

Virgin Media

Introduction

This case study of Virgin Media is based on a May 2017 survey of Cisco Identity Services Engine customers by TechValidate, a 3rd-party research service.



“Cisco ISE allows us to gain awareness of everything hitting our network. It provides access consistently & efficiently and helps us relieve the stress of complex access management.”

“ISE was deployed on our client’s origination and I was working as a consultant. After deploying ISE, the origination was satisfied as it covered all their requirements.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Identity Services Engine:

- Purchased Cisco ISE for the following reasons:
 - Preference and trust in Cisco Systems, Inc.
 - Range of capabilities
 - Post purchase services and support
- The following IT trends are driving the need for Cisco ISE:
 - Secure Network Access
 - Remote Access
 - Mobility

Use Case

The key feature and functionality of Cisco Identity Services Engine that the surveyed company uses:

- Is using version 2.1 of Cisco ISE.

Results

The surveyed company achieved the following results with Cisco Identity Services Engine:

- Enables organizations to:
 - See users and devices on their network
 - Secure access
 - Manage guest services
 - Provide BYOD or enterprise mobility
 - Ensure endpoint compliance (i.e. Posture)
 - Contain threats
 - Segment their network
- Evaluated the following vendor before purchasing ISE:
 - HPE Aruba
- Achieved the following outcomes using Cisco ISE:
 - Minimize the risk of unsecured devices entering the network
 - Comply with regulatory requirements
- Is currently extremely satisfied with ISE.
- Finds the following Cisco ISE features to be most valuable:
 - Context visibility
 - TACACS+
 - Easy Connect
 - New Guest Enhancements

Company Profile

Company:
Virgin Media

Company Size:
Large Enterprise

Industry:
Media & Entertainment

About Cisco Identity Services Engine

Gain awareness of everything hitting your network. Provide access consistently and efficiently. Relieve the stress of complex access management.

Learn More:

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