

Cisco Aironet 1140 Wireless Access Points ►

The Cisco® Aironet® 1140 Series Access Point is a business-ready, 802.11n access point designed for simple deployment and energy efficiency. The high-performance platform, which offers at least six times the throughput of existing 802.11a/g networks, prepares the business for the next wave of mobile devices and applications. Building on the Cisco Aironet heritage of RF excellence, the 1140 Series combines the industry's most widely deployed 802.11n technology with a sleek industrial design that blends seamlessly into any enterprise environment. Designed for sustainability, the 1140 Series delivers high performance from standard 802.3af Power over Ethernet while decreasing waste with multiunit eco-packs and Energy Star certified power supplies. As part of the Cisco Unified Wireless Network, the 1140 Series provides the industry's lowest total cost of ownership and investment protection by integrating seamlessly with the existing network.

You can learn more about the Cisco Aironet 1140 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap1140>

For sales and account support, please contact one of Cisco's local account managers:

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 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|---|-----------------------|------------------|
| 1142 Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1142N-A-K9 | 802.11a/g/n Fixed Auto AP; Int Ant; A Reg Domain | 995.00 | 696.50 |
| CON-SNT-1142NA | SMARTNET 8X5XNBD 802.11a/g/n Fixed Auto AP; Int Ant | 80.00 | 80.00 |
| 1142 Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1142N-A-K9 | 802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain | 995.00 | 696.50 |
| CON-SNT-1142NAK | SMARTNET 8X5XNBD 802.11a/g/n Fixed Unified AP; Int Ant | 80.00 | 80.00 |
| 1142 Series Compatible Power Injectors, Spare Power Bricks, Cables | | | |
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |

Pricing Last Updated May 2012

Cisco Aironet 1130 Wireless Access Points

Cisco® Aironet® 1130AG Series IEEE 802.11a/b/g access points provide high-capacity, high-security, enterprise-class features in an unobtrusive, office-class design, delivering WLAN access with the lowest total cost of ownership. With high-performing dual IEEE 802.11a and 802.11g radios, the Cisco Aironet 1130AG Series provides a combined capacity of up to 108 Mbps to meet the needs of growing WLANs. Hardware-assisted Advanced Encryption Standard (AES) or temporal key integrity protocol (TKIP) encryption provides uncompromised support for interoperable IEEE 802.11i, Wi-Fi Protected Access 2 (WPA2) or WPA security. The Cisco Aironet 1130AG Series uses radio and network management features for simplified deployment, along with built-in omnidirectional antennas that provide robust and predictable WLAN coverage for offices and similar RF environments. The competitively priced Cisco Aironet 1130AG Series is ready to install and easy to manage, reducing the cost of deployment and ongoing maintenance.

You can learn more about the Cisco Aironet 1130 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap1130>

For sales and account support, please contact one of Cisco's local account managers:

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| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|--|-----------------------|------------------|
| 1131 Series 802.11g/a Dual-Radio Access Point - 2.4 GHz / 5 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1131AG-A-K9 | 802.11a, .11g AP, Int Radios, Ants, FCC Cnfg | 699.00 | 489.30 |
| CON-SNT-AIRAP11A | SMARTNET 8X5XNBD 802.11a, .11g AP, FCC Cnfg | 56.00 | 56.00 |
| 1131 Series 802.11g/a Dual-Radio Access Point - 2.4 GHz / 5 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1131AG-A-K9 | 802.11ag LWAPP AP Integrated Antennas FCC Cnfg | 699.00 | 489.30 |
| CON-SNT-LAP1131A | SMARTNET 8X5XNBD 802.11ag LWAPP AP Intg Ant FCC Cfg | 56.00 | 56.00 |
| 1131 Series 802.11g Single-Radio Access Point - 2.4 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1131G-A-K9 | 802.11g Integrated Auto AP; Int Antennas; FCC Cnfg | 499.00 | 349.30 |
| CON-SNT-AP1131GA | SMARTNET 8X5XNBD 802.11g Integrated Auto AP Int Ant FCC | 56.00 | 56.00 |
| 1131 Series 802.11g Single-Radio Access Point - 2.4 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1131G-A-K9 | 802.11g Integrated Unified AP; Int Antennas; FCC Cnfg | 499.00 | 349.30 |
| CON-SNT-1131GAK9 | SMARTNET 8X5XNBD 802.11g Int Unified AP Int Ant FCC Cnfg | 56.00 | 56.00 |
| 1131 Series Compatible Power Injectors, Spare Power Bricks, Cables | | | |
| AIR-PWRINJ3= | Power Injector for 1100, 1130AG, 1200 1230AG, 1240AG Series | 59.00 | 41.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-PWRINJ-FIB= | Power Injector Media Converter for 1100, 1130AG, 1200,1230AG | 299.00 | 209.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |
| AIRLAP-FIPSKIT= | FIPS Kit for LWAPP APs Spare | 30.00 | 21.00 |

Cisco Aironet 1040 Wireless Access Points

The Cisco® Aironet® 1040 Series Access Point is an enterprise-class, entry-level 802.11n access point designed to address the wireless connectivity needs of small and medium-sized enterprises. With 2x2 multiple-input multiple-output (MIMO) technology providing at least six times the throughput of existing 802.11a/g networks, the Cisco Aironet 1040 Series offers the performance advantage of 802.11n enterprise-class quality at an entry-level price for small and medium-sized enterprises. As part of the Cisco Unified Wireless Network, the 1040 Series provides low total cost of ownership and investment protection by integrating seamlessly with the existing network. Building on the Cisco Aironet heritage of RF excellence, the 1040 Series delivers secure and reliable wireless connections. Enterprise-class chipsets and optimized radios deliver a robust mobility experience with: 1) optimized antenna and radio designs - offering consistent network transmit and receive for optimized rate versus range, and 2) radio resource management (RRM) - providing automated self-healing which optimizes the unpredictability of RF to reduce dead spots and help ensure high-availability client connections.

You can learn more about the Cisco Aironet 1040 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap1040>

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| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|--|-----------------------|------------------|
| 1042 Series 802.11a/g/n Dual-Radio Access Point - 2.4 GHz / 5 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1042N-A-K9 | 802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain | 795.00 | 556.50 |
| CON-SNT-L1042A | SMARTNET 8X5XNBD 802.11a/g/n Fixed Unified AP 1042A | 64.00 | 64.00 |
| 1041 Series 802.11g/n Single-Radio Access Point - 2.4 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1041N-A-K9 | 802.11g/n Fixed Unified AP; Int Ant; A Reg Domain | 495.00 | 346.50 |
| CON-SNT-L1041A | SMARTNET 8X5XNBD 802.11g/n Fixed Unified AP 1041A | 40.00 | 40.00 |
| 1042 Series 802.11a/g/n Dual-Radio Access Point - 2.4 GHz / 5 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1042N-A-K9 | 802.11a/g/n Fixed Auto AP; Int Ant; A Reg Domain | 795.00 | 556.50 |
| CON-SNT-A1042A | SMARTNET 8X5XNBD 802.11a/g/n Fixed Auto AP; Int Ant; A Re | 64.00 | 64.00 |
| 1041 Series 802.11g/n Single-Radio Access Point - 2.4 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1041N-A-K9 | 802.11g/n Fixed Auto AP; Int Ant; A Reg Domain | 495.00 | 346.50 |
| CON-SNT-A1041A | SMARTNET 8X5XNBD 802.11g/n Fixed Auto AP; Int Ant; A Reg | 40.00 | 40.00 |
| 1040 Series Compatible Power Injectors, Spare Power Bricks, Cables | | | |
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |
| AIR-AP-BRACKET-1= | 1040/1140/1260/3500 Low Profile Mounting Bracket (Default) Spare | 5.00 | 3.50 |
| AIR-AP-BRACKET-2= | 1040/1140/1260/3500 Universal Mounting Bracket Spare | 5.00 | 3.50 |
| AIR-AP-T-RAIL-F= | Ceiling Grid Clip for Aironet APs - Flush Mount Spare | 5.00 | 3.50 |
| AIR-AP-T-RAIL-R= | Ceiling Grid Clip for Aironet APs - Recessed Mount (Default) Spare | 5.00 | 3.50 |

Cisco Aironet 600 OfficeExtend Access Points

The Cisco® Aironet® 600 Series OfficeExtend Access Point provides secure enterprise wireless coverage to the home. This dual-band, 802.11n access point extends the corporate network to the home teleworker and mobile contractors. The access point connects to the home's broadband Internet access and establishes a secure tunnel to the corporate network so that remote employees can access data, voice, video, and cloud services for a mobility experience consistent with that at the corporate office. The dual-band, simultaneous support for 2.4-GHz and 5-GHz radio frequencies assures that corporate devices are not impacted by congestion caused by common household devices that use the 2.4 GHz band. The Cisco Aironet 600 Series OfficeExtend Access Point is purposely designed for the teleworker by supporting both secure corporate data access and maintaining connectivity for personal home devices with segmented home-traffic support.

The same services that are available on the wireless network at the corporate office are securely accessed through the Cisco Aironet 600 Series from a remote location. Data, voice, and video as well as applications such as Cisco Unified MeetingPlace® conferencing, Cisco WebEx® technology, and dual-mode phones are all supported by the Cisco Aironet 600 Series. For the initial setup at a home office, the remote worker plugs the access point into their home router connected to or integrated with their broadband modem. The Cisco Aironet 600 Series access point is provisioned in advance and will automatically set up a secure tunnel to the corporate HQ with a Cisco Wireless Controller. A preregistered corporate IP phone will also automatically connect with the Cisco Unified Communications Manager to access the corporate phone number, voicemail, and user settings.

The Cisco Aironet 600 Series improves workforce productivity, business resiliency, and work schedule flexibility while reducing travel costs and carbon emissions. It is targeted toward commercial, enterprise, and service provider networks across all industries. The Cisco Aironet 600 Series is appropriate for employees who need reliable and consistent access to networked business services at home or at work, as well as telecommuters who require the same wireless connectivity as at the corporate site. Voice costs are reduced since users can use Wi-Fi instead of cellular coverage for voice calls.

You can learn more about the Cisco Aironet 600 OfficeExtend Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap600>

For sales and account support, please contact one of Cisco's local account managers:

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Mike Kling mikling@cisco.com 225-218-2010

| Cisco Product SKU | Description | USD List Price | EPL Price |
|---|--|-----------------------|------------------|
| 600 Series OfficeExtend AP - Internal Antennas | | | |
| AIR-OEAP602I-A-K9 | 802.11a/g/n OfficeExtend AP, Int Ant, A Reg Domain | 419.00 | 293.30 |
| CON-SNT-602IA | SMARTNET 8X5XNBD 802.11a/g/n OfficeExtend AP, Int Ant, A | 34.00 | 34.00 |
| AIR-PWR-ADTR-NA | Power Adapter for Office Extend AP600 - North America | 0.00 | 0.00 |
| AIR-PWR-ADTR-NA= | Power Adapter for Office Extend AP600 - North America | 19.00 | 13.30 |

Cisco Aironet 1260 Wireless Access Points

Cisco® Aironet® 1260 Series wireless access points provide reliable and predictable 802.11n wireless coverage for indoor environments. These enterprise-class access points deliver up to nine times the throughput of 802.11a/g networks for rich-media applications. Designed specifically for challenging environments, the 1260 Series supports external antennas and a broad operating-temperature range. Building on the Cisco Aironet heritage of RF excellence, the 1260 Series delivers industry-leading performance for secure and reliable wireless connections. Enterprise-class silicon and optimized radios deliver a robust mobility experience using Cisco M-Drive technology, which includes: ClientLink for improving reliability and coverage for legacy clients, BandSelect for improving 5-GHz client connections in mixed client environments, and VideoStream, which leverages multicast to improve rich-media applications. All of these features ensure the best possible end-user experience on the wireless network.

Cisco also offers the industry's broadest selection of 802.11n antennas, delivering optimal coverage for a variety of deployment scenarios. The Cisco Aironet 1260 Series is a component of the Cisco Unified Wireless Network, which can scale up to 18,000 access points with full Layer 3 mobility across central or remote locations on the enterprise campus, in branch offices, and at remote sites. The Cisco Unified Wireless Network is the industry's most flexible, resilient, and scalable architecture, delivering secure access to mobility services and applications and offering the lowest total cost of ownership and investment protection by integrating seamlessly with the existing wired network.

