

# Specialization Job Role Sharing Allowances

You can choose how you wish to use employees across multiple specializations. You are strongly encouraged to use more than the minimum number of employees allowed to reduce your risk of compliance problems. Rules below do not change the total number of employees needed for certification.

## Job Role Allocations

If it can, PM&A fills empty job roles automatically. Partner Administrators have the option to re-assign eligible individuals.

### Express Specialization and Its Tracks with 4-2 Rules:

Within each track, sharing rules may vary:

- A person is allowed to fulfill the AM roles across a maximum of 4 tracks.
- A different person is allowed to fulfill the SE roles across a maximum of 2 tracks.
- AM and SE must be held by two unique individuals (cannot be held by same individual) in the Collaboration, Data Center, Networking, Security and Video tracks.
- The Service Provider track requires only one individual for the single undefined role and does not count toward the 4-2 limits.
- Across tracks, individuals must hold only one role type. The AM in one track cannot be the SE in another track.
- Roles held in any Express track do not count toward any Advanced or Master specializations.

### Advanced Architecture Specializations with 3-2-1 Rules:

- A person is allowed to fulfill the AM roles across a maximum of 3 Architecture specializations.
- A different person is allowed to fulfill the SE roles across a maximum of 2 Architecture specializations.
- Another different person is allowed to fulfill the FE role across a maximum of 1 Architecture specializations.
- Within one Advanced Architecture specialization, a single person may fill up to two FE roles within that specialization.
- Each person may only hold one role type at a time (AM, SE or FE) and may not hold other role types across or within Architecture specializations.
- Roles held in Architecture specializations do not count toward any Technology or Express specializations.

### Advanced Technology Specializations with 3-2-2 Rules:

- A person is allowed to fulfill the AM roles across a maximum of 3 Technology specializations.
- A different person is allowed to fulfill the SE roles across a maximum of 2 Technology specializations.
- Another different person is allowed to fulfill the FE roles across a maximum of 2 Technology specializations.
- Each person may only hold one role type at a time (AM, SE or FE) and may not hold other role types across or within Technology specializations.

### Master Specializations:

A person may hold an AM, SE, or FE role in a Master specialization no matter which other Express, Technology or Architecture roles he holds. But, he can only hold the same type of role as held in other specializations. For example, an AM can only be an AM in other specializations.

**Table 1.** Maximum roles allowed to one individual. Each specialization type is independent of roles held in other types.

| Specialization Type   | Account Manager (AM) | Systems Engineer (SE) | Field Engineer (FE) |
|-----------------------|----------------------|-----------------------|---------------------|
| Express               | 4                    | 2                     | n/a                 |
| Advanced Architecture | 3                    | 2                     | 1                   |
| Advanced Technology   | 3                    | 2                     | 2                   |
| Master                | No limit             | No limit              | No limit            |

## RETIRING Express, Small-Midsize Business, and Unified Computing Technology Specializations

### Express Collaboration:

- In Express Collaboration only, a single person may hold both the AM and SE, or the SE and FE roles.
- If that person holds the AM and SE, he cannot hold an FE in another Technology specialization.
- If that person holds the FE and SE, he cannot hold an AM in another Technology specialization.
- Roles held in Technology or Express Collaboration specializations do not count toward any Architecture, Express Foundation, or Express Security/Video specializations.

### Express Foundation:

- Each of the three roles (AM, SE, FE) must be fulfilled by a different person.
- Each person may not hold more than one role in this specialization.
- Roles held in Express Foundation do not count toward any other specialization.

### Express Security and Express Video with 4-2 Rules:

- A person is allowed to fulfill the AM roles in a maximum of 4 Express Security/Video specializations.
- A different person is allowed to fulfill the ENG roles in a maximum of 2 Express Security/Video specializations.
- Each person may only hold one role type at a time (AM or ENG) across or within Express Security/Video specializations.
- Roles held in Express Security or Express Video do not count toward any Technology, Architecture, or other Express specializations.

## Small-Midsize Business

- One individual may hold both AM and ENG roles
- Roles held in SMB do not count toward any other specialization

## Advanced Unified Computing Technology

UCT follows the same rules as all other Advanced Technology Specializations (see above); 3-2-2

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