How Cisco Protects its Enterprise throughout the M&A Process

When Cisco acquires a company, it’s critical that we consider the security posture of the entity’s solutions and infrastructure to meet tight Cisco cybersecurity standards. Understanding and mitigating risk is essential to establishing trust between Cisco and the acquisition as we move through the Mergers and Acquisitions (M&A) process.

Whether you’re a company being acquired or a customer seeking solutions that come from a Cisco acquisition, we are committed to demonstrating transparency throughout this journey. Learn how Cisco holistically approaches M&A cybersecurity from the initial discovery and diligence phases and through the integration of a new entity.

Our Mission
To investigate and assess risk to Cisco and define strategic plans for acquisition integration and adoption.

Methodology
Understand
Openly understand the needs of the market and acquiring business units.
Discuss
Discuss the newly adopted value drivers and acquiring business units.
Align
Align with the acquisition and Cisco security, and strategy.
Plan
Document and integrate the specifics of how to plan for action.

Acquisition Anchors

Value Drivers

- What are the emerging assets of the acquisition?
- What are the key security risks?

Acquisition Integration

Non-Integrated Risks

- To assess and mitigate internal risk to Cisco, the overall security posture.

Operating Norms

- What are the Cisco security standards?
- What is the integration roadmap?

Roadmap Plan

Day 1 - 30
- Security Operations, identity, and access management
- Application Interface Security
- Identity & Access Management
- Compliance & Security
- Privacy
- Software & Device Security
- Cloud Security

Day 1 - 60
- Employee Data Management

Day 120 / Day 180 / Post-Integration
- Cybersecurity
- Identity
- Access

We want to help acquire companies become secure.

We work to understand an acquisition’s related technology environment.

We discuss an acquisition’s environment and educate them on the Cisco equivalent and standards.

We align with the acquisition and Cisco security, and strategy.

We document and integrate the specifics of how to plan for action.