You can learn more about the Cisco Aironet 1260 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap1260>

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| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|--|---|-----------------------|------------------|
| 1262 Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - External Antennas Required | | | |
| AIR-LAP1262N-A-K9 | 802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain (FCC) | 1,195.00 | 836.50 |
| CON-SNT-LAP1262A | SMARTNET 8X5XNBD 802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg (FCC) | 96.00 | 96.00 |
| 1262 Series Antennas (3 Antennas Required Per Band - 2.4 GHz & 5 GHz) | | | |
| <u>2.4 GHz Antennas</u> | | | |
| AIR-ANT2422DG-R | 2.4-GHz 2.2 dBi Dipole Straight Ant RP-TNC Gray Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DB-R | 2.4-GHz 2.2 dBi Dipole Straight Antenna RP-TNC Black Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DW-R | 2.4-GHz 2.2 dBi Dipole Antenna RP-TNC White Qty 1 | 25.00 | 17.50 |
| AIR-ANT2422SDW-R | 2.4 GHz 2.2 dBi Low Profile Monopole Antenna White, RP-TNC | 35.00 | 24.50 |
| <u>5 GHz Antennas</u> | | | |
| AIR-ANT5135DG-R | 5-GHz 3.5 dBi Gray Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DB-R | 5-GHz 3.5 dBi Black Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DW-R | 5-GHz 3.5 dBi White Dipole Straight Antenna RP-TNC Qty 1 | 25.00 | 17.50 |
| AIR-ANT5135SDW-R | 5 GHz 3.5 dBi Low Profile Monopole Antenna White, RP-TNC | 35.00 | 24.50 |
| 1262 Series Compatible Power Injectors, Spare Power Bricks, Spare Radios, Cables | | | |
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-SPLY1= | Power Supply - 1250 Series; Spare | 59.00 | 41.30 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |

Cisco Aironet 1250 Wireless Access Points

The Cisco® Aironet® 1250 Series is an enterprise-class 802.11n access point designed for challenging RF environments. A dual-band rugged indoor access point, the 1250 Series supports data rates of up to 600 Mbps to provide users with reliable and predictable coverage for high-bandwidth data, voice, and video applications. As part of the Cisco Unified Wireless Network, the 1250 Series provides the industry's lowest total cost of ownership and investment protection by integrating seamlessly with the existing network. The Cisco Unified Wireless Network with M-Drive technology removes the mystery associated with design, implementation, and ongoing optimization of enterprise wireless networks. With Cisco M-Drive technology, IT has the tools needed to build and operate a high-performance wireless network without the need for extensive RF engineering skills. Cisco M-Drive technology is a systemwide approach that manages the corporate RF spectrum, improves wireless coverage, and increases system capacity and performance.

You can learn more about the Cisco Aironet 1250 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap1250>

For sales and account support, please contact one of Cisco's local account managers:

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| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|--|-----------------------|------------------|
| 1252 Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1252AG-A-K9 | 802.11a/g/n-d2.0 2.4/5-GHz Mod Auto AP; 6 RP-TNC; FCC | 1,299.00 | 909.30 |
| CON-SNT-AP1252AG | SMARTNET 8X5XNBD 802.11a/g/n-d2.0 2.4/5-GHz Mod Auto AP | 104.00 | 104.00 |
| 1252 Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1252AG-A-K9 | 802.11a/g/n-d2.0 2.4/5-GHz Mod Unified AP; 6 RP-TNC; FCC | 1,299.00 | 909.30 |
| CON-SNT-LAP1252A | SMARTNET 8X5XNBD 802.11a/g/n-d2.0 2.4/5-GHz Mod Unified A | 104.00 | 104.00 |
| 1252 Series Antennas (3 Antennas Required Per Band - 2.4 GHz & 5 GHz) | | | |
| 2.4 GHz Antennas | | | |
| AIR-ANT2422DG-R | 2.4-GHz 2.2 dBi Dipole Straight Ant RP-TNC Gray Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DB-R | 2.4-GHz 2.2 dBi Dipole Straight Antenna RP-TNC Black Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DW-R | 2.4-GHz 2.2 dBi Dipole Antenna RP-TNC White Qty 1 | 25.00 | 17.50 |
| AIR-ANT2422SDW-R | 2.4 GHz 2.2 dBi Short White Dipole Antenna, Qty. 1 | 35.00 | 24.50 |
| 5 GHz Antennas | | | |
| AIR-ANT5135DG-R | 5-GHz 3.5 dBi Gray Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DB-R | 5-GHz 3.5 dBi Black Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DW-R | 5-GHz 3.5 dBi White Dipole Straight Antenna RP-TNC Qty 1 | 25.00 | 17.50 |
| 1252 Series Compatible Power Injectors, Spare Power Bricks, Spare Radios, Cables | | | |
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-SPLY1= | Power Supply - 1250 Series; Spare | 59.00 | 41.30 |
| AIR-RM1252G-A-K9= | 802.11g/n-d2.0 2.4-GHz Radio Module; 3 RP-TNC; FCC; Spare | 350.00 | 245.00 |
| AIR-RM1252A-A-K9= | 802.11a/n-d2.0 5-GHz Radio Module; 3 RP-TNC; FCC; Spare | 350.00 | 245.00 |
| AIR-RM1250-BLANK= | AP1250 blank radio module slot cover | 75.00 | 52.50 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |

Cisco Aironet 1240 Wireless Access Points

Cisco® Aironet® 1240AG Series Access Points deliver the versatility, high capacity, security, and enterprise-class features demanded by WLAN customers. These IEEE 802.11a/b/g access points are designed specifically for challenging RF environments such as factories, warehouses, and large retail establishments that require the antenna versatility associated with connectorized antennas, a rugged metal enclosure, and a broad operating temperature range. The Cisco Aironet 1240AG Series provides local as well as inline power, including support for IEEE 802.3af Power over Ethernet (PoE). The Cisco Aironet 1240AG Series is a component of the Cisco Unified Wireless Network, a comprehensive solution that delivers an integrated, end-to-end wired and wireless network. Using the radio and network management features of the Cisco Unified Wireless Network for simplified deployment, the Cisco Aironet 1240AG Series extends the security, scalability, reliability, ease of deployment, and manageability available in wired networks to the wireless LAN.

You can learn more about the Cisco Aironet 1240 Access Point on Cisco's website at the following URL:

<http://tinyurl.com/cisco-ap1240>

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|---|--|-----------------------|------------------|
| 1242 Series 802.11g/a Dual-Radio Access Point - 2.4 GHz / 5 GHz - Autonomous (No WLAN controller required) | | | |
| AIR-AP1242AG-A-K9 | 802.11a/g Non-modular IOS AP; RP-TNC; FCC Cnfg | 899.00 | 629.30 |
| CON-SNT-AIRAPAK9 | SMARTNET 8X5XNBD 802.11a/g Non-modular IOS AP; RP-TNC; FCC | 72.00 | 72.00 |
| 1242 Series 802.11g/a Dual-Radio Access Point - 2.4 GHz / 5 GHz - LWAPP (WLAN controller required) | | | |
| AIR-LAP1242AG-A-K9 | 802.11ag LWAPP AP Dual 2.4,5GHz RP-TNC FCC Cnfg | 899.00 | 629.30 |
| CON-SNT-LAP1242A | SMARTNET 8X5XNBD 802.11ag LWAPP AP Dual 2.4 5GHz RP | 72.00 | 72.00 |
| 1242 Series Antennas (2 Antennas Required Per Band - 2.4 GHz & 5 GHz) | | | |
| 2.4 GHz Antennas | | | |
| AIR-ANT2422DG-R | 2.4-GHz 2.2 dBi Dipole Straight Ant RP-TNC Gray Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DB-R | 2.4-GHz 2.2 dBi Dipole Straight Antenna RP-TNC Black Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DW-R | 2.4-GHz 2.2 dBi Dipole Antenna RP-TNC White Qty 1 | 25.00 | 17.50 |
| 5 GHz Antennas | | | |
| AIR-ANT5135DG-R | 5-GHz 3.5 dBi Gray Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DB-R | 5-GHz 3.5 dBi Black Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DW-R | 5-GHz 3.5 dBi White Dipole Straight Antenna RP-TNC Qty 1 | 25.00 | 17.50 |
| 1242 Series Compatible Power Injectors, Spare Power Bricks, Cables | | | |
| AIR-PWRINJ3= | Power Injector for 1100, 1130AG, 1200 1230AG, 1240AG Series | 59.00 | 41.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-PWRINJ-FIB= | Power Injector Media Converter for 1100, 1130AG, 1200,1230AG | 299.00 | 209.30 |
| AIR-PWR-B= | Power Sply:100-240 VAC,Out:48VDC,380 mA:1130,1140,1240,1300 | 39.00 | 27.30 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |
| AIRLAP-FIPSKIT= | FIPS Kit for LWAPP APs Spare | 30.00 | 21.00 |

Cisco Aironet 1550 Outdoor Mesh Access Points

The Cisco Aironet 1550 Series Outdoor Access Point with CleanAir technology is the industry's first enterprise and carrier-grade 802.11n access point to create a self-healing, and self-optimizing wireless network that mitigates the impact of wireless interference. It offers a flexible, secure, and scalable mesh network for high-performance mobility across large metropolitan-sized areas, enterprise campuses, manufacturing yards, and mining pits. The Cisco Aironet 1550 Series supports multiple-device and multiple-network application delivery such as real-time seamless mobility, video surveillance, 3rd Generation (3G) and 4G data offload, and public and private Wi-Fi access.

The Cisco Aironet 1550 Series Outdoor Access Point offers a flexible, secure, and scalable mesh platform that is part of the Cisco Unified Wireless Network and the Cisco Service Provider Wi-Fi solution. It offers high performance mobility across large metropolitan-sized areas and enterprise campuses, manufacturing yards, and mining pits. Carrier-grade design allows service providers to take advantage of Wi-Fi for next-generation mobile data offloads. The Cisco Aironet 1550 Series provides high-performance device access through improved radio sensitivity and range with 802.11a/b/g/n multiple-input multiple-output (MIMO) technology, with two spatial streams. Multiple uplink and power options are available. The 802.3af-compliant, Power-over-Ethernet (PoE) interface makes it easy to connect IP devices, such as IP video cameras. NEMA Type 4X enclosures help ensure a robust system that can withstand demanding environments. To help ensure uptime for mission-critical applications even in the event that electrical power becomes unavailable, the Cisco Aironet 1550 Series offers an internal battery for backup power.

You can learn more about the Cisco Aironet 1550 Outdoor Mesh Access Point on Cisco's website at the following URL:
<http://www.cisco.com/go/ap1550>

For sales and account support, please contact one of Cisco's local account managers:

Allan Davis aldavis@cisco.com 408-894-7290
 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|--|---|-----------------------|------------------|
| 1552E Outdoor Mesh Access Point (Requires Three Antennas [AIR-ANT2547V-N] Per Access Point) | | | |
| AIR-CAP1552E-A-K9 | 802.11N Outdoor Mesh Access Point, Ext. Ant., A Reg. Domain | 4,495.00 | 3,146.50 |
| CON-SNT-C1552EA | SMARTNET 8X5XNBD 802.11N External Antenna Mesh Access Point | 360.00 | 360.00 |
| AIR-ANT2547V-N | 2.4 GHz 4dBi/5 GHz 7dBi Dual Band Omni Antenna, N connector | 299.00 | 209.30 |
| 1552E Outdoor Mesh Access Point Accessories | | | |
| AIR-ACCPMK1550= | 1550 Series Pole-Mount Kit | 339.00 | 237.30 |
| AIR-PWRINJ1500-2= | 1520, 1550 Series Power Injector | 249.00 | 174.30 |
| AIR-BAND-INST-TL= | 1520, 1550 Series Band Installation Tool for the Pole Mount Kit | 499.00 | 349.30 |
| AIR-1520-BATT-6AH | 1520, 1550 Series Battery Backup | 799.00 | 559.30 |

Cisco Aironet 2600 Series Access Point

Designed with rapidly evolving mobility needs in mind, the Cisco Aironet 2600 Series Access Point helps ensure an interference-free, high-speed wireless application experience. Based on the 802.11n standard, it includes 3 x 4 multiple input, multiple output (MIMO) technology with three spatial streams, plus Cisco CleanAir, ClientLink 2.0, and VideoStream.

