



## Data Centre Financing Solutions from Cisco Capital

### Special Lease Finance Rates and Attractive Migration Options for Cisco Data Centre Products (£/GBP)

You have a choice in how to best acquire equipment and services for your data centre. The choice you make today will affect the technological and financial future of your business.

Cisco Capital™ can help with this important decision and simplify the management of your data centre evolution.

Cisco Capital offers the most competitive rates, highest residuals and flexible terms for Cisco® Data Centre Architecture solutions. These benefits work together to provide you with lower overall costs and adaptable lifecycle management planning.

For a limited time, you can take advantage of the special offers from Cisco Capital to further assist in the development of your data centre: These offers include the following:

#### **Low rate financing for the Cisco Nexus 7000\***

Low rates and flexible lease finance terms to help you adopt the latest Cisco data centre technology:

- Low rate of 6.6% for 36 and 48 month finance agreements
- Low rate of 7.10% for 60 month finance agreements
- Applies to Cisco Nexus 7000 hardware products only
- Valid from 1 August 2008 until 31 March 2009

#### **Cisco Catalyst 6500 Migration Lease\***

Maximum flexibility to migrate your network core from a newly leased Cisco Catalyst 6500 to the Cisco Nexus 7000 when you're ready:

- 36 month lease for the Cisco Catalyst 6500
- Migrate to the Cisco Nexus 7000 anytime after the first 12 months and your remaining payments will be forgiven when the Cisco Catalyst 6500 products are returned to Cisco Capital
- Customer must lease Cisco Nexus 7000 products of equal or greater value for the migration option above
- Applies to Cisco Catalyst 6500 products only
- Valid from 1 August 2008 until 31 December 2008

### Financing for the Cisco Data Centre Architecture

With Cisco Capital you can save on the cost of Cisco data centre equipment and services, protect current investments and plan for the future:

- Available for all Cisco data centre solutions including the Cisco Catalyst 6500 and 4900 series, including related software and services
- Terms up to 5 years with Fair Market Value (FMV)
- Flexible equipment migration options
- Payment deferrals to match budget cycles and ROI goals
- Competitive residuals to lower costs

### Cisco Capital

As a part of Cisco, Cisco Capital is uniquely positioned to provide the most aggressive and flexible financing for Cisco technology and services. Empowering businesses with the financial flexibility they need to evolve IT as business demands grow and technology advances. Cisco Capital delivers financing solutions designed to support business goals and technology needs, both today and in the future.

### Take Advantage of these Offers

Contact your Cisco account manager, or Cisco Capital representative to leverage these special time limited offers as part of your data centre transformation.

[www.cisco.com/go/capital\\_europe](http://www.cisco.com/go/capital_europe)

*\*Applies to Cisco data centre solutions only. Customer eligibility subject to credit approval. This promotion cannot be combined with any other financing offer or program. The Cisco Nexus 7000 lease terms are I.R.R. rates, apply to specific SKUs and are available from 1 August 2008 until 31 March 2009. This offer can be modified or withdrawn at any time without notice. Terms and approval subject to final Cisco Capital review.*



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