



Express Security Specialization

Requirements

[Role-Sharing Guidelines](#) (PDF - 59 KB)

For country requirements, learn more about [country groupings](#).

Account Manager

Responsible for sales methodology and customer engagement.

| Requirement | Format | Cost (USD) | Duration |
|---|----------------------------|--------------|------------------|
| Selling Business Outcomes (#810-401 or #810-403) | Exam | \$150 | 1 Hour |
| Express Security for Account Managers (ESAM) #700-551 | Exam | \$80 | 1 hour |
| Recommended Training | | | |
| Express Security Account Manager Training | E-learning | - | 1.5 hours |
| Total | | \$230 | 3.5 hours |

Systems Engineer

Responsible for presale solution planning. The individual must possess both business and technical skills.

| Pre-Requisite (optional) | Format | Cost (USD) | Duration |
|--|----------------------------|--------------|----------------|
| CCNA – Security* | - | - | - |
| Requirement | Format | Cost (USD) | Duration |
| Security Architecture for Systems Engineer (SASE) #500-651 | Exam | \$250 | 1 hour |
| Recommended Training | | | |
| Express Security Systems Engineer Training | E-learning | - | 4 hours |
| Total | | \$250 | 5 hours |

*will be required starting June 1, 2018



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Printed in USA