



The bridge to possible

CUWP to NFR

Enhanced Capability Release for CCW Change/Replace Orders

Revision Date: April 21, 2021

What is Not for Resale (NFR)?

The Not for Resale program is a global Cisco program that rewards partners for investing in Cisco and provides products and services for internal usage, demo, and lab.

The **NFR Collaboration SaaS Track** is a **NEW offer** within the NFR program that launched January 25, 2021.

Benefits

- **Save on Software**
Partners can get up to 100% discount, allowing them to build expertise in provisioning, deploying, and managing a network.
- **Access Technology**
Partners can unlock business outcomes for their customers with new technologies to build a complete Cisco practice.
- **Earn More Discounts**
Partners get rewarded for keeping technology up to date. NFR now works with the Migration Incentive Program (MIP).
- **Simple Participation**
Participate in the Standard level of NFR with automatic enrollment.

How do Partners order?

Qualified Partners must have the following

- ✓ Collaboration SaaS Specialization (former Authorization)
- ✓ Channel Program Incentive Agreement (CPIA), a one-time enrollment for NFR and other programs.

Once qualifications are met, expect 2-3 days turn-around for the system to be updated. Once cleared, partners will need to select standalone incentive entitled: Collab SaaS – NFR, instead of NFR – internal infrastructure.

Note: incentives are not stackable and must be ordered separately.



What is excluded from NFR Collab SaaS?

Some offers NOT included in the NFR Collaboration SaaS Track at this time are

- Webex Work
- Webex Contact Center
- Webex Edge Connect (Equinix)
- Cisco Calling Plans

For the full list of PID/offers, go to www.cisco.com/go/nfr



How to migrate to the NFR Collaboration SaaS Track

CUWP Transitions

CUWP, Cloud and **CUWP, On Prem** partners can transition to NFR- Collaboration SaaS Track immediately.

Qualified partners can change and replace current CUWP, Cloud subscriptions with the Cisco Flex Plan under the NFR Collab SaaS Track. Partners transact in CCW- Subscription Workbench.



Important Timeline

January 25, 2021– NFR Collaboration SaaS Track Launch and no new CUWP Cloud or CUWP On Prem partner enrollments. Now new CUWP orders.

April 15, 2021– CUWP On Prem EOS announced. No new CUWP On Prem orders. Announcement [HERE](#)

April 19, 2021– IT Enhancement for Change/Replace capability. CUWP Partners can transition to NFR Collaboration SaaS in CCW- Subscription Workbench.

December 31, 2021– CUWP Program ends. No change/modify to any CUWP Cloud subscriptions.

