



Applying a Deal ID to a Quote

Overview

To apply non-standard discounts to your quote, provide an approved Deal ID on the Discounts tab. A deal ID may not be mandatory for your quote. See the [Creating and Managing Renewal Quote QRG](#) for details on the quoting process.

Adding a Deal ID

You cannot have any errors on the Items tab to view the discounts tab.

1. Use the pencil or edit icon to add a Deal ID to the quote.
2. If the Deal ID is approved and valid, your Non-Standard discounts will appear on the eligible lines on the quote.

Note: If your Deal ID is updated after you provide it, you must remove the Deal ID from the quote and re-enter.

Request a Deal ID

You can request a new Deal ID.

1. Select **I need a Deal ID** to open the Deal Request window.
2. Select an End Customer and Cisco Channel Account Manager (CAM), then click **Submit**. You can find a CAM or AM at [this link](#).
3. An account manager may be suggested with their Email ID. For more information on Suggested Account Manager, hover over the **i** icon.

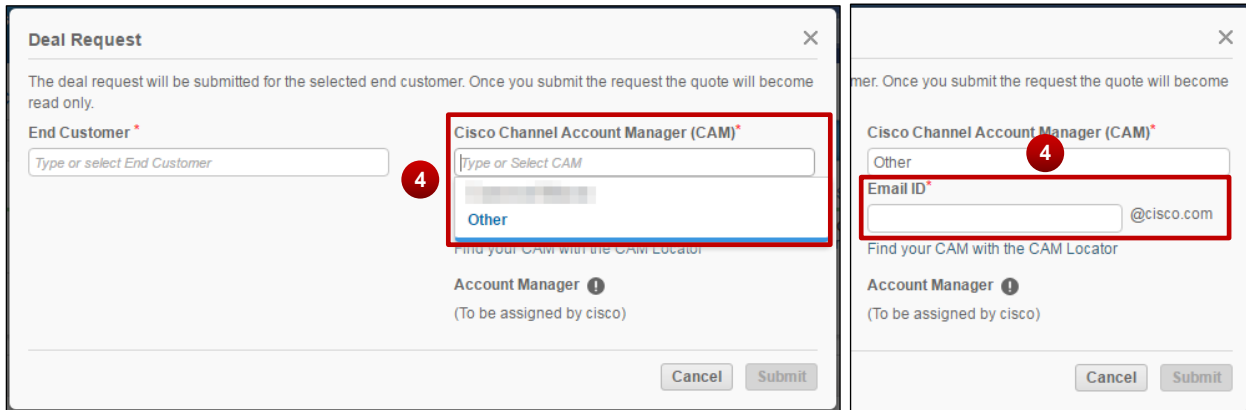
Note: The suggested account manager may not be the actual account manager assigned to the Deal ID.

Note:

- a) Once you click **Submit**, your quote will be assigned a Deal ID, and the **entire quote will be read-only** until it is approved. You will receive an email notification when your deal is approved. To see your Deal ID, navigate to a different tab, such as **Items** and return to **Discounts**.
- b) Clicking **I need a Deal ID** option will create a PDR (Partner Deal Request) deal. To get incentive based promotions, you will be required to follow the deal registration process.
- c) If you are a DART Distri, please contact your AM and ask them to set up the deal.



- If you do not see your CAM in the list, you can choose “Other” from the drop-down menu and enter the CAM’s email address manually.



View Deal Discounts

To verify and review non-standard and standard discounts, change your view on the discounts page.

- Select **Discount Details** in the View By drop down menu.
- View Non-Standard and Standard Discounts under each line. Multi-year Discounts will also appear in this view.

Items | **Discounts** | Billing | Review and Submit

Continue >

✔ Your Quote has been priced successfully. ✕

⚠ Warning: Changing information on this page may impact Pricing. ✕

Intended Use ? Deal ID ? View By ?

Resale ✎ [redacted] 1 Discount Details

Expand All

Hardware, Software and Services	PAK/Serial Number	Unit List Price	Date		Quantity	Prorated List Price	Total Discounts		Extended Net Price	
			Begin	End			%	Amount		
+ C3945E-CME-SRST/K9	[redacted]	3594.56	01-Apr-2020	31-Mar-2021	1	3594.56	75	2695.92	898.64	
Standard Service Discount - AUD								10	359.46	
Non Standard Discount - AUD								65	2336.46	

25 ⌵ Items Per Page << FIRST Page 1 of 1 LAST >>

Active Price List Global Price List in US Availability

Total List Price	3594.56
Total Effective Discount	(75%) 2695.92
Net Quote Amount	898.64

All Prices shown in AUD



Email Alerts

The Deal ID Process sends email alerts to the following people:

- Partners – Receive emails when a deal is submitted and when a deal is approved.
- Channel Account Manager (CAM) – Receives an email when there is no AM assigned. The CAM may assign an AM then. Partners can find their CAM at [this link](#).
- Assigned Account Manager (AM) – Receives an email when assigned to a deal.
- Partner Suggested AM – Receives a notification asking them to contact Customer and Partner Services (CPS) to open a case to assign ownership to them.