



Advanced Security Architecture Specialization Requirements

[Role-Sharing Guidelines](#) (PDF - 59 KB)

For country requirements, learn more about [country groupings](#).

Account Manager

Responsible for sales methodology and customer engagement.

Requirement	Format	Cost (USD)	Duration
Selling Business Outcomes (#810-401 or #810-403) * OR Adopting the Cisco Business Architecture Approach (810-440)	- Exam	- \$150	- 1.5 hours
AND Advanced Security Architecture for Account Managers (ASAAM, #700-260) ** OR Advanced Security Architecture for Account Managers (ASAAM, #700-265)	Exam Exam	\$80 \$80	1 hour 1 hour
Recommended Training			
Adopting the Cisco Business Architecture Approach (DTBAA) v1.0	E-Learning	\$280	6 hours
Selling Advanced Security Architecture	E-Learning (7 modules)		2.33 hours
Total		\$230 or \$510	10.83 hours

Systems Engineer

Responsible for presale solution planning. The individual must: Possess both business and technical skills.

Prerequisite	Format	Cost (USD)	Duration
CCDA or CCDE or CCDP or CCNA-Sec or CCNP-Sec or CCIE-Sec	Exams	\$450	1 hour
Requirement			
Advanced Security Architecture for Systems Engineers (ASASE, #500-265) ** OR Advanced Security Architecture for Systems Engineers (ASASE, #500-651)	Exam Exam	\$300 \$300	1 hour 1 hour
Recommended Training			
Security Systems Engineer Training	E-learning (7 modules)	-	2.75 hours
Total		\$750	4.75 hours

Field Engineer

Responsible for post-sale solution integration and operations considerations.

Requirement	Format	Cost (USD)	Duration
CCNP-Sec or CCIE-Security	Exams	\$1000	4 hours
Total		\$1000	4 hours

* Cisco's no retest rule may allow use of past exams to fulfill job role requirements even though exams are no longer available in Pearson VUE.

** ASASE exam ASAAM #700-260 and ASASE #500-265 retires March 12, 2018

Exam Cost and Duration

Information provided for cost and duration is subject to change and should be confirmed with the exam or training provider.

Renewal

In addition to the above requirements, in order to renew your specialization, 100 continuous learning points will also be required. For more information on what continuous learning trainings are currently available, check out the [Security Continuous Learning Library](#).



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