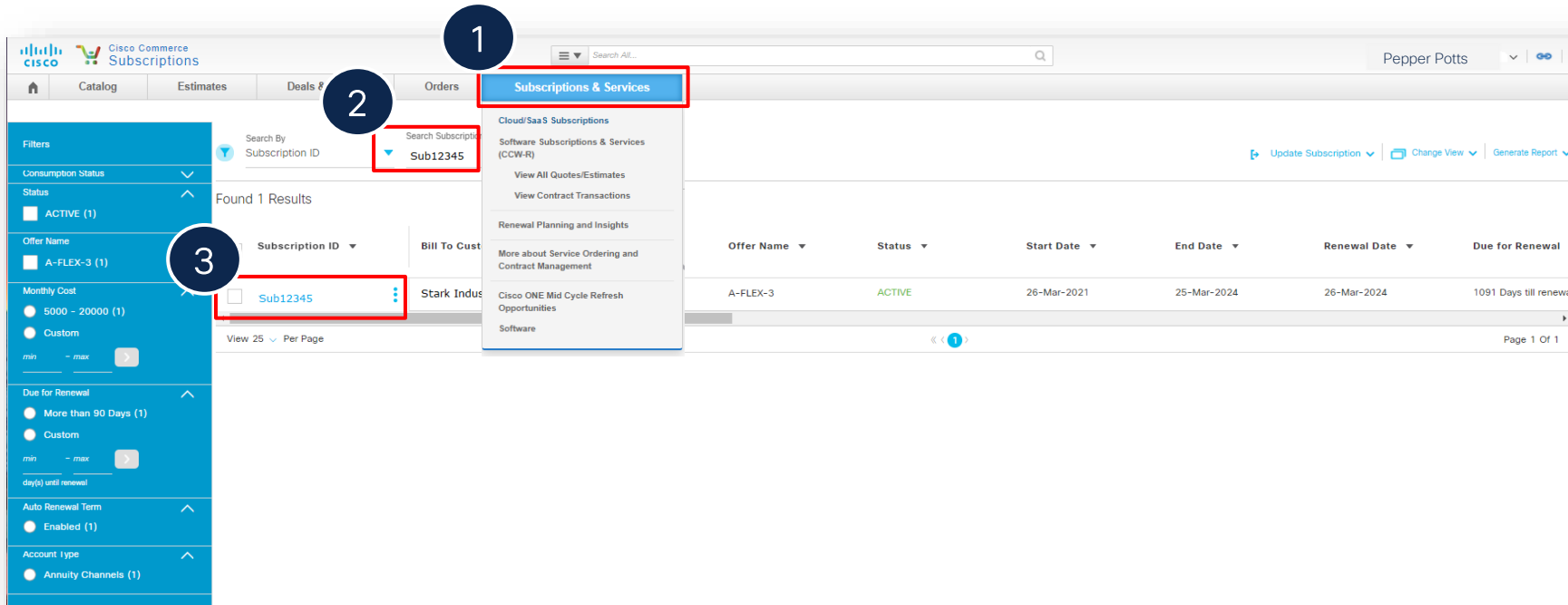
Step-by-Step Instruction

Subscription Change/Replace Order

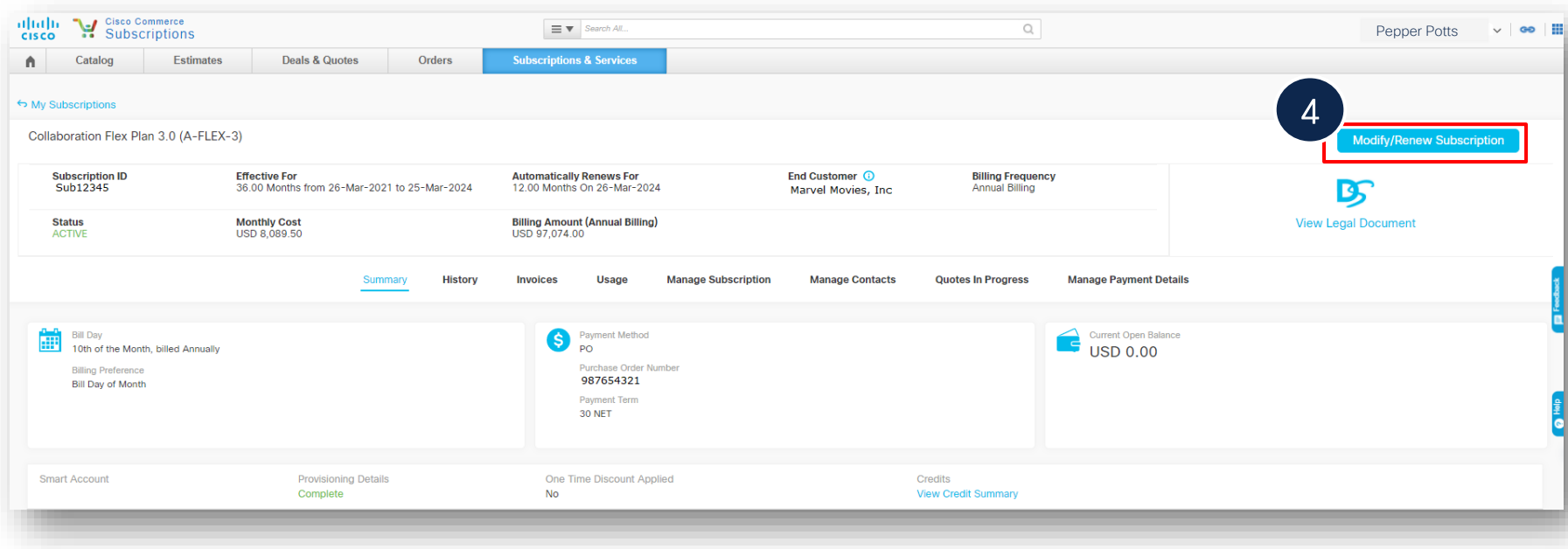
Subscription Change/Replace Order

To start your change/modify order, visit [CCW](#)

1. Select **Subscriptions & Services** from the top navigation bar, then select **Cloud/SaaS Subscriptions** in the drop-down menu.
2. Enter the **Subscription ID** in the Search Subscription field, hit Enter
3. In the search results, click the **Subscription ID** hyperlink to go into the subscription



