



Matthew McKay
Country Partner Leader, SOUTH AFRICA

Matthew McKay is Cisco's Country Partner Leader for South Africa and in this role is responsible for leading the Partner organisation and driving the execution of Cisco's channel strategy across each of the key segments in the South African business.

Matthew has over 19 years of experience in the ICT industry, having spent the past 15 of those years at Cisco working in various Channel, Service Provider and Commercial based roles where he has always been a vocal advocate for the partner community. After a 6-year hiatus from the Channel he now finds himself back "home" where he is once again a passionate advocate of 'deep partnering' and innovation as two of the key pillars to continue driving Cisco's success going forward.

Prior working for Cisco, Matthew was an Account Manager for Enterprise Connection, USKO Communications, and Bluesky Networks in Cape Town.

Matthew has been endorsed for unified communications, solution selling, managed services, cloud computing, channel, and sales skills.

Matthew lives in Johannesburg with his wife and two children. He is a keen rugby supporter and although he hung up his boots years ago he still believes he could have been a contender for a green and gold jersey.