Buying Program Offer Description for Applications Infrastructure Portfolio

Capitalized terms, unless defined in this document, have the meaning in the Cisco Enterprise Agreement 3.0 Program Terms - End Users.

The Applications Infrastructure Portfolio delivers application experiences with observability, automation, and consistency across hybrid cloud operations.

You must purchase at least one Full Commit Suite to unlock access to all the Suites in the Applications Infrastructure Portfolio.

1. Full Commit Suite Requirements

Solution	Suite	Full Commit Suite Spend	Add-ons
Cisco Full-Stack Observability	Cisco AppDynamics Cloud Service	$50K	Secure Application, End User Monitoring, Infrastructure Visibility, Synthetic Monitoring, Log Analytics, Browser / Mobile Analytics
	Cisco AppDynamics Software	$50K	Secure Application, End User Monitoring, Infra Visibility, Synthetic Monitoring, Log Analytics, Browser / Mobile Analytics
	Cisco Observability Platform (including Cisco Cloud Observability)[3]	$50K	Application Resource Optimizer, Cisco Secure Application, Cost Insights, Cost and Workload Profiler
	Cisco ThousandEyes[1]	$50K	ThousandEyes Subscription Services[2], ThousandEyes National Subscription Services[2], Internet Insights
Applications	Intersight	$50K	

[1] Cisco ThousandEyes requires (i) Full Commit Suite spend minimum and (ii) a minimum of either (a) 4000 Units, or (b) if both Users and Units are selected for Advantage tier either (I) 2000 Units and 100 Users or (II) 1500 Units and 250 Users, or (c) if both Users and Units are selected for Essentials tier either (I) 2000 Units and 150 Users or (II) 1500 Units and 550 Users or (d) if Users only are selected either (i) 550 Users for Essentials tier or (ii) 250 Users for Advantage tier.

[2] Minimum and maximum quantities may apply.

[3] Cisco Observability Platform was formerly named Cisco Full-Stack Observability Platform. Cisco Cloud Observability was formerly named Cloud Native Application Observability.

2. ThousandEyes True Forward

Quarterly True Forward for Exceptional Growth for ThousandEyes Suites

At Cisco's quarterly True Forward review, if Your average monthly use in the quarterly period exceeds 115% of Your then-current Entitlement, Cisco has the right to (1) issue a True Forward invoice to Your Approved Source for the average monthly consumption that is above Your then-current Entitlement, for the remainder of the Suite Term and (2) increase Your monthly Entitlement to the increased monthly use. For calculation of Cisco's quarterly True Forward review, if Your actual monthly use in any given month is less than Your monthly Entitlement, You will be deemed to have used an amount equal to Your monthly Entitlement in such month.

Annual True Forward for ThousandEyes Suites

At Cisco's annual True Forward, if Your average monthly use during the prior year exceeds Your then-current monthly Entitlement, Cisco has the right to (1) issue a True Forward invoice to Your Approved Source for the average monthly consumption that is above the then-current monthly Entitlement, for the remainder of the Suite Term and (2) increase Your monthly Entitlement to the increased monthly use. For calculation of Cisco's

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True Forward review, if Your actual monthly use in any given month is less than Your monthly Entitlement, You will be deemed to have used an amount equal to Your monthly Entitlement in such month.

Exceptions to the True Forward

Increasing use of Cisco ThousandEyes Endpoint Agents, ThousandEyes Subscription Services, ThousandEyes National Subscription Services, or Internet Insights by any amount requires a change in Your subscription.

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3. Portfolio Features

Portfolio	Solution	Suite	License Tier	End User Terms	Included licenses	Meter	Full Commit Suite (Annual TF)	Partial Commit Suite (Quarterly TF)	Full Commit Suite Eligibilities				
									5% Initial Growth Cap	15% Growth Allowance	15% Exceptional Growth	Intra Suite Value Shift	Cross Suite Value Shift
Applications Infrastructure Portfolio	Applications	Intersight	Intersight Infrastructure Service Advantage	General Terms, Cisco Intersight OD	Cisco Intersight 2.0 Infrastructure Service SaaS/CVA, Cisco Intersight 2.0 Infrastructure PVA	IIS Managed Device	✓	✓	✓	✗	✓	✓	✗
			Intersight Infrastructure Service Essentials	General Terms, Cisco Intersight OD	Cisco Intersight 2.0 Infrastructure Service SaaS/CVA, Cisco Intersight 2.0 Infrastructure PVA	IIS Managed Device	✓	✓	✓	✗	✓	✓	✗
	Cisco Full-Stack Observability [5]	Cisco ThousandEyes [2]	Enterprise Agents; Cloud Agents	General Terms, ThousandEyes OD	ThousandEyes Network and Application Synthetics	Units	✓	✗	✓	✗	✓ [3]	✗	✗
			Endpoint Agents (Essentials or Advantage Tiers) [1]	General Terms, ThousandEyes OD	ThousandEyes End-user Monitoring	Users	✓	✗	✓	✗	✓ [3]	✗	✗
		Add-on Suite: ThousandEyes Subscription Services	Add-on for ThousandEyes [1]	General Terms, ThousandEyes OD, ThousandEyes SD	Cisco ThousandEyes Technical Account Manager, Cisco ThousandEyes Account Check and Cisco ThousandEyes Advisory Services	Hours	✓	✓	✗	✗	✗	✗	✗
		Add-on Suite: ThousandEyes National Subscription Services	Add-on for ThousandEyes [1]	General Terms, ThousandEyes OD, ThousandEyes SD	Cisco ThousandEyes National Technical Account Manager and Cisco ThousandEyes National Advisory Services	Hours	✓	✓	✗	✗	✗	✗	✗
		Add-on for Cisco ThousandEyes Suite	Package [1]	General Terms, ThousandEyes OD	Internet Insights	Package	✓	✗	✓	✗	✓ [3]	✗	✗
		AppDynamics	Agent-based Licensing Model	General Terms, AppDynamics OD	Peak: APM Any Language; Transaction Analytics; Network Visibility; Server Visibility; SAP Monitoring	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Advanced: APM Any Language; Network Visibility; Server Visibility	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Pro: APM Any Language	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
			Infrastructure-based Licensing Model	General Terms, AppDynamics OD	Premium: Application Performance Monitoring; Network Visibility; Server Visibility; Database Monitoring	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Enterprise: All Premium Entitlements; Access to Events Services; Transaction Analytics	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗

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Portfolio	Solution	Suite	License Tier	End User Terms	Included licenses	Meter	Full Commit Suite (Annual TF)	Partial Commit Suite (Quarterly TF)	Full Commit Suite Eligibilities				
									5% Initial Growth Cap	15% Growth Allowance	15% Exceptional Growth	Intra Suite Value Shift	Cross Suite Value Shift
			Add-on for Cisco AppDynamics Suite[4]	General Terms, AppDynamics OD	Secure App, End User Monitoring; Infrastructure Visibility, Synthetic Monitoring, Log Analytics, Browser / Mobile Analytics	See Note in Sec. 4	-	-	-	-	-	-	-
	AppDynamics On-Prem		Agent-based Licensing Model	General Terms, AppDynamics OD	Peak: APM Any Language; Transaction Analytics; Network Visibility; Server Visibility; SAP Monitoring	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Advanced: APM Any Language; Network Visibility; Server Visibility	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Pro: APM Any Language	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
			Infrastructure-based Licensing Model	General Terms, AppDynamics OD	Premium: Application Performance Monitoring; Network Visibility; Server Visibility; Database Monitoring	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
					Enterprise: All Premium Entitlements; Access to Events Services: Transaction Analytics	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗
			Add-on for Cisco AppDynamicsSuite[4]	General Terms, AppDynamics OD	Secure Application, End User Monitoring, Infrastructure Visibility, Synthetic Monitoring, Log Analytics, Browser / Mobile Analytics	See Note in Sec. 4	-	-	-	-	-	-	-
	Cisco Observability Platform[6]		Cisco Observability Platform[6]	General Terms, Cisco Observability Platform OD; Digital Experience Monitoring OD; Module ODs[6] (as applicable); Cisco Cloud Observability OD [7]	Cisco Observability Platform, Cisco Cloud Observability, and Modules (as applicable)[6, 7]	See Note in Sec. 4	✓	✓	✓	✗	✓	✓	✗

[1] Today, increasing use by any amount requires a change in Your subscription. The Endpoint Agent tiers are defined at: https://docs.thousandeyes.com/product-documentation/global-vantage-points/endpoint-agents/endpoint-agent-licensing. Minimum and maximum quantities may apply.

[2] Any Use Right to the Cisco ThousandEyes Cloud Service You receive as a part of another Cisco Offer shall not count toward Your use.

[3] See "Quarterly True Forward for Exceptional Growth for ThousandEyes Suite" above for more information.

[4] These Add-on licenses are eligible for the same benefits as the underlying Suite to which it is added. By way of example, a purchase of Add-on licenses for AppDynamics Suite, if added to a Full Commit AppDynamics Suite, is eligible for 5% Initial Growth Cap, 15% Exceptional Growth, and Intra Suite Value Shift.

[5] Cisco reserves the right to consolidate Suites at any time. If during Your EA Term, a Cisco Full-Stack Observability Solution Suite is consolidated with another Cisco Full-Stack Observability Solution Suite, then the Included licenses for such Suites will be consolidated under a single Suite and subject to the terms and conditions of the EA Program for that single Suite. By way of example, if the Full-Stack Observability Platform Suite is consolidated into the AppDynamics Suite, the Included licenses for each Suite will now be included in the expanded AppDynamics Suite, and a Full Commit Suite expanded AppDynamics Suite, will have a 5% Initial Growth Cap, a 15% Exceptional Growth Cap, and be eligible for Intra Suite Value Shift.

[6] Cisco Observability Platform was formerly named Cisco Full-Stack Observability Platform. Cisco Cloud Observability was formerly named Cloud Native Application Observability.

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[7] Any Modules (as defined in the Offer Description for the Cloud Observability Platform) must be purchased along with Cisco Cloud Observability.

OD means Offer Description, which is available at https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html
SD means applicable Service Description, which is available at Service Descriptions - Doing Business With Cisco – Cisco.

4. Applicable Meters

Intersight Managed Device means server, fabric interconnect, or other virtual or hardware device that enables management and other functionality of Cisco Intersight.

Package has the meaning set forth in the ThousandEyes Offer Description.

Units has the meaning set forth in the ThousandEyes Offer Description.

User has the meaning set forth in the ThousandEyes Offer Description.

Note: AppDynamics and Cisco Observability Platform

- The Meters for AppDynamics or AppDynamics On-Prem are specified in the Infrastructure-based licensing model section or Agent-based licensing model section, as applicable, located at: https://docs.appdynamics.com/appd/22.x/latest/en/appdynamics-licensing/license-entitlements-and-restrictions.

- The Meters for Cisco Observability Platform, Cisco Cloud Observability, and Module(s) (as applicable) are located at: https://docs.appdynamics.com/observability/cisco-observability-platform/en/cisco-observability-platform-licensing-and-entitlements

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