Subscription Change/Replace Order



Choose Action

- 4. Click the blue Modify/Renew Subscription button

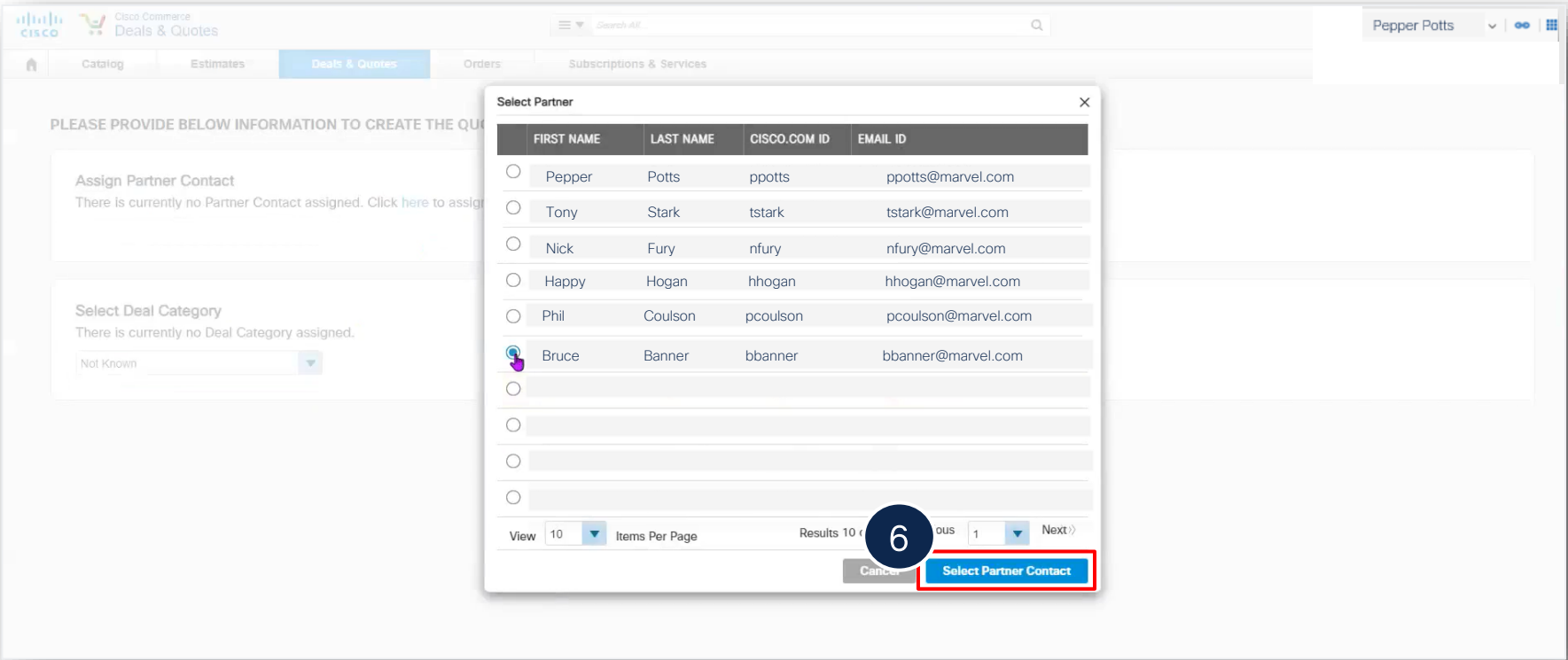
Subscription Change/Replace Order

5. Click [here](#) to assign Partner Contact

The screenshot displays the Cisco Commerce Deals & Quotes interface. The top navigation bar includes the Cisco logo, the text 'Cisco Commerce Deals & Quotes', a search bar, and the user name 'Pepper Potts'. Below the navigation bar, a tabbed interface shows 'Deals & Quotes' as the active tab, with other tabs for 'Catalog', 'Estimates', 'Orders', and 'Subscriptions & Services'. The main content area is titled 'PLEASE PROVIDE BELOW INFORMATION TO CREATE THE QUOTE'. It contains two sections: 'Assign Partner Contact' and 'Select Deal Category'. The 'Assign Partner Contact' section is highlighted with a red box and a blue circle containing the number '5'. It states 'There is currently no Partner Contact assigned. Click [here](#) to assign Partner Contact.' The 'Select Deal Category' section states 'There is currently no Deal Category assigned.' and features a dropdown menu currently set to 'Not Known'.

Subscription Change/Replace Order

- 6. Select a name from the list and click **Select Partner Contact**



Subscription Change/Replace Order

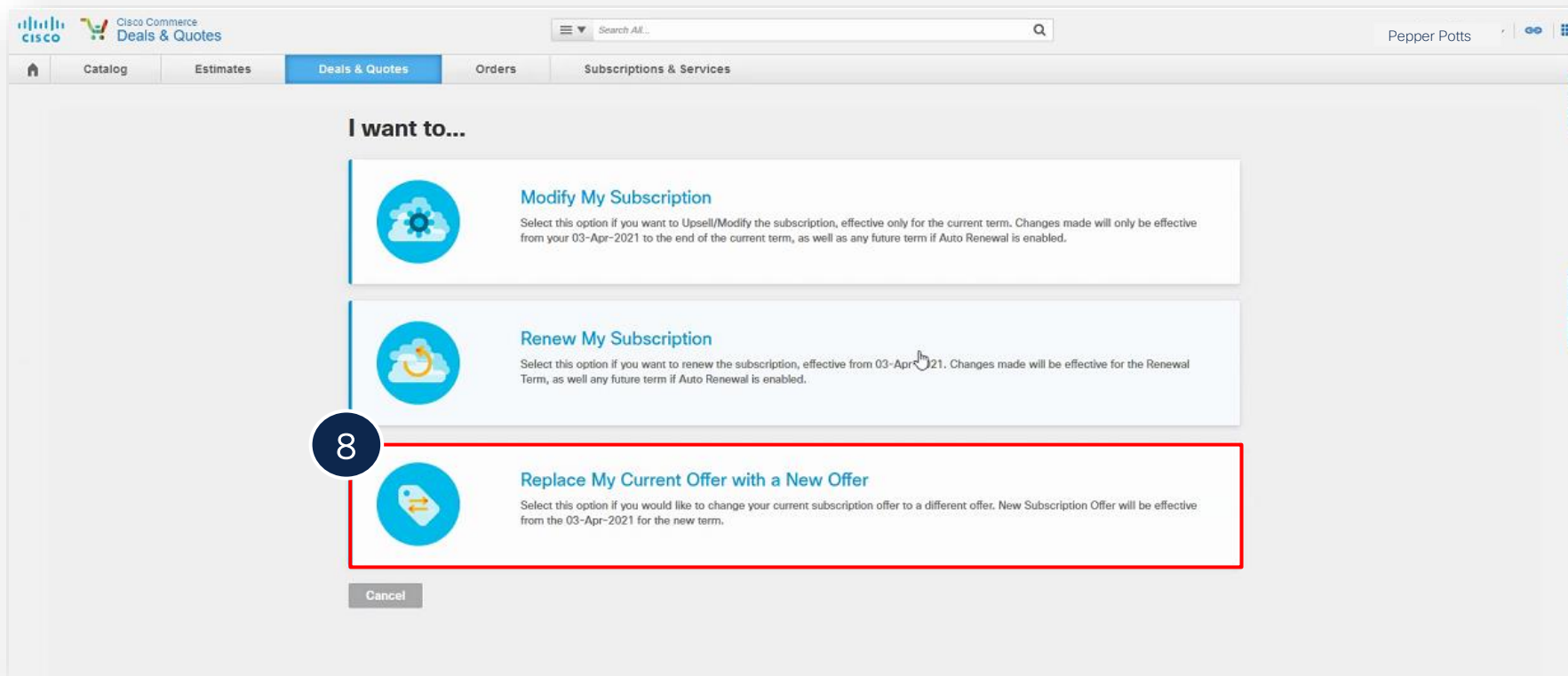
7. Select **Not Known** from the **Select Deal Category** drop-down menu

The screenshot shows the Cisco Commerce Deals & Quotes interface. The top navigation bar includes the Cisco logo, the text 'Cisco Commerce Deals & Quotes', a search bar, and the user name 'Pepper Potts'. Below the navigation bar, there are tabs for 'Catalog', 'Estimates', 'Deals & Quotes' (which is active), 'Orders', and 'Subscriptions & Services'. The main content area is titled 'PLEASE PROVIDE BELOW INFORMATION TO CREATE THE QUOTE'. A blue circle with the number '7' is positioned next to the 'Select Deal Category' section. This section contains the text 'There is currently no Deal Category assigned.' and a dropdown menu. The dropdown menu is open, showing the following options: 'Select', 'Select', 'Not Known' (which is highlighted with a red rectangle), 'Other-Resale/Infrastructure', and 'Outsource'. On the right side of the interface, there are vertical buttons for 'Help' and 'Feedback'.

