

## Appendix F Manufacturer & Value Added Reseller/Distributor Information

Manufacturer/Contractor Information (for Ordering and Contract Administration Purposes)			
Company Name:	Cisco Systems, Inc.		
Address:	170 West Tasman Drive		
	San Jose, CA 95134-1706		
Federal ID #:	77-0059951		
Contract Administrator Name:	Mimi Nguyen		
Title:	Manager, U.S. Public Sector Contracts Management Office		
Telephone Number:	(408) 527-2627		
E-mail:	<a href="mailto:mimnguye@cisco.com">mimnguye@cisco.com</a>		
FAX:			
NY SFS Vendor Number:	1000005003		
Orders Placed Directly with Contractor -NO-		Orders Placed Directly with VAR -YES-	
Contract "Toll" Free Support Number:		Guaranteed Product Delivery Timeframe:	_101_ days ARO

Value Added Reseller/Distributor Information			
Company Name:	Annese and Associates Inc.		
Address:	39 Old Route 146		
	Clifton Park, NY 12065		
Minority/Women Owned or Small Business Indicate M, W or S	Women Owned		
Federal ID #:	16-0984328		
Contract Administrator Name:	Cindy Brown		
Title:	Director of Financial Services		
Telephone Number:	(315) 219-4302		
E-mail:	<a href="mailto:cbrown@annese.com">cbrown@annese.com</a>		
FAX:	(518) 383-2530		
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.		
NY SFS Vendor Number:	1000003417		

Value Added Reseller/Distributor Information			
Company Name:	Camelot Communications Group Inc		
Address:	14 Wall Street, 16 <sup>th</sup> Floor		
	New York, NY 10005		

<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	Women Owned
<b>Federal ID #:</b>	22-2866196
<b>Contract Administrator Name:</b>	Tom Waters
<b>Title:</b>	Director
<b>Telephone Number:</b>	(212) 635-2770
<b>E-mail:</b>	<a href="mailto:twaters@camelotgrp.com">twaters@camelotgrp.com</a>
<b>FAX:</b>	(212) 504-2829
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000008797

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Compulink Technologies, Inc.
<b>Address:</b>	260 W 39th Street, #302 New York, NY 10018
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	Minority Owned Small Business
<b>Federal ID #:</b>	11-2967448
<b>Contract Administrator Name:</b>	Denise Arboleda
<b>Title:</b>	Vice President of Sales
<b>Telephone Number:</b>	(212) 695-5465
<b>E-mail:</b>	<a href="mailto:denise@compu-link.com">denise@compu-link.com</a>
<b>FAX:</b>	(212) 695-5560
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000000634

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Computer Design & Integration LLC
<b>Address:</b>	696 Rt.46 West, Teterboro, NJ 07608 500 Fifth Avenue, Suite 2720, New York, NY 10110
<b>Minority/Women Owned or Small Business</b> Indicate M , W or S	W
<b>Federal ID #:</b>	13-3823827
<b>Contract Administrator Name:</b>	Dave Reid
<b>Title:</b>	Vice President
<b>Telephone Number:</b>	(201) 931-1420 ext. 274
<b>E-mail:</b>	<a href="mailto:dave.reid@cdillc.com">dave.reid@cdillc.com</a>
<b>FAX:</b>	(201) 931-0101
<b>Reseller Qualifying Criteria:</b>	Cisco Only
<b>NY SFS Vendor Number:</b>	1100014833

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Corporate Computer Solutions Inc
<b>Address:</b>	55 Halstead Ave
	Harrison, NY 10528
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned Small Business
<b>Federal ID #:</b>	13-3352744
<b>Contract Administrator Name:</b>	Larry Grippo
<b>Title:</b>	Vice President of Sales
<b>Telephone Number:</b>	(914) 835-1105
<b>E-mail:</b>	<a href="mailto:lgrippo@corporatecomputersol.com">lgrippo@corporatecomputersol.com</a>
<b>FAX:</b>	(914) 835-5947
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000006353

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	CS Business Systems, Inc
<b>Address:</b>	1236 Main Street
	Buffalo, NY 14209
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	16-1171177
<b>Contract Administrator Name:</b>	Kevin Peterson
<b>Title:</b>	Vendor Relations Manager
<b>Telephone Number:</b>	(716) 886-6521
<b>E-mail:</b>	<a href="mailto:kpeterson@csbusiness.com">kpeterson@csbusiness.com</a>
<b>FAX:</b>	(716) 886-7142
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000048151

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Derive Technologies, LLC
<b>Address:</b>	116 John Street
	New York, NY 10038
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	52-2295534
<b>Contract Administrator Name:</b>	Madhu Royal
<b>Title:</b>	Customer Sales
<b>Telephone Number:</b>	(212) 363-1111
<b>E-mail:</b>	<a href="mailto:mroyal@derivetech.com">mroyal@derivetech.com</a>