The new access points sustain reliable connections at higher speeds farther from the access point than competing solutions, increasing the availability of 450 Mbps data rates. Optimized for consumer devices, the 2600 Series also accelerates client connections and consumes less mobile device battery power than competing solutions.

You can learn more about the Cisco Aironet 2600 Series Access Point on Cisco's website at the following URL:

<http://www.cisco.com/en/US/products/ps12534/index.html>

For sales and account support, please contact one of Cisco's local account managers:

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 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|---|-----------------------|------------------|
| 2602I Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Internal Antennas | | | |
| AIR-CAP2602I-A-K9 | 802.11n CAP w/CleanAir; 3x4:3SS; Mod; Int Ant; A Reg Domain | 1,095.00 | 766.50 |
| CON-SNT-AIRCAPN2 | SMARTNET 8X5XNBD 802.11n CAP w/CleanAir | 44.00 | 44.00 |
| AIR-CAP2602I-AK910 | 802.11n CAP 10APs w/CleanAir; 3x4:3SS; Mod; Int; A RegDomain | 10,950.00 | 7,665.00 |
| CON-SNT-C262IA10 | SMARTNET 8X5XNBD 802.11n CAP 10APs w/cleanAi | 440.00 | 440.00 |
| 2602E Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Requires Ext. Antennas (4) | | | |
| AIR-CAP2602E-A-K9 | 802.11n CAP w/CleanAir; 3x4:3SS; Mod; Ext Ant; A Reg Domain | 1,195.00 | 836.50 |
| CON-SNT-C262EA | SMARTNET 8X5XNBD 802.11n CAP w/CleanA | 48.00 | 48.00 |
| AIR-CAP2602E-AK910 | 802.11n CAP 10APs w/CleanAir; 3x4:3SS; Mod; Ext; A RegDomain | 11,950.00 | 8,365.00 |
| CON-SNT-C262EA10 | SMARTNET 8X5XNBD 802.11n CAP 10APs w/cleanAir | 480.00 | 480.00 |
| 2600 Series Antennas (4 Antennas Required Per Access Point) | | | |
| AIR-ANT2524DB-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Blk, RP-TNC | 39.00 | 27.30 |
| AIR-ANT2524DG-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Gray, RP-TNC | 39.00 | 27.30 |
| AIR-ANT2524DW-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC | 39.00 | 27.30 |
| 2600 Series Compatible Power Injectors, Spare Power Bricks, Spare Radios, Cables | | | |
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-B= | PwrSpplly:100-240VAC,48VDC:AP1130,1140,1240,1260,1300,3500,3600 | 39.00 | 27.30 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |
| AIR-CHNL-ADAPTER | T-Rail Channel Adapter for Cisco Aironet Access Points | 5.00 | 3.50 |

Cisco Aironet 3500 Wireless Access Points

Cisco® Aironet® 3500 Series Access Points with Cisco CleanAir technology are the industry's first 802.11n access points to create a self-healing, self-optimizing wireless network. CleanAir technology is a systemwide feature of the Cisco Unified Wireless Network that improves air quality by detecting RF interference that other systems can't recognize, identifying the source, locating it on a map, and then making automatic adjustments to optimize wireless coverage. These innovative access points provide the highest-performance 802.11n connectivity for mission-critical mobility. By intelligently avoiding interference, the 3500 Series offers performance protection for 802.11n networks to help ensure reliable application delivery. Building on the Cisco Aironet heritage of RF excellence, the 3500 Series delivers industry-leading performance for secure and reliable wireless connections. Enterprise-class silicon and optimized radios deliver a robust mobility experience using Cisco M-Drive technology, which includes: ClientLink for improving reliability and coverage for legacy clients, BandSelect for improving 5-GHz client connections in mixed client environments, and VideoStream, which leverages multicast to improve rich-media applications. All of these features ensure the best possible end-user experience on the wireless network.

Cisco also offers the industry's broadest selection of 802.11n antennas, delivering optimal coverage for a variety of deployment scenarios. The Cisco Aironet 1260 Series is a component of the Cisco Unified Wireless Network, which can scale up to 18,000 access points with full Layer 3 mobility across central or remote locations on the enterprise campus, in branch offices, and at remote sites. The Cisco Unified Wireless Network is the industry's most flexible, resilient, and scalable architecture, delivering secure access to mobility services and applications and offering the lowest total cost of ownership and investment protection by integrating seamlessly with the existing wired network.

You can learn more about the Cisco Aironet 3500 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap3500>

For sales and account support, please contact one of Cisco's local account managers:

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 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|--|-----------------------|------------------|
| 3502I Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Internal Antennas | | | |
| AIR-CAP3502I-A-K9 | 802.11a/g/n Ctrlr-based AP w/CleanAir; Int Ant; A Reg Domain (FCC) | 1,295.00 | 906.50 |
| CON-SNT-CAP352IA | SMARTNET 8X5XNBD 802.11a/g/n Ctrlr-based AP w/CleanAir; Int (FCC) | 104.00 | 104.00 |
| 3502E Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Requires External Antennas | | | |
| AIR-CAP3502E-A-K9 | 802.11a/g/n Ctrlr-based AP w/CleanAir; Ext Ant; A Reg Domain (FCC) | 1,495.00 | 1,046.50 |
| CON-SNT-CAP3502A | SMARTNET 8X5XNBD 802.11a/g/n Ctrlr-based AP w/CleanAir; Ext (FCC) | 120.00 | 120.00 |
| 3501I Series 802.11n Single-Radio Access Point - 2.4 GHz - (WLAN controller required) - Internal Antennas | | | |
| AIR-CAP3501I-A-K9 | 802.11g/n Ctrlr-based AP w/CleanAir; Int Ant; A Reg Domain (FCC) | 1,095.00 | 766.50 |
| CON-SNT-CAP351IA | SMARTNET 8X5XNBD 802.11g/n Ctrlr-based AP w/CleanAir (FCC) | 88.00 | 88.00 |
| 3501E Series 802.11n Single-Radio Access Point - 2.4 GHz - (WLAN controller required) - Requires External Antennas | | | |
| AIR-CAP3501E-A-K9 | 802.11g/n Ctrlr-based AP w/CleanAir; Ext Ant; A Reg Domain (FCC) | 1,295.00 | 906.50 |
| CON-SNT-CAP3501A | SMARTNET 8X5XNBD 802.11g/n Ctrlr-based AP w/CleanAir (FCC) | 104.00 | 104.00 |

3500 Series Antennas (3 Antennas Required Per Band - 2.4 GHz & 5 GHz)**2.4 GHz Antennas**

| | | | |
|------------------|--|-------|-------|
| AIR-ANT2422DG-R | 2.4-GHz 2.2 dBi Dipole Straight Ant RP-TNC Gray Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DB-R | 2.4-GHz 2.2 dBi Dipole Straight Antenna RP-TNC Black Qty 1 | 19.00 | 13.30 |
| AIR-ANT2422DW-R | 2.4-GHz 2.2 dBi Dipole Antenna RP-TNC White Qty 1 | 25.00 | 17.50 |
| AIR-ANT2422SDW-R | 2.4 GHz 2.2 dBi Low Profile Monopole Antenna White, RP-TNC | 35.00 | 24.50 |

5 GHz Antennas

| | | | |
|------------------|--|-------|-------|
| AIR-ANT5135DG-R | 5-GHz 3.5 dBi Gray Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DB-R | 5-GHz 3.5 dBi Black Dipole Straight Antenna RP-TNC Qty 1 | 19.00 | 13.30 |
| AIR-ANT5135DW-R | 5-GHz 3.5 dBi White Dipole Straight Antenna RP-TNC Qty 1 | 25.00 | 17.50 |
| AIR-ANT5135SDW-R | 5 GHz 3.5 dBi Low Profile Monopole Antenna White, RP-TNC | 35.00 | 24.50 |

3500 Series Compatible Power Injectors, Spare Power Bricks, Spare Radios, Cables

| | | | |
|------------------|---|--------|--------|
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-SPLY1= | Power Supply - 1250 Series; Spare | 59.00 | 41.30 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |

Cisco Aironet 3600 Series Access Points

Delivering up to three times more coverage versus competition for tablets, smartphones and high performance laptops, the industry's only 4x4 MIMO, 3 spatial stream access point delivers mission critical reliability. Current solutions struggle to scale to meet demands on the wireless networks from the influx of diverse mobile devices and mobile applications. The new Cisco Aironet 3600 Series sustains reliable connections at higher speeds further from the access point than competing solutions, resulting in up to three times more availability of 450 Mbps rates, and optimizing the performance of more mobile devices. Cisco Aironet 3600 Series includes Cisco ClientLink 2.0 to boost performance and range for clients and includes Cisco CleanAir spectrum intelligence for a self-healing, self-optimizing network.

Building on the Cisco Aironet heritage of RF excellence, the 3600 Series is a flagship access point, delivering industry-leading performance for secure and reliable wireless connections. Enterprise-class silicon and optimized radios deliver a robust mobility experience which includes:

802.11n with 4x4 multiple-input multiple-output (MIMO) technology with three spatial streams, which sustains 450 Mbps rates over a greater range for more capacity and reliability than competing access points; MIMO equalization, which optimizes uplink performance and reliability by minimizing the impact of signal fading; Cisco ClientLink 2.0 technology to improve downlink performance to all mobile devices including one-, two-, and three spatial stream devices on 802.11n; Cisco CleanAir technology, which provides proactive, high-speed spectrum intelligence to combat performance problems due to wireless interference. All of these features help ensure the best possible end-user experience on the wireless network. Cisco also offers the industry's broadest selection of 802.11n antennas delivering optimal coverage for a variety of deployment scenarios.

You can learn more about the Cisco Aironet 3600 Series Access Point on Cisco's website at the following URL:
<http://tinyurl.com/cisco-ap3600>

For sales and account support, please contact one of Cisco's local account managers:

Allan Davis aldavis@cisco.com 408-894-7290
 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|---|-----------------------|------------------|
| 3602I Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Internal Antennas | | | |
| AIR-CAP3602I-A-K9 | 802.11n CAP w/CleanAir; 4x4:3SS; Mod; Int Ant; A Reg Domain | 1,495.00 | 1,046.50 |
| CON-SNT-C362IA | SMARTNET 8X5XNBD 802.11n CAP w/CleanAir 4x4 3SS Mod Int | 120.00 | 120.00 |
| AIR-CAP3602I-AK910 | AIR-CAP3602I-AK910 802.11n CAP 10APs w/CleanAir; 4x4:3SS; Eco10 | 14,950.00 | 10,465.00 |
| CON-SNT-C362IAB | SMARTNET 8X5XNBD BOM Level AP3600i Bulk PID for A Regdom; Eco10 | 1,200.00 | 1,200.00 |
| 3602E Series 802.11n Dual-Radio Access Point - 2.4 GHz / 5 GHz - (WLAN controller required) - Requires Ext. Antennas (4) | | | |
| AIR-CAP3602E-A-K9 | 802.11n CAP w/CleanAir; 4x4:3SS; Mod; Ext Ant; A Reg Domain | 1,595.00 | 1,116.50 |
| CON-SNT-C362EA | SMARTNET 8X5XNBD 802.11n CAP w/CleanAir; 4x4:3SS; Mod; Ext Ant. | 128.00 | 128.00 |
| AIR-CAP3602E-AK910 | 802.11n CAP 10APs w/CleanAir; 4x4:3SS; Mod; Ext; A RegD; Eco10 | 15,950.00 | 11,165.00 |
| CON-SNT-C362EAB | SMARTNET 8X5XNBD BOM Level AP3600e Bulk PID for A Regdom; Eco10 | 1,280.00 | 1,280.00 |

