilities to transmit, receive, and manage digital information through information technology networks. All eligible awardees are required to be Original Equipment Manufacturers (OEMs) that are capable of supporting that hardware through a holistic approach of software, cloud networking, services, etc. to provide the interested Participating Entities secure data communications capabilities in various protocols (data formatting, transmission, and error handling such as TCP/IP, HTTP, FTP, etc.).

A difference from the NASPO ValuePoint portfolio and this one is that there will not be individual award categories, however, this SOW seeks solutions to be provided consisting of, but not limited to, the following common Data Communication fields:

- **Networking:** The infrastructure and systems that enable connectivity and data transfer, including routers, switches, network management and network optimization tools.
- **Unified Communications:** Data Communications products and technologies that integrate various communications to provide the capability of exchanging digital information seamlessly including, but not limited to, voice, video, and text and other forms of media.
- **Wireless Networking:** Technologies that enable data communication over wireless mediums, including Wi-Fi access points, wireless controllers, and related management tools.
- **Security:** Solutions that ensure confidentiality, integrity, and availability of data and network resources, including firewalls, intrusion detection/prevention systems, encryption technologies, and secure access controls.
- **Facilities Management:** Products and technologies that provide digital capabilities to manage, monitor, and control various facilities functions utilizing access control systems, security and surveillance, energy and climate control, alert and emergency response systems, etc.

For the administration of this scope, the pricing and discounts are arranged and priced into the categories below.

- Hardware
- Software
- Services

How to participate: Easy purchasing options are available for local governments while also maintaining the traditional Participating Addendum (PA) process for states. Two primary buying options:

- Issue a PO directly against the Master Agreement
- Leverage an executed Participating Addendum

Don't miss out! Now is the time to ensure your organization has a clear path to participate in the resulting contracts. Our experienced RFxPremier team is ready to help you navigate the process with ease and support you.

Get the latest updates and full details on the RFxPremier portfolio page:

<https://www.rfxpremier.org/portfolio/data-communications-products-and-services/>

Sincerely,



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