FAX:	(212) 363-6218
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000009467
<b>Value Added Reseller/Distributor Information</b>	
Company Name:	Dox Electronics, Inc.
Address:	105 College Ave
	Rochester, NY 14607
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	16-1252404
Contract Administrator Name:	Todd Reber
Title:	Customer Sales
Telephone Number:	(585) 295-1923
E-mail:	<a href="mailto:toddr@doxnet.com">toddr@doxnet.com</a>
FAX:	(585) 473-7323
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000015619

<b>Value Added Reseller/Distributor Information</b>	
Company Name:	Ergonomic Group Inc
Address:	609-3 Cantiague Rock Rd
	Westbury, NY 11590
Minority/Women Owned or Small Business Indicate M , W or S	Women Owned
Federal ID #:	11-2685111
Contract Administrator Name:	Michele Morea
Title:	Customer Sales
Telephone Number:	(516) 408-4246
E-mail:	<a href="mailto:Michele.Morea@ergogroup.com">Michele.Morea@ergogroup.com</a>
FAX:	(516) 746-4293
Reseller Qualifying Criteria:	VAR Accepts ONLY Cisco Sales and Service Orders.
NY SFS Vendor Number:	1000005750

<b>Value Added Reseller/Distributor Information</b>	
(52) Company Name:	Garnet River LLC
Address:	60 Railroad Place #501
	Saratoga Springs, NY 12866
Minority/Women Owned or Small Business Indicate M , W or S	W
Federal ID #:	14-1824592
Contract Administrator Name:	Thomas Collins
Title:	Director, Infrastructure Architecture

<b>Telephone Number:</b>	(518) 275-4800 ext. 8060
<b>E-mail:</b>	<a href="mailto:tcollins@garnetriver.com">tcollins@garnetriver.com</a>
<b>FAX:</b>	(518) 275-4888
<b>Reseller Qualifying Criteria:</b>	Cisco and Ironport Reseller
<b>NY SFS Vendor Number:</b>	1000001905

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	HB Communications Inc.
<b>Address:</b>	60 Dodge Avenue North Haven, CT 06473
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Federally Recognized Veteran Owned Small Business.
<b>Federal ID #:</b>	06-0770059
<b>Contract Administrator Name:</b>	Vince Cahill
<b>Title:</b>	Vice-President, Southeast Sales
<b>Telephone Number:</b>	(800) 243-4414
<b>E-mail:</b>	<a href="mailto:vincent.cahill@hbcommunications.com">vincent.cahill@hbcommunications.com</a>
<b>FAX:</b>	(203) 234-2013
<b>Reseller Qualifying Criteria:</b>	Accepts ONLY Cisco Sales and Service Orders
<b>NY SFS Vendor Number:</b>	1100008493

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Maureen Data Systems Inc.
<b>Address:</b>	500 West 43rd Street suite 33A New York, NY 10036
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	13-3817821
<b>Contract Administrator Name:</b>	Robert Irvin
<b>Title:</b>	Director of Government Channels
<b>Telephone Number:</b>	(646) 744-1075
<b>E-mail:</b>	<a href="mailto:robert@mdsny.com">robert@mdsny.com</a>
<b>FAX:</b>	(212) 328-1713
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000006466

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	New Computech Inc.
<b>Address:</b>	39 Broadway Suite 1630 New York, NY 10006
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned

<b>Federal ID #:</b>	13-3892505
<b>Contract Administrator Name:</b>	Mona Abraham
<b>Title:</b>	President
<b>Telephone Number:</b>	(212) 406-1801
<b>E-mail:</b>	<a href="mailto:mona@newcomputech.com">mona@newcomputech.com</a>
<b>FAX:</b>	(212) 406-1799
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	0013718480

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Solutionz Videoconferencing, Inc.
<b>Address:</b>	901 Bringham Avenue
	Los Angeles, CA 90049
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Minority Owned
<b>Federal ID #:</b>	382645853
<b>Contract Administrator Name:</b>	Bret Hagenbach
<b>Title:</b>	Northeast Sales Manager
<b>Telephone Number:</b>	585-223-4052 x8905
<b>E-mail:</b>	<a href="mailto:bhagenbach@solutionzinc.com">bhagenbach@solutionzinc.com</a>
<b>FAX:</b>	212-208-3036
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000009257

<b>Value Added Reseller/Distributor Information</b>	
<b>Company Name:</b>	Systems Management Planning, Inc
<b>Address:</b>	1020 John Street
	West Henrietta, NY 14586
<b>Minority/Women Owned or Small Business Indicate M , W or S</b>	Women Owned
<b>Federal ID #:</b>	16-1545953
<b>Contract Administrator Name:</b>	Chris Fox
<b>Title:</b>	VP of Business Development
<b>Telephone Number:</b>	(585) 475-0670
<b>E-mail:</b>	<a href="mailto:cfox@smp-corp.com">cfox@smp-corp.com</a>
<b>FAX:</b>	(585) 475-0909
<b>Reseller Qualifying Criteria:</b>	VAR Accepts ONLY Cisco Sales and Service Orders.
<b>NY SFS Vendor Number:</b>	1000029454