3600 Series Antennas (4 Antennas Required Per Access Point)

| | | | |
|-----------------|--|-------|-------|
| AIR-ANT2524DB-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Blk, RP-TNC | 39.00 | 27.30 |
| AIR-ANT2524DG-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., Gray, RP-TNC | 39.00 | 27.30 |
| AIR-ANT2524DW-R | 2.4 GHz 2 dBi/5 GHz 4 dBi Dipole Ant., White, RP-TNC | 39.00 | 27.30 |

3600 Series Compatible Power Injectors, Spare Power Bricks, Spare Radios, Cables

| | | | |
|------------------|---|--------|--------|
| AIR-PWRINJ4= | Power Injector - 1140 / 1250 Series; Spare | 149.00 | 104.30 |
| AIR-PWR-B= | PwrSply:100-240VAC,48VDC:AP1130,1140,1240,1260,1300,3500,3600 | 39.00 | 27.30 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| AIR-CONCAB1200= | Console Cable for 1130AG, 1200, 1230AG, 1240 Platform | 10.00 | 7.00 |
| AIR-CHNL-ADAPTER | T-Rail Channel Adapter for Cisco Aironet Access Points | 5.00 | 3.50 |

Cisco Wireless LAN Controllers

The Cisco® 5500 Series Wireless LAN Controller is a highly scalable and flexible platform that enables systemwide services for mission-critical wireless in medium to large-sized enterprises and campus environments. Designed for 802.11n performance and maximum scalability, the 5500 Series offers enhanced uptime with the ability to simultaneously manage 250 access points; superior performance for reliable streaming video and toll quality voice; and improved fault recovery for a consistent mobility experience in the most demanding environments. Optimized for next-generation wireless networking, the 5500 Series offers improved mobility and prepares the business for the next wave of mobile devices and applications. The 5500 Series supports a higher density of clients and delivers more efficient roaming, with at least nine times the throughput of existing 802.11a/g networks. The 5500 Series automates wireless configuration and management functions and allows network managers to have the visibility and control needed to cost-effectively manage and secure their wireless networks. As a component of the Cisco Unified Wireless Network, this controller provides real-time communication between Cisco Aironet® access points, the Cisco Wireless Control System (WCS), and the Cisco Mobility Services Engine to deliver centralized security policies, wireless intrusion prevention system (IPS) capabilities, award-winning RF management, and quality of service (QoS).

You can learn more about the Cisco 5500 Series Wireless LAN Controllers on Cisco's website at the following URL:
<http://tinyurl.com/cisco-wlc5500>

The Cisco Flex 7500 Series can manage wireless access points in up to 500 branch locations and allows IT managers to configure, manage, and troubleshoot up to 2000 access points and 20,000 clients from the data center. The Cisco Flex 7500 Series controller supports secure guest access, rogue detection for Payment Card Industry (PCI) compliance and in-branch (locally switched) Wi-Fi voice and video. The Cisco Flex 7500 Series Cloud Controller provides centralized control, management, and troubleshooting. It supports the Cisco FlexConnect solution for a lean branch network using access points connected to controllers in the data center over a wide area network. Data traffic from the access points are switched locally at the branch; so in the rare event of a WAN failure at the branch, the wireless clients remain connected on the network with access to local resources within the branch. The Cisco Flex 7500 Series Cloud Controllers automate wireless configuration and management functions and allows network managers to have the visibility and control needed to cost-effectively manage, secure, and optimize the performance of their branch networks. As a component of the Cisco Unified Wireless Network, this controller provides real-time communication between Cisco Aironet® access points, the Cisco Wireless Control System (WCS), and the Cisco Mobility Services Engine, and is interoperable with other Cisco controllers. With integrated Cisco CleanAir technology, the Cisco Flex 7500 Series provides the industry's only self-healing and self-optimizing wireless network for branches. Cisco Flex 7500 Series licensing offers the flexibility to add additional access points (up to 2000 access points) as business needs grow.

You can learn more about the Cisco Flex 7500 Series Cloud Wireless LAN Controllers on Cisco's website at the following URL:
<http://tinyurl.com/cisco-wlc7500>

The Cisco 8500 Series Controller provides centralized control, management, and troubleshooting for high-scale deployments in service provider and large campus deployments. The 8500 series provides flexibility to support multiple architectures in the same controller - centralized controller switched for campus, Cisco FlexConnect™ for lean branches managed over the WAN as well as mesh support for deployments where full Ethernet cabling is unavailable.

Cisco 8500 Series Controllers automate wireless configuration and management functions and allow network managers to have the visibility and control needed to cost-effectively manage, secure, and optimize the performance of their branch networks. As a component of the Cisco Unified Wireless Network, this controller provides real-time communications between Cisco Aironet® access points, the Cisco Prime™ Infrastructure, and the Cisco Mobility Services Engine, and is interoperable with other Cisco controllers.

The Cisco 8500 Series Controller has integrated Cisco CleanAir™ technology, providing the industry's only self-healing and self-optimizing wireless network for branches.

You can learn more about the Cisco 8500 Series Wireless LAN Controllers on Cisco's website at the following URL:
http://www.cisco.com/en/US/prod/collateral/wireless/ps6302/ps8322/ps12722/data_sheet_c78-713207.html

The Cisco Virtual Wireless Controller is a virtual form-factor controller that enables flexible and cost-effective deployment for small and medium-sized deployments. The controller allows IT managers to configure, manage, and troubleshoot up to 200 access points and 3000 clients. The Cisco Virtual Wireless Controller supports secure guest access, rogue detection for Payment Card Industry (PCI) compliance, and in-branch (locally switched) Wi-Fi voice and video. The Cisco Virtual Wireless Controller provides centralized control, management, and troubleshooting. It supports the Cisco FlexConnect solution. Data traffic from the access points are switched locally. The Cisco Virtual Wireless Controller automates wireless configuration and management functions and allows network managers to have the visibility and control needed to cost-effectively manage, secure, and optimize the performance of their wireless networks. As a component of the Cisco Unified Wireless Network, this controller provides real-time communication between Cisco Aironet® access points, the Cisco Prime Infrastructure, and the Cisco Mobility Services Engine, and is interoperable with other Cisco controllers. With integrated Cisco CleanAir technology, the Cisco Virtual Wireless Controller provides the industry's only self-healing and self-optimizing wireless network for branches. Cisco Virtual Controller licensing offers the flexibility to add additional access points (up to 200 access points) as business needs grow.

You can learn more about the Cisco Virtual Wireless LAN Controller on Cisco's website at the following URL:
http://www.cisco.com/en/US/prod/collateral/wireless/ps6302/ps8322/ps12723/data_sheet_c78-714543.html

For sales and account support, please contact one of Cisco's local account managers:

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 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|--|--|-----------------------|-----------------------|
| Cisco 5500 Series Wireless LAN Controllers | | | |
| AIR-CT5508-12-K9 CON-SNT-CT0812 | Cisco 5508 Series Wireless Controller for up to 12 Aps SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller 12 | 10,995.00 880.00 | 7,696.50 880.00 |
| AIR-CT5508-25-K9 CON-SNT-CT0825 | Cisco 5508 Series Wireless Controller for up to 25 Aps SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller 25 | 15,995.00 1,280.00 | 11,196.50 1,280.00 |
| AIR-CT5508-50-K9 CON-SNT-CT0850 | Cisco 5508 Series Controller for up to 50 APs SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller 50 | 22,495.00 1,800.00 | 15,746.50 1,800.00 |
| AIR-CT5508-100-K9 CON-SNT-CT08100 | Cisco 5508 Series Wireless Controller for up to 100 Aps SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller 100 | 39,995.00 3,200.00 | 27,996.50 3,200.00 |
| AIR-CT5508-250-K9 CON-SNT-CT08250 | Cisco 5508 Series Wireless Controller for up to 250 Aps SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller 250 | 64,995.00 5,200.00 | 45,496.50 5,200.00 |
| AIR-CT5508-HA-K9 CON-SNT-CT5508HA | Cisco 5508 Series Wireless Controller for High Availability SMARTNET 8X5XNBD Cisco 5508 Series Wireless Controller HA | 20,000.00 1,600.00 | 14,000.00 1,600.00 |
| Cisco 5500 Series Wireless LAN Controllers - Spare Power Supplies, License Upgrades, and 1GB SFP Optics | | | |
| AIR-PWR-5500-AC= | Cisco 5500 Series Wireless Controller Redundant Power Supply | 1,495.00 | 1,046.50 |
| AIR-PWR-CORD-NA= | AIR Line Cord North America | 10.00 | 7.00 |
| LIC-CT5508-UPG | Primary SKU for all upgrade options on the Cisco 5508 WC | 0.00 | 0.00 |
| LIC-CT5508-25A | 25 AP Adder License for the 5508 Controller | 12,495.00 | 8,746.50 |
| LIC-CT5508-50A | 50 AP Adder License for the 5508 Controller | 21,495.00 | 15,046.50 |
| LIC-CT5508-100A | 100 AP Adder License for the 5508 Controller | 32,495.00 | 22,746.50 |
| L-LIC-CT5508-UPG | Primary SKU for CT5508 upgrade licenses (Delivery via Email) | 0.00 | 0.00 |
| L-LIC-CT5508-25A | 25 AP Adder License for the 5508 Controller (eDelivery) | 12,495.00 | 8,746.50 |
| L-LIC-CT5508-50A | 50 AP Adder License for the 5508 Controller (eDelivery) | 21,495.00 | 15,046.50 |
| L-LIC-CT5508-100A | 100 AP Adder License for the 5508 Controller (eDelivery) | 32,495.00 | 22,746.50 |
| GLC-SX-MM= | GE SFP, LC connector SX transceiver | 500.00 | 350.00 |
| GLC-LH-SM= | GE SFP,LC connector LX/LH transceiver | 995.00 | 696.50 |
| GLC-T= | 1000BASE-T SFP | 395.00 | 276.50 |

Cisco 2500 Series Wireless LAN Controllers (5 AP, 15 AP, 25 AP, 50 AP) - Small Business / Branch - Eight 10/100

| | | | |
|------------------|--|-----------|----------|
| AIR-CT2504-5-K9 | 2504 Wireless Controller with 5 AP Licenses | 2,495.00 | 1,746.50 |
| CON-SNT-CT255 | SMARTNET 8X5XNBD 2504 Wireless LAN Controller with 5 AP | 200.00 | 200.00 |
| AIR-CT2504-15-K9 | 2504 Wireless Controller with 15 AP Licenses | 4,995.00 | 3,496.50 |
| CON-SNT-CT2515 | SMARTNET 8X5XNBD 2504 Wireless LAN Controller with 15 AP | 400.00 | 400.00 |
| AIR-CT2504-25-K9 | 2504 Wireless Controller with 25 AP Licenses | 8,995.00 | 6,296.50 |
| CON-SNT-CT2525 | SMARTNET 8X5XNBD 2504 Wireless LAN Controller with 25 AP | 720.00 | 720.00 |
| AIR-CT2504-50-K9 | 2504 Wireless Controller with 50 AP Licenses | 12,995.00 | 9,096.50 |
| CON-SNT-CT2550 | SMARTNET 8X5XNBD 2504 Wireless LAN Controller with 50 AP | 1,040.00 | 1,040.00 |
| AIR-CT2504-RMNT | 2504 Wireless Controller Rack Mount Bracket | 95.00 | 66.50 |
| LIC-CT2504-5A | 5 AP Adder Licenses for 2504 WLAN Controller | 2,095.00 | 1,466.50 |
| LIC-CT2504-25A | 25 AP Adder Licenses for 2504 WLAN Controller | 6,995.00 | 4,896.50 |
| L-LIC-CT2504-5A | 5 AP Adder Licenses for 2504 WLAN Controller (e-Delivery) | 2,095.00 | 1,466.50 |
| L-LIC-CT2504-25A | 25 AP Adder Licenses for 2504 WLAN Controller (e-Delivery) | 6,995.00 | 4,896.50 |
| CON-SNT-LCT255A | SMARTNET 8X5XNBD 5 AP Adder Licenses for 2504 WLAN Controller | 168.00 | 168.00 |
| CON-SNT-LCT2525A | SMARTNET 8X5XNBD 25 AP Adder Licenses for 2504 WLAN Controller | 560.00 | 560.00 |

