

Cisco Videoconferencing Solutions

Cisco® Telepresence Solutions enable collaboration so that organizations can quickly adapt to market changes while increasing productivity, improving competitive advantage through speed and innovation, and delivering a rich-media experience across any workspace, securely and with optimal quality. Cisco Telepresence is a flexible, high-definition (HD) video conferencing solution that lets organizations easily conduct face-to-face discussions in multiparty virtual meetings. The solution supports a broad range of video endpoints from high-definition (HD) and Cisco TelePresence™ systems to standard-definition (SD) clients and Cisco WebEx™ meetings. Cisco Telepresence includes multipoint control units (MCUs), management software, desktop video capabilities, and ISDN gateways so you can efficiently manage and scale video resources and extend the reach of your video environment. Cisco Telepresence helps organizations promote effective communication and collaboration by allowing people to meet at anytime from anywhere without the expense and inefficiencies of travel. Organizations can conduct efficient education and training programs that extend beyond the campus environment. Doctors can consult specialists from any part of the world to provide the best care for their patients. Organizations can build trust and stronger relationships with remote staff and customers through more frequent face-to-face communications while lowering expenses and enabling carbon-reduction initiatives.

You can learn more about the Cisco Videoconferencing solutions on Cisco's website at the following URL:

<http://www.cisco.com/en/videoconferencing>

<u>Cisco Product SKU</u>	<u>Description</u>	<u>USD List Price</u>	<u>EPL Price</u>
Cisco Webex Endpoints			
CS-DESKPRO-K9	Cisco Desk Pro	10,509.45	\$ 7,356.62
CON-SSSNT-CS0YK9DE	Cisco Webex Desk Pro SOLN SUPP 8X5XNBD	989.00	\$ 989.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$ -
CS-PWR-CUBE-7-	Power transformer for the Desk Pro series	0.00	\$ -
CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	0.00	\$ -
CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	0.00	\$ -
CS-DESKPRO-STYLUS-	Cisco Desk Pro Stylus	0.00	\$ -
CAB-ETH-3M-GR-	CAB 3m GREY ETHERNET	0.00	\$ -
CS-DESKPRO-STAND-	Desk Stand & Connector Cover for Desk Pro Series	0.00	\$ -
CS-DESKPRO-FG-	Fabric Speaker Grille for Desk Pro Series	0.00	\$ -
CS-DESKPRO-MG=	Replaceable Metal Speaker Grille for Desk Pro series	294.54	\$ 206.18
CS-DESK-K9	Cisco Desk - First Light (White)	5,802.45	\$ 4,061.72
CON-SSSNT-CS9NK9DE	Cisco Webex Desk - First Light SOLN SUPP 8X5XNBD	549.00	\$ 549.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$ -
CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	0.00	\$ -
CAB-ETH-3M-GR-	CAB 3m GREY ETHERNET	0.00	\$ -
CS-DESK-FG-	Fabric Speaker Grille for Desk Series	0.00	\$ -
CS-DESK-STAND-	Desk Stand for Desk Series	0.00	\$ -
PSU-12VDC-70W-GR-	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$ -
CS-DESKMINI-K9	Cisco Desk Mini	3,948.45	\$ 2,763.92
CON-SSSNT-CS7VK9DE	Cisco Webex Desk Mini SOLN SUPP 8X5XNBD	369.00	\$ 369.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$ -
CAB-USBC-1.8M-	USB C - USB C Cable, 1.8 meters long	0.00	\$ -
CS-BRD55P-K9	Cisco Board Pro 55	28,270.95	\$ 19,789.67
CON-SSSNT-CS5PK9BR	Cisco Webex Board Pro 55 SOLN SUPP 8X5XNBD	1,971.00	\$ 1,971.00
CS-BRD55P-WMK	Cisco Board Pro 55 Wall Mount Kit	0.00	\$ -
PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	0.00	\$ -
CS-BRDP-ACTSTYL+	Cisco Board Pro Active Stylus	0.00	\$ -
CS-BRDP-LFTHNDL-	Cisco Board Pro Lifting Handles	0.00	\$ -
CS-BRD55P-WUK=	Cisco Board Pro 55 Wheel Upgrade Kit - Spare	2,150.70	\$ 1,505.49
CS-BRD55P-FS=	Cisco Board Pro 55 Floor stand - Spare	5,269.22	\$ 3,688.45
CS-BRD75P-K9	Cisco Board Pro 75	47,197.11	\$ 33,037.98
CON-SSSNT-CS5ZK9BR	Cisco Webex Board Pro 75 SOLN SUPP 8X5XNBD	3,291.00	\$ 3,291.00
CS-BRD75P-WMK	Cisco Board Pro 75 Wall Mount Kit	0.00	\$ -
PWR-CORD-USA-F	Power Cord for United States of America 4.5m 10A	0.00	\$ -
CS-BRDP-ACTSTYL+	Cisco Board Pro Active Stylus	0.00	\$ -

