



CISCO IDENTITY SERVICES ENGINE CASE STUDY

# Medium Enterprise Consumer Services Company

## Introduction

This case study of a medium enterprise consumer services company is based on an April 2017 survey of Cisco Identity Services Engine customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“We have a more secure environment, due to the enforcement of policies and requirements such as PCI audits. Wireless access is more effective and troubleshooting is more simple.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Cisco Identity Services Engine:

- Purchased Cisco ISE for the following reasons:
  - Preference and trust in Cisco Systems, Inc.
  - Integration with other Cisco products and technologies
  - Range of capabilities
  - Post purchase services and support
- The following IT trends are driving the need for Cisco ISE:
  - Secure Network Access
  - IoT
  - Mobility

## Use Case

The key feature and functionality of Cisco Identity Services Engine that the surveyed company uses:

- Is using version 2.0 of Cisco ISE.

## Results

The surveyed company achieved the following results with Cisco Identity Services Engine:

- Enables organizations to:
  - See users and devices on their network
  - Manage guest services
  - Provide BYOD or enterprise mobility
  - Ensure endpoint compliance (i.e. Posture)
- Achieved the following outcomes using Cisco ISE:
  - Minimize the risk of unsecured devices entering the network
  - Comply with regulatory requirements
  - Minimize the impact of a breach
  - Give employees the flexibility to work anywhere on any device securely
- Is currently very satisfied with ISE.
- Finds the following Cisco ISE feature to be most valuable:
  - New Guest Enhancements

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Medium Enterprise**

Industry:  
**Consumer Services**

### About Cisco Identity Services Engine

Gain awareness of everything hitting your network. Provide access consistently and efficiently. Relieve the stress of complex access management.

#### Learn More:

[Cisco](#)

[Cisco Identity Services Engine](#)

Source: TechValidate survey of a Medium Enterprise Consumer Services Company

Research by TechValidate

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