Cisco 2100 Series Wireless LAN Controller Maintenance (Product EoS)

| | | | |
|------------------|--|--------|--------|
| CON-SNT-WLC2006 | SMARTNET 8X5XNBD 2K Series WLAN Controller | 260.00 | 260.00 |
| CON-SNT-AC2112K9 | SMARTNET 8X5XNBD WLAN Controller for Retail 12 | 384.00 | 384.00 |
| CON-SNT-AC2125K9 | SMARTNET 8X5XNBD WLAN Controller for for Retail 25 | 720.00 | 720.00 |

Cisco Flex 7500 Series Cloud Wireless LAN Controllers, Accessories, and Capacity Upgrade Licenses

| | | | |
|-------------------|--|------------|------------|
| AIR-CT7510-300-K9 | Cisco 7500 Series Wireless Controller Supporting 300 Aps | 47,995.00 | 33,596.50 |
| CON-SNT-CT75300 | SMARTNET 8X5XNBD Cisco 7500 Series Wrlss Cntrller 300APs | 3,840.00 | 3,840.00 |
| AIR-CT7510-500-K9 | Cisco 7500 Series Wireless Controller Supporting 500 Aps | 64,995.00 | 45,496.50 |
| CON-SNT-CT75500 | SMARTNET 8X5XNBD Cisco 7500 Series Wrlss Cntrller 500APs | 5,200.00 | 5,200.00 |
| AIR-CT7510-1K-K9 | Cisco 7500 Series Wireless Controller Supporting 1000 Aps | 119,995.00 | 83,996.50 |
| CON-SNT-CT751K | SMARTNET 8X5XNBD Cisco 7500 Series Wrlss Cntrller 1000APs | 9,600.00 | 9,600.00 |
| AIR-CT7510-2K-K9 | Cisco 7500 Series Wireless Controller Supporting 2000 Aps | 224,995.00 | 157,496.50 |
| CON-SNT-CT752K | SMARTNET 8X5XNBD Cisco 7500 Series Wrlss Cntrller 2000APs | 18,000.00 | 18,000.00 |
| L-LIC-CT7500-UPG | Top Level SKU for AP Upgrade Licenses (eDelivery) | 0.00 | 0.00 |
| L-LIC-CT7500-100A | 100 AP E-License for Cisco 7500 Wireless Controller | 10,495.00 | 7,346.50 |
| CON-SNT-LC75100A | SMARTNET 8X5XNBD 100 AP Adder License for Cisco 7500 Wireless | 840.00 | 840.00 |
| L-LIC-CT7500-200A | 200 AP E-License for Cisco 7500 Wireless Controller | 20,995.00 | 14,696.50 |
| CON-SNT-LC75250A | SMARTNET 8X5XNBD 200 AP Adder License for Cisco 7500 Wireless | 1,680.00 | 1,680.00 |
| L-LIC-CT7500-500A | 500 AP E-License for Cisco 7500 Wireless Controller | 56,495.00 | 39,546.50 |
| CON-SNT-LC75500A | SMARTNET 8X5XNBD 500 AP Adder License for Cisco 7500 Wireless | 4,200.00 | 4,200.00 |
| L-LIC-CT7500-1KA | 1K AP E-License for Cisco 7500 Wireless Controller | 107,995.00 | 75,596.50 |
| CON-SNT-LC751KA | SMARTNET 8X5XNBD 1000 AP Adder License for Cisco 7500 Wireless | 8,360.00 | 8,360.00 |
| LIC-CT7500-UPG | Top Level SKU for AP Upgrade Licenses (Paper Delivery) | 0.00 | 0.00 |
| LIC-CT7500-100A | 100 AP Adder License for Cisco 7500 Wireless Controller | 10,495.00 | 7,346.50 |
| CON-SNT-LC75100A | SMARTNET 8X5XNBD 100 AP Adder License for Cisco 7500 Wireless | 840.00 | 840.00 |
| LIC-CT7500-200A | 200 AP Adder License for Cisco 7500 Wireless Controller | 20,995.00 | 14,696.50 |
| CON-SNT-LC75250A | SMARTNET 8X5XNBD 200 AP Adder License for Cisco 7500 Wireless | 1,680.00 | 1,680.00 |
| LIC-CT7500-500A | 500 AP Adder License for Cisco 7500 Wireless Controller | 56,495.00 | 39,546.50 |
| CON-SNT-LC75500A | SMARTNET 8X5XNBD 500 AP Adder License for Cisco 7500 Wireless | 4,200.00 | 4,200.00 |
| LIC-CT7500-1KA | 1000 AP Adder License for Cisco 7500 Wireless Controller | 107,995.00 | 75,596.50 |
| CON-SNT-LC751KA | SMARTNET 8X5XNBD 1000 AP Adder License for Cisco 7500 Wireless | 8,360.00 | 8,360.00 |

Cisco Flex 8500 Series Wireless LAN Controllers, Accessories, and Capacity Upgrade Licenses

| | | | |
|--------------------|--|------------|------------|
| AIR-CT8510-300-K9 | Cisco 8500 Series Wireless Controller supporting 300 Aps, AC PSU | 75,000.00 | 52,500.00 |
| CON-SNT-AIRCT853 | SMARTNET 8X5XNBD Cisco8500 Series Wrlss Cntrller 300APs | 9,750.00 | 9,750.00 |
| AIR-CT8510-500-K9 | Cisco 8500 Series Wireless Controller supporting 500 Aps, AC PSU | 100,000.00 | 70,000.00 |
| CON-SNT-AIRCT855 | SMARTNET 8X5XNBD Cisco 8500 Series Wrlss Cntrller 500APs | 13,000.00 | 13,000.00 |
| AIR-CT8510-1K-K9 | Cisco 8500 Series Wireless Controller supporting 1000 Aps, AC PSU | 175,000.00 | 122,500.00 |
| CON-SNT-AIRCT85Z | SMARTNET 8X5XNBD Cisco 8500 Series Wrlss Cntrller 1000APs | 22,750.00 | 22,750.00 |
| AIR-CT8510-HA-K9 | Cisco 8500 Series Wireless Controller for high availability | 60,000.00 | 42,000.00 |
| CON-SNT-AIRCT85 | SMARTNET 8X5XNBD Cisco 8500 Series Wrlss Cntrller HA | 7,800.00 | 7,800.00 |
| LIC-CT8500-UPG | Top Level SKU for AP Upgrade Licenses (Paper Delivery) | 0.00 | 0.00 |
| LIC-CT8500-100A | 100 Access Point Adder License for the 8510 Controller | 17,500.00 | 12,250.00 |
| CON-SNT-LICCT851 | SMARTNET 8X5XNBD 100 AP Adder License for Cisco 8500 Wireless | 2,275.00 | 2,275.00 |
| LIC-CT8500-500A | 500 Access Point Adder License for the 8510 Controller | 87,500.00 | 61,250.00 |
| CON-SNT-LICCT855 | SMARTNET 8X5XNBD 500 AP Adder License for Cisco 8500 Wireless | 11,375.00 | 11,375.00 |
| LIC-CT8500-1000A | 1000 Access Point Adder License for the 8510 Controller | 175,000.00 | 122,500.00 |
| CON-SNT-CT851KA | SMARTNET 8X5XNBD 1000 AP Adder License for Cisco 8500 Wireless | 22,750.00 | 22,750.00 |
| L-LIC-CT8500-UPG | Top Level SKU for AP Upgrade Licenses (eDelivery) | 0.00 | 0.00 |
| L-LIC-CT8500-100A | 100 Access Point Adder License for the 8510 Controller (e-Delivery) | 17,500.00 | 12,250.00 |
| CON-SNT-LICCT851 | SMARTNET 8X5XNBD 100 AP Adder License for Cisco 8500 Wireless | 2,275.00 | 2,275.00 |
| L-LIC-CT8500-500A | 500 Access Point Adder License for the 8510 Controller (e-Delivery) | 87,500.00 | 61,250.00 |
| CON-SNT-LICCT855 | SMARTNET 8X5XNBD 500 AP Adder License for Cisco 8500 Wireless | 11,375.00 | 11,375.00 |
| L-LIC-CT8500-1000A | 1000 Access Point Adder License for the 8510 Controller (e-Delivery) | 175,000.00 | 122,500.00 |
| CON-SNT-CT851KA | SMARTNET 8X5XNBD 1000 AP Adder License for Cisco 8500 Wireless | 22,750.00 | 22,750.00 |

Cisco Catalyst 3750 with Integrated Wireless LAN Controller (25 AP, 50 AP)

| | | | |
|--------------------|---|-----------|-----------|
| WS-C3750G-24WS-S25 | Catalyst3750G Integrated WLAN Controller for up to 25 Aps | 20,500.00 | 14,350.00 |
| CON-SNT-3750GS25 | SMARTNET 8X5XNBD Cisco Catalyst 3750G WLAN 25 | 1,640.00 | 1,640.00 |
| WS-C3750G-24WS-S50 | Catalyst3750G Integrated WLAN Controller for up to 50 Aps | 25,500.00 | 17,850.00 |
| CON-SNT-3750GS50 | SMARTNET 8X5XNBD Cat 3750G Intgrtd Wireless LAN Cntrlr 50 | 2,040.00 | 2,040.00 |

Cisco Wireless LAN Controller Network Module for Cisco ISR Router

| | | | |
|-------------------|--|----------|----------|
| NME-AIR-WLC6-K9= | 6-AP WLAN Controller NM for Cisco 2800/3800 Series | 2,995.00 | 2,096.50 |
| CON-SNT-AWLC6K9 | SMARTNET 8X5XNBD 6-AP WLAN Controller NM for Cisco | 240.00 | 240.00 |
| NME-AIR-WLC8-K9= | 8-AP WLAN Controller NM for Cisco 2800/3800 Series | 4,750.00 | 3,325.00 |
| CON-SNT-AIWLC8K9 | SMARTNET 8X5XNBD 8 AP ISR WLC | 380.00 | 380.00 |
| NME-AIR-WLC12-K9= | 12-AP WLAN Controller NM for Cisco 2800/3800 Series | 4,795.00 | 3,356.50 |
| CON-SNT-AWLC12K9 | SMARTNET 8X5XNBD 12 AP ISR WLC | 384.00 | 384.00 |
| NME-AIR-WLC25-K9= | 25-AP WLAN Controller NM for Cisco 2800/3800 Series | 8,995.00 | 6,296.50 |
| CON-SNT-AWLC25K9 | SMARTNET 8X5XNBD 25-AP WLAN Controller NM for Cisco 2800 | 720.00 | 720.00 |

SMARTnet Maintenance for 4400 Series WLAN Controllers

| | | | |
|------------------|---|----------|----------|
| CON-SNT-WC440212 | SMARTNET 8X5XNBD 4402-12 WLAN Controller | 800.00 | 560.00 |
| CON-SNT-WC440225 | SMARTNET 8X5XNBD 4402-25 WLAN Controller | 1,152.00 | 806.40 |
| CON-SNT-WC440250 | SMARTNET 8X5XNBD 4402-50 WLAN Controller | 1,600.00 | 1,120.00 |
| CON-SNT-WC440410 | SMARTNET 8X5XNBD 4404-100 WLAN Controller | 2,800.00 | 1,960.00 |

Cisco Virtual Wireless Controller

| | | | |
|-----------------|---|----------|----------|
| L-AIR-CTVM-5-K9 | Cisco Virtual Wireless Controller for up to 5 Cisco access points | 570.00 | 399.00 |
| CON-SAU-CTVM5K9 | SAU for Cisco Virtual Wireless Controller | 150.00 | 150.00 |
| L-LIC-CTVM-UPG | Primary upgrade SKU | 0.00 | 0.00 |
| L-LIC-CTVM-1A | 1 Access Point Adder License for the Virtual Controller (e-Delivery) | 150.00 | 105.00 |
| CON-SAU-CTVM1A | SAU 1 AP Adder Lic for Virtual Controller (e-Delivery) | 30.00 | 30.00 |
| L-LIC-CTVM-5A | 5 Access Point Adder License for the Virtual Controller (e-Delivery) | 750.00 | 525.00 |
| CON-SAU-CTVM5A | SAU 5 AP Adder Lic for Virtl Cntrl (eDel). | 150.00 | 150.00 |
| L-LIC-CTVM-25A | 25 Access Point Adder License for the Virtual Controller (e-Delivery) | 3,750.00 | 2,625.00 |
| CON-SAU-CTVM25A | SAU 25 AP Adder Lic for Virtl Cntrl (eDel). | 750.00 | 750.00 |

Cisco Prime Infrastructure

Cisco Prime Infrastructure combines the wireless functionality of Cisco Prime Network Control System (NCS) and the wired functionality of Cisco Prime LAN Management Solution (LMS), with rich application performance monitoring and troubleshooting capabilities of Cisco Prime Assurance Manager.