Subscription Change/Replace Order

Choose Action

8. Select Replace My Current Offer with a New Offer from the list of options



Subscription Change/Replace Order

Select Offer Type

9. Choose the offer type that you would like to migrate to by selecting **Collaboration Flex Plan 3.0** from the options listed

The screenshot shows a web interface for replacing a subscription. At the top, a dark blue header contains the Cisco logo, the title 'Replace Subscription', and a subtitle 'Replace A-SPK-CUWP-CLOUD with one of the following eligible offers'. On the right of the header are 'Cancel' and 'Continue' buttons. Below the header, there are two selectable options. The first option is 'Collaboration Flex Plan A-FLEX'. The second option, 'Collaboration Flex Plan 3.0 A-FLEX-3', is highlighted with a red rectangular border. A blue circular callout with the number '9' is positioned to the left of the second option. The background of the selection area is light gray.

Offer Type
Collaboration Flex Plan A-FLEX
Collaboration Flex Plan 3.0 A-FLEX-3

Subscription Change/Replace Order

10

Subscription USD 0.00

Package Options 3 Added

Buying Options

- ☒ Named User - Product Choices
- ☐ Other Options Only

Named User

- ☒ Meeting + Calling Pack NU
- ☐ Meetings NU
- ☐ Calling NU

Calling Deployment Choices (Webex Meetings included)

- ☐ On-Premises
- ☐ Hosted
- ☐ UCM Cloud

Webex Calling

- ☒ Webex Calling

Webex Calling - Professional - Quantity

200

Options and Add-Ons

Support Options 1 Added

Summary Terms Messages

Subscription Messages

Suggested Actions (2)

Please make a selection from Webex Calling - Professional - Quantity

A selection from Meetings Audio Options is required when a Meetings option is selected. Please adjust your selections

General Notifications (2)

Building Your Configuration

10. Under Package Options select

- Named User
- Meeting + Calling Pack NU
- Webex Calling and enter the appropriate quantity required (e.g., 200)

Subscription Change/Replace Order

The screenshot displays the Cisco Collaboration Flex Plan 3.0 configuration interface. The top navigation bar includes the Cisco logo, the plan name 'Collaboration Flex Plan 3.0', and a 'REPLACE' button. The main content area is divided into sections for 'Calling Deployment Choices (Webex Meetings included)', 'Webex Calling - Professional - Quantity' (set to 200), 'Webex Calling Choices', and 'Migration from Webex Calling (Formerly Known as Spark Call)'. A red box highlights the 'Webex Calling' and 'Migration from Webex Calling' sections, with a blue circle containing the number '11' next to it. The 'Webex Calling' section has radio buttons for 'Webex Calling' (selected), 'Webex Calling for SP', and 'No'. The 'Migration from Webex Calling' section has radio buttons for 'Yes' (selected) and 'No'. The right sidebar shows 'Subscription Messages' with 'Suggested Actions (2)' and 'General Notifications (2)'. The bottom of the interface has 'Options and Add-Ons' and 'Support Options' sections.

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

Guided Help Video Tutorial Back to Old UI

Pricelist Global Price List (USD) 181,800.00 Cancel Verify & Save PP

Subscription Expand All Collapse All Reset Configuration

Summary Terms Messages

Calling Deployment Choices (Webex Meetings included)

- ☐ Meetings NU
- ☐ Calling NU
- ☐ On-Premises
- ☐ Hosted
- ☐ UCM Cloud
- ☒ Webex Calling

Webex Calling - Professional - Quantity 200 Clear

Webex Calling Choices

- ☒ Webex Calling
- ☐ Webex Calling for SP

Migration from Webex Calling (Formerly Known as Spark Call)

- ☒ Yes
- ☐ No

Options and Add-Ons

Support Options 1 Added

Subscription Messages

Suggested Actions (2)

A selection from Meetings Audio Options is required when a Meetings option is selected. Please adjust your selections

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Building Your Configuration (cont'd)

11. Under Webex Calling Choices, select **Webex Calling**.

Select **Yes** for Migration from Webex Calling

Subscription Change/Replace Order

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

Guided Help Video Tutorial Back to Old UI

Pricelist Global Price List (USD) 181,800.00 Cancel Verify & Save PP

Subscription

Expand All Collapse All Reset Configuration

Options and Add-ons 3 Added

Audio Options and Add-ons

Included Meetings Audio Options

Add-on Meetings Audio Options: Fixed Rate Plans

Add-on Meetings Audio Options: Usage Based Plans

Included Calling Audio Options

Meetings Options and Add-ons

12

- ☒ Meetings Audio Options
- ☒ Calling Audio Options
- ☒ Meetings Toll Dial-in + VoIP (Includes Webex Edge Audio)
- ☐ CCA-SP + VoIP (Includes Webex Edge Audio)
- ☐ VoIP Only
- ☐ Meetings Bridge Country Call Back Audio
- ☐ Meetings Bridge Country Call Back + Toll Free US and Canada
- ☐ Meetings Global Call Back Audio
- ☐ No Fixed Rate Audio Plan
- ☐ Committed Billing
- ☐ Uncommitted Billing
- ☐ No Usage Based Audio Plan
- ☐ Add-on Calling Audio Options: Cisco Calling Plan
- ☐ NBR Storage
- ☐ Webex Assistant for Webex Meetings
- ☐ Telehealth
- ☐ Webex Event & Lifecycle Assist

Subscription Messages

Suggested Actions (2)

A selection from Included Calling Audio Options is required. Please make the selection.

