



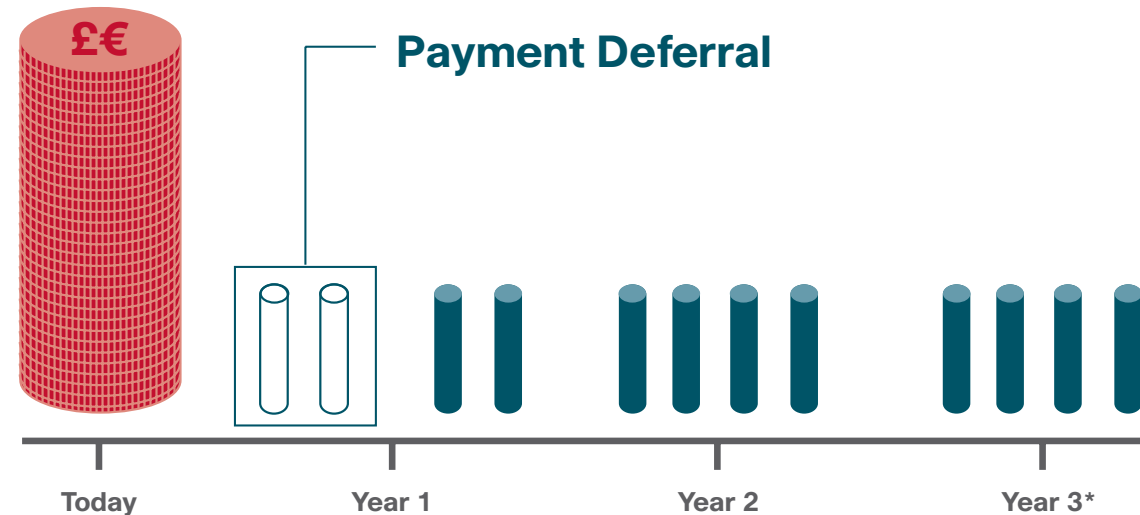
Get it now, pay later!

Six month payment deferral financing solution from Cisco CapitalSM.

In this challenging business environment, managing cash flow is critical for most organisations. Meanwhile, there is a need to remain competitive by keeping technology current. What if you were provided a path to get the technology your business needs to remain competitive, whilst preserving cash? How can you take advantage of future budgets, if you are currently experiencing a budget shortfall?

Cisco CapitalSM has the solution: our flexible Payment Deferral program means that you don't have to wait for your next round of funding. Simply deferring your initial finance payment for up to six months can help eliminate your spending constraints. This means you are free to make the right decisions and support the business by meeting your technology challenges on your own terms and timescale - not the ones dictated by your budget.

Cost to purchase technology BUT no budget remaining



*Other finance terms are available, subject to terms and conditions. Not available in all countries



Cisco Capital can make the difference

Cisco Capital, a wholly owned subsidiary of Cisco®, continues to help make borrowing both available and affordable for most Cisco customers.

As a captive finance source, we are not experiencing the same financial capacity issues that are currently affecting some banks, financial institutions and independent leasing companies. We're able to take advantage of the strong financial resources of our parent company, Cisco, to provide our customers with an alternative source of capital. As a trusted business partner, Cisco Capital can help you to obtain the right Cisco solution with the most competitive and flexible acquisition strategy for your business.

Take advantage of the unique financing benefits that Cisco Capital offers

Cisco Capital can help you identify a more competitive and flexible acquisition strategy for your Cisco solutions through:

- **Cash and credit conservation** that provides access to an alternative line of credit
- **Flexible financing structures and terms** that allow access to future budgets, with the option to convert capital expenditures to operating expenditures
- **Captive finance rates and residuals** that help to reduce your total cost of ownership
- **Alignment of project costs** to technology benefits delivering increased ROI
- **Total business solution financing** (Cisco equipment, software, services, partner services and complementary third-party equipment)
- **Customised financing** to produce the best economic and useful life scenarios for your unique business circumstances

For more information

Contact your Cisco Capital or Cisco partner representative to find out how financing from Cisco Capital can make the difference for your company, today.

www.cisco.com/go/capital_europe