



## Paul Johnston

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Paul Johnston is a director in the Cisco Internet Business Solutions Group (IBSG), where he heads the European public sector team. IBSG works with many of the world's leading companies and governments to help them become more effective through changed business processes and intelligent technology deployment.

Johnston brings great depth and variety of experience to IBSG. Prior to joining Cisco, he was in charge of the local government team at the UK Treasury, where he worked closely with Chancellor Gordon Brown and a succession of chief secretaries to the Treasury. As a policy advisor, he shaped the UK government's 2000 housing white paper, helped finalize the UK's market abuse legislation, and played a significant role in three spending reviews. Prior to joining the treasury, he worked at a senior level for three different public sector organizations. He also had a successful career as a journalist, working for Reuters in London, Bonn, and Frankfurt as a producer for the BBC and as lobby correspondent for Tyne Tees Television.

Johnston has a bachelor's degree in philosophy, politics, and economics from Oxford University and a doctorate in philosophy. He has published three books on Austrian philosopher Ludwig Wittgenstein.



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