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Building Your Configuration (cont'd)

12. Under Audio Options and Add-ons select

- Meeting Audio Options
- Calling Audio Options
- Meetings Toll Dial-in + VoIP

Subscription Change/Replace Order

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

Guided Help Video Tutorial Back to Old UI

Pricelist Global Price List (USD)
181,800.00

Cancel Verify & Save PP

Subscription

Expand All Collapse All Reset Configuration

Summary Terms Messages

Add-on Meetings Audio Options: Fixed Rate Plans

- ☐ VoIP Only
- ☐ Meetings Bridge Country Call Back Audio
- ☐ Meetings Bridge Country Call Back + Toll Free US and Canada
- ☐ Meetings Global Call Back Audio

Add-on Meetings Audio Options: Usage Based Plans

- ☒ No Fixed Rate Audio Plan
- ☐ Committed Billing
- ☐ Uncommitted Billing
- ☒ No Usage Based Audio Plan

Included Calling Audio Options

- ☐ Add-on Calling Audio Options: Cisco Calling Plan

Meetings Options and Add-ons

- ☐ NBR Storage
- ☐ Webex Assistant for Webex Meetings
- ☐ Telehealth
- ☐ Webex Event & Lifecycle Assist
- ☐ Expert on Demand
- ☐ Telepresence Management Suite
- ☐ Edge Connect
- ☐ Migration for CCA-ENT

Premises and Hosted Software Choices

- ☐ Version 11.5 Software & Licensing

Subscription Messages

Suggested Actions (2)

A selection from Included Calling Audio Options is required. Please make the selection.

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Building Your Configuration (cont'd)

13. Under Add-on Meetings Audio Options: Usage Based Plans, select

- No Fixed Rate Audio Plan
- No Usage Based Audio Plan

Subscription Change/Replace Order

Building Your Configuration (cont'd)

14. Select Add-on Calling Audio Options: Cisco Calling Plan

Collaboration Flex Plan 3.0
A-FLEX-3 **REPLACE**

Guided Help | Video Tutorial | Back to Old UI

Pricelist Global Price List (USD)
90,600.00

Cancel | Verify & Save | PP

Subscription

Expand All | Collapse All | Reset Configuration

Summary | Terms | Messages

Add-on Meetings Audio Options: Usage Based Plans

- ☐ Committed Billing
- ☐ Uncommitted Billing
- ☒ No Usage Based Audio Plan

Included Calling Audio Options

Add-on Calling Audio Options: Cisco Calling Plan Options

- ☒ Add-on Calling Audio Options: Cisco Calling Plan
- ☐ Committed Billing
- ☒ No Cisco Calling Plan Required

Meetings Options and Add-ons

- ☐ NBR Storage
- ☒ Webex Assistant for Webex Meetings
- ☐ Telehealth
- ☐ Webex Event & Lifecycle Assist
- ☐ Expert on Demand
- ☐ Telepresence Management Suite
- ☐ Edge Connect
- ☐ Migration for CCA-ENT

Webex Assistant for Webex Meetings

- ☐ Webex Assistant for Webex Meetings Enterprise Agreement
- ☒ Webex Assistant for Webex Meetings Named User

Webex Assistant for Webex Meetings Named User Qty. 200 [Clear](#)

Premises and Hosted Software Choices

- ☐ Version 11.5 Software & Licensing

Subscription Messages

Suggested Actions (1)

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Subscription Change/Replace Order

The screenshot shows the Cisco Collaboration Flex Plan 3.0 configuration interface. The top navigation bar includes the Cisco logo, the plan name 'Collaboration Flex Plan 3.0', and a 'REPLACE' button. The main content area is divided into sections for 'Meetings Options and Add-ons', 'Webex Assistant for Webex Meetings', 'Webex Assistant for Webex Meetings Named User Qty.', 'Premises and Hosted Software Choices', and 'Calling Options and Add-ons'. The 'Webex Assistant for Webex Meetings' section has a red box around the 'Webex Assistant for Webex Meetings' checkbox, which is checked. A red circle with the number 15 is next to this checkbox. The 'Webex Assistant for Webex Meetings Named User' section has a red box around the 'Webex Assistant for Webex Meetings Named User' checkbox, which is also checked. Below this checkbox, the quantity '200' is entered in a text field, and a 'Clear' button is visible. The right sidebar shows 'Subscription Messages' with 'Suggested Actions (3)' and 'General Notifications (2)'. The top right corner displays the 'Pricelist Global Price List (USD)' as '181,800.00' and buttons for 'Cancel', 'Verify & Save', and 'PP'.

Building Your Configuration (cont'd)

15. Under Meetings Options and Add-Ons, select Webex Assistant for Webex Meetings

Under Webex Assistant for Webex Meetings, select Webex Assistant for Webex Meetings Named User, then enter the appropriate quantity (e.g., 200)

Subscription Change/Replace Order

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

Guided Help Video Tutorial Back to Old UI

Pricelist Global Price List (USD)
271,800.00

Cancel Verify & Save PP

2 Items have been added to your configuration

Subscription

Expand All Collapse All Reset Configuration

Summary Terms

Subscription Messages

Suggested Actions (2)

A selection from Included Calling Audio Options is required. Please make the selection.