This single solution enables IT organizations to consolidate tools and converge workflows, reducing operational overhead and increasing productivity. It provides a new operational model based on lifecycle processes aligned with the way network operators do their jobs.

You can learn more about the Cisco Prime Infrastructure on Cisco's website at the following URL:

http://www.cisco.com/en/US/prod/collateral/netmgts/ps6504/ps6528/ps12239/data_sheet_c78-715144.html

For sales and account support, please contact one of Cisco's local account managers:

Allan Davis aldavis@cisco.com 408-894-7290
 Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---------------------------------------|---|-----------------------|------------------|
| Cisco Prime Infrastructure 1.2 | | | |
| R-PI12-K9 | Cisco Prime Infrastructure 1.2 | 0.00 | 0.00 |
| Base License | | | |
| R-PI12-BASE-K9 | Cisco Prime Infrastructure 1.2 Base License and Software | 0.00 | 0.00 |
| Lifecycle License Options | | | |
| L-PI12-LF-25 | Cisco Prime Infrastructure 1.2 - Lifecycle - 25 Device Lic | 2,995.00 | 2,096.50 |
| CON-CSSPU-PI12LF25 | SHARED SUPP SAU PI 1.2 - Lifecycle - 25 Device Lic | 599.00 | 599.00 |
| L-PI12-LF-50 | Cisco Prime Infrastructure 1.2 - Lifecycle - 50 Device Lic | 5,995.00 | 4,196.50 |
| CON-CSSPU-PI12LF50 | SHARED SUPP SAU PI 1.2 - Lifecycle - 50 Device Lic. | 1,050.00 | 1,050.00 |
| L-PI12-LF-100 | Cisco Prime Infrastructure 1.2 - Lifecycle - 100 Device Lic | 8,995.00 | 6,296.50 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device Lic. | 1,799.00 | 1,799.00 |
| L-PI12-LF-500 | Cisco Prime Infrastructure 1.2 - Lifecycle - 500 Device Lic | 37,995.00 | 26,596.50 |
| CON-CSSPU-PI12LF5H | SHARED SUPP SAU PI 1.2 - Lifecycle - 500 Device Lic | 7,400.00 | 7,400.00 |
| L-PI12-LF-1K | Cisco Prime Infrastructure 1.2 - Lifecycle - 1,000 Device Lic | 69,995.00 | 48,996.50 |
| CON-CSSPU-PI12LF1K | SHARED SUPP SAU PI 1.2 - Lifecycle - 1K Device Lic | 13,800.00 | 13,800.00 |
| L-PI12-LF-2.5K | Cisco Prime Infrastructure 1.2 - Lifecycle - 2,500 Device Lic | 139,995.00 | 97,996.50 |
| CON-CSSPU-PI12L25K | SHARED SUPP SAU PI 1.2 - Lifecycle - 2.5K Device Lic | 27,800.00 | 27,800.00 |
| L-PI12-LF-5K | Cisco Prime Infrastructure 1.2 - Lifecycle - 5,000 Device Lic | 199,995.00 | 139,996.50 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |

Compliance License Options

| | | | |
|---------------------|---|-----------|-----------|
| L-PI12-CM-25 | Cisco Prime Infrastructure 1.2 - Compliance - 25 Device Lic | 749.00 | 524.30 |
| CON-CSSPU-PI12CM25 | SHARED SUPP SAU PI 1.2 - Compliance - 25 Device Lic | 150.00 | 150.00 |
| L-PI12-CM-50 | Cisco Prime Infrastructure 1.2 - Compliance - 50 Device Lic | 1,300.00 | 910.00 |
| CON-CSSPU-PI12CM50 | SHARED SUPP SAU PI 1.2 - Compliance - 50 Device Lic | 260.00 | 260.00 |
| L-PI12-CM-100 | Cisco Prime Infrastructure 1.2 - Compliance - 100 Device Lic | 2,200.00 | 1,540.00 |
| CON-CSSPU-PI12CM100 | SHARED SUPP SAU PI 1.2 - Compliance - 100 Device Lic | 440.00 | 440.00 |
| L-PI12-CM-500 | Cisco Prime Infrastructure 1.2 - Compliance - 500 Device Lic | 9,000.00 | 6,300.00 |
| CON-CSSPU-PI12CM500 | SHARED SUPP SAU PI 1.2 - Compliance - 500 Device Lic | 1,800.00 | 1,800.00 |
| L-PI12-CM-1K | Cisco Prime Infrastructure 1.2 - Compliance - 1,000 Device Lic | 17,000.00 | 11,900.00 |
| CON-CSSPU-PI12CM1K | SHARED SUPP SAU PI 1.2 - Compliance - 1K Device Lic | 3,400.00 | 3,400.00 |
| L-PI12-CM-2.5K | Cisco Prime Infrastructure 1.2 - Compliance - 2,500 Device Lic | 34,000.00 | 23,800.00 |
| CON-CSSPU-PI12CM25K | SHARED SUPP SAU PI 1.2 - Compliance - 2.5K Device Lic | 6,800.00 | 6,800.00 |
| L-PI12-CM-5K | Cisco Prime Infrastructure 1.2 - Compliance - 5,000 Device Lic | 49,000.00 | 34,300.00 |
| CON-CSSPU-PI12CM5K | SHARED SUPP SAU PI 1.2 - Compliance - 5K Device Lic | 9,800.00 | 9,800.00 |
| L-PI12-CM-10K | Cisco Prime Infrastructure 1.2 - Compliance - 10,000 Device Lic | 74,000.00 | 51,800.00 |
| CON-CSSPU-PI12CM10K | SHARED SUPP SAU PI 1.2 - Compliance - 10K Device Lic | 14,800.00 | 14,800.00 |

Assurance License Options

| | | | |
|---------------------|--|------------|------------|
| L-PI12-AS-15 | Cisco Prime Infrastructure 1.2 - Assurance - 15 Interface Lic/5 NAM | 7,000.00 | 4,900.00 |
| CON-CSSPU-PI12AS15 | SHARED SUPP SAU PI 1.2 - Assurance - 15 Int Lic - 5 NAM. | 1,400.00 | 1,400.00 |
| L-PI12-AS-50 | Cisco Prime Infrastructure 1.2 - Assurance - 50 Interface Lic/Unlim NAM | 11,785.00 | 8,249.50 |
| CON-CSSPU-PI12AS50 | SHARED SUPP SAU PI 1.2 - Assurance-50 Int Lic-Unlim NAM | 2,357.00 | 2,357.00 |
| L-PI12-AS-100 | Cisco Prime Infrastructure 1.2 - Assurance - 100 Interface Lic/Unlim NAM | 21,189.00 | 14,832.30 |
| CON-CSSPU-PI12AS100 | SHARED SUPP SAU PI 1.2 - Assurance-100 Int Lic-Unlim NAM | 4,238.00 | 4,238.00 |
| L-PI12-AS-500 | Cisco Prime Infrastructure 1.2 - Assurance - 500 Interface Lic/Unlim NAM | 88,094.00 | 61,665.80 |
| CON-CSSPU-PI12AS500 | SHARED SUPP SAU PI 1.2 - Assurance-500 Int Lic-Unlim NAM | 17,619.00 | 17,619.00 |
| L-PI12-AS-1K | Cisco Prime Infrastructure 1.2 - Assurance - 1,000 Interface Lic/Unlim NAM | 152,380.00 | 106,666.00 |
| CON-CSSPU-PI12AS1K | SHARED SUPP SAU PI 1.2 - Assurance-1K Int Lic-Unlim NAM | 30,476.00 | 30,476.00 |

Automated Deployment Gateway License Options

| | | | |
|------------------|---|----------|----------|
| L-PI12-GW | Cisco Prime Infrastructure 1.2 Automated Deployment Gateway License | 5,750.00 | 4,025.00 |
| CON-CSSPU-PI12GW | SHARED SUPP SAU PI 1.2 Automated Deployment Gateway Lic. | 1,150.00 | 1,150.00 |

Cisco Prime Appliance

| | | | |
|--------------------|---|-----------|-----------|
| PRIME-NCS-APL-K9 | Cisco Prime Appliance | 14,995.00 | 10,496.50 |
| CON-SNT-NCSAPL9 | SMARTNET 8X5XNBD Cisco Prime Network Control System HW. | 1,200.00 | 1,200.00 |
| AIR-SRVR-146GB-HD= | Field-replaceable 146 GB HDD | 1,445.00 | 1,011.50 |
| AIR-SRVR-300GB-HD= | Field-replaceable 300 GB HDD | 2,595.00 | 1,816.50 |
| AIR-SRVR-PWR= | Field-replaceable power supply | 1,245.00 | 871.50 |
| AIR-SRVR-URMK= | Universal Rack Mount Rail Kit | 495.00 | 346.50 |

Cisco Prime Infrastructure 1.2 Minor Release Upgrade Part Numbers for Existing Cisco Prime Infrastructure 1.1 Customer

| | | | |
|---------------|---|------|------|
| R-P-PI12-M-K9 | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade | 0.00 | 0.00 |
|---------------|---|------|------|

Minor Release Upgrade Options

| | | | |
|--------------------|---|-----------|-----------|
| L-P-PI12-50-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 50 Device | 695.00 | 486.50 |
| CON-CSSPU-PI12LF50 | SHARED SUPP SAU PI 1.2 - Lifecycle - 50 Device Lic | 1,059.00 | 1,059.00 |
| L-P-PI12-100-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 100 Device | 2,245.00 | 1,571.50 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device | 1,799.00 | 1,799.00 |
| L-P-PI12-500-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 500 Device | 4,995.00 | 3,496.50 |
| CON-CSSPU-PI12LF5H | SHARED SUPP SAU PI 1.2 - Lifecycle - 500 Device | 7,400.00 | 7,400.00 |
| L-P-PI12-1K-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 1,000 Device | 6,995.00 | 4,896.50 |
| CON-CSSPU-PI12LF1K | SHARED SUPP SAU PI 1.2 - Lifecycle - 1K Device Lic | 13,800.00 | 13,800.00 |
| L-P-PI12-2.5K-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 2,500 Device | 8,995.00 | 6,296.50 |
| CON-CSSPU-PI12L25K | SHARED SUPP SAU PI 1.2 - Lifecycle - 2.5K Device | 27,800.00 | 27,800.00 |
| L-P-PI12-5K-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 5,000 Device | 11,995.00 | 8,396.50 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |
| L-P-PI12-10K-M | Cisco Prime Infrastructure 1.1 to 1.2 Minor Upgrade 10,000 Device | 19,995.00 | 13,996.50 |
| CON-CSSPU-PI12L10K | SHARED SUPP SAU PI 1.2 - Lifecycle - 10K Device | 59,800.00 | 59,800.00 |

Cisco Prime Infrastructure 1.2 Minor Release Upgrade Part Numbers for Existing Cisco Prime LMS 4.x Customers

| | | | |
|-------------|---|------|------|
| R-PI12-M-K9 | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade | 0.00 | 0.00 |
|-------------|---|------|------|

