Cisco Enterprise Agreement
Simplify and optimize your software investments

Benefits
- **Simplifies** and centralizes licensing management with a cross-portfolio, co-terminated agreement covering your entire worldwide organization.
- **Scales** to meet changing business needs with licenses that allow organic growth and provide updates and upgrades.
- **Has no** retroactive overage fees with the industry’s only “True Forward” feature.
- **Controls** costs by providing investment protection for existing licenses and services as well as budget predictability for growth.
- **Provides one** workspace to see all the software subscriptions procured, deployed, and due for renewal.
- **Saves** time through co-termination of software subscriptions.

The Cisco Enterprise Agreement is ideal for organizations that want financial predictability, a simplified IT environment, or have a technology growth plan.

The Cisco Enterprise Agreement software-buying program helps organizations buy, consume, and manage Cisco technology across the software portfolio with a 3- or 5-year cross-platform agreement and unified terms and conditions. With the Cisco Enterprise Agreement, organizations can select from one or more enrollments to address their business needs.

Managing and optimizing usage of software assets across the enterprise presents significant challenges, even for the most sophisticated IT organizations. And with the pace of digital transformation, managing software is more complex than ever. That’s why Cisco has created the Cisco Enterprise Agreement software-buying program that is designed to get the right capabilities to the right people in an efficient and cost-effective way.
With a focus on ease of use, the Cisco Enterprise Agreement can be best explained as:

- **Easy to buy:** with a cross-portfolio agreement, you have access to software catalogs across technology domains with unique value within each enrollment.

- **Easy to consume:** with True Forward, which means no retroactive billing, you have access to new software and on-demand deployment.

- **Easy to manage:** you know where you stand in one workspace, with cotermination of software subscriptions.

The Cisco Enterprise Agreement currently offers multiple enrollments, covering Infrastructure, Security, and Collaboration software. Each enrollment offers a number of products to choose from, each with unique benefits.

Cisco Enterprise Agreement: One agreement | One workspace | One term

Buy a Single enrollment or a Combination of enrollments

1. Subscription | 2. Perpetual | 3. Foundation suite optional - See the Cisco ONE Offer Structure for license details
Is the Cisco Enterprise Agreement right for you?

Refer to this checklist to help determine if the Cisco Enterprise Agreement fits your needs:

- Centralized, co-terminated software subscription management
- Predictable budget and pricing
- Cross-architecture standardization
- 100 percent organization coverage
- A strategic, multiyear vendor relationship
- Superior value for your money

Next steps

To learn more about the Cisco Enterprise Agreement, visit [https://www.cisco.com/go/ea](https://www.cisco.com/go/ea) or contact your Cisco account manager.

Search for eligible partners by Cisco Enterprise Agreement suites with the Partner Locator Tool. Click on Advanced Search Criteria > Additional Partner Programs > Check the box of the appropriate Cisco Enterprise Agreement suite(s).

Software support

The Cisco Enterprise Agreement includes software support, which covers 24/7/365 Cisco Technical Assistance Center (TAC) support; major, minor, and maintenance software release updates; and access to online resources.

Software support will be entitled at the product-family level for each enrollment the customer is entitled to in the Cisco Enterprise Agreement.

Additional resources

Read the Enterprise Strategy Group (ESG) Economic Validation analyst paper:

Analyzing the Economic Benefits of the Cisco Enterprise Agreement

Cisco Enterprise Agreement Enrollment overviews:

- [Cisco Collaboration Enrollment: solution overview](https://www.cisco.com/go/ea)
- [Cisco Security Choice Enrollment: at a glance](https://www.cisco.com/go/ea)
- [Cisco DNA Enrollment: solution overview](https://www.cisco.com/go/ea)
- [Cisco Enterprise Agreement Presentation](https://www.cisco.com/go/ea)