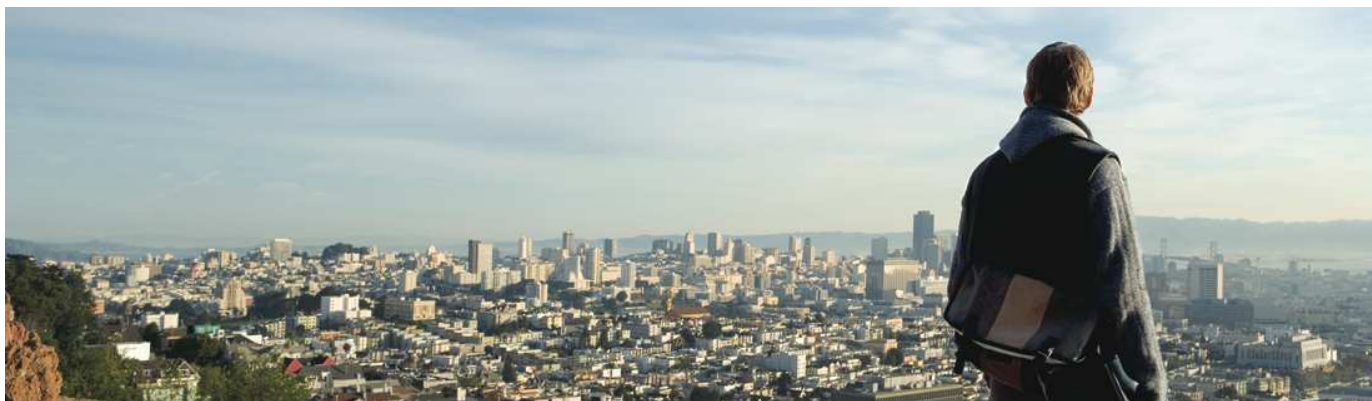




Think Smart. Think Capital.

Customer  
At-A-Glance

## Payment Plans Available on Multi-Year Cisco Services for State and Local Government Customers



In today's rapidly changing business environment, the proper level of service is critical to increasing the performance and extending the life of your Cisco® technology solution. With flexible financing from Cisco Capital<sup>SM</sup>, you can enjoy the benefits of a complete Cisco technology solution today, while spreading the cost over time.

### Special Low Finance Rate of 4.25 Percent\*

Cisco Capital is making the acquisition of Cisco services more affordable than ever with an aggressive finance rate of 4.25 percent. This below-market rate is available on most subscription-based multi-year service contracts.

### CISCO CAPITAL MULTI-YEAR SERVICES FINANCING BENEFITS

Cisco Capital offers total solution financing that can help you:

- Lock in multiple years of service at today's price, thereby avoiding future price and rate increases.
- Establish predictable and manageable payments, improving financial liquidity and preserving lines of credit.
- Finance subscription-based Cisco SMARTnet® maintenance and advanced services on either a bundled or a standalone basis (without equipment), regardless of whether original equipment was financed or purchased.
- Enjoy convenience. Most maintenance contracts must be renewed annually, but Cisco Capital allows you to order up to 36-month terms in advance.
- Take advantage of Cisco Capital's unique knowledge of Cisco products, providing you with competitive rates and more available structures than competitors.

Cisco Capital offers flexible financing solutions enabling customers to purchase a variety of services contracts:

- **Bundled Services:** This solution combines a multi-year Cisco service contract with Cisco hardware, software and services, and equipment from other manufacturers for one easy monthly payment. This option provides great flexibility and lease terms of up to 60 months.
- **Maintenance and Services Only:** You can incorporate equipment not currently covered into a Cisco provided maintenance contract. Services can be financed on a standalone agreement for a term matching the length of the service contract.
- **Multi-year Services:** This option provides one convenient process to finance multi-year service renewals. It allows you to lock in current pricing, and helps you to avoid a large upfront capital investment.

## PRICING

Cisco Capital is offering an attractive finance rate of 4.25 percent on most subscription-based, multi-year service contracts, making it more affordable than ever to maintain your Cisco network with your desired level of Cisco service. *\*(Rates may vary for federal government entities and for Canadian customers. See your Cisco Capital lease manager for details).*

## ELIGIBILITY

Services financing programs are available to customers purchasing eligible services from Cisco in the United States and Canada. All offerings are subject to credit approval by Cisco Capital Credit. Term eligibility is based on credit rating. Other restrictions may apply.

## FOR MORE INFORMATION

To take advantage of this special financing or to find out more about Cisco Capital, please contact your local Cisco reseller or visit us online at [www.cisco.com/go/ciscocapital](http://www.cisco.com/go/ciscocapital). You may also contact a Cisco Capital finance account manager by calling 800-730-4090.

*\*Restrictions apply. Based on customer's credit worthiness and proper document completion. Offer valid through July 31, 2010, but can be modified or withdrawn at any time, without prior notice.*

### Cisco Capital

Cisco Capital is a wholly owned subsidiary of Cisco specializing in providing innovative financing solutions for Cisco products and services worldwide.

More than just a finance company, Cisco Capital is a trusted business partner and consultant, supplying the best possible investment solutions that help customers to succeed.



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