



Express Video Specialization Requirements

[Role-Sharing Guidelines](#) (PDF - 59 KB)

For country requirements, learn more about [country groupings](#).

Account Manager

Responsible for sales methodology and customer engagement.

Requirement	Format	Cost (USD)	Duration
Cisco Video Solution Sales Representative (#700-001 VSSR)	Exam (online)	\$80	1 hour
Recommended Training			
Cisco Video Solutions Sales Course (CVSS)	E-learning	\$0	3 hours
Total		\$80	4 hours

Engineer

Responsible for presales solution planning and design. Requires both business and technical skills.

Requirement	Format	Cost (USD)	Duration
Implementing Cisco TelePresence Video Solution, Part 1 (#500-007 VTVS1)	Proctored Exam	\$250	1.25 hours
Recommended Training			
Implementing Cisco TelePresence Video Solutions Part 1 (VTVS1)	E-learning	\$350	12 hours
Total		\$600	13.25 hours



Americas Headquarters
Cisco Systems, Inc.
San Jose, CA

Asia Pacific Headquarters
Cisco Systems (USA) Pte. Ltd.
Singapore

Europe Headquarters
Cisco Systems International BV Amsterdam,
The Netherlands

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