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Enterprise to MPP Phone Firmware Migration

Webex Platform Add-ons

Additional Add-ons

Support Options 1 Added

- ☐ Cloud Connected UC
- ☐ Common Area Add-on
- ☐ Access Add-on
- ☐ UCM Cloud Additional Choices
- ☐ Emergency Responder
- ☐ Webex Calling Local Gateway
- ☒ Firmware Migration
- ☐ CME
- 200 Clear
- ☐ Webex Messaging
- ☐ Webex Messaging File Storage
- ☒ Extended Security Pack
- ☐ Jabber Option
- ☐ Video Device Registration
- ☐ Expressway Options
- ☐ CUBE

Building Your Configuration (cont'd)

16. Select Firmware Migration, then enter the required quantity (e.g., 200).

Under Webex Platform Add-ons, select Extended Security Pack

Subscription Change/Replace Order

Building Your Configuration (cont'd)

17. Select the **Terms** tab, then click the **Edit** button

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

Guided Help Video Tutorial Back to Old UI

Pricelist Global Price List (USD) 271,80.00 Cancel Verify & Save PP

17

Subscription Expand All Collapse All Reset Configuration

Summary Terms Messages

Terms and Billing Edit

Requested Change Date
01-Apr-2021

Requested For
36 Months from 01-Apr-2021 to 31-Mar-2024

Automatically Renews For
12 Months on 01-Apr-2024

Billing Frequency
Monthly Billing

Enterprise to MPP Phone Firmware Migration 200 Clear

Webex Platform Add-ons

- ☐ Common Area Add-on
- ☐ Access Add-on
- ☐ UCM Cloud Additional Choices
- ☐ Emergency Responder
- ☐ Webex Calling Local Gateway
- ☒ Firmware Migration
- ☐ CME

Webex Platform Add-ons

- ☐ Webex Messaging
- ☐ Webex Messaging File Storage
- ☒ Extended Security Pack
- ☐ Jabber Option

Additional Add-ons

- ☐ Video Device Registration
- ☐ Expressway Options
- ☐ CUBE

Support Options 1 Added

Subscription Change/Replace Order

Collaboration Flex Plan 3.0
A-FLEX-3 REPLACE

01-Apr-2021 12 Months on 01-Apr-2024

Requested For 36 Months From 01-Apr-2021 To 31-Mar-2024

Billing Frequency Monthly Billing

New Terms and Billing

Requested For > 36 Months from 01-Apr-2021 to 31-Mar-2024

Auto Renewal ☒ On

Automatically Renews For 12 Months on 01-Apr-2024

Requested Change Date 01 Apr 2021

Enter a date between 01-Apr-2021 & 03-Apr-2021.

End Date

☒ Effective For 12 Months

Enter whole month count from 1 to 60

☐ Co-Term to an End Date

271,800.00

Cancel Save Changes PP

Your subscription will start and be eligible to be invoiced: i) 30 days after Cisco notifies you that any portion of the subscription is ready for you to provision OR, ii) the day any portion of the subscription is provisioned by Cisco, whichever of the two events happens first.

Cisco will apply a standard lead time to your requested start date based on the selected product. If your start date is less than the lead time, Cisco may not be able to honor the requested start date. In some cases, our systems may require additional lead time to provision your services.

Building Your Configuration (cont'd)

18. Under New Terms and Billing section, enter the Effective date (e.g., 12 Months)
19. Click Save Changes

Subscription Change/Replace Order

Building Your Configuration
(cont'd)

20. Click Verify & Save

The screenshot displays the Cisco Collaboration Flex Plan 3.0 configuration interface. The top navigation bar includes the Cisco logo, the plan name 'A-FLEX-3', and a 'REPLACE' button. The top right corner shows the price '90,600.00' and a 'Verify & Save' button, which is highlighted with a red box and a circled number '20'. The main configuration area is divided into several sections:

- Add-on Meetings Audio Options: Usage Based Plans**
 - ☐ Committed Billing
 - ☐ Uncommitted Billing
 - ☒ No Usage Based Audio Plan
- Included Calling Audio Options**
 - ☒ Add-on Calling Audio Options: Cisco Calling Plan
- Add-on Calling Audio Options: Cisco Calling Plan Options**
 - ☐ Committed Billing
 - ☒ No Cisco Calling Plan Required
- Meetings Options and Add-ons**
 - ☐ NBR Storage
 - ☒ Webex Assistant for Webex Meetings
 - ☐ Telehealth
 - ☐ Webex Event & Lifecycle Assist
 - ☐ Expert on Demand
 - ☐ Telepresence Management Suite
 - ☐ Edge Connect
 - ☐ Migration for CCA-ENT
- Webex Assistant for Webex Meetings**
 - ☐ Webex Assistant for Webex Meetings Enterprise Agreement
 - ☒ Webex Assistant for Webex Meetings Named User
- Webex Assistant for Webex Meetings Named User Qty.**
 - 200
- Premises and Hosted Software Choices**
 - ☐ Version 11.5 Software & Licensing

The right sidebar contains 'Subscription Messages' with a 'Suggested Actions (1)' section. The message states: 'You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.'

