Horizon 6 – What’s New

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• System Engineer – Ro, Bg, Md
Agenda

• The Move to the Mobile Cloud
• End User Computing Vision
• Horizon 6 - Extending the Power of Desktop and Application Virtualization
• Our Portfolio
• How Customers are Using are Products
• Accelerating Time to Value
From Client/Server to Mobile Cloud

The changing IT landscape
VMware is Enabling the Mobile Cloud Era: From Data Center to Devices

End-User Computing

Desktop
Mobile
Social

Software-Defined Data Center

Management & Automation

Hybrid Cloud Computing
Virtualized Infrastructure
End-User Computing Vision

Mission: Secure Virtual Workspace for Work at Speed of Life

PCs, Laptops
Thin Clients
Tablets, Smartphones

Desktop and Workspace Services

Enterprise Mobility Management and Security

Desktop
Laptop
Tablet
Phone
Machine
VMware is Uniquely Positioned to Deliver on this Vision
Desktop and Workspace Services
Produce
Agile and Low Cost

Deliver
Flexible

Consume
Engaging and Consistent

vmware
Produce
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Personalization

Apps 1

Apps 2

OS

Virtual Desktops & Apps
Remoted Anywhere

Image Synced to Laptop

Managed Container on Personal Laptop

vmware
Introducing Horizon 6

- **Desktops & Apps From a Single Platform**
- **Unified Workspace with Blast Performance**
- **Central Image Management for Physical, Virtual and BYO Devices**
  - **PERSONA**
  - **APP**
  - **OS**
- **Closed Loop Management and Automation**
- **Optimized for the Software Defined Datacenter**
- **Hybrid Brokering**
Deliver Virtualized or Remoted Desktops and Applications Through a Single Platform

- RDS Hosted Apps
- RDS Session-Based Desktops
- Virtual Desktops
- Packaged ThinApps

Single, Secure Platform
Anytime, Anywhere Access Through a Unified Workspace

One login | One experience | Any device
Easy Access to All Windows and Online Resources

- Customizable Branding
- SaaS Apps
- App Awaiting Approval
  - Citrix XenApp
- Office 365
- Google Apps
- Singular App Catalog
- Virtual Desktops
- Horizon Hosted Apps
- Packaged ThinApps

One login | One experience | Any device
Blast Performance for Great User Experience

Desksots and Applications

Blast 3D
Blast Multi-media
Blast Unity Touch
Blast Live Communications
Blast Local Access
Horizon Clients with Blast

Blast with HTML Access
PCoIP
Closed Loop Management and Automation

- Centralized Image Management
- Dashboard
- Automation
- Data Center to Devices
- Capacity Planning
- Self-Service Workflows
Cloud Pod Architecture

Move View Pods Between Sites
Move to the Software Defined Datacenter

Reduce costs, streamline infrastructure management and deliver great user experience

- **Virtual Storage**: Leverage low-cost storage with streamlined management
- **Virtual Compute**: Leverage virtual compute for 3D and storage optimization
- **Virtual Networking**: Get granular policy setting with vCNS
Horizon 6 on Software Defined Storage

Reduce Desktop TCO with a “Virtual SAN” on Local Storage

50% Reduced TCO  Three-click install  As Low as $50/ user
Delivery

IT has decisions to make on how to deliver services
Horizon DaaS

Horizon DaaS Resource Manager

Compute

Network

Storage

lines
Horizon 6 Drives Business Value

- Lower TCO
- User Experience
- Virtual Desktops And Applications
- Physical, Virtual and BYO Image Management
- Closed-Loop Management
- Optimized for the Software Defined Datacenter
- Hybrid Brokering
- Improved TCO
- Simple Management
- Windows Services on Demand

Technology

Business Value
Horizon 6 Reduces CAPEX and OPEX for Better TCO

**CAPEX**
- Optimized for the software defined datacenter

**OPEX**
- Simplified image management with Mirage
- Managed directly through vCenter
- Automated desktop provisioning
- Analytics for quick remediation and troubleshooting

- Lower than physical per desktop
- 2X Lower OpEx
- Up to 50% TCO Reduction
Horizon Editions

Horizon Editions

Desksopls, Applications and Data Across ANY Cloud

Horizon View Standard
- Simple powerful VDI with great user experience

Horizon Advanced
- Low cost high-performance desktops and applications for physical and virtual machine

Horizon Enterprise
- Highest level of automation and management for private cloud deliver

On Premise

Includes
- View Desktop Virtualization
- ThinApp Packaged Apps
- vSphere
- vCenter
- Application Virtualization
- Unified Workspacpe
- Virtual SAN
- Mirage Image Management
- vCenter Ops for View
- vCO Plug in
## Horizon 6 Use Cases

### From call center transformation to BYO

<table>
<thead>
<tr>
<th>Desktop Management</th>
<th>Business Continuity / Disaster Recovery</th>
<th>Security &amp; Compliance</th>
<th>Anywhere Access</th>
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<td>A five person IT staff supports 5,000 call center desktops</td>
<td>Automated disaster recovery for 10,000 systems across the world</td>
<td>Global collaboration on 3D models while protecting client IP</td>
<td>BYO access to data and apps (incl. 3D) for 33k students</td>
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"Horizon View has allowed us to securely provision tools to our contact center agents around the globe while protecting our customer data. So now our TELUS contact center is both an onshore and offshore service.” — Chris Fedje, Workplace Services Manager, TELUS

"With Mirage, employees have the environment they had at the time of their last backup at their fingertips. It is very exciting for us.” — Paul Navarro IT Operations Service Delivery and PMO Manager, Amdocs

"VMware Horizon View enables us to keep data centralized and have extremely granular control to match the security requirements for the project with the client.” — Bill Case, Director of Computer Information Systems, SSOE

“When I use SolidWorks on virtual desktops, it’s seamless. I don’t have any trouble with speed or anything. I can access the virtual desktops from my phone, my iPad, and my computer—it’s very convenient.” — Chris Mann Mechanical Engineering Student NC State University
How VMware Can Help Accelerate Time to Value

End-to-end solutions de-risk getting started across 4 key use cases

**VMware Mobile Secure Workplace**
- **Mobility and BYO**
  - Education:
    - Digital Backpack, Online Testing
  - Government:
    - Secure Govt Mobility
    - Secure Virtual Desktop

**VMware AlwaysOn Desktop**
- **High Availability**
  - Healthcare:
    - Clinical Desktops as a non-stop service
  - Financial:
    - VMware AlwaysOn Financial Services Workspace

**VMware Branch Office**
- **Remote Offices or Locations**
  - Financial & Retail

**VMware Business Process Desktop**
- **Outsourcing, Offshoring**
  - Manufacturing:
    - VMware Developer/Designer Desktop with 3D

Speeding Business Transformation

With unrivaled skills and expertise VMware’s advisors, consultants and architects can help you:

- Improve time to production
- Accelerate business breakthroughs
- Build self-sufficiency
- Reduce costs & maximize return

Helping you design, deploy, and implement end user computing solutions at scale

Accelerate Advisory Services
Enterprise IT strategy consulting to accelerate IT and business transformation

Technology Consulting
Expert consultants and architects to design and deploy the optimum EUC solution for your enterprise

Technical Account Manager
Onsite advocates and VMware experts to help maximize your return and optimize your solution

Education & Certification
Building confidence and competence through formal training and certification programs

For more information on VMware Professional Services, visit vmware.com/consulting
Broad Partner Ecosystem Support for Horizon 6
Thank You