

# Cisco HyperFlex Authorization

## APPLY: Steps to follow to apply for the Cisco HyperFlex Authorization

### Host

- Read the Program Requirements Document (PRD) for participation in the Authorization Program
- Sign into the [Program Management and Application Tool](#) (PMA) to apply for the Cisco HyperFlex Authorization program and to better understand the eligibility requirements.

### Submission Details

Access to Partner Central, Cisco Authorization Programs, SalesConnect, and Other Cisco Web Resources

- You must be registered as an individual user with Cisco.com, and must have a user ID and password
- Your user ID must be associated with your partner company, and
- You must have the proper level of access to our Program Management and Application Tool (PMA)

Please review the [Registration Guide](#) to ensure you have a valid CCO ID associated with your partner company.

If you have completed the above and are still unable to view and select the “Apply” button next to the Cisco HyperFlex Authorization program, you do not have the proper access to Authorization programs in the PMA tool. Please follow the below instructions on slides 29 and 30 of the [Partner Self Service User Guide](#) to send a request for Authorization program administrator access level from your PSS administrator.

Topic	Authorization Instructions and Resources
Authorization Program Application	<p>Open the <a href="#">Program Management and Application Tool</a> (PMA) to apply to the Cisco HyperFlex Authorization program</p> <ul style="list-style-type: none"> <li>• Once logged in, select ‘Apply to Program’</li> <li>• If you do not see the ‘Apply’</li> <li>• Scroll down to the ‘Cisco HyperFlex Authorization’ and click on ‘Apply’ to open and fill in the required application information</li> <li>• Enter required fields</li> <li>• Read and accept the Program Terms and Conditions;</li> <li>• Submit application</li> </ul> <p>Note: Do not fully submit your application until you have fulfilled the exam requirements and have entered the names of the individuals who have passed the exams. After submission, you can use the same link above to check the latest status of your application</p>
Application Submission	<p>You will receive an email confirmation immediately after submission and Cisco will evaluate your application and respond shortly thereafter. If you receive a notification that your application is incomplete, you must follow the instructions required to complete the application before the deadline provided in your invitation email</p> <p><b>Resources:</b></p> <p>Submitting Application Guide:</p> <ul style="list-style-type: none"> <li>• Once logged into Program Management PMA, click on the “<a href="#">Help and Training</a>” Link for helpful video’s to assist your navigation through the application process.</li> </ul>
Approval Process	<ul style="list-style-type: none"> <li>• After you receive an approval email, your company will be listed as a HyperFlex Authorization Partner on the Cisco Partner Locator within 5 business days</li> <li>• In the approval email, you will get a link to download the official PDF certificate for the relevant Authorization Program</li> </ul>
Renewal Process	<ul style="list-style-type: none"> <li>• An Authorization Partner is required to renew every 12 months</li> <li>• Authorization renewal is a simple process that involves only validation of the program requirements. Partner will receive email notification when they are coming up for renewal on a specific date.</li> </ul>

Topic	Authorization Instructions and Resources
Other Valuable Resources and Links	<a href="#">Program Management and Application Tool</a> Use this to check your application status, upload your application, as well as to help enable the partner administrator to perform administrative tasks. <a href="#">Partner Self-Service Portal</a> This gives you access to partner resources and self-help activities. <a href="#">Cisco Customer Service Team</a> Contact this resource to open a partner support case <a href="#">Sales Connect – Continuous Learning Center</a> This gives you access to all Authorization training courses and exams.
Partner Support Services	<a href="#">Cisco Authorization Programs Webpage</a> Provides program information including the program requirements document <a href="#">Cisco Sales HyperFlex Support</a> Provides additional information on Cisco HyperFlex sales and solutions <a href="#">Partner Support Team</a> Contact this resource to open a partner support case

## Process

Authorization renewal is a simple process that involves only validation of the program requirements. Partner will receive notification in the Monthly Partner Alerts newsletter when renewals are approaching.

## Renewal Process Steps:

1. Log in the [Program Management and Application Tool](#) to complete the renewal
2. Meet the current role requirements and ensure that an individual has been allocated to each role
3. Meet the minimum continuous learning point threshold, if applicable (not applicable for Authorizations)
4. Accept the terms and conditions
5. Submit the application
6. Cisco will evaluate the partner application and will notify you of your renewal status

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