

# Cloud and Managed Service Program Overview



## Why join our Cloud and Managed Service Program?

Redesigned for Managed Service Providers by Managed Service Providers.

From simple onboarding to enhanced benefits tailored for your business. We brought together updated financial incentives and go-to-market resources so that you can focus on what matters most – your business.

## Program Overview

Find benefits designed for different partner types at every level.

Express tier

Advanced tier

Master tier

## Do you qualify?

Requirements	At least 1 Managed Service based on Cisco EN, Meraki, or Security technologies	1 Cisco Powered Service	2 Cisco Powered Services
Managed Service Practice	✓		
Managed Service Platform/Automation	✓		
Marketing/GTM	✓		
1 ITIL v2 or v3 Foundation Certified Staff Member		✓	✓
Webex Validation		✓	
In-person Audit			✓

Cisco Powered services may have specific specialization and personnel training requirements.

[Become a partner here](#)