



**STATE OF NORTH CAROLINA**  
**Department of Information Technology**  
**Statewide IT Procurement Office**

**Certification of Award**

THIS IS NOT A PURCHASE ORDER

**BID/FILE NUMBER:** IFB-400277

Please reference this Bid Number for any Purchase Order, Invoice or Correspondence

TO: Dave Dini  
Account Manager, NC Public Sector  
Cisco Systems, Inc.

DATE: March 15, 2019  
REQUISITION NO.: N/A  
DELIVERY: FOB Destination

In accordance with the requirements of N.C.G.S. §143B-1350, we certify a contract of the items listed below to be ordered by you. Issue the order immediately and directly to the vendor listed, giving complete shipping instructions. Order only the item(s) listed and the quantity(ies) as shown in the contract document. Price(s) includes delivery to destination. Read the contract in its entirety including the attached Terms and Conditions to be aware of any action necessary on your part.

Commodity Number: **204**

Commodity Description: **IT Infrastructure Solutions – NC Statewide IT Contract 204X**

Contract Term: **THIS CONTRACT SHALL BE EFFECTIVE April 1, 2019 – June 30, 2023**  
**Renewal Options: Five (5) additional 1-Year Renewal Options**

Total Contract Value: **Depends upon actual contract usage.**

Awarded Segments:  
(as defined in Section A  
of IFB ITS-400277)

**Servers**  
**Storage**  
**Networking Equipment**  
**IT Infrastructure Software**  
**IT Infrastructure Converged Solutions**  
**IT Infrastructure Peripheral Components**  
**Related Value-Added Services**

Awarded Discounts: **Percentage Discount off Manufacturer List Price per Cisco's response to IFB ITS-400277, Attachment D "Price Proposal" (listed below)**

**INSTRUCTIONS TO VENDORS:**

1. **THIS IS NOT A PURCHASE ORDER.** Do not make shipment until you have received an official order from the using agency.
2. Invoices should be made out to the using agency and forwarded directly to them for payment
3. The exact items certified and ordered must be shipped. No substitutions shall be made without prior approval of the using agency.
4. Applicable North Carolina sales and use tax shall be added to invoices as a separate item.
5. Please note the contract award description above: the contract awarded to you may be a portion of the contract rather than the complete contract.

IT Enterprise Hardware Segment	IT Enterprise Hardware Sub-Segment	Cisco (Minimum Percentage Discounts)
Servers	Hardware	35%
	Software	10%
	Extended Warranties	0%
Storage	Hardware	35%
	Software	10%
	Extended Warranties	0%
Networking Equipment	Hardware	35%
	Software	10%
	Extended Warranties	0%
IT Infrastructure Software	Software	35%
IT Infrastructure Converged Solutions	Hardware	10%
	Software	0%
	Extended Warranties	35%
IT Infrastructure Peripheral Components	Hardware	10%
	Extended Warranties	0%

Vendor:

Cisco Systems, Inc.  
 170 W. Tasman Drive  
 San Jose, CA 95134

*Debbie Patterson*

Debbie Patterson, IT Strategic Sourcing  
 Statewide IT Procurement Office  
 Department of Information Technology

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