Subscription Change/Replace Order

Building Your Configuration
(cont'd)

21. Click Save and Continue

Cisco

Collaboration Flex Plan 3.0

A-FLEX-3 REPLACE

Guided Help

Video Tutorial

Back to Old UI

Pricelist

Global Price List (USD)

90,600.00

Back to Configuration

21

Save and Continue

PP

01-Apr-2021

12 Months on 01-Apr-2022

Requested For

Billing Frequency

12 Months From 01-Apr-2021 To 31-Mar-2022

Monthly Billing

Configuration Details

Hide Included Items

Sort: Category

PRODUCTS	UNIT LIST PRICE	QUANTITY	DURATION	EXTENDED LIST PRICE
Support Options				
Basic Support for Flex Plan SVS-FLEX-SUPT-BAS		1 Each		0.00
Priced PIDs (4 items are hidden)				
NU Meeting Center with Webex Calling Professional (2) A-FLEX-NU-MCL	25.25 Per User/Month	200 User	12 Months	60,600.00
Extended Security Pack NU add-on A-FLEX-NU-SEC-PK	6.50 Per User/Month	200 User	12 Months	15,600.00
Webex Assistant for Webex Meetings - NU (1) A-FLEX-WXA-WXMT-NU	6.00 Per Each/Month	200 Each	12 Months	14,400.00
Included PIDs (10 items are hidden)				

Offer Messages

Suggested Actions (1)

You must be migrating from Spark Calling if you are selecting "Migration from Webex Calling (Formerly Known as Spark Call)" - not having Spark Calling will cause provisioning to fail.

General Notifications (2)

Subscription Change/Replace Order

Finalize the Change/Replace Order

22. Confirm the Deal ID has been created, then click Continue

22

Replace Sub108557 - 01-Apr-2021

Deal ID

8675309

Subscription ID

Sub12345

Quote Number

55512125

Quote Status

Not Submitted

Expiry Date

NA

Review the changes to your Net Prices and click on Edit Options for any necessary adjustments

Items

Review & Submit

Deal History

Explore Incentives

Continue

Intended Use: Internal Business Use

Compare with Existing Subscription

View By

Net Price

Hide \$0 List Price Items

SUBSCRIPTION	UNIT LIST PRICE (USD)	QTY	TOTAL DISCOUNTS %	CREDITS (USD)	UNIT NET PRICE (USD)	BILLING AMOUNT (USD)	EXTENDED NET PRICE (CONTRACT TERM) (USD)
1.0 A-FLEX-3 Collaboration Flex Plan 3.0 VALID as of Thu Apr 01 11:23:16 PDT 2021 Buy Method INGRAM MICRO Apply Credits	0.00	1	--	--	--	--	--
Standard - Market Category - SI - Internal - USD							

Edit Options

Validate

Requested Terms and Billing

Requested Change Date

01-Apr-2021

Requested For

12 Months and from 01-Apr-2021 to 31-Mar-2022

Automatically Renews For

12 Months On 01-Apr-2022

Billing Amount

--

Billing Frequency

Monthly Billing

Notes

Note: Max 300 Characters.

1.1 SVS-FLEX-SUPT-BAS

0.00

1

--

--

--

--

© 2021 Cisco and/or its affiliates. All rights reserved. Cisco Partner Confidential

Subscription Change/Replace Order

Finalize the Change/Replace Order

23. Turn on Not for Resale, then click Apply Incentives

Replace Sub108668 - 13-Apr-2021

Deal ID: 8675309 | Subscription ID: Sub12345 | Quote Number: 55512125 | Quote Status: Not Submitted | Expiry Date: NA

Global Price List EMEA Availability (USD) | You Pay: USD 4:

Explore Incentives
Answer set of questions to accelerate sales, win more competitive deals and protect opportunities

Total List Price: 53,790.00 | Total Discounted Amount: 10,758.00 | Extended Net Price: 43,032.00

Base Discount 10,758.00 | Push Promo 0.00 | Credits 0.00

Not for Resale
Please select the scenarios that apply
NFR - Collaboration SaaS

Smart Incentives Stack
This is a tentative list of incentives. Please click on preview for your optimal discount.

Not for Resale
Collab SaaS - NFR - EEA

Auto Applied Rewards
Standard Quoting

Back | Preview | **Apply Incentives**

Subscription Change/Replace Order

Finalize the Change/Replace Order

24. Click Continue

Cisco Commerce
Deals & Quotes

Search All...

Pepper Potts

Home

Catalog

Estimates

Deals & Quotes

Orders

Subscriptions & Services

Export

Print

Email

Share

Delete

More

Replace Sub108668 - 13-Apr-2021

Global Price List EMEA Availability (USD)

You Pay 0.00

Deal ID 8675309

Subscription ID Sub12345

Quote Number 55512125

Quote Status Not Submitted Incentive(s) Status

Expiry Date NA

View Full Summary

Review the changes to your Net Prices and click on Edit Options for any necessary adjustments

Items

Justification

Review & Submit

Approvals

Deal History

24

Remove Incentives

Edit Incentives

Continue

NET CHANGE SUMMARY

	EXISTING CHARGES (USD) From 16-Apr-2021 to 04-Apr-2022	NEW ESTIMATED CHARGES (USD) From 16-Apr-2021 to 15-Apr-2022
Billing Amount per Cycle	0.00 per Month	0.00 per Month
Extended Net Price (Contract Term)	0.00 for 11.64 Months	0.00 for 12.00 Months

Read Important Note about Estimated

Intended Use: Internal Business Use

Compare with Existing Subscription

View By

Net Price

Hide \$0 List Price Items

Subscription Change/Replace Order

Finalize the Change/Replace Order

25. Click Proceed to Review

Replace Sub108668 - 13-Apr-2021

Global Price List EMEA Availability (USD)

You Pay

Pepper Potts

Deal ID	Subscription ID	Quote Number	Quote Status	Incentive(s)	Expiry Date
8675309	Sub12345	55512125	Not Submitted	Status	NA

Items

Justification

Review & Submit

Approvals

Deal History

Proceed to Review

The following incentives require additional information before submission.

25

Proceed to Review

Subscription Change/Replace Order

Finalize the Change/Replace Order

- 26. Scroll down to **Cisco Contact** and assign a **Cisco Channel Account Manager (CAM)**

3011 Stark Blvd.
Los Angeles, CA 55555

ppotts@marvel.com
222-555-1212

Pepper Potts

Partner Comments/
Request/Justification

DISTRIBUTOR

Name

Avengers Inc.

