



ROI Summary for Cisco UCS as a Platform for SAP HANA and Other SAP Mission Critical Applications


 5 Year
ROI
368%

 5 Year Total
Business Benefit
\$4.79M

 Payback
Period
**10
MONTHS**

Key Performance Improvements Realized from Customers Who Deployed Cisco's UCS Platform

Reduction in Staff
Time Needed
for Server
Management
 **68%**

Reduction
in Staff Time
Needed for Server
Deployment
 **84%**

Reduction in Productive
Employee Time Lost due
to Hardware Downtime
and Degradation
 **96%**

Business Value Benefits – Average Annual Benefits per 100 Users

Business
Productivity
\$3,108

Risk Mitigation /
User Productivity
\$2,580

Infrastructure
Cost Reduction
\$701

IT Staff
Productivity
\$3,172

