

# 4 Ways

## FlexPod Forms the Foundation for Cisco and NetApp Success

At Cisco and NetApp, seeing our customers succeed in their digital transformations means that we've succeeded too. But that's only one of the ways we measure our performance. What's another way? Hearing how our wide-ranging IT support helps Cisco and NetApp thrive. Here's what makes FlexPod an indispensable part of Cisco's and NetApp's IT departments.

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### Running the Show at Cisco Live

FlexPod has powered the Network Operations Center (NOC) during each of the Cisco Live events over the past 5 years, in America and Europe. The NOC offers key business continuity and disaster recovery, easily handling dozens of terabytes of data. Originally on-premises, the NOC now functions as a hybrid cloud that backs up in Amazon Web Services.

**100 TB**

NOC Data Capacity at Cisco Live U.S. 2019

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### Supporting Cisco's Internal IT

FlexPod support for Cisco goes beyond the Cisco Live show floor. Cisco runs a significant portion of their internal IT on FlexPod, leveraging Oracle Database and Oracle Real Application Clusters software to improve visibility and keep costs down.

*"We have a very large Oracle environment... It is one of the biggest in the world, running on over 1200 Cisco UCS blade servers."*

— Cisco Distinguished Engineer

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### Improving Efficiency at NetApp

As for NetApp? They too run part of their internal IT on FlexPod, taking advantage of the VMware private cloud solution. In addition to the unified user experience for infrastructure management they achieved, they also saved 330 man-hours through automation.

**92%**

Percentage of NetApp's VMware Virtualization Deployed on FlexPod

1

### Building a Strong Foundation

Clearly, FlexPod is foundational to the ongoing successes of Cisco and NetApp. But as in any good relationship, the support goes both ways. Since our launch 10 years ago, NetApp and Cisco have invested over 250 man-years of joint engineering expertise in FlexPod. And it's paid off, with \$11.5 billion in sales so far.

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