CS-BRDP-LFTHNDL-	Cisco Board Pro Lifting Handles	0.00	\$	-
CS-BRD75P-WUK=	Cisco Board Pro 75 Wheel Upgrade Kit - Spare	2,150.70	\$	1,505.49
CS-BRD75P-FS=	Cisco Board Pro 75 Floor stand - Spare	7,419.92	\$	5,193.94
CS-KIT-MINI-K9	Room Kit Mini with microphone array, speakers and Navigator	7,026.71	\$	4,918.70
CON-SSSNT-CS8GK9KI	Room Kit Mini SOLN SUPP 8X5XNBD	494.00	\$	494.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	0.00	\$	-
CS-KIT-MINI-WMK-	Wall Mount for Cisco Room Kit Mini (Default with Mini)	0.00	\$	-
CAB-ETH-5M-GR-	CAB (16,4 feet / 5m) GREY ETHERNET	0.00	\$	-
PSU-12VDC-70W-GR-	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$	-
CAB-DV10-8M+	Network cable (ethernet) 8 meter	0.00	\$	-
CS-KITMIN-CAM-COV-	Camera cover for Room Kit Mini	0.00	\$	-
CS-T10-TS+	Cisco Room Navigator - Table stand version - Spare	0.00	\$	-
CS-KIT-MINI-SMK=	Screen Mount Kit for the Room Kit Mini SPARE	211.73	\$	148.21
CS-KIT-K9	Cisco Room Kit with integrated mic, speakers and Navigator	13,371.06	\$	9,359.74
CON-SNT-CS6EK9KI	Room Kit with integrated microphone, speakers and Navigator	1,047.00	\$	1,047.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CAB-2HDMI-1.5M-GR-	1.5m GREY HDMI 2.0	0.00	\$	-
CAB-ETH-5M-GR-	CAB (16,4 feet / 5m) GREY ETHERNET	0.00	\$	-
PSU-12VDC-70W-GR-	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$	-
CS-KIT-WMK-	Wall Mount for Cisco Kit	0.00	\$	-
CS-KIT-SMK-	Screen Mount for Cisco Kit	0.00	\$	-
CAB-DV10-8M-	8 meter flat grey Ethernet cable for Touch 10	0.00	\$	-
CS-POE-INJ+	Touch PoE power injector	0.00	\$	-
CS-T10-TS+	Cisco Room Navigator - Table stand version - Spare	0.00	\$	-
CS-MIC-TABLE-J=	Cisco Table Microphone with Jack Plug SPARE	675.47	\$	472.83
CON-SNT-SSSHEJMI	Cisco Table Microphone with Jack plug SNTC-8X5XNBD	55.00	\$	55.00
CS-KITPLUS-K9	Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator	23,680.35	\$	16,576.25
CON-SNT-CS7ZK9KI	Room Kit Plus w/Codec Plus, Quad Camera and Room Navigator S	1,855.00	\$	1,855.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CS-QUADCAM+	Cisco Quad Camera	0.00	\$	-
PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$	-
BRKT-QCAM-WMK-	Wall mounting bracket for Quad Camera	0.00	\$	-
CAB-DV10-8M+	Network cable (ethernet) 8 meter	0.00	\$	-
CS-CODEC-PLUS+	Cisco Codec Plus	0.00	\$	-
CS-T10-TS+	Cisco Room Navigator - Table stand version - Spare	0.00	\$	-
CAB-ETHRSHLD-10M	Shielded cable for Cisco Ceiling Mic (10m/33ft), not plenum	88.72	\$	62.10
CTS-MIC-CLNG-G2	Cisco TelePresence Ceiling Microphone Generation 2	1,762.50	\$	1,233.75
CON-SNT-CT2CG2SM	Cisco TelePresence Ceiling Microphone Generation 2 SNTC-8X5X	175.00	\$	122.50
CS-KITPLUS-WMK	Wall Mount Kit for Codec Plus	235.39	\$	164.77
CAB-PRES-2HDMI-GR	Presentation cable 8m/26ft GREY HDMI 1.4b (W/ REPEATER)	117.10	\$	81.97
CAB-HDMI-MUL4K-9M	Cisco Multi-head Cable 9 meters (4K, USB-C, HDMI, miniDP)	934.48	\$	654.14
CTS-MIC-CLNG-G2=	Cisco Ceiling Microphone Gen 2 stand alone kit	1,790.75	\$	1,253.53
CON-SNT-CT2CG2SM	Cisco TelePresence Ceiling Microphone Generation 2 SNTC-8X5X	175.00	\$	175.00
CTS-MIC-CLNG-DNG-	Ceiling Mic. dongles, RJ45-Euroblock and RJ45-MiniJack	0.00	\$	-
CTS-MIC-CLNG-ELM-	Microphone element for Ceiling Microphone	0.00	\$	-
CTS-MIC-CLNG-PLT-	Ceiling Microphone parts - Top and Back plates	0.00	\$	-
CTS-MIC-CLNG-WRK-	Ceiling Microphone parts - Ceiling mounting wire kit	0.00	\$	-
CTS-MIC-CLNG2	Cisco Ceiling Microphone unit BOM	0.00	\$	-
CS-KITPRO-K9	Cisco Room Kit Pro - Codec, Quad Cam, Navigator	35,942.64	\$	25,159.85