Minor Release Upgrade Options

| | | | |
|--------------------|---|-----------|-----------|
| L-PI12-50-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 50 Device | 695.00 | 486.50 |
| CON-CSSPU-PI12LF50 | SHARED SUPP SAU PI 1.2 - Lifecycle - 50 Device Lic | 1,059.00 | 1,059.00 |
| L-PI12-100-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 100 Device | 2,245.00 | 1,571.50 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device | 1,799.00 | 1,799.00 |
| L-PI12-300-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 300 Device | 3,995.00 | 2,796.50 |
| CON-CSSPU-PI11300 | SHARED SUPP SAU LMS 4.x to PI 1.x Minor Upg 300 | 4,939.00 | 4,939.00 |
| L-PI12-500-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 500 Device | 4,995.00 | 3,496.50 |
| CON-CSSPU-PI12LF5H | SHARED SUPP SAU PI 1.2 - Lifecycle - 500 Device | 7,400.00 | 7,400.00 |
| L-PI12-750-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 750 Device | 5,695.00 | 3,986.50 |
| CON-CSSPU-PI11750 | SHARED SUPP SAU LMS 4.x to PI 1.x Minor Upg 750 | 10,800.00 | 10,800.00 |
| L-PI12-1K-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 1,000 Device | 6,995.00 | 4,896.50 |
| CON-CSSPU-PI12LF1K | SHARED SUPP SAU PI 1.2 - Lifecycle - 1K Device Lic | 13,800.00 | 13,800.00 |
| L-PI12-1.5K-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 1,500 Device | 7,995.00 | 5,596.50 |
| CON-CSSPU-PI1115K | SHARED SUPP SAU LMS 4.x to PI 1.x Minor Upg 1.5K | 17,800.00 | 17,800.00 |
| L-PI12-2.5K-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 2,500 Device | 8,995.00 | 6,296.50 |
| CON-CSSPU-PI12L25K | SHARED SUPP SAU PI 1.2 - Lifecycle - 2.5K Device | 27,800.00 | 27,800.00 |
| L-PI12-5K-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 5,000 Device | 11,995.00 | 8,396.50 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |
| L-PI12-10K-M | LMS 4.x to Cisco Prime Infrastructure 1.2 Minor Upgrade 10,000 Device | 19,995.00 | 13,996.50 |
| CON-CSSPU-PI12L10K | SHARED SUPP SAU PI 1.2 - Lifecycle - 10K Device | 59,800.00 | 59,800.00 |

Cisco Prime Infrastructure 1.2 Major Release Upgrade Part Numbers for Existing CiscoWorks LMS 2.x/3.x Customer

| | | | |
|--------------|---|------|------|
| R-PI12-UP-K9 | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Major Upgrade | 0.00 | 0.00 |
|--------------|---|------|------|

Major Release Upgrade Options

| | | | |
|--------------------|---|------------|------------|
| L-PI12-100-UP | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Maj Upg 100 Device | 6,795.00 | 4,756.50 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device | 1,799.00 | 1,799.00 |
| L-PI12-300-UP | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Maj Upg 300 Device | 20,225.00 | 14,157.50 |
| CON-CSSPU-PI11300 | SHARED SUPP SAU LMS 4.x to PI 1.x Minor Upg 300 | 4,939.00 | 4,939.00 |
| L-PI12-1.5K-UP | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Maj Upg 1,500 Device | 56,995.00 | 39,896.50 |
| CON-CSSPU-PI1115K | SHARED SUPP SAU LMS 4.x to PI 1.x Minor Upg 1.5K | 17,800.00 | 17,800.00 |
| L-PI12-5K-UP | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Maj Upg 5,000 Device | 99,995.00 | 69,996.50 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |
| L-PI12-10K-UP | LMS 2.x/3.x to Cisco Prime Infrastructure 1.2 Maj Upg 10,000 Device | 149,995.00 | 104,996.50 |
| CON-CSSPU-PI12L10K | SHARED SUPP SAU PI 1.2 - Lifecycle - 10K Device | 59,800.00 | 59,800.00 |

Cisco Prime Infrastructure 1.2 Minor Release Upgrade Part Numbers for Existing Cisco Prime NCS 1.0 Customers

| | | | |
|---------------|---|----------|----------|
| R-N-PI12-M-K9 | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upgrade | 1,995.00 | 1,396.50 |
|---------------|---|----------|----------|

Minor Release Upgrade Options

| | | | |
|--------------------|---|-----------|-----------|
| L-N-PI12-50-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 50 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF50 | SHARED SUPP SAU PI 1.2 - Lifecycle - 50 Device Lic | 1,059.00 | 1,059.00 |
| L-N-PI12-100-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 100 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device | 1,799.00 | 1,799.00 |
| L-N-PI12-500-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 500 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF5H | SHARED SUPP SAU PI 1.2 - Lifecycle - 500 Device | 7,400.00 | 7,400.00 |
| L-N-PI12-1K-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 1,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF1K | SHARED SUPP SAU PI 1.2 - Lifecycle - 1K Device Lic | 13,800.00 | 13,800.00 |
| L-N-PI122.5K-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 2,500 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12L25K | SHARED SUPP SAU PI 1.2 - Lifecycle - 2.5K Device | 27,800.00 | 27,800.00 |
| L-N-PI12-5K-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 5,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |
| L-N-PI12-10K-M | NCS 1.0 to Cisco Prime Infrastructure 1.2 Minor Upg 10,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12L10K | SHARED SUPP SAU PI 1.2 - Lifecycle - 10K Device | 59,800.00 | 59,800.00 |

Cisco Prime Infrastructure 1.2 Migration Part Numbers for Existing Cisco WCS 7.x Customers

| | | | |
|---------------|---|----------|----------|
| R-W-PI12-M-K9 | WCS 7.0 to Cisco Prime Infrastructure 1.2 Migration | 1,995.00 | 1,396.50 |
|---------------|---|----------|----------|

Migration Options

| | | | |
|--------------------|---|-----------|-----------|
| L-W-PI12-50-M | WCS to Cisco Prime Infrastructure 1.2 Migration 50 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF50 | SHARED SUPP SAU PI 1.2 - Lifecycle - 50 Device Lic | 1,059.00 | 1,059.00 |
| L-W-PI12-100-M | WCS to Cisco Prime Infrastructure 1.2 Migration 100 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF1H | SHARED SUPP SAU PI 1.2 - Lifecycle - 100 Device | 1,799.00 | 1,799.00 |
| L-W-PI12-500-M | WCS to Cisco Prime Infrastructure 1.2 Migration 500 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF5H | SHARED SUPP SAU PI 1.2 - Lifecycle - 500 Device | 7,400.00 | 7,400.00 |
| L-W-PI12-1K-M | WCS to Cisco Prime Infrastructure 1.2 Migration 1,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF1K | SHARED SUPP SAU PI 1.2 - Lifecycle - 1K Device Lic | 13,800.00 | 13,800.00 |
| L-W-PI12-2.5K-M | WCS to Cisco Prime Infrastructure 1.2 Migration 2,500 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12L25K | SHARED SUPP SAU PI 1.2 - Lifecycle - 2.5K Device | 27,800.00 | 27,800.00 |
| L-W-PI12-5K-M | WCS to Cisco Prime Infrastructure 1.2 Migration 5,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12LF5K | SHARED SUPP SAU PI 1.2 - Lifecycle - 5K Device Lic | 39,800.00 | 39,800.00 |
| L-W-PI12-10K-M | WCS to Cisco Prime Infrastructure 1.2 Migration 10,000 Device | 0.00 | 0.00 |
| CON-CSSPU-PI12L10K | SHARED SUPP SAU PI 1.2 - Lifecycle - 10K Device | 59,800.00 | 59,800.00 |

Cisco Prime Network Control System (NCS)

Cisco® Prime Network Control System (NCS), the industry's most comprehensive management platform, delivers converged user, access and Identity management, with complete visibility into endpoint connectivity - regardless of device, network, or location. This speeds troubleshooting for the most reported customer pain point - network problems related to client devices. Cisco Prime NCS also provides monitoring of endpoint security policy through integration with Cisco Identity Services Engine (ISE) to deliver visibility into compliance based on real-time contextual information from the network, users, and devices across the entire wired and wireless access network.

Built on the foundation of Cisco Wireless Control System (WCS), Cisco Prime NCS includes complete lifecycle management of 802.11n and 802.11a/b/g, enterprise-class, indoor and outdoor wireless networks. As the management platform for the Cisco Unified Wireless Network, Cisco Prime NCS supports the delivery of high-performance applications and mission-critical solutions that simplify business operations and improve productivity.

Cisco Prime NCS is a scalable platform that meets the needs of small, mid-sized, and large-scale wired and wireless LANs across local, remote, national, and international locations. Cisco Prime NCS gives IT managers immediate access to the tools they need, when they need them, so that they can more efficiently implement and maintain secure wireless LANs, monitor wired and wireless LANs, and view users and endpoints across both networks - all from a centralized location. Operational costs are significantly reduced through the platform's workflow-oriented, simplified, and intuitive user experience, as well as built-in tools that improve IT efficiency, lower IT training costs, and minimize IT staffing requirements, even as the network grows. Unlike overlay management tools, Cisco NCS incorporates the full breadth of management requirements - from radio frequency, to controllers, switches, endpoints, and users on wired and wireless networks, and to mobility and identity services - to deliver a scalable and unified platform.

You can learn more about the Cisco Prime Network Control System (NCS) on Cisco's website at the following URL:

<http://www.cisco.com/go/ncs>

For sales and account support, please contact one of Cisco's local account managers:

Allan Davis aldavis@cisco.com 408-894-7290

Mike Kling mikling@cisco.com 225-218-2010

| <u>Cisco Product SKU</u> | <u>Description</u> | <u>USD List Price</u> | <u>EPL Price</u> |
|---|--|-----------------------|------------------|
| Cisco Prime Network Control System (NCS) | | | |
| PRIME-NCS-APL-K9 | Cisco Prime Network Control System Hardware Appliance | 14,995.00 | 10,496.50 |
| CON-SNT-NCSAPL9 | SMARTNET 8X5XNBD Cisco Prime Network Control System HW | 1,200.00 | 1,200.00 |
| CON-SNTP-NCSAPL9 | SMARTNET 24X7X4 Cisco Prime Network Control System HW | 1,920.00 | 1,920.00 |
| L-NCS-1.0-K9 | Cisco NCS Software and Device Count License | 0.00 | 0.00 |
| CON-SAU-NCS1K9 | SW APP SUPP + UPGR Cisco NCS Software and Device Count License | 0.00 | 0.00 |
| L-NCS-1.0-50 | Cisco Prime NCS Software and License to manage 50 devices | 5,295.00 | 3,706.50 |
| CON-SAU-NCS150 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 1,059.00 | 1,059.00 |
| L-NCS-1.0-100 | Cisco Prime NCS Software and License to manage 100 devices | 8,995.00 | 6,296.50 |
| CON-SAU-NCS1100 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 1,799.00 | 1,799.00 |
| L-NCS-1.0-500 | Cisco Prime NCS Software and License to manage 500 devices | 37,000.00 | 25,900.00 |
| CON-SAU-NCS1500 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 7,400.00 | 7,400.00 |
| L-NCS-1.0-1K | Cisco Prime NCS Software and License to manage 1000 devices | 69,000.00 | 48,300.00 |
| CON-SAU-NCS11K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 13,800.00 | 13,800.00 |
| L-NCS-1.0-2.5K | Cisco Prime NCS Software and License to manage 2500 devices | 139,000.00 | 97,300.00 |
| CON-SAU-NCS12K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 27,800.00 | 27,800.00 |
| L-NCS-1.0-5K | Cisco Prime NCS Software and License to manage 5000 devices | 199,000.00 | 139,300.00 |
| CON-SAU-NCS15K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 39,800.00 | 39,800.00 |