86 Diamond Drive, Los Angeles, CA 55555

Loki Hiddles
Loki@avengers.com
222-555-4321

CISCO CONTACT

Cisco Channel Account Manager (CAM)

Select

Cisco Account Manager (AM)

Select a Cisco AM

ATTACHMENT

Choose File

Upload File

Delete

The file size exceeds the maximum limit allowed. Upload a file of size 10 MB or less.

NAME	ATTACHMENT TYPE	UPLOADED BY	DATE UPLOADED	SIZE
No records				

INCENTIVES

Subscription Change/Replace Order

Finalize the Change/Replace Order

27. Scroll and Click Submit Quote for Approval

Replace Sub108668 - 13-Apr-2021

Global Price List EMEA Availability (USD)

You Pay

Pepper Potts

Deal ID	Subscription ID	Quote Number	Quote Status	Expiry Date
8675309	Sub12345	55512125	Not Submitted Incentive(s) Status	NA

The Start Date you entered may not be available when ordering. Standard Start Date restrictions will apply.

This quote requires the end customer to sign a legal document. Click [here](#) to initiate the signature process and avoid further delays on your order.

Items

Justification

Review & Submit

Approvals

Deal History

27

Submit Quote for Approval

END CUSTOMER

Name

Marvel Movies, Inc

Add contact

2020 Galaxy Drive, Los Angeles, CA 55555

PARTNER

Name

JARVIS

Paul Bettany

pbettany@jarvis.com

222-555-9988

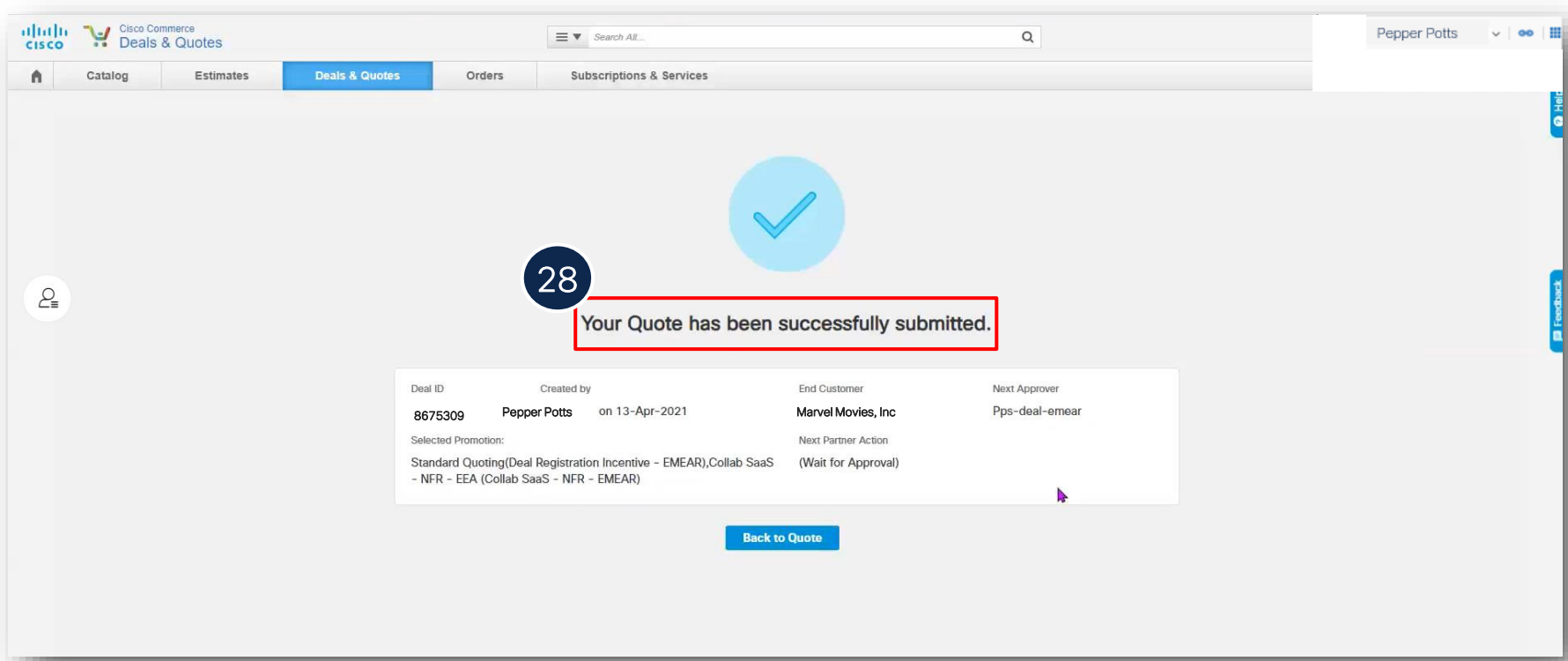
1010 Pine Street, Los Angeles, CA 55555

Partner Comments/Request/Justification

Subscription Change/Replace Order

Finalize the Change/Replace Order

28. Confirm the Quote has been successfully submitted



Support & Resources

Increase Your Knowledge

- [NFR Homepage](#)
- [Track Guide: NFR Collaboration SaaS](#)
- [PID List: NFR Collaboration SaaS](#)

Enrollment

- [View enrollment instructions or begin enrollment](#)

Frequently Asked Questions

- [FAQs: NFR Collaboration SaaS](#)

Get Help

- For questions or assistance, open a support case through [Customer Service Hub](#)



Partners and Cisco Sellers may request additional training by completing the [Training Request Form](#) to engage the FLEXpedition Team.



The bridge to possible