

AMENDMENT NUMBER 02
To
PARTICIPATING ADDENDUM
WSCA-NASPO COOPERATIVE PURCHASING ORGANIZATION
DATA COMMUNICATIONS PRODUCTS AND SERVICES 14-19
Administered by the State of Utah (hereinafter "Lead State")

MASTER AGREEMENT
Cisco Systems, Inc. (hereinafter "Contractor" or "Cisco")
Master Agreement Number: AR-233

and

The State of Louisiana (hereinafter "Participating State")
Participating State Contract Number: 4400003810 [previously 409349]

THIS AMENDMENT NUMBER 02 is by and between the State of Louisiana and Cisco Systems, Inc.

WHEREAS, the State of Utah ("Lead State") has a Contract with the Contractor identified as Number AR-233 effective June 1, 2014 through May 31, 2019 for Data Communications Products and Services 14-19; and

WHEREAS, the terms of the Contract specifically state that the contract may be amended per agreement by both parties.

NOW, THEREFORE, it is agreed by the parties to amend the Participating Addendum to add the following:

1. Cisco's SMARTnet and other Technical/Maintenance Services discounts for Government and Educational customers as forth in Attachment A to this amendment and shall be reflected on the October 2016 pricelist submission to the State of Utah for approval.

All other provisions, terms and conditions of the Participating Addendum shall remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Addendum Number 02 as of the date of execution by both parties below.

Participating State: State of Louisiana	Contractor: Cisco Systems, Inc.
By: <i>Felicia M. Sonnier</i>	By: <i>John Christoph</i>
Name: Felicia M. Sonnier	Name: John Christoph
Title: Assistant Director of State Procurement	Title: Director, Finance
Date: 7/3/17	Date: JUN 05 2017

ATTACHMENT A

Cisco's SMARTnet Maintenance Services	Government Discount %	Education Discount %
One (1) Year Contract	10%	25%
Three (3) Year Prepaid Contract*	17%	28%
Five (5) Year Prepaid Contract*	21%	30%

*If a three (3) or five (5) year prepaid term is selected, full payment is made upfront at the beginning of the subscription term. The above discounts do not assume or factor in any applicable finance or interest charges for the prepaid terms. It is the responsibility of the customer to determine the mechanism of the funding.

Cisco's Other Technical/Maintenance Services	Discount %
Not Under SMARTnet Program	10%