CON-SSNT-CS0CK9KI	Room Kit Pro - Codec, Quad Cam, Room Navigator - GPL SOLN SU	4,399.00	\$	4,399.00
CS-QUADCAM+	Cisco Quad Camera	0.00	\$	-
CS-CODEC-PRO+	Codec Pro for Auto Expand	0.00	\$	-
PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$	-
BRKT-QCAM-WMK-	Wall mounting bracket for Quad Camera	0.00	\$	-
CAB-DV10-8M+	Network cable (ethernet) 8 meter	0.00	\$	-
CS-CPRO-ANT+	Antennas for Codec Pro	0.00	\$	-
CS-T10-TS+	Cisco Room Navigator - Table stand version - Spare	0.00	\$	-
CS-KITPRO-PTZ4K-K9	Cisco Room Kit Pro PTZ 4K - Codec Pro, PTZ 4	33,002.49	\$	23,101.74
CON-SSNT-CS2EK9KI	Room Kit Pro PTZ 4K - Codec Pro, PTZ 4K, Room Navigator 3Y S	3,284.00	\$	3,284.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CS-CAM-PTZ4K	Pan-Tilt-Zoom 4K 20x camera	10,527.68	\$	7,369.38
CON-SSNT-CS1F4KCA	Pan-Tilt-Zoom 4K 20x camera 3Y SOLN SUPP 8X5XNBD	1,048.00	\$	1,048.00
CS-PTZ4K-BRKT	Bracket for wall mounting of PTZ 4K camera	294.54	\$	206.18
CS-CPRO-WMK	Wall Mount Kit for Codec Pro	235.39	\$	164.77
PSU-12VDC-40W2	Power Supply 12 VDC 40W	0.00	\$	-
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CS-CAM-PTZ4K+	Pan-Tilt-Zoom 4K 20x Camera	0.00	\$	-
CS-CODEC-PRO+	Codec Pro for Auto Expand	0.00	\$	-
CAB-DV10-8M+	Network cable (ethernet) 8 meter	0.00	\$	-
CS-CPRO-ANT+	Antennas for Codec Pro	0.00	\$	-
CS-T10-TS+	Cisco Room Navigator - Table stand version - Spare	0.00	\$	-
PSU-12VDC-40W2	Power Supply 12 VDC 40W	0.00	\$	-
CS-CAM-PTZ4K=	Pan-Tilt-Zoom 4K 20x Camera	10,527.68	\$	7,369.38
CON-SNT-CS1F4KCA	Pan-Tilt-Zoom 4K 20x camera SNTC-8X5XNBD	1,048.00	\$	1,048.00
CS-KIT-EQ-K9	Room Kit EQ w/Codec EQ, Quad Cam (White)	24,066.44	\$	16,846.51
CON-SNT-CSKITEEQ	SNTC-8X5XNBD Room Kit EQ with Codec EQ, Quad Cam	1,863.00	\$	1,863.00
PWR-CORD-USA-B	Power Cord for United States of America 2m 10A	0.00	\$	-
CS-T10-TS-G-K9	Cisco Room Navigator-Table Stand version-First Light (White)	1,774.33	\$	1,242.03
CON-SNT-CS1T102T	SNTC-8X5XNBD Cisco Room Navigator - Table stand versi	177.00	\$	177.00
CS-CAM-PTZ4K	Pan-Tilt-Zoom 4K 20x camera	10,527.68	\$	7,369.38
CON-SNT-CS1F4KCA	Pan-Tilt-Zoom 4K 20x camera SNTC-8X5XNBD	1,048.00	\$	1,048.00
CS-PTZ4K-BRKT	Bracket for wall mounting of PTZ 4K camera	294.54	\$	206.18
CS-PTZ4K-CLNGMNT	Bracket for ceiling mounting of PTZ 4K camera	451.25	\$	315.88
CS-CODEC-EQ-RCK	Rack ears for the Codec EQ - for mounting in rack	300.50	\$	210.35
CS-CODEC-EQ-K9+	Cisco Codec EQ unit	0.00	\$	-
CS-QUADCAM2+	Cisco Quad Camera, First Light (White)	0.00	\$	-
PSU-12VDC-70W-GR+	Powersupply - AC/DC, 12V, 6.25A, grey	0.00	\$	-
BRKT-QCAM-WMK-	Wall mounting bracket for Quad Camera	0.00	\$	-
CS-CODEC-EQ-ANT+	Codec EQ Antennas - for auto expand only	0.00	\$	-
A-FLEX-3	Collaboration Flex Plan 3.0	0.00	\$	-
SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	0.00	\$	-
A-FLEX-C-DEV-REG	Cloud Device Registration 12 Month Subscription	354.00	\$	354.00
A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	0.00	\$	-