Cisco Prime Network Control System (NCS) Add-On Licenses

| | | | |
|--------------------|---|------------|------------|
| L-NCS-1.0-50-ADD | Cisco Prime NCS Add-on License to manage 50 devices | 5,295.00 | 3,706.50 |
| CON-SAU-NCS150A | SW APP SUPP + UPGR Cisco Prime NCS Add-on License for 50 Device | 1,059.00 | 1,059.00 |
| L-NCS-1.0-100-ADD | Cisco Prime NCS Add-on License to manage 100 devices | 8,995.00 | 6,296.50 |
| CON-SAU-NCS1100A | SW APP SUPP + UPGR Cisco Prime NCS Add-on Lic for 100 Device | 1,799.00 | 1,799.00 |
| L-NCS-1.0-500-ADD | Cisco Prime NCS Add-on License to manage 500 devices | 37,000.00 | 25,900.00 |
| CON-SAU-NCS1500A | SW APP SUPP + UPGR Cisco Prime NCS Add-on Lic for 500 Device | 7,400.00 | 7,400.00 |
| L-NCS-1.0-1K-ADD | Cisco Prime NCS Add-on License to manage 1000 devices | 69,000.00 | 48,300.00 |
| CON-SAU-NCS11KA | SW APP SUPP + UPGR Cisco Prime NCS Add-on Lic for 1000 Device | 13,800.00 | 13,800.00 |
| L-NCS-1.0-2.5K-ADD | Cisco Prime NCS Add-on License to manage 2500 devices | 139,000.00 | 97,300.00 |
| CON-SAU-NCS12KA | SW APP SUPP + UPGR Cisco Prime NCS Add-on License for 2500 | 27,800.00 | 27,800.00 |
| L-NCS-1.0-5K-ADD | Cisco Prime NCS Add-on License to manage 5000 devices | 199,000.00 | 139,300.00 |
| CON-SAU-NCS15KA | SW APP SUPP + UPGR Cisco Prime NCS Add-on Lic for 5000 Device | 39,800.00 | 39,800.00 |

Cisco Prime Network Control System (NCS) Migration from Wireless Control System (WCS)

| | | | |
|-------------------|---|-----------|-----------|
| L-WCS-NCS1-M-K9 | WCS to NCS 1.0 Migration, 25 Bonus licenses included | 1,995.00 | 1,396.50 |
| CON-SAU-NCS1K9 | SW APP SUPP + UPGR Cisco NCS Software and Device Count License | 0.00 | 0.00 |
| L-WCS-NCS1-M-50 | Cisco WCS to Prime NCS Migration License to manage 50 devices | 0.00 | 0.00 |
| CON-SAU-NCS150 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 1,059.00 | 1,059.00 |
| L-WCS-NCS1-M-100 | Cisco WCS to Prime NCS Migration License to manage 100 devices | 0.00 | 0.00 |
| CON-SAU-NCS1100 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 1,799.00 | 1,799.00 |
| L-WCS-NCS1-M-500 | Cisco WCS to Prime NCS Migration License to manage 500 devices | 0.00 | 0.00 |
| CON-SAU-NCS1500 | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 7,400.00 | 7,400.00 |
| L-WCS-NCS1-M-1K | Cisco WCS to Prime NCS Migration License to manage 1000 devices | 0.00 | 0.00 |
| CON-SAU-NCS11K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 13,800.00 | 13,800.00 |
| L-WCS-NCS1-M-2.5K | Cisco WCS to Prime NCS Migration License to manage 2500 devices | 0.00 | 0.00 |
| CON-SAU-NCS12K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 27,800.00 | 27,800.00 |
| L-WCS-NCS1-M-5K | Cisco WCS to Prime NCS Migration License to manage 5000 devices | 0.00 | 0.00 |
| CON-SAU-NCS15K | SW APP SUPP + UPGR Cisco Prime NCS SOFTWARE AND License | 39,800.00 | 39,800.00 |

Cisco Secure Access Control Server (ACS) Appliance with 5.1 Base License Software

| | | | |
|------------------|---|-----------|-----------|
| CSACS-1121-K9 | ACS 1121 Appliance With 5.1 SW And Base license | 14,995.00 | 10,496.50 |
| CON-SNT-SACS1121 | SMARTNET 8X5XNBD ACS 1121 Appliance With 5.1 | 240.00 | 240.00 |

Cisco Secure Services Client 5.0 for Wired and Wireless (802.1x client supplicant)

| | | | |
|-------------------|--|-------|-------|
| AIR-SC5.0-XP2K | SW Client 5.x wired and wireless devices | 0.00 | 0.00 |
| AIR-SC5.0-XP2K-L1 | Specified seat count up to 250 | 60.00 | 42.00 |
| AIR-SC5.0-XP2K-L2 | Specified seat count in range 251-1000 | 57.00 | 39.90 |
| AIR-SC5.0-XP2K-L3 | Specified seat count in range 1001-2500 | 54.00 | 37.80 |
| AIR-SC5.0-XP2K-L4 | Specified seat count in range 2501-5000 | 51.00 | 35.70 |

Software Application Support (SAS) Maintenance

| | | | |
|------------------|--|-------|-------|
| CON-SAS-AIRSC50X | SW APP SUPP SW Client 5.x wired and wireless devices | 0.00 | 0.00 |
| CON-SAS-AIR5XL1 | SW APP SUPP Specified seat count up to 250 | 10.00 | 10.00 |
| CON-SAS-AIR5XL2 | SW APP SUPP Specified seat count in range 251-1000 | 9.00 | 9.00 |
| CON-SAS-AIR5XL3 | SW APP SUPP Specified seat count in range 1001-2500 | 9.00 | 9.00 |
| CON-SAS-AIR5XL4 | SW APP SUPP Specified seat count in range 2501-5000 | 8.00 | 8.00 |

Cisco Aironet Antennas & Accessories

2.4 GHz Antennas

| | | | |
|------------------|--|----------|--------|
| AIR-ANT4941 | 2.4 GHz,2.2 dBi Dipole Ant. Black w/RP-TNC Qty. 1-spare | 19.00 | 13.30 |
| AIR-ANT1728 | 2.4 GHz, 5.2 dBi Ceiling Omni Ant. w/RP-TNC Connector | 159.00 | 111.30 |
| AIR-ANT2506 | 2.4 GHz, 5.2 dBi Mast Mount Omni Ant w/RP-TNC Connector | 159.00 | 111.30 |
| AIR-ANT2452V-R= | 2.4 GHz 5.2 dBi Diversity pillar mount ant,RP-TNC Connectors | 209.00 | 146.30 |
| AIR-ANT2460P-R | 2.4 GHz, 6 dBi Patch Antenna w/RP-TNC Connector | 219.00 | 153.30 |
| AIR-ANT2450S-R= | 2.4 GHz, 5 dBi, 135-degree Sector w/ RP-TNC Connector | 225.00 | 157.50 |
| AIR-ANT2485P-R | 2.4 GHz, 8.5 dBi Patch Antenna w/ RP-TNC Connector | 239.00 | 167.30 |
| AIR-ANT2430V-R= | 2.4-GHz 3 dBi Triple Omni Antenna 3 RP-TNC; Spare | 249.00 | 174.30 |
| AIR-ANT24020V-R= | 2.4 GHz, 2 dBi Omni Ceiling Antenna w/ RP-TNC Connector | 279.00 | 195.30 |
| AIR-ANT2410Y-R | 2.4 GHz,10 dBi Yagi with RP-TNC Connector | 299.00 | 209.30 |
| AIR-ANT2460NP-R= | 2.4 GHz 6 dBi 802.11n directional antenna | 350.00 | 245.00 |
| AIR-ANT2451V-R= | 2.4 GHz, 3 dBi; 5 GHz,3.5 dBi Omni Ant w/RP-TNC Connectors | 350.00 | 245.00 |
| AIR-ANT1949 | 2.4 GHz, 13.5 dBi Yagi Mast Mount Ant. w/ RP-TNC Connector | 369.00 | 258.30 |
| AIR-ANT2465P-R | 2.4 GHz, 6.5 dBi Diversity Patch Antenna w/RP-TNC Connectors | 399.00 | 279.30 |
| AIR-ANT2451NV-R= | 2.4 GHz 3 dBi/5 GHz 4 dBi 802.11n dual band omni antenna | 475.00 | 332.50 |
| AIR-ANT24120 | 2.4 GHz,12 dBi Omni Mast Mt. Antenna w/RP-TNC Connector | 695.00 | 486.50 |
| AIR-ANT3338 | 2.4 Ghz, 21 dBi Solid Dish Antenna w/RP-TNC Connector | 999.00 | 699.30 |
| AIR-ANT2414S-R | 2.4 GHz, 14 dBi Sector Antenna w/RP-TNC Connector | 1,199.00 | 839.30 |

5 GHz Antennas

| | | | |
|-------------------|--|--------|--------|
| AIR-ANT5135D-R | 5GHz 3.5dBi Black Dipole Antenna w/RP-TNC connector | 19.00 | 13.30 |
| AIR-ANT5160NP-R= | 5 GHz 6 dBi 802.11n directional antenna | 350.00 | 245.00 |
| AIR-ANT5140V-R= | 5-GHz 4 dBi Triple Omni Antenna 3 RP-TNC; Spare | 249.00 | 174.30 |
| AIR-ANT5145V-R | 5 GHz 4.5dBi Diversity Omni w/RP-TNC connector | 279.00 | 195.30 |
| AIR-ANT5160V-R | 5GHz 6dBi Omni Antenna w/RP-TNC connector | 209.00 | 146.30 |
| AIR-ANT5170P-R | 5Ghz 7dBi Diversity Patch Antenna w/RP-TNC connectors | 399.00 | 279.30 |
| AIR-ANT5195P-R | 5GHz 9.5dBi Patch Antenna w/RP-TNC connector | 239.00 | 167.30 |
| AIR-ANT2566P4W-R= | 2.4 GHz 6 dBi/5 GHz 6 dBi Directional Ant., 4-port, RP-TNC | 699.00 | 489.30 |

Antenna Accessories

| | | | |
|-------------|--|-------|-------|
| AIR-ACC2662 | Antenna Mount for use with ANT1949 and ANT5195 | 69.00 | 48.30 |
|-------------|--|-------|-------|

Cisco Wireless Control System (WCS) Licensing (50 AP, 100 AP)

WCS Standard with Software Application Support and Upgrades

| | | | |
|------------------|---|----------|----------|
| WCS-STANDARD-K9 | WCS Top Level SKU for AP capacity options. | 0.00 | 0.00 |
| WCS-APBASE-50 | WCS-Standard-K9 50 APs. License Only. | 3,995.00 | 2,796.50 |
| CON-SAU-WCSSTDK9 | SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option | 0.00 | 0.00 |
| CON-SAU-WCSAB50 | SW APP SUPP + UPGR WCS Base License for 50 Aps | 799.00 | 799.00 |
| WCS-STANDARD-K9 | WCS Top Level SKU for AP capacity options. | 0.00 | 0.00 |
| WCS-APBASE-100 | Option of WCS-Standard-K9 100 APs. License Only. | 5,995.00 | 4,196.50 |
| CON-SAU-WCSSTDK9 | SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option | 0.00 | 0.00 |
| CON-SAU-WCSAB1C | SW APP SUPP + UPGR WCS Base License for 100 Aps | 1,199.00 | 1,199.00 |

WCS PLUS with Software Application Support and Upgrades

| | | | |
|------------------|---|----------|----------|
| WCS-STANDARD-K9 | WCS Top Level SKU for AP capacity options. | 0.00 | 0.00 |
| WCS-PLUS-50 | Cisco WCS with PLUS License for 50 APs, Windows/Linux | 6,595.00 | 4,616.50 |
| CON-SAU-WCSSTDK9 | SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option | 0.00 | 0.00 |
| CON-SAU-WCSP50 | SW APP SUPP + UPGR Cisco WCS with PLUS | 1,319.00 | 1,319.00 |
| WCS-STANDARD-K9 | WCS Top Level SKU for AP capacity options. | 0.00 | 0.00 |
| WCS-PLUS-100 | Cisco WCS with PLUS License for 100 APs, Windows/Linux | 9,895.00 | 6,926.50 |
| CON-SAU-WCSSTDK9 | SW APP SUPP + UPGR WCS Top Level SKU for AP capacity option | 0.00 | 0.00 |
| CON-SAU-WCSP100 | SW APP SUPP + UPGR Cisco WCS with PLUS | 1,979.00 | 1,979.00 |

* WCS runs on a customer-provided server. Please use the URL above to determine server requirements.

| | | | |
|-----------|--|-------|-------|
| WCS-CD-K9 | WCS CD With Windows And Linux. No License. | 25.00 | 17.50 |
|-----------|--|-------|-------|