

# Cisco Enterprise Agreement

## Simplify processes with a single licensing agreement

Technology needs are constantly shifting. Organizations with digital transformation strategies have to adopt quickly to stay competitive. They also cannot afford to be bogged down by complicated procedures when their skills can be much more productive when applied to other areas. Buying, consuming, managing, and renewing software is now essential.

## Cisco Software Buying Program

Cisco® Enterprise Agreement is designed to get the right capabilities to the right people in an efficient and cost-effective way. Cisco Enterprise Agreement provides customers with enterprise-wide coverage of predefined software suites in a three- or five-year contract. This software-buying program can be best explained as making software easier to buy, consume, and manage:

- Easy to buy: with a single agreement, term, and workspace, including a 20 percent growth allowance for software.
- Easy to consume: with on-demand deployment, “anytime” access to new software, and True Forward, which means no retroactive billing.
- Easy to manage: with financial predictability, lower costs, and better visibility in Cisco Enterprise Agreement Workspace.

Cisco Enterprise Agreement currently includes purchasable suites for Cisco ONE™ Software for infrastructure, collaboration, and security.

## Benefits

- **Condenses** multiple, complex software SKUs into a simple suite
- **Simplifies** licensing management with one agreement for your entire worldwide organization
- **Scales** to meet changing business needs with licenses that allow organic growth and provide updates and upgrades
- **Grows** with 20 percent additional software and services included at no charge
- **No** retroactive overage fees with the industry’s only “True Forward” feature
- **Controls** costs with volume pricing, budget predictability, and investment protection for existing licenses and services

## Is Cisco Enterprise Agreement right for you?

Refer to this checklist to help determine if Cisco Enterprise Agreement fits your needs:

- Centralized license management
- Predictable budget and pricing
- Cross-architecture standardization
- 100 percent organization coverage
- A strategic, multiyear vendor relationship
- Superior value for your money

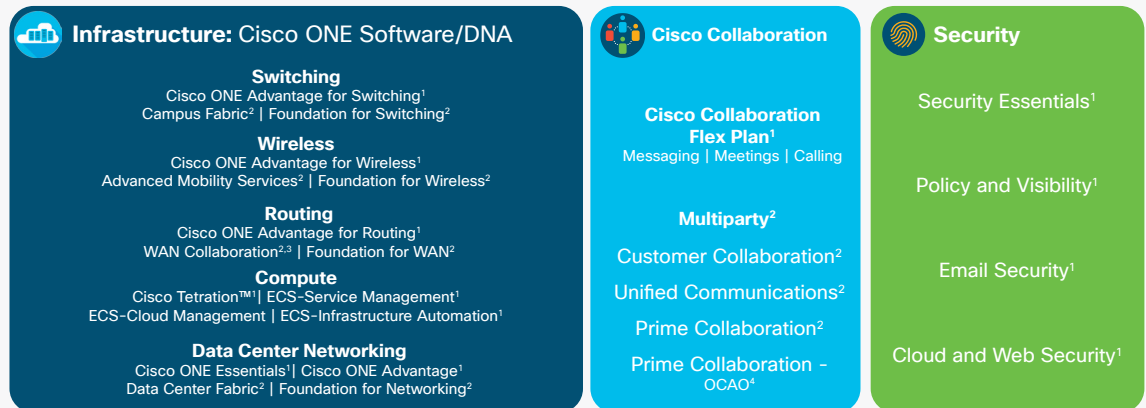
## Software suites

Refer to this page for available Cisco Enterprise Agreement software suites, organized by architecture:

- Cisco ONE Software (network, storage, and compute)
- Cisco Collaboration Flex Plan (meeting, calling, messaging)
- Security suites: Security Essentials, Email Security, Cloud and Web Security, and Policy and Visibility

## Cisco Enterprise Agreement architectures and software suites

### Solutions for End-to-End Business Needs



Cisco Enterprise Agreement: One Agreement | One Workspace | One Term

Buy a Single Suite or a Combination of Suites

1. Subscription | 2. Perpetual | 3. Foundation suite optional - See the [Cisco ONE Offer Structure](#) for license details | 4. Contact Center Assurance Option

## Next steps

To learn more about Cisco Enterprise Agreement, visit [www.cisco.com/go/ea](http://www.cisco.com/go/ea) or contact your account manager.

Search for eligible partners by Cisco Enterprise Agreement suites with the [Partner Locator Tool](#). Click on Advanced Search Criteria > Additional Partner Programs > Check the box of the appropriate Cisco Enterprise Agreement suite(s).

### Software Support:

Software support includes 24/7/365 Cisco Technical Assistance Center support; major, minor, and maintenance software release updates; and access to online resources.

Software support will be entitled at the product-family level for each suite the customer is entitled to within the Cisco EA.

### Additional resources:

Read IDC's perspective on Cisco Enterprise Agreement in their white paper:

[Solving the Top 5 Enterprise IT Infrastructure Software Management Challenges](#).

### Suite overviews and data sheets:

[Cisco Enterprise Agreement Suites for Collaboration \(Perpetual\)](#)

[Cisco Collaboration Flex Plan Calling-Enterprise Agreement Data Sheet Cisco Collaboration Flex Plan](#)

[Cisco Collaboration Flex Plan meetings-Enterprise Agreement Data Sheet](#)

[Cisco Enterprise Agreement Suites for Security](#)

[Cisco Enterprise Agreement Suites for Cisco ONE Software](#)