



# Cisco Services Price Changes

Cisco Services Price Changes  
Announcement

April 4, 2019 General Announcement

## Cisco Announces Service Price Changes

Cisco periodically reviews the pricing on our complete line of services. As a result, some service prices are being adjusted. Customers are encouraged to refer to the ordering tools, which have been or will be updated to account for these changes.

### Effective Dates

All price changes in this announcement, including the section “Technical Services Price Increase for Select End-of-Sale Products,” which follows, are effective on or before May 4, 2019.

## Technical Services Price Increase for Select End-of-Sale Products

### Reason for Change

Cisco is implementing a price increase on technical services for select end-of-sale products. This price change offsets rising costs to support end-of-sale products and preserves Cisco’s commitment to provide the highest quality of service.

### Service Programs Affected

The associated product IDs and service SKUs are listed in the April 2019 price change report. Refer to the EOS tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx).

You can also paste this URL into your web browser by going to Select Text at the top of the PDF file, highlighting the URL, pressing the Ctrl + C keys, and pasting it into the browser. The price change report posting to this URL is available April 4, 2019.

## Solution Support - DNA Advantage on Premise Licenses

### Reason for Change

The original service prices were miscalculated. These price increases will correct the inaccuracies.

### Service Programs Affected

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 369708 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

---

## **Cisco TelePresence CMS Server**

### **Reason for Change**

The original service prices were miscalculated. These price decreases will correct the inaccuracies.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 369913 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **SUSE Linux Enterprise Server for SAP Applications**

### **Reason for Change**

The service prices are being increased to align with the change in product pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 370940 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **Cisco DNA Center Appliance**

### **Reason for Change**

The service prices are being changed to align with the change in product pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 371170 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **Cisco Catalyst 9500 48-port Switches**

### **Reason for Change**

The service prices are being decreased to align with the change in product pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 371846 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

---

## **Cisco Data Center Nexus Switching**

### **Reason for Change**

The service prices are being increased for competitive reasons and to correct erroneous pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 372212 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **Select Cisco Unified Contact Center Solutions**

### **Reason for Change**

The service prices are being changed for strategic reasons and to correct erroneous pricing.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 372458 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **Cisco Network Convergence System 5516 Fabric Card**

### **Reason for Change**

The service prices are being changed to align with the change in product pricing

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 372947 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.

## **Cisco ASR1000 200G Embedded Services Processor**

### **Reason for Change**

The original service prices were miscalculated. These price increases will correct the inaccuracies.

### **Service Programs Affected**

The associated Support SKUs are listed in the April 2019 price change report. Refer to the 372954 tab for this change at [http://www.cisco.com/c/dam/en\\_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx](http://www.cisco.com/c/dam/en_us/partners/services/orders-support/price-changes/documents/services-price-change-report-April-2019.xlsx). For more information, contact your local account manager.