

# Cisco Remote Managed Services

Cisco Remote Managed Services for Security helped this bank to navigate complex regulatory requirements and mitigate cyberattacks



## Snapshot

### STATS

- Region: Europe
- Segment: Enterprise
- Vertical: Financial

### SOLUTION

- Cisco Remote Managed Services
- Cisco Identity Services Engine
- Sourcefire Intrusion Prevention System
- Splunk
- Lancope StealthWatch

### KEY TAKEAWAYS

- Helped the customer to navigate a complex regulatory and compliance landscape
- Cisco did not approach as a sale rather shared Cisco's lessons learned from Cisco's own security journey in order to create a consultative conversation

## Security Challenge

Regulatory requirements, cyberattacks, and associated incidents were affecting a financial institution, creating a need for a holistic set of security capabilities, both operational and technological.

The financial institution recognized that in order to meet the challenges posed by the regulatory landscape and the ever-changing threat landscape, it needed a partner. The organization wanted a company implement and operate its security solution and ensure that it would be optimally configured and utilized.

Cisco didn't approach this opportunity as a sale, but rather shared lessons learned from its own security journey, seeking to create a more collaborative, consultative conversation.

## Cisco Solution

The financial institution collaborated with Cisco to make platform decisions to combat threats, better understand traffic flows across the network and prevent network intrusion.

Cisco delivered an implementation of Cisco Remote Managed Services (RMS), along with tools for customized dashboard reporting. Cisco also included consulting services to ensure the organization got the best knowledge and training for the platforms.

To round out these capabilities, Cisco Identity Services Engine technology was delivered to address access, as well as determine trusted and untrusted devices on the network. The Sourcefire platform was used to address intrusion prevention capabilities.

Cisco also deployed and managed Lancope StealthWatch as part of RMS, providing insight into network traffic across its data centers, and alerting the security operations team of suspicious traffic.

## Outcomes

Though the organization originally intended to take operations back in-house after 2 to 3 years, it is unlikely that this will happen. The Cisco team is continually delivering value with new solutions to address the changing threat landscape.

Cisco has been critical in helping the bank protect against cyberattacks and mitigating regulatory and compliance requirements that the bank was unable to address before contracting with Cisco.

The bank and Cisco's engineering teams share roadmap and feedback requirements during quarterly meetings. This relationship has proved to be invaluable.

Learn more about [Identity Services Engine](#) or other [Cisco Security Services](#).