



Clayton Naidoo
Regional Solutions Manager
Cisco

Clayton Naidoo is responsible for the Enterprise Vertical at Cisco. He is focused on integrated solutions that encompass Cisco products and services. His other responsibilities include strategic account planning and executing on tactical solution plans to expand Cisco's business within the Vertical, as well as managing portfolios, structuring complex deals and operating support models.

Clayton joined Cisco in 2007 as Channel Service Account Manager, growing into the roles of Client Service Manager and Global Service Account Manager for service providers, and Client Services Manager for major accounts. His areas of expertise include complex deal structure, integrated solution selling, professional services, service delivery management and project management. Some of his clients have included MTN, Eskom, Neotel and Internet Solutions.

Prior to working at Cisco, Clayton held the position of Account Executive at the Learning Resources Group for two years. He has a diploma in Advanced Management and a Masters in Business Administration from the Management College of South Africa (Mancosa).

Clayton has received several awards during his time at Cisco, including the Top Services Award and Innovation Leader of the Year.