



Buying Program Offer Description for Optical

Capitalized terms, unless defined in this document, have the meaning in the Service Provider Network Agreement Program Terms. This Offer Description identifies the Optical SPNA Software that is available under the SPNA Program.

1. Portfolio Features

Portfolio	Minimum Commitment	Suite	License Tier	Software Type	End User Terms	Meter	TF Schedule	105% Initial Growth Cap	Growth Allowance	15% Exceptional Growth	Intra suite Value Shift	Cross Suite Value shift
SPNA-OPTICAL	1M Net SW ACV	SPNA Optical for NCS1010 - FCM	Essential & Advantage	RTU - Perpetual SIA - Term	General Terms, SIA Supplemental Terms	Port, Device	Annual TF	✓	✗	✗	✓	✗

2. Additional Terms

End of Term (Perpetual Licenses). At the end of the Suite Term, You are required to provide Cisco a written report detailing the SPNA Software that is running on the Devices at the end of the Suite Term (including any activated devices, ports, features, functionality, or other applicable license metrics) and the associated perpetual SPNA Software licenses registered, activated, and deployed at the end of the Suite Term. Subject to Cisco's verification of such information, and in accordance with the End User Terms, You may continue to use solely the licensed release of the SPNA Software running on a Device, limited to the devices and ports activated and in use, at end of the Suite Term.