

Cisco Systems Capital[®] Public Sector Financing Program



Modern network tools can help public sector organizations, such as state and local governments and educational institutions, improve services and productivity. But due to limited budgets, many organizations find it difficult to fund new solutions and keep technology up to date. The Cisco Systems Capital[®] Public Sector Financing Programs help organizations acquire network solutions today, using currently available funds and future budget appropriations. By financing, governmental organizations can deploy and continually optimize Cisco Networks based on goals and needs without being limited by current budget availability.

Transforming Organizations with Cisco Network Solutions

Today's schools, colleges and state and local governments must meet growing expectations from citizens and politicians, and must meet these expectations despite tight or shrinking budgets. Network solutions from Cisco Systems[®] can help these organizations transform business processes and stretch limited resources.

Cisco networking solutions can help public sector organizations:

- Improve service to citizens and government partners
- Enhance employee productivity and communications
- Better meet mandates and regulations
- Maximize limited budgets
- Enforce the strongest security to protect sensitive information
- Implement a scalable, long-lasting technology foundation

Delivering Value

The Public Sector Financing Program from Cisco Capital helps schools and government agencies:

- Lower the total cost of ownership of Cisco network solutions
- Deploy state-of-the-art technologies when needed, despite budgetary constraints
- Structure payment schedules to use both currently available funds and anticipated future appropriations
- Enhance cash flow and conserve capital budget for other needed investments
- Take advantage of unique, below-market financing rates
- Quickly deploy technology with easy, standardized documentation
- Bundle all hardware, software, and services into a single financing arrangement with a single periodic payment

Features of Cisco State and Local Government and Education Financing

For the Public Sector, Cisco Systems Capital[®] provides flexible financing options at competitive interest rates. Available products include:

- **Tax Exempt Lease Purchase**—Qualified public sector customers can finance acquisitions over a period of 12 to 60 months at low tax-exempt interest rates, using anticipated future appropriations as well as currently available funds. The program combines the benefits of ownership with a financing cost well below what is available to commercial businesses. At the end of the financing term, the equipment may be purchased for \$1.
- **Technology Migration Option**—Organizations can upgrade equipment six months prior to the end of the term with a pre-determined savings on the remaining payments. When this option is exercised, the organization executes a new financing agreement with similar terms for the replacement equipment. This program provides maximum flexibility to migrate to new technologies as they become available.
- **Fair Market Value Lease (FMV)**— Allows organizations to rent, rather than purchase, needed equipment. At the end of the rental term, they have options—they may purchase the equipment, continue renting the equipment, or return the equipment with no further obligation. With this program, Cisco Capital offers a low monthly payment while relieving organizations of the risk of technology obsolescence and the burden of end-of-life equipment disposal.
- **Key to all of our financing products**—
 - 1) Organizations retain the same technology protection as if network equipment were purchased for cash, since Cisco standard warranties are automatically included in all Cisco Capital agreements.
 - 2) All Cisco Capital Public Sector finance agreements include a standard non-appropriations clause, insuring that payments are considered a current expense of the organization and that the contracts comply with all applicable federal, state and local laws.

Empowering Your Organization with Cisco Capital

Cisco Capital offers easy, flexible financing solutions for organizations of all sizes. With Cisco Capital, organizations can provide employees with the tools they need to be more productive, collaborative, and successful right now—without a large capital investment.

For More Information

To learn more about Cisco Capital public sector financing programs or to request a customized proposal for your project, please contact your local representative by dialing 800-730-4090 or by visiting us online at www.cisco.com/go/ciscocapital.



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