



Sherwin Uretsky

Senior Director, Financial Services, France Internet Business Solutions Group

Sherwin Uretsky is a senior director in the Financial Services practice of the Cisco Internet Business Solutions Group (IBSG). IBSG works with many of the world's leading companies to help them become more competitive through effective business processes and technology deployment.

With more than 25 years of executive management experience, Uretsky provides value in many aspects of market strategy and process improvement for financial services clients. Most recently, he was president of North America for Qumas Inc., a leading provider of Enterprise Compliance Management software, where he was President North American operations.

Prior to Qumas, Uretsky was a vice president with Cap Gemini Ernst & Young, where he served as head of business development and operations for the firm's \$275M Consulting Services Business Unit, Americas Region. He also served as COO for the firm's Global Financial Services practice and was directly responsible for managing the unit's Insurance practice for 18 months.

Previous to Cap Gemini Ernst & Young, Sherwin served as Chief Business Development officer for Boston-based Viant Corporation, a consultancy that developed and launched strategic Internet businesses for many of the largest U.S. corporations. Under his tenure, the company realized a successful IPO and revenues that grew from \$6 million to \$127 million within three years.

At Technology Solutions Company, a \$300 million Chicago-based IT consulting firm Uretsky was senior vice president in the firm's financial services practice, he served prestigious accounts such as Shawmut National Corporation, MassMutual, First Union Bank, Kidder Peabody Inc., Citibank and Donaldson Lufkin & Jenrette.



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