



# Buying Program Offer Description for Network Assurance

Capitalized terms, unless defined in this document, have the meaning in the Service Provider Network Agreement Program Terms.

The Network Assurance Portfolio is a virtualized performance assurance platform delivering end-to-end networks, application and service performance visibility from the user edge to the core network and cloud.

## 1. Portfolio Features

Portfolio	Suite	Minimum Contract Value	Software Type	End User Term	Meter	TF Schedule	105% Initial Growth Cap	Growth Allowance	15% Exceptional Growth	Intra suite Value Shift	Cross Suite Value shift
SPNA-NETWORK ASSURANCE	SPNA Skylight Subscription (SPNA-SKY)	USD 1M (3 years)	Subscription (on prem)	General Terms Accedian Skylight OD <sup>1</sup>	Session	Annual TF	✓	✗	✗	✓	✗
		USD 2M (5 years)	Subscription (on prem)	General Terms Accedian Skylight OD	Session FA/M <sup>2</sup>	Annual TF	✓	✗	✗	✓	✗

<sup>1</sup> "OD" means Offer Description.

<sup>2</sup> "FA/M" means flows per minute.

			Subscription (cloud hosting)	General Terms Accedian Skylight OD	Session FA/M	Annual TF	✓	✗	✗	✓	✗
			Subscription (on prem hosting)	General Terms Accedian Skylight OD	N/A	Annual TF	✓	✗	✗	✓	✗