

# Cisco Certified Refurbished Equipment Ordering Tool

The Cisco Certified Refurbished Equipment team is please to provide our next generation ordering tool. This new tool will function in much the same manner as the original tool, but has a fresh look and feel. Additionally, a number of significant enhancements have been developed to improve the inventory on-hand searching and ordering experience.

To ensure a smooth transition between tools, the basic inventory search and ordering steps have not been altered. It is our sincere hope that by moving to a new eCommerce platform, this new tool should provide significant improvements in speed and performance.

---

## Revised Landing Page

Starting with a totally redesigned landing page, the new Cisco Certified Refurbished Equipment Ordering Tool provides instant visibility to recent and pending order activity.

The redesigned landing page summarizes:

- Your most recent orders, allowing for easy order status checks and access to tracking information and serial numbers
- Partner initiated inventory reservations
- Quotations generated by the Cisco Certified Refurbished Equipment sales team

---

## Quotation Conversion

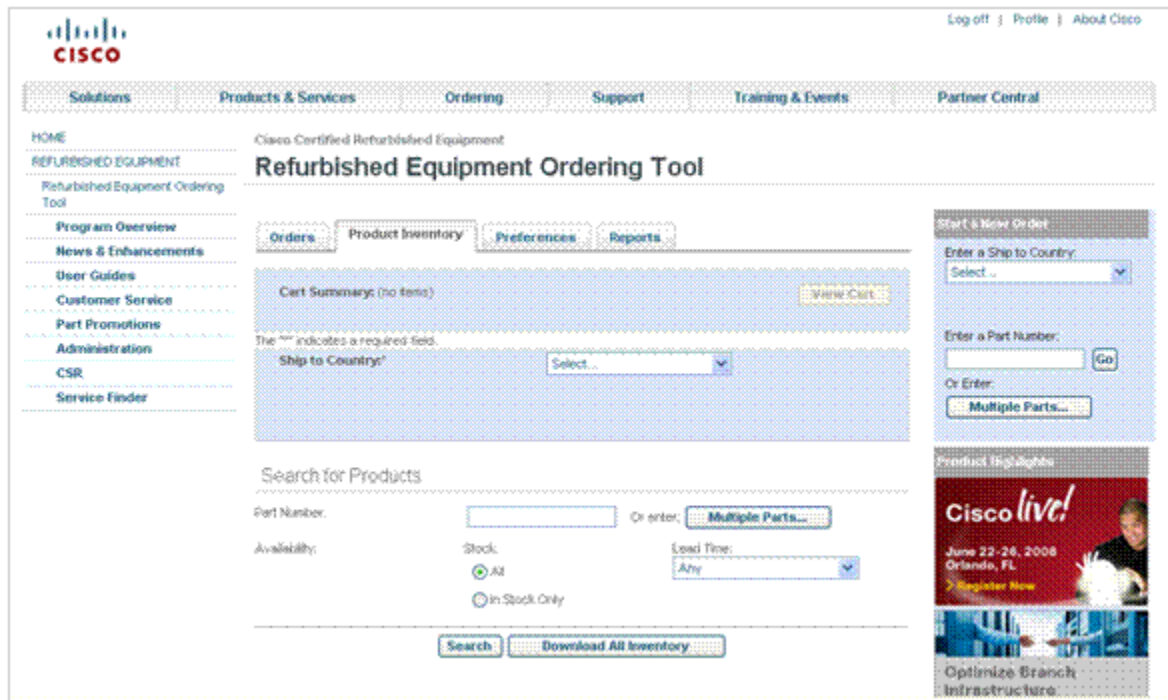
When formal quotations are necessary because there is insufficient inventory on-hand or special pricing is required, your Cisco Certified Refurbished Equipment sales team will post your quotation to the Cisco Certified Refurbished Equipment Ordering Tool's landing page. To execute the quotation, simply open it and complete the necessary information and the quotation will be converted into an order. You will still receive a softcopy of the quotation via email, but will now be able to execute the order without having to fax in a template and associated purchase order.

---

## Enhanced Product Search

When checking inventory availability, you will have the option of entering the Cisco Certified Refurbished Equipment product number (i.e. CP-7960G-RF) or the equivalent Cisco product number (i.e. CP-7960G). If the desired product has been made available under the Cisco Certified Refurbished Equipment program, the ordering tool will display the inventory availability. If it has not, the tool will return an unknown product error.

Additionally, the Cisco Certified Refurbished Equipment Ordering Tool will allow product searches by product categories and will support multiple product searches either by using cut-paste functionality or by uploading a Microsoft Excel spreadsheet.



## Product Information, Product Comparisons, and Alternate Product Suggestions

The new Cisco Certified Refurbished Equipment Ordering Tool will provide detailed product specifications, allow for side-by-side product comparisons, and offer alternate product suggestions. These improvements are intended to both educate users and eliminate confusion over product offerings. The side-by-side product comparisons, for example, will allow users to make educated assessments of similar products.