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STATE OF UTAH COOPERATIVE CONTRACT AMENDMENT

AMENDMENT #: 3

CONTRACT #: AR3227

Starting Date: 10/13/2019

Expiration Date: 9/30/2026

TO BE ATTACHED AND MADE PART OF the specified contract by and between the State of Utah Division of Purchasing and Cisco Systems, Inc. (Referred to as CONTRACTOR).

BOTH PARTIES AGREE TO AMEND THE CONTRACT AS FOLLOWS:

1)Replacing language in Attachment A: NASPO ValuePoint Master Agreement Terms and conditions, NASPO ValuePoint Program Provisions, Section 11 Price and Rate Guarantee Period, paragraphs 1,2,3 to match Attachment C – Pricing Discounts & Value Added Services language with: "% discounts are based on minimum discounts off Contractor's commercially published pricelists versus fixed pricing. Nonetheless, Orders will be fixed-price or fixed-rate and not cost reimbursable contracts. Contractor has the ability to update and refresh its respective price catalog, as long as the agreed-upon discounts are fixed."

2)Attachment C, modified to include Contractor's published pricelist, see attached.

3)Contractor agrees that all quoted pricing shall remain valid and firm for a period of no less than seven (7) calendar days from the date of quote issuance.

Effective Date of Amendment: Date of Last Signature

All other terms and conditions of the contract, including those previously modified, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

Jennifer Baenziger — August 10, 2026

Contractor's Signature — Date

Jenn Baenziger

Contractor's Name (Print)

Authorized Signatory

Title (Print)

APPROVED BY LEGAL

STATE OF UTAH

DocuSigned by: — 8/12/2026

Director, State of Utah Division of Purchasing — Date

For Division of Purchasing Internal Use			
Purchasing Agent	Phone #	E-mail Address	**Contract #**
Aimee Elliott	801-957-7125	amelliott@utah.gov	AR3227

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Attachment C - Pricing Discounts & Value Added Services

Contractor ***Cisco Systems, Inc.***

Section 1: Pricing Notes

1. % discounts are based on minimum discounts off Contractor's commercially published pricelists versus fixed pricing. Nonetheless, Orders will be fixed-price or fixed-rate and not cost reimbursable contracts. Contractor has the ability to update and refresh its respective price catalog, as long as the agreed-upon discounts are fixed.

2. Minimum guaranteed contract discounts do not preclude Contractor and/or its Fulfillment Partners from providing deeper or additional, incremental discounts at their sole discretion.

3. Purchasing Entities shall benefit from any promotional pricing offered by Contractor to similar customers. Promotional pricing shall not be cause for a permanent price change.

4. Contractor's price catalog shall only include offers that are in contract scope and within the awarded categories. Quotes to eligible Purchasing Entities shall be based on the then-current approved price catalog as posted on the NASPO ValuePoint's website as well as the Contractor's mandatory contract webpage.

Section 2: Minimum Discount % off List	
Category 1.1 Unified Communications (UC)	
Hardware and Software (on premise)	35.00%
Cloud Services	10.00%
Service Packages (i.e., Maintenance, etc.)	10.00%
Category 1.2 Networking	
Hardware and Software (on premise)	35.00%
Cloud Services	10.00%
Service Packages (i.e., Maintenance, etc.)	10.00%
Category 1.3 Routers, Switches, Secuirty, and Networking Storage	
Hardware and Software (on premise)	35.00%
Cloud Services	10.00%
Service Packages (i.e., Maintenance, etc.)	10.00%
Category 1.4 Wireless	
Hardware and Software (on premise)	35.00%
Cloud Services	10.00%
Service Packages (i.e., Maintenance, etc.)	10.00%
Category 1.5 Facility Management, Monitoring, and Control	
Hardware and Software (on premise)	35.00%
Cloud Services	10.00%
Service Packages (i.e., Maintenance, etc.)	10.00%

Contractor's pricelist:
% discounts are based on minimum discounts off Contractor's commercially published pricelists versus fixed pricing. Contractor has the ability to update and refresh its respective price catalog, as long as the agreed-upon discounts are fixed.

Section 3: Value Added Services

		Hourly Rates					
		Weekday		Weekend		State Holiday	
Title	**Job Description**	**Onsite**	**Remote**	**Onsite**	**Remote**	**Onsite**	**Remote**
Maintenance Services	Non-Packaged (i.e. not SMART Total Care); Not-To-Exceed (NTE) Rates	$600.00	$525.00	$600.00	$525.00	$600.00	$525.00
Professional Services	i.e. Cisco Advanced Services, IoT, NTE	$743.17	$661.17	$743.17	$661.17	$743.17	$661.17
Deployment Services	i.e. Cisco Implementation Services, IoT, NTE	$743.17	$661.17	$743.17	$661.17	$743.17	$661.17
Consulting Advisory Services	i.e. Cisco Advisory Services, IoT, NTE	$743.17	$661.17	$743.17	$661.17	$743.17	$661.17
Architectural Design Services	i.e. Cisco Advanced Services, IoT, NTE	$743.17	$661.17	$743.17	$661.17	$743.17	$661.17
Statement of Work Services	i.e. Cisco Advanced Services, IoT, NTE	$743.17	$661.17	$743.17	$661.17	$743.17	$661.17
Partner Services	Basic Install & Config Only (i.e. rack & stack, cabling, etc.), IoT, NTE	$600.00	$525.00	$600.00	$525.00	$600.00	$525.00
Training Deployment Services	i.e. Software Adoption, Cisco Training Services, NTE	$600.00	$525.00	$600.00	$525